GUNNISON VALLEY HEALTH

GVH and BOCC Work Session
Tuesday, October 13, 2020
BOCC Boardroom – Courthouse

AGENDA

For Gunnison Valley Health:

- Don Haver, Chair
- Rob Santilli, CEO
- Mark VanderVeer, CFO

Conversation Outline

I. Opening Comments & Introductions Don Haver

II. Operational Items Rob Santilli

- GVH Employee Screening
- Nursing SCC – COVID Response Testing
- Lab CAP Survey
- Western Employee / Student Screening
- MRI Breast Coil – TETWP Thank you
- RIA
- Pediatrics
- WRETAC – Most Outstanding EMS and Physician Medical Director
- Hospitalist Program Change
- Urgent Care
- Colorado CURE Opioid Program

III. Finance Mark VanderVeer

- August 2020 Financials
- HQIP Quality Award

IV. Strategic Rob Santilli

- Weiss Building
- Cardiology Service
- Perinatology / Maternal Fetal Medicine
- Echo Newborn / Peds
- 2025 Strategic Plan

V. Commissioner Questions and Observations

GUNNISON VALLEY HEALTH

Operation review

Period Ending August 31, 2020

COMBINED OVERVIEW:

The combined financials for the month show that the hospital system earned $679k, on a budget of $693k, a decrease in net income of $15k from budget; as compared to same month last year, where the system earned $549k, this year's earnings are above last year, same month by $130k. YTD, the system earned $4.7M, on a budget of $5.9M, a decrease of $1.2M; compared to last year's $7.5M net revenue, this year is down $2.8M.

August-20							
	MONTH TO DATE						
	Net Income	Budget	Var	% Var	P/Y	Var	% Var
GVH	$ 937,299	$ 963,693	$ (26,394)	-2.7%	$ 805,548	$ 131,751	16.4%
SCC	$ (324,333)	$ (251,399)	$ (72,934)	-29.0%	$ (193,526)	$ (130,807)	-67.6%
Hospice	$ 11,659	$ 1,764	$ 9,895	560.9%	$ 2,306	$ 9,353	405.6%
Home Health	$ (22,327)	$ (24,263)	$ 1,936	8.0%	$ (25,917)	$ 3,590	13.9%
Assisted Living	$ (10,053)	$ (8,161)	$ (1,892)	-23.2%	$ (8,821)	$ (1,231)	-14.0%
Foundation	$ 86,491	$ 11,666	$ 74,825	-641.4%	$ (30,710)	$ 117,201	381.6%
Grand Total	$ 678,736	$ 693,300	$ (14,564)	-2.1%	$ 548,880	$ 129,857	23.7%
	YEAR TO DATE						
	Net Income	Budget	Var	% Var	P/Y	Var	% Var
GVH	$ 6,581,842	$ 6,801,466	$ (219,624)	-3.2%	$ 8,317,010	$ (1,735,168)	-20.9%
SCC	$ (1,907,217)	$ (810,415)	$ (1,096,802)	-135.3%	$ (830,317)	$ (1,076,900)	-129.7%
Hospice	$ (3,195)	$ 23,023	$ (26,218)	-113.9%	$ 42,409	$ (45,604)	-107.5%
Home Health	$ (163,225)	$ (189,114)	$ 25,889	13.7%	$ (146,213)	$ (17,012)	-11.6%
Assisted Living	$ (112,324)	$ (66,036)	$ (46,288)	-70.1%	$ 48,988	$ (161,312)	-329.3%
Foundation	$ 260,573	$ 93,328	$ 167,245	179.2%	$ 59,527	$ 201,046	337.7%
Grand Total	$ 4,656,454	$ 5,852,252	$ (1,195,798)	-20.4%	$ 7,491,402	$ (2,834,949)	-37.8%

DEBT SERVICE COVERAGE RATIO - The Debt Service Coverage Ratio for CoBiz was 5.22. The bond covenant requires GVH to keep a debt service ratio of 1.25.

DAYS CASH ON HAND - The cash on hand, was 389 days as compared to the bond covenant requirement of 90 days. This excludes the CMS Advance payments.

INPATIENT VOLUMES – Admissions were favorable to budget for the month by 7 and favorable to prior year's same month by 11. YTD, admissions were 117 below budget and 74 below PY. IP days were 118 vs budget of 105.

