# AGENDA ITEM or FINAL CONTRACT REVIEW SUBMITTAL FORM

**Agenda Item:** Sales Tax - LMD Report

**Action Requested:**

**Parties to the Agreement:**

**Term Begins:** **Term Ends:** **Grant Contract #:**

**Summary:**

April 2020 Sales Tax and Local Marketing District Tax Reports

**Fiscal Impact:** See reports.

**Submitted by:** Kelly Weak **Submitter's Email Address:** kweak@gunnisoncounty.org

**Finance Review:** ○ Required ◉ Not Required

Comments:

Reviewed by: Discharge Date:

**County Attorney Review:** ○ Required ◉ Not Required

Comments:

Reveiwed by: Discharge Date: Certificate of Insurance Required

Yes ○ No ○

**County Manager Review:**

Comments:

Reveiwed by: GUNCOUNTY1\emense Discharge Date: 6/19/2020

○ Consent Agenda ◉ Regular Agenda ○ Worksession Time Allotted: 5

Agenda Date: 6/23/2020

*Revised April 2015*

Gunnison County, Colorado
County Taxable Sales
For the Year Ended 12/31/20

| Entity | January | February | March | April | May | June | July | August | September | October | November | December | TOTAL |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| City of Gunnison | 14,635,850 | 14,000,127 | 15,133,045 | 11,932,684 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 55,701,706 |
| Crested Butte | 10,471,137 | 9,450,851 | 6,444,115 | 5,175,176 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 31,541,279 |
| Mt. Crested Butte | 5,027,827 | 5,730,611 | 3,186,788 | 1,908,470 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 15,853,696 |
| Marble | 75,081 | 57,884 | 60,091 | 83,170 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 276,226 |
| Pitkin | 60,171 | 36,829 | (13,486) | 43,998 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 127,512 |
| Unincorporated | 7,645,916 | 8,584,311 | 6,106,643 | 6,353,506 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 28,690,376 |
| TOTAL TAXABLE SALES | 37,915,982 | 37,860,613 | 30,917,196 | 25,497,004 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 132,190,795 |
| **Computed 1% Sales Tax** | **379,159.82** | **378,606.13** | **309,171.96** | **254,970.04** | **0.00** | **0.00** | **0.00** | **0.00** | **0.00** | **0.00** | **0.00** | **0.00** | **1,321,907.95** |
| **% Incr(Decr) of 2020 over 2019** | **15.90%** | **17.12%** | **-9.57%** | **-0.53%** | | | | | | | | | |

For the Year Ended 12/31/19

| Entity | January | February | March | April | May | June | July | August | September | October | November | December | TOTAL |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| City of Gunnison | 13,649,414 | 13,445,873 | 14,376,018 | 12,832,324 | 15,741,067 | 19,359,716 | 25,406,908 | 22,846,120 | 19,773,003 | 20,468,225 | 14,157,064 | 16,599,175 | 208,654,907 |
| Crested Butte | 9,941,087 | 8,941,014 | 11,476,987 | 4,430,888 | 5,913,287 | 10,885,407 | 16,877,556 | 14,984,864 | 12,622,910 | 8,269,486 | 7,938,802 | 11,729,570 | 124,011,858 |
| Mt. Crested Butte | 4,739,411 | 5,328,765 | 4,283,781 | 4,104,714 | 1,134,162 | 2,445,252 | 4,609,193 | 3,315,427 | 2,944,148 | 1,339,780 | 2,181,652 | 5,264,304 | 41,690,589 |
| Marble | 84,855 | 85,760 | 94,324 | 102,272 | 251,745 | 361,119 | 400,000 | 296,567 | 416,368 | 268,792 | 88,488 | 161,248 | 2,611,538 |
| Pitkin | 36,122 | 498,927 | 32,549 | 396,671 | 135,007 | 198,028 | (521,966) | 195,936 | 163,241 | 149,745 | 97,237 | 103,804 | 1,485,301 |
| Unincorporated | 4,262,651 | 4,025,261 | 3,923,616 | 3,765,078 | 4,163,425 | 8,559,168 | 9,684,296 | 7,943,430 | 8,294,542 | 6,409,242 | 7,226,064 | 10,589,573 | 78,846,346 |
| TOTAL TAXABLE SALES | 32,713,540 | 32,325,600 | 34,187,275 | 25,631,947 | 27,338,693 | 41,808,690 | 56,455,987 | 49,582,344 | 44,214,212 | 36,905,270 | 31,689,307 | 44,447,674 | 457,300,539 |
| **Computed 1% Sales Tax** | **327,135.40** | **323,256.00** | **341,872.75** | **256,319.47** | **273,386.93** | **418,086.90** | **564,559.87** | **495,823.44** | **442,142.12** | **369,052.70** | **316,893.07** | **444,476.74** | **4,573,005.39** |
| **% Incr(Decr) of 2019 over 2018** | **5.97%** | **12.08%** | **4.14%** | **10.19%** | **3.06%** | **7.08%** | **9.75%** | **14.85%** | **-14.75%** | **21.16%** | **32.76%** | **20.43%** | **9.12%** |