Gross Inpatient revenue was $133k above budget for August and 45k above prior year. YTD, Inpatient revenue was $2.9M below budget and $3M below PY.

OUTPATIENT VOLUMES – Outpatient visits were 22 below budget and 525 above prior year. YTD, visits were down 5,826 and down 2,818 versus PY. Emergency room visits were down 171 versus budget and up 36 versus PY; YTD, visits were down 976 versus budget and down 685 versus PY.

Gross Outpatient revenue was down $365k from budget and up $522k from prior year. YTD, outpatient revenue was down $5M and down $885k from PY.

8/31/2020	CY	Bgt	Var.	% Var.	PY	Var.	% Var.
Outpatient Visits	5,612	5,634	(22)	-0.4%	5,087	525	10.3%
Radiology	1,517	1,668	(151)	-9.1%	1,609	(92)	-5.7%
Laboratory	2,027	1,409	618	43.9%	1,413	614	43.5%
YTD	CY	Bgt	Var.	% Var.	PY	Var.	% Var.
Outpatient Visits	35,249	41,075	(5,826)	-14.2%	38,067	(2,818)	-7.4%
Radiology	10,277	12,606	(2,329)	-18.5%	12,096	(1,819)	-15.0%
Laboratory	12,706	11,064	1,642	14.8%	10,605	2,101	19.8%

49 orthopedic surgeries were performed during the month on a budget of 58, a decrease of 9 and a decrease of 10 from PY; YTD, 408 surgeries have been performed on a budget of 487, a decrease of 79 and a decrease from PY of 91.

2020	Griggs	Elfenbein	Moore	Beim	Clifton	Total
Surgeries as %	51%	8%	2%	16%	22%	100%
Surgeries	25	4	1	8	11	49
2019	Griggs	Elfenbein	Moore	Beim	Clifton	Total
Surgeries as %	37%	15%	0%	22%	25%	100%
Surgeries	22	9	0	13	15	59

Other Topics:

CARES Act Funds received:

As of August 31st GVH has received approx. $12.5M in CARES Act and other COVID-19 Relief Funds. The various Grants all have guidelines as to approved uses. As of August 31st GVH has recognized a total of ~$3.9M as Other Operating Revenue.

The Health System's Net Income YTD (without the recognized COVID Relief funds) is $770k which is ($5.1M) unfavorable to budget.

As of August 31st GVH has approx. $8.6M of Deferred CARES Act Relief funds on the balance sheet:

- CARES Act Grants of $3.8M.
    - Funds to be recognized as specific COVID-19 expenses are identified.
    - Currently the CARES Act has allowed the funds to be used for Lost Revenue in March and April 2020 only – this is still not clearly defined. Waiting for final HHS reporting requirements.

Paycheck Protection Program ("PPP") Loan of $4.8M. We will be submitting for loan forgiveness before the end of the year (BBVA is not yet accepting foregiveness applications). Forgivable expenses are payroll, employee benefits, rent & utlities incurred and paid expenses for the 8 week period from April 14th through June 8th. Any forgivable expenses related to April 2020 may result in a reclass of deferred revenue from the PPP to the CARES Act Grants to avoid double dipping.

OTHER OPERATING REPORTS:

SENIOR CARE CENTER

Aug-20

	MONTH TO DATE								
	Unit	C/M	Bgt	Var	% Var		PY	Var	% Var
SCC	Days	1,353	1,567	(214)	-13.7%		1,535	(182)	-11.9%
H/H	Census	40	48	(8)	-16.7%		44	(4)	-9.1%
A. Living	Days	434	432	2	0.5%		462	(28)	-6.1%
Hospice	Days	175	135	40	29.6%		147	28	19.0%
Palliative	Days	70	146	(76)	-52.1%		155	(85)	-54.8%

	YEAR TO DATE								
	Unit	C/M	Bgt	Var	% Var		PY	Var	% Var
SCC	Days	10,734	11,332	(598)	-5.3%		11,099	(365)	-3.3%
H/H	Census	318	415	(97)	-23.4%		381	(63)	-16.5%
A. Living	Days	3,551	3,405	146	4.3%		3,640	(89)	-2.4%
Hospice	Days	990	1,070	(80)	-7.5%		1,161	(171)	-14.7%
Palliative	Days	970	1,267	(297)	-23.4%		1,343	(373)	-27.8%

SENIOR CARE CENTER

Patient days of 1,353 for the Senior Care Center were 214 under budget (lower census due to COVID-19) and were 182 days under prior year. Net operating revenue of $453k shows an increase from budget of $47k and a decrease of $11k from PY. Current expenses show an increase of $135k from budget and an increase of $118k from prior year.

HOME MEDICAL SERVICES

Census of 40 for home health shows a decrease of 8 from budget and a decrease of 4 from prior year. The current month net operating revenue for Home Medical Services is favorable $8k from budget and PY. Total current month operating expense is unfavorable $6k from budget and is unfavorable $4k from PY.

GUNNISON VALLEY HOSPITAL
OPERATING/INCOME STATEMENT 09/12/20 09:27 AM
FOR THE 8 MONTHS ENDING 08/31/20

	SINGLE MONTH				YEAR TO DATE			
	ACTUAL	BUDGET	$ VARIANCE	% VAR	ACTUAL	BUDGET	$ VARIANCE	% VAR
PATIENT REVENUE								
INPATIENT	839,086	916,891	(77,804)	(8)	6,468,126	9,419,925	(2,951,798)	(31)
OUTPATIENT	4,217,741	4,316,372	(98,630)	(2)	30,489,161	33,047,652	(2,558,490)	(7)
EMERGENCY ROOM	1,895,927	2,017,213	(121,285)	(6)	11,180,255	12,176,221	(995,965)	(8)
OBSERVATION	319,854	393,884	(74,029)	(18)	1,981,537	2,141,254	(159,716)	(7)
SWING	313,546	102,347	211,199	206	1,528,832	1,488,879	39,953	2
PROFESSIONAL FEE	1,157,625	1,102,902	54,723	4	7,082,187	7,767,381	(685,193)	(8)
CB MTN CLINIC	100,552	164,736	(64,183)	(38)	1,072,349	1,505,927	(433,577)	(28)
GVHFM	186,784	248,678	(61,893)	(24)	1,788,529	1,987,276	(198,746)	(10)
TOTAL PATIENT	9,031,119	9,263,023	(231,903)	(2)	61,590,979	69,534,515	(7,943,535)	(11)
REVENUE DEDUCTIONS								
MEDICARE	(2,002,330)	(1,766,009)	(236,321)	(13)	(12,060,353)	(13,492,350)	1,431,996	10
MEDICAID	(707,397)	(912,222)	204,824	22	(5,452,747)	(6,790,574)	1,337,826	19
COMMERCIAL	(1,132,783)	(982,574)	(150,209)	(15)	(7,739,771)	(6,766,253)	(973,518)	(14)
CHARITY	(154,437)	(97,095)	(57,342)	(59)	(982,088)	(624,222)	(357,866)	(57)
OTHER	(47,523)	(53,463)	5,939	11	(653,330)	(343,712)	(309,618)	(90)
BAD DEBT	79,657	(404,528)	484,185	119	(740,768)	(3,149,768)	2,408,999	76
TOTAL REVENUE	(3,964,815)	(4,215,891)	251,075	5	(27,629,060)	(31,166,879)	3,537,818	11
OTHER OPERATING	72,999	15,957	57,042	357	3,871,026	114,530	3,756,496	3279
NET OPERATING	5,139,302	5,063,089	76,213	1	37,832,945	38,482,166	(649,220)	(1)
OPERATING EXPENSES								
SALARIES	1,919,320	1,948,146	28,825	1	14,549,880	15,018,176	468,295	3
CONTRACT LABOR	74,523	29,560	(44,963)	(152)	549,193	216,557	(332,636)	(153)
BENEFITS	490,403	538,216	47,812	8	4,011,020	4,385,465	374,444	8
PROFESSIONAL FEE	231,745	254,664	22,918	8	1,508,907	1,712,280	203,372	11
TRAVEL AND EDUCA	7,844	41,063	33,218	80	84,597	329,137	244,539	74
PURCHASED SERVIC	393,303	380,674	(12,629)	(3)	2,920,900	3,057,893	136,992	4
SUPPLIES	682,023	615,582	(66,441)	(10)	5,186,052	4,816,678	(369,374)	(7)
INSURANCE	37,998	42,889	4,890	11	316,711	343,112	26,400	7
DEPRECIATION/AMO	156,507	162,348	5,841	3	1,237,705	1,246,863	9,157	0
INTEREST	13,836	14,045	208	1	114,666	112,360	(2,306)	(2)
OTHER	223,206	150,151	(73,055)	(48)	1,268,224	1,094,455	(173,769)	(15)
TOTAL OPERATIN	4,230,712	4,177,338	(53,374)	(1)	31,747,860	32,332,976	585,115	1
NON OPERATING REV (EXP)								
INVESTMENT INCOM	24,363	74,109	(49,745)	(67)	477,479	592,872	(115,392)	(19)
DONATIONS	5,000	6,250	(1,250)	(20)	18,833	50,000	(31,166)	(62)
OTHER NON OPERAT	(654)	(2,417)	1,762	72	431	9,407	(8,975)	(95)
TOTAL NON OPER	28,709	77,942	(49,232)	(63)	496,744	652,279	(155,534)	(23)
TOTAL EXPENSE	4,202,002	4,099,396	(102,606)	(2)	31,251,116	31,680,697	429,580	1
NET INCOME	937,299	963,693	(26,393)	(2)	6,581,829	6,801,469	(219,639)	(3)