| | Y-T-D 2019 TOTAL | Y-T-D 2020 TOTAL | Difference | % |
|---|---|---|---|---|
| City of Gunnison | 54,303,629 | 55,701,706 | 1,398,077 | 2.57% |
| Crested Butte | 34,789,976 | 31,541,279 | (3,248,697) | -9.34% |
| Mt. Crested Butte | 18,456,671 | 15,853,696 | (2,602,975) | -14.10% |
| Marble | 367,211 | 276,226 | (90,985) | -24.78% |
| Pitkin | 964,269 | 127,512 | (836,757) | -86.78% |
| Unincorporated | 15,976,606 | 28,690,376 | 12,713,770 | 79.58% |
| TOTAL TAXABLE SALES | 124,858,362 | 132,190,795 | 7,332,433 | 5.87% |
| TOTAL COUNTY REVENUE | 644,923 | 739,750 | 94,827 | 14.70% |

| | Y-T-D 2018 TOTAL | Y-T-D 2019 TOTAL | Difference | % |
|---|---|---|---|---|
| City of Gunnison | 50,797,668 | 54,303,629 | 3,505,961 | 6.90% |
| Crested Butte | 32,937,241 | 34,789,976 | 1,852,735 | 5.63% |
| Mt. Crested Butte | 17,665,621 | 18,456,671 | 791,050 | 4.48% |
| Marble | 331,404 | 367,211 | 35,807 | 10.80% |
| Pitkin | 164,648 | 964,269 | 799,621 | 485.65% |
| Unincorporated | 13,906,619 | 15,976,606 | 2,069,987 | 14.88% |
| TOTAL TAXABLE SALES | 115,803,201 | 124,858,362 | 9,055,161 | 7.82% |
| TOTAL COUNTY REVENUE | 595,625 | 644,923 | 49,298 | 8.28% |

## PREVIOUS YEARS FOR COMPARISON

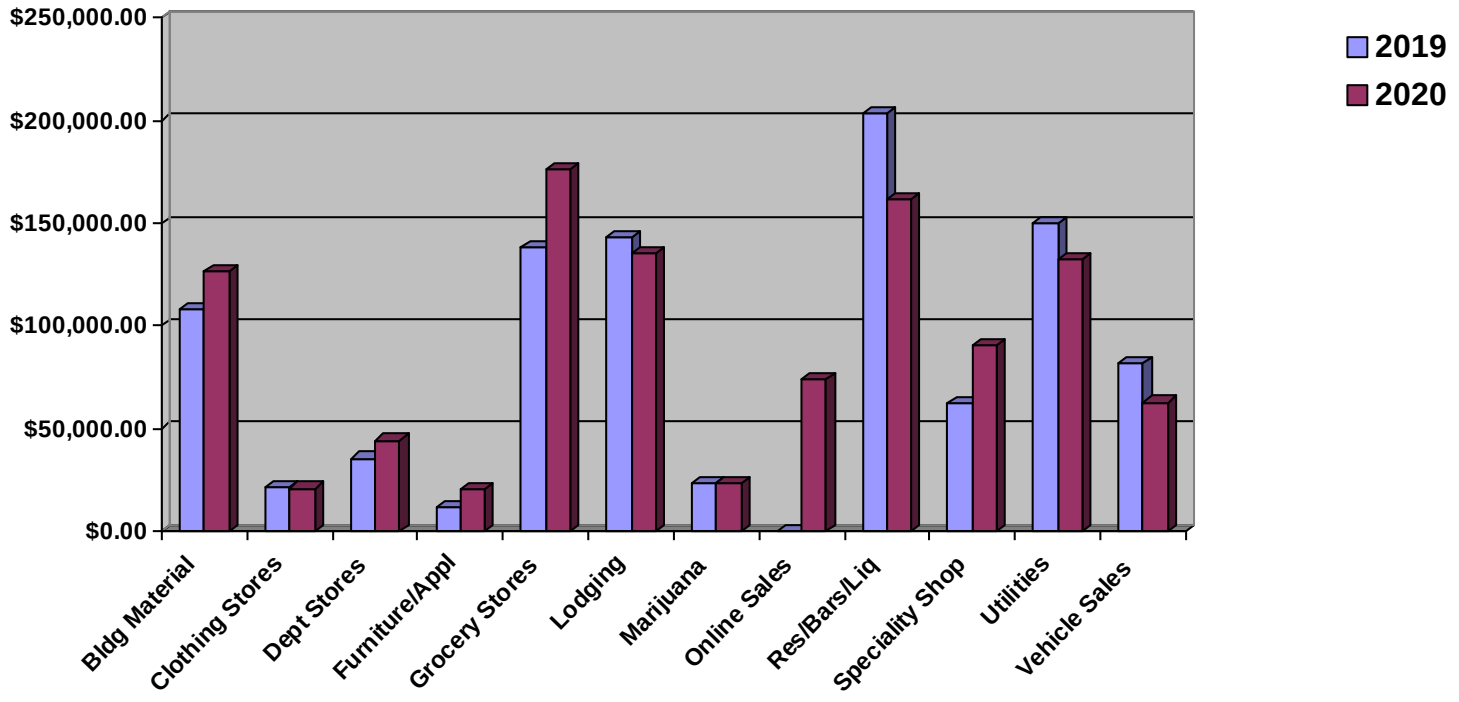
| | 2017 TOTAL | 2018 TOTAL | Difference | % |
|---|---|---|---|---|
| City of Gunnison | 175,996,491 | 190,666,769 | 14,670,278 | 8.34% |
| Crested Butte | 108,890,946 | 126,866,234 | 17,975,288 | 16.51% |
| Mt. Crested Butte | 38,963,525 | 40,815,057 | 1,851,532 | 4.75% |
| Marble | 1,481,919 | 2,157,469 | 675,550 | 45.59% |
| Pitkin | 941,177 | 1,069,451 | 128,274 | 13.63% |
| Unincorporated | 48,058,750 | 57,515,834 | 9,457,084 | 19.68% |
| TOTAL TAXABLE SALES | 374,332,808 | 419,090,814 | 44,758,006 | 11.96% |

| | 2016 TOTAL | 2017 TOTAL | Difference | % |
|---|---|---|---|---|
| City of Gunnison | 162,404,270 | 175,996,491 | 13,592,221 | 8.37% |
| Crested Butte | 96,948,829 | 108,890,946 | 11,942,117 | 12.32% |
| Mt. Crested Butte | 35,999,808 | 38,963,525 | 2,963,717 | 8.23% |
| Marble | 1,381,964 | 1,481,919 | 99,955 | 7.23% |
| Pitkin | 856,715 | 941,177 | 84,462 | 9.86% |
| Unincorporated | 53,265,429 | 48,058,750 | (5,206,679) | -9.77% |
| TOTAL TAXABLE SALES | 350,857,015 | 374,332,808 | 23,475,793 | 6.69% |

**SALES TAX REVENUE COMPARISONS**

| YEAR | | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Total | Year to Date | Budgeted Sales Tax Revenue And % YTD Actual / TTL Budgeted |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 2020 | Current Month TOTAL | | | | | | | | | | | | | | | |
| | COUNTY REVENUE | $ 211,645.49 | $ 216,060.62 | $ 168,955.20 | $ 143,088.55 | | | | | | | | | $ 739,749.86 | $ 739,749.86 | $ 2,364,672.12 |
| | *% Change over previous year (monthly)* | 24.45% | 29.42% | -3.86% | 8.26% | | | | | | | | | | 14.70% | 31.28% |
| 2019 | Current Month TOTAL | | | | | | | | | | | | | | | |
| | COUNTY REVENUE | $ 170,067.96 | $ 166,941.31 | $ 175,741.46 | $ 132,172.13 | $ 142,697.59 | $ 237,026.29 | $ 315,888.42 | $ 272,815.87 | $ 247,730.77 | $ 201,759.56 | $ 179,763.86 | $ 260,373.24 | $ 2,502,978.46 | $ 644,922.86 | $ 2,110,144.44 |
| | *% Change over previous year (monthly)* | 6.96% | 12.89% | 4.28% | 9.95% | -0.24% | 10.74% | 11.84% | 16.86% | -10.43% | 26.89% | 43.45% | 33.69% | | 8.28% | 30.56% |
| 2018 | Current Month TOTAL | | | | | | | | | | | | | | | |
| | COUNTY REVENUE | $ 158,998.15 | $ 147,877.26 | $ 168,534.55 | $ 120,215.15 | $ 143,035.31 | $ 214,044.30 | $ 282,456.83 | $ 233,447.74 | $ 276,580.27 | $ 159,001.17 | $ 125,310.95 | $ 194,759.60 | $ 2,224,261.28 | $ 595,625.11 | $ 1,924,050.00 |
| | *% Change over previous year (monthly)* | 14.07% | 0.56% | -3.97% | 24.93% | 24.08% | 16.38% | 25.51% | -2.42% | 37.65% | 12.47% | 7.25% | 6.80% | | 6.71% | 30.96% |
| 2017 | Current Month TOTAL | | | | | | | | | | | | | | | |
| | COUNTY REVENUE | $ 139,392.05 | $ 147,046.94 | $ 175,494.85 | $ 96,225.07 | $ 115,278.76 | $ 183,923.35 | $ 225,051.99 | $ 239,240.43 | $ 200,934.31 | $ 141,366.34 | $ 116,835.75 | $ 182,355.98 | $ 1,963,145.82 | $ 558,158.91 | $ 1,838,400.00 |
| | *% Change over previous year (monthly)* | 11.37% | -9.78% | 11.44% | -7.80% | 5.38% | 1.77% | -4.98% | 4.68% | 6.87% | 17.47% | 22.18% | 5.95% | | 1.49% | 30.36% |
| 2016 | Current Month TOTAL | | | | | | | | | | | | | | | |
| | COUNTY REVENUE | $ 125,157.30 | $ 162,978.56 | $ 157,480.34 | $ 104,370.28 | $ 109,392.20 | $ 180,729.23 | $ 236,844.80 | $ 228,536.23 | $ 188,023.92 | $ 120,347.56 | $ 95,627.52 | $ 172,116.30 | $ 1,881,604.24 | $ 549,986.48 | $ 1,838,000.00 |
| | *% Change over previous year (monthly)* | -1.20% | 29.56% | 4.72% | 21.85% | 6.55% | 9.49% | 2.63% | 16.62% | -4.53% | 6.42% | -4.80% | 4.24% | | 12.59% | 29.92% |
| 2015 | Current Month TOTAL | | | | | | | | | | | | | | | |
| | COUNTY REVENUE | $ 126,678.67 | $ 125,794.53 | $ 150,379.22 | $ 85,651.79 | $ 102,663.54 | $ 165,070.67 | $ 230,768.25 | $ 195,967.70 | $ 196,937.46 | $ 113,087.50 | $ 100,454.29 | $ 165,122.68 | $ 1,758,576.30 | $ 488,504.21 | $ 1,590,000.00 |