Gunnison Valley Hospital Variances

Revenue:

Unfavorable to budget ~$232k

- Inpatient Unfavorable (~$78k), I/P Days were 118 vs a Budget of 105 (up 12%)
  - OR/Recovery $108k unfavorable
  - Anesthesia $105k unfavorable
  - MedSurg $50k favorable
  - RT $36k favorable
  - Lab $23k favorable
  - Labor/Delivery $18k favorable
- Outpatient Unfavorable ~$99k, OP Visits 5,612 vs Budget 5,634 (down .4%)
  - EMS $83k unfavorable
  - RT $69k unfavorable
  - Radiology $66k unfavorable
  - OR $137k favorable
- Emergency Room Unfavorable ~ 121k, ER Visits 719 vs Budget 890 (down 19%)
- Observation Unfavorable ~$74k, Obs Patients 45 vs Budget 87 (down 48%)
- Pro Fess Favorable ~55k
- Swing Bed Favorable ~$211k, Swing Bed days 81 vs Budget 19 (up 326%)
- GVHFM and GVHMC Unfavorable ~126k

Other Operating Revenue:

A portion of the COVID 19 Stimulus Grant in the amount of $53k was brought to the income statement to cover specific COVID expenses.

Labor & Benefits:

Overall Labor & Benefits were $32K favorable to budget. Contract labor was $45k unfavorable to budget in the following areas: RT $20k, Lab $8k, GVHFM $14k. Salaries were $29k favorable to budget. Benefits were $48k favorable to budget driven by employee healthcare costs.

Supplies:

Supplies were unfavorable to budget by $66k due to Pharmacy expense.

Other Expenses:

Collection fees were unfavorable to budget by $21k (related to the move to Revenue Enterprises for self-pay collection support). COVID 19 specific expenses of $53k were unfavorable to budget.

Capital:

Capital in the month of August total increase $7,161 (monthly expense is included in Depreciation, based on the useful life of the asset)