| | *% Change over previous year (monthly)* | 13.93% | 13.06% | 10.63% | 7.12% | 3.16% | 11.09% | 6.21% | 7.35% | 8.53% | 4.87% | 4.44% | 8.69% | | 11.44% | 30.72% |
| 2014 | Current Month TOTAL | | | | | | | | | | | | | | | |
| | COUNTY REVENUE | $ 111,193.82 | $ 111,264.35 | $ 135,936.02 | $ 79,959.58 | $ 99,519.75 | $ 148,591.26 | $ 217,271.71 | $ 182,557.86 | $ 181,452.74 | $ 107,834.56 | $ 96,183.39 | $ 151,915.60 | $ 1,623,680.64 | $ 438,353.77 | $ 1,472,000.00 |
| | *% Change over previous year (monthly)* | 0.79% | 4.46% | 4.02% | 6.01% | 8.73% | 5.16% | 7.10% | 9.55% | 23.01% | -0.72% | 6.56% | 9.74% | | 3.64% | 29.78% |
| 2013 | Current Month TOTAL | | | | | | | | | | | | | | | |
| | COUNTY REVENUE | $ 110,323.53 | $ 106,514.20 | $ 130,684.01 | $ 75,428.71 | $ 91,528.08 | $ 141,300.06 | $ 202,862.92 | $ 166,649.18 | $ 147,508.85 | $ 108,616.50 | $ 90,259.56 | $ 138,427.93 | $ 1,510,103.53 | $ 422,950.45 | $ 1,425,560.00 |
| | *% Change over previous year (monthly)* | 18.70% | -3.76% | 12.39% | -3.09% | -2.68% | -2.80% | 11.87% | 17.96% | 11.21% | 13.03% | 2.22% | 5.56% | | 6.34% | 29.67% |
| 2012 | Current Month TOTAL | | | | | | | | | | | | | | | |
| | COUNTY REVENUE | $ 92,940.69 | $ 110,678.57 | $ 116,280.84 | $ 77,835.01 | $ 94,048.48 | $ 145,374.41 | $ 181,344.11 | $ 141,276.47 | $ 132,636.58 | $ 96,095.54 | $ 88,302.36 | $ 131,131.54 | $ 1,407,944.60 | $ 397,735.11 | $ 1,329,266.00 |
| | *% Change over previous year (monthly)* | -5.63% | 11.73% | -2.46% | 8.75% | 16.00% | 21.77% | 2.09% | -10.04% | 0.67% | 5.01% | 3.11% | -7.50% | | 2.42% | 29.92% |
| 2011 | Current Month TOTAL | | | | | | | | | | | | | | | |
| | COUNTY REVENUE | $ 98,483.50 | $ 99,062.88 | $ 119,211.37 | $ 71,571.55 | $ 81,077.59 | $ 119,386.11 | $ 177,639.68 | $ 157,047.23 | $ 131,749.00 | $ 91,514.44 | $ 85,637.00 | $ 141,760.78 | $ 1,374,141.13 | $ 388,329.30 | $ 1,314,611.00 |
| | *% Change over previous year (monthly)* | 0.08% | 2.33% | -6.44% | 6.03% | 5.34% | -4.07% | 4.40% | 1.19% | 9.97% | -2.08% | 3.07% | 4.34% | | -0.46% | 29.54% |
| 2010 | Current Month TOTAL | | | | | | | | | | | | | | | |
| | COUNTY REVENUE | $ 98,400.27 | $ 96,807.67 | $ 127,414.83 | $ 67,498.88 | $ 76,966.39 | $ 124,445.99 | $ 170,158.18 | $ 155,201.21 | $ 119,801.59 | $ 93,460.15 | $ 83,089.19 | $ 135,867.11 | $ 1,349,111.46 | $ 390,121.65 | $ 1,448,152.00 |
| | *% Change over previous year (monthly)* | -9.51% | -6.61% | 11.82% | -4.86% | -7.74% | -3.63% | 6.07% | 6.73% | -5.77% | 5.35% | 7.94% | 3.59% | | -1.81% | 26.94% |
| 2009 | Current Month TOTAL | | | | | | | | | | | | | | | |
| | COUNTY REVENUE | $ 108,739.89 | $ 103,664.68 | $ 113,950.67 | $ 70,950.60 | $ 83,421.06 | $ 129,132.90 | $ 160,419.87 | $ 145,416.76 | $ 127,133.00 | $ 88,715.98 | $ 76,977.54 | $ 131,163.52 | $ 1,339,686.47 | $ 397,305.84 | $ 1,350,032.00 |
| | *% Change over previous year (monthly)* | -10.18% | -2.86% | -6.94% | -10.81% | -0.54% | 0.59% | -1.05% | -10.89% | -2.95% | -9.60% | 3.56% | -5.37% | | -7.56% | 29.43% |
| 2008 | Current Month TOTAL | | | | | | | | | | | | | | | |
| | COUNTY REVENUE | $ 121,067.89 | $ 106,716.68 | $ 122,453.88 | $ 79,546.54 | $ 83,875.39 | $ 128,378.18 | $ 162,129.71 | $ 163,180.48 | $ 130,995.77 | $ 98,138.16 | $ 74,332.02 | $ 138,609.60 | $ 1,409,424.30 | $ 429,784.99 | $ 1,480,000.00 |
| | | | | | | | | | | | | | | | | 29.04% |

# 2019/2020 YTD INDUSTRY COMPARISON AS OF APRIL



April 2020

# *Taxes by Industry*

| | |
|---|---|
| **Amusement & Entertainment** | $7,441.17 |
| **Bldg Material & Trades** | $37,248.45 |
| **Clothing Stores** | $3,708.60 |
| **Department Stores** | $10,925.15 |
| **Furniture & Appliance Stores** | $4,747.98 |
| **Gas/Convenience Stores** | $3,494.89 |
| **Grocery Stores** | $38,502.50 |
| **Lodging** | $26,199.78 |
| **Manufacturing** | $4,839.92 |
| **Marijuana** | $4,244.42 |
| **Miscellaneous Services** | $24,479.19 |
| **Online Sales** | $19,136.19 |
| **Ranching & Agriculture** | $125.71 |
| **Restaurant/Bars/Liquor Stores** | $25,184.38 |
| **Specialty Shops** | $15,782.78 |
| **Utilities** | $18,241.43 |
| **Vehicle Sales/Parts/Services** | $10,667.50 |
| ***GRAND TOTAL:*** | $254,970.04 |

# *Taxes by Industry and Jurisdiction*

## April 2020

### Amusement & Entertainment

| | |
|---|---|
| *Almont* | 9.98 |
| *Crested Butte* | 1911.61 |
| *Gunnison* | 4361.53 |
| *Marble* | 17.17 |
| *Mt. Crested Butte* | 319.03 |
| *Ohio City* | 0.31 |
| *Parlin* | 18.10 |
| *Pitkin* | 33.93 |
| *Powderhorn* | 0.21 |
| *Rem of Cnty* | 762.34 |
| *Tincup* | 6.96 |
| ***Grand Total By Industry:*** | $7,441.17 |

### Bldg Material & Trades

| | |
|---|---|
| *Almont* | 18.95 |
| *Crested Butte* | 12027.74 |
| *Gunnison* | 19410.86 |
| *Marble* | 56.40 |
| *Mt. Crested Butte* | 316.02 |
| *Ohio City* | 6.45 |
| *Pitkin* | 17.90 |
| *Rem of Cnty* | 5243.85 |
| *Somerset* | 150.28 |
| ***Grand Total By Industry:*** | $37,248.45 |

### Clothing Stores

| | |
|---|---|
| *Almont* | 13.73 |
| *Crested Butte* | 2291.11 |
| *Gunnison* | 866.89 |
| *Marble* | 21.85 |
| *Mt. Crested Butte* | 66.29 |
| *Ohio City* | 1.01 |
| *Parlin* | 0.28 |
| *Pitkin* | 16.93 |
| *Powderhorn* | 0.34 |
| *Rem of Cnty* | 266.01 |
| *Sapinero* | 161.27 |

| | |
|---|---|
| *Somerset* | 2.89 |
| ***Grand Total By Industry:*** | $3,708.60 |