- Vacuum Curretage System $7,161

GUNNISON LIVING COMMUNITY
OPERATING / INCOME STATEMENT 09/12/20 08:35 AM
FOR THE 8 MONTHS ENDING 08/31/20

	SINGLE MONTH				YEAR TO DATE			
	ACTUAL	BUDGET	$ VARIANCE	% VAR	ACTUAL	BUDGET	$ VARIANCE	% VAR
PATIENT REVENUE								
HEALTH CARE CENT	502,526	516,343	(13,816)	(2)	3,934,486	4,128,707	(194,220)	(4)
HOSPICE/HM HEALT	71,161	68,857	2,304	3	499,790	584,173	(84,382)	(14)
ASSISTED LIVING	53,104	50,870	2,234	4	421,984	400,868	21,116	5
TOTAL PATIENT	626,793	636,070	(9,276)	(1)	4,856,261	5,113,748	(257,486)	(5)
REVENUE DEDUCTIONS								
C/A	(97,655)	(89,386)	(8,269)	(9)	(674,777)	(646,405)	(28,372)	(4)
C/A - HOSPICE	2,899	(4,785)	7,684	160	(10,286)	(39,791)	29,504	74
C/A - HOME HEALT	(1,395)	(3,816)	2,420	63	(12,509)	(32,990)	20,480	62
BAD DEBT	0	(701)	701	100	0	(5,069)	5,069	100
TOTAL REVENUE	(96,151)	(98,688)	2,536	2	(697,573)	(724,255)	26,682	3
OTHER OPERATING	48,426	(20,364)	68,790	337	468,594	227,490	241,104	105
NET OPERATING	579,068	517,018	62,050	12	4,627,282	4,616,983	10,299	0
OPERATING EXPENSES								
SALARIES	424,831	367,916	(56,915)	(15)	2,929,409	2,852,473	(76,936)	(2)
CONTRACT LABOR	100,559	41,652	(58,907)	(141)	868,843	301,219	(567,624)	(188)
BENEFITS	108,576	96,101	(12,475)	(12)	1,264,609	763,409	(501,200)	(65)
TRAVEL AND EDUCA	27	3,512	3,484	99	8,110	28,416	20,305	71
PURCHASED SERVIC	54,187	51,274	(2,913)	(5)	381,951	419,343	37,391	8
SUPPLIES	46,375	48,216	1,840	3	403,642	377,422	(26,220)	(6)
RENT/LEASE	5,847	3,874	(1,973)	(50)	38,404	30,809	(7,595)	(24)
INSURANCE	17,084	9,761	(7,323)	(75)	131,259	78,088	(53,171)	(68)
DEPRECIATION	155,960	154,760	(1,200)	(0)	1,253,602	1,238,080	(15,522)	(1)
INTEREST	38,698	38,187	(511)	(1)	310,522	305,496	(5,026)	(1)
OTHER	3,747	5,434	1,686	31	24,800	42,451	17,650	41
TOTAL OPERATIN	955,897	820,687	(135,210)	(16)	7,615,156	6,437,206	(1,177,950)	(18)
NON OPERATING REV (EXP)								
PROPERTY TAX REV	31,356	21,610	9,746	45	778,814	777,681	1,133	0
INVESTMENT INCOM	417	0	417	0	23,096	0	23,096	0
OTHER NON OPERAT	0	0	0	0	0	(8)	8	100
TOTAL NON OPER	31,774	21,610	10,164	47	801,910	777,673	24,237	3
TOTAL EXPENSE	(924,122)	(799,077)	(125,045)	(15)	(6,813,245)	(5,659,533)	(1,153,712)	(20)
NET INCOME	(345,054)	(282,059)	(62,995)	(22)	(2,185,963)	(1,042,550)	(1,143,413)	(109)

Senior Care Center Variances

Revenue:

Senior Care Center revenue was ($14k) unfavorable or -2.7% vs budget in August due to patient days which were 13.7% below budget as a result of COVID-19.

Hospice revenue was ($3k) unfavorable or -9.6% vs budget and Home Health revenue was $5k favorable to budget. Home Health census was 16.7% below budget and Hospice visits were 29.6% above budget.

Other Operating Income:

A portion of the COVID 19 Stimulus Grant in the amount of $22k was brought to the income statement to cover lost net patient revenue.

Labor & Benefits:

Overall Labor & Benefits were unfavorable to budget by $128k. Contract labor was unfavorable to budget by $59k and Salaries were unfavorable by $57k. Note: There was no CNA Contract labor in August but CNA salaries were unfavorable by $53k due to CNA classes and mentors. Benefits were $12k unfavorable to budget due to employee healthcare costs.