## Department Stores

| | |
|---|---|
| *Almont* | 69.52 |
| *Crested Butte* | 724.76 |
| *Gunnison* | 9870.28 |
| *Marble* | 7.11 |
| *Mt. Crested Butte* | 4.61 |
| *Ohio City* | 6.59 |
| *Parlin* | 1.77 |
| *Pitkin* | 4.92 |
| *Powderhorn* | 35.58 |
| *Rem of Cnty* | 116.15 |
| *Somerset* | 83.86 |
| ***Grand Total By Industry:*** | $10,925.15 |

## Furniture & Appliance Stores

| | |
|---|---|
| *Almont* | 13.68 |
| *Crested Butte* | 771.29 |
| *Gunnison* | 1832.24 |
| *Marble* | 17.95 |
| *Mt. Crested Butte* | 289.86 |
| *Pitkin* | -4.62 |
| *Rem of Cnty* | 1228.71 |
| *Somerset* | 37.35 |
| *Tincup* | 561.52 |
| ***Grand Total By Industry:*** | $4,747.98 |

## Gas/Convenience Stores

| | |
|---|---|
| *Almont* | 9.58 |
| *Crested Butte* | 299.43 |
| *Gunnison* | 1901.23 |
| *Pitkin* | 3.30 |
| *Rem of Cnty* | 1147.03 |
| *Somerset* | 134.32 |
| ***Grand Total By Industry:*** | $3,494.89 |

## Grocery Stores

| | |
|---|---|
| *Almont* | 1.09 |
| *Crested Butte* | 4674.05 |
| *Gunnison* | 33725.34 |
| *Marble* | 3.75 |
| *Mt. Crested Butte* | 7.83 |
| *Parlin* | 0.98 |

| | | |
|---|---|---|
| *Powderhorn* | | 4.31 |
| *Rem of Cnty* | | 77.32 |
| *Somerset* | | 7.83 |
| | ***Grand Total By Industry:*** | $38,502.50 |

## Lodging

| | | |
|---|---|---|
| *Almont* | | 16.27 |
| *Crested Butte* | | 6561.65 |
| *Gunnison* | | 4142.23 |
| *Marble* | | 39.44 |
| *Mt. Crested Butte* | | 13552.02 |
| *Pitkin* | | 3.19 |
| *Rem of Cnty* | | 1884.98 |
| | ***Grand Total By Industry:*** | $26,199.78 |

## Manufacturing

| | | |
|---|---|---|
| *Almont* | | 5.82 |
| *Crested Butte* | | 635.03 |
| *Gunnison* | | 1664.31 |
| *Marble* | | 3.97 |
| *Mt. Crested Butte* | | 105.38 |
| *Ohio City* | | 2.61 |
| *Parlin* | | -4.00 |
| *Pitkin* | | 2.97 |
| *Powderhorn* | | 0.80 |
| *Rem of Cnty* | | 1462.78 |
| *Somerset* | | 960.25 |
| | ***Grand Total By Industry:*** | $4,839.92 |

## Marijuana

| | | |
|---|---|---|
| *Crested Butte* | | 1449.15 |
| *Gunnison* | | 2793.99 |
| *Rem of Cnty* | | 1.28 |
| | ***Grand Total By Industry:*** | $4,244.42 |

## Miscellaneous Services

| | | |
|---|---|---|
| *Almont* | | 57.15 |
| *Crested Butte* | | 4964.17 |
| *Gunnison* | | 11317.63 |
| *Marble* | | 404.60 |
| *Mt. Crested Butte* | | 556.20 |
| *Ohio City* | | 24.06 |
| *Parlin* | | 8.18 |
| *Pitkin* | | 26.54 |
| *Powderhorn* | | 12.15 |

| | | |
|---|---|---|
| *Rem of Cnty* | | 6530.77 |
| *Sapinero* | | 73.83 |
| *Somerset* | | 457.67 |
| *Tincup* | | 46.24 |
| | ***Grand Total By Industry:*** | $24,479.19 |

## Online Sales

| | | |
|---|---|---|
| *Rem of Cnty* | | 19136.19 |
| | ***Grand Total By Industry:*** | $19,136.19 |

## Ranching & Agriculture

| | | |
|---|---|---|
| *Crested Butte* | | 24.24 |
| *Gunnison* | | 4.59 |
| *Marble* | | 51.11 |
| *Rem of Cnty* | | 45.77 |
| | ***Grand Total By Industry:*** | $125.71 |

## Restaurant/Bars/Liquor Stores

| | | |
|---|---|---|
| *Crested Butte* | | 8948.20 |
| *Gunnison* | | 13619.06 |
| *Marble* | | 3.00 |
| *Mt. Crested Butte* | | 1245.96 |
| *Ohio City* | | 4.13 |
| *Parlin* | | 1.26 |
| *Rem of Cnty* | | 1362.77 |
| | ***Grand Total By Industry:*** | $25,184.38 |

## Specialty Shops

| | | |
|---|---|---|
| *Almont* | | 10.96 |
| *Crested Butte* | | 3266.28 |
| *Gunnison* | | 6479.75 |
| *Marble* | | 24.67 |
| *Mt. Crested Butte* | | 406.35 |
| *Ohio City* | | 5.45 |
| *Parlin* | | 9.18 |
| *Pitkin* | | 109.50 |
| *Powderhorn* | | 1.25 |
| *Rem of Cnty* | | 2071.99 |
| *Sapinero* | | 0.99 |
| *Somerset* | | 3395.30 |
| *Tincup* | | 1.11 |
| | ***Grand Total By Industry:*** | $15,782.78 |

## Utilities

| | | |
|---|---|---|
| *Almont* | | 117.65 |

| | | |
|---|---|---|
| *Crested Butte* | 2362.70 | |
| *Gunnison* | -152.91 | |
| *Marble* | 178.02 | |
| *Mt. Crested Butte* | 2189.29 | |
| *Ohio City* | 13.35 | |
| *Parlin* | 5.16 | |
| *Pitkin* | 222.47 | |
| *Powderhorn* | 4.75 | |
| *Rem of Cnty* | 13003.89 | |
| *Sapinero* | 3.87 | |
| *Somerset* | 293.19 | |
| ***Grand Total By Industry:*** | $18,241.43 | |

**Vehicle Sales/Parts/Services**

| | | |
|---|---|---|
| *Almont* | 2.90 | |
| *Crested Butte* | 840.35 | |
| *Gunnison* | 7489.82 | |
| *Marble* | 2.66 | |
| *Mt. Crested Butte* | 25.86 | |
| *Ohio City* | 10.30 | |
| *Pitkin* | 2.95 | |
| *Powderhorn* | 16.54 | |
| *Rem of Cnty* | 1930.47 | |
| *Somerset* | 345.65 | |
| ***Grand Total By Industry:*** | $10,667.50 | |
| | | $254,970.04 |

## COMPARATIVE MARKETING DISTRICT TAX FIGURES

| YEAR | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Totals | Year to Date |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 2020 | | | | | | | | | | | | | | |
| Current Month Net Collection | 192,337.20 | 217,689.00 | 183,515.22 | 56,203.66 | | | | | | | | | | |
| Interest Credit | 15.00 | 698.00 | 44.48 | 19,104.76 | | | | | | | | | | |
| Program Cost | 147.97 | 216.53 | 198.04 | 107.88 | | | | | | | | | | |
| Current Total Distribution | $ 192,500.17 | $ 218,603.53 | $ 183,757.74 | $ 75,416.30 | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ - | $ 670,277.74 | $ 670,277.74 |
| *% Change over previous year (cumulative)* | *5.75%* | *14.23%* | *4.43%* | *-0.06%* | | | | | | | | | | |

| 2019 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Totals | Year to Date |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Month Net Collection | 181,759.69 | 177,578.30 | 209,047.39 | 100,724.00 | 70,191.13 | 207,441.00 | 309,188.00 | 257,693.50 | 276,461.20 | 96,836.07 | 82,106.00 | 216,810.00 | | |
| Interest Credit | 152.00 | 84.00 | 509.00 | 7.00 | 172.00 | 254.02 | 459.00 | 20.32 | 133.00 | 394.20 | 156.00 | 272.00 | | |
| Program Cost | 128.08 | 176.76 | 184.79 | 333.11 | 165.11 | (2,443.33) | 226.15 | 312.87 | 309.59 | 252.98 | 144.90 | 65.56 | | |
| Current Total Distribution | $ 182,039.77 | $ 177,839.06 | $ 209,741.18 | $ 101,064.11 | $ 70,528.24 | $ 205,251.69 | $ 309,873.15 | $258,026.69 | $ 276,903.79 | $ 97,483.25 | $ 82,406.90 | $ 217,147.56 | $ 2,188,305.39 | $ 670,684.12 |
| *% Change over previous year (cumulative)* | *20.51%* | *18.14%* | *7.37%* | *14.17%* | *10.98%* | *1.14%* | *0.56%* | *1.54%* | *0.29%* | *0.63%* | *1.63%* | *2.63%* | 2.63% | |