KEY STATISTICS

	Month-to-Date							Year-to-Date						
	Aug-20	Bgt	Var	% Var	Aug-19	Var	% Var	Aug-20	Bgt	Var	% Var	Aug-19	Var	% Var
Inpatient Days	118	105	13	12.4%	97	21	21.6%	749	900	(151)	-16.8%	927	(178)	-19.2%
Average Daily Census	3.8	3.4	0.4	12.4%	3.1	0.7	21.6%	3.1	3.7	(0.6)	-16.8%	4.4	(1.3)	-29.2%
Admissions	50	43	7	16.3%	39	11	28.2%	310	427	(117)	-27.4%	384	(74)	-19.3%
Avg. Length of Stay	2.36	2.44	-0.08	-3.4%	2.49	(0.13)	-5.1%	2.42	2.11	0.31	14.6%	2.41	0.00	0.1%
Percent Occupancy	15.9%	14.1%	1.7%	12.4%	13.0%	2.8%	21.6%	12.8%	15.4%	(0)	-16.8%	18.1%	-5.3%	-29.2%
Births	10	7	3	42.9%	7	3	42.9%	74	85	(11)	-12.9%	81	(7)	-8.6%
Swing Bed Days	81	19	62	326.3%	22	59	268.2%	439	407	32	7.9%	468	(29)	-6.2%
Observation Patients	45	87	(42)	-48.3%	76	(31)	-40.8%	253	364	(111)	-30.5%	318	(65)	-20.4%
Lab Exams	10,504	9,455	1,049	11.1%	8,826	1,678	19.0%	64,614	72,223	(7,609)	-10.5%	67,427	(2,813)	-4.2%
EMS Patients	129	106	23	21.7%	101	28	27.7%	693	706	(13)	-1.8%	674	19	2.8%
ER Visits	719	890	(171)	-19.2%	683	36	5.3%	3,834	4,810	(976)	-20.3%	4,519	(685)	-15.2%
Cardiopulmonary Exams	622	708	(86)	-12.1%	689	(67)	-9.7%	4,120	5,374	(1,254)	-23.3%	5,299	(1,179)	-22.2%
X-Ray Exams	586	716	(130)	-18.2%	702	(116)	-16.5%	3,925	5,097	(1,172)	-23.0%	5,003	(1,078)	-21.5%
Ultrasound Exams	170	198	(28)	-14.1%	188	(18)	-9.6%	1,180	1,564	(384)	-24.6%	1,487	(307)	-20.6%
Mammo Exams	196	142	54	38.0%	122	74	60.7%	1,261	1,524	(263)	-17.3%	1,311	(50)	-3.8%
CT Scan Exams	417	380	37	9.7%	378	39	10.3%	2,311	2,238	73	3.3%	2,223	88	4.0%
MRI Exams	103	148	(45)	-30.4%	138	(35)	-25.4%	838	1,148	(310)	-27.0%	1,072	(234)	-21.8%
Physical Therapy Patients	598	794	(196)	-24.7%	722	(124)	-17.2%	3,897	6,386	(2,489)	-39.0%	5,806	(1,909)	-32.9%
Physical Therapy Modalities	1,524	2,094	(570)	-27.2%	1,818	(294)	-16.2%	10,167	18,031	(7,864)	-43.6%	15,653	(5,486)	-35.0%
CB Clinic Patients	166	193	(27)	-14.0%	183	(17)	-9.3%	1,087	2,026	(939)	-46.3%	1,919	(832)	-43.4%
CB Clinic Modalities	416	614	(198)	-32.2%	552	(136)	-24.6%	2,972	5,874	(2,902)	-49.4%	5,283	(2,311)	-43.7%
Occup Therapy Patients	491	61	430	704.9%	67	424	632.8%	1,687	743	944	127.1%	690	997	144.5%
Occup Therapy Modalities	1,307	160	1,147	716.9%	180	1,127	626.1%	4,241	1,971	2,270	115.2%	1,792	2,449	136.7%
Surgery - Inpatient	17	11	6	54.5%	13	4	30.8%	127	152	(25)	-16.4%	170	(43)	-25.3%
Surgery - Outpatient	61	69	(8)	-11.6%	66	(5)	-7.6%	467	574	(107)	-18.6%	558	(91)	-16.3%
Scopes	42	43	(1)	-2.3%	45	(3)	-6.7%	202	275	(73)	-26.5%	287	(85)	-29.6%
Surgeries - Total	120	123	(3)	-2.4%	124	(4)	-3.2%	796	1,001	(205)	-20.5%	1,015	(219)	-21.6%
Outpatient visits	5,612	5,634	(22)	-0.4%	5,087	525	10.3%	35,249	41,075	(5,826)	-14.2%	38,067	(2,818)	-7.4%
GVHFM Clinic	760	945	(185)	-19.6%	918	(158)	-17.2%	6437	7551	(1114)	-14.8%	7334	(897)	-12.2%
CB Mtn Clinic	150	216	(66)	-30.6%	188	(38)	-20.2%	1256	1869	(613)	-32.8%	1624	(368)	-22.7%
Imaging	1,517	1,668	(151)	-9.1%	1,609	(92)	-5.7%	10,277	12,606	(2,329)	-18.5%	12,096	(1,819)	-15.0%
Laboratory	2,027	1,409	618	43.9%	1,413	614	43.5%	12,706	11,064	1,642	14.8%	10,605	2,101	19.8%