| 2018 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Totals | Year to Date |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Month Net Collection | 150,988.25 | 153,443.94 | 225,700.97 | 56,842.31 | 80,200.55 | 267,369.77 | 313,268.01 | 241,735.29 | 294,313.53 | 90,622.93 | 62,462.92 | 191,652.50 | | |
| Interest Credit | 4.00 | 25.00 | 30.00 | 4.64 | 88.00 | 3,069.00 | 20.00 | 52.00 | 43.00 | 18.74 | 24.00 | 953.40 | | |
| Program Cost | 71.70 | 93.54 | 160.38 | 88.55 | 110.11 | (2,467.14) | 185.13 | 298.14 | 303.93 | 227.89 | 139.41 | 72.74 | | |
| Current Total Distribution | $ 151,063.95 | $ 153,562.48 | $ 225,891.35 | $ 56,935.50 | $ 80,398.66 | $ 267,971.63 | $ 313,473.14 | $242,085.43 | $ 294,660.46 | $ 90,869.56 | $ 62,626.33 | $ 192,678.64 | $ 2,132,217.13 | $ 587,453.28 |
| *% Change over previous year (cumulative)* | *15.06%* | *8.18%* | *12.14%* | *-1.92%* | *1.85%* | *14.14%* | *14.88%* | *13.40%* | *14.18%* | *11.43%* | *12.48%* | *11.68%* | 11.68% | |

| 2017 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Totals | Year to Date |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Month Net Collection | 131,226.92 | 150,242.13 | 191,385.00 | 125,552.00 | 56,447.40 | 166,343.60 | 267,468.40 | 227,437.04 | 248,807.60 | 118,126.46 | 40,002.34 | 184,745.32 | | |
| Interest Credit | 22.00 | 16.00 | 8.00 | 310.00 | 103.00 | 40.00 | 55.00 | 19.00 | 56.00 | 1,820.00 | (13.00) | 59.00 | | |
| Program Cost | 41.65 | 54.80 | 89.05 | - | 228.03 | (2,234.71) | 109.46 | 162.93 | 196.53 | 188.83 | 61.55 | 52.41 | | |
| Current Total Distribution | $ 131,290.57 | $ 150,312.93 | $ 191,482.05 | $ 125,862.00 | $ 56,778.43 | $ 164,148.89 | $ 267,632.86 | $227,618.97 | $ 249,060.13 | $ 120,135.29 | $ 40,050.89 | $ 184,856.73 | $ 1,909,229.74 | $ 598,947.55 |
| *% Change over previous year (cumulative)* | *-14.99%* | *-11.93%* | *-2.37%* | *1.95%* | *3.02%* | *6.33%* | *4.67%* | *6.62%* | *7.27%* | *10.32%* | *9.96%* | *10.28%* | 10.28% | |

| 2016 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Totals | Year to Date |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Month Net Collection | 154,255.38 | 165,229.45 | 164,669.00 | 102,875.15 | 48,926.71 | 136,784.96 | 266,986.96 | 194,346.00 | 224,387.82 | 68,581.00 | 41,202.00 | 163,034.63 | | |
| Interest Credit | 150.33 | 58.23 | 47.67 | 52.26 | 26.00 | (8.67) | 740.68 | 44.00 | 55.90 | 25.00 | 176.30 | 24.00 | | |
| Program Cost | 30.27 | 39.21 | 71.30 | 22.48 | 74.79 | (2,248.68) | 204.62 | 62.87 | 238.92 | 95.47 | 46.19 | 21.84 | | |
| Current Total Distribution | $ 154,435.98 | $ 165,326.89 | $ 164,787.97 | $ 102,949.89 | $ 49,027.50 | $ 134,527.61 | $ 267,932.26 | $194,452.87 | $ 224,682.64 | $ 68,701.47 | $ 41,424.49 | $ 163,080.47 | $ 1,731,330.04 | $ 587,500.73 |
| *% Change over previous year (cumulative)* | *48.61%* | *40.79%* | *10.92%* | *24.08%* | *22.90%* | *18.62%* | *17.77%* | *13.06%* | *12.09%* | *11.70%* | *11.88%* | *14.85%* | 14.85% | |

| 2015 | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Totals | Year to Date |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Month Net Collection | 103,887.62 | 123,026.98 | 209,636.18 | 36,499.60 | 44,147.00 | 133,997.56 | 231,925.85 | 208,642.67 | 209,796.56 | 65,936.00 | 34,600.13 | 105,526.52 | | |
| Interest Credit | 20.00 | 167.00 | 17.00 | 69.00 | 258.00 | 77.00 | 193.84 | (2.00) | 17.90 | 29.00 | 156.68 | 265.31 | | |
| Program Cost | 11.58 | - | 84.66 | 52.12 | 57.69 | (1,998.18) | 53.61 | 99.39 | 93.77 | 65.97 | 45.03 | 13.03 | | |
| Current Total Distribution | $ 103,919.20 | $ 123,193.98 | $ 209,737.84 | $ 36,620.72 | $ 44,462.69 | $ 132,076.38 | $ 232,173.30 | $208,740.06 | $ 209,908.23 | $ 66,030.97 | $ 34,801.84 | $ 105,804.86 | $ 1,507,470.07 | $ 473,471.74 |
| *% Change over previous year (cumulative)* | *452.10%* | *608.71%* | *31.93%* | *39.95%* | *48.15%* | *17.49%* | *18.74%* | *20.42%* | *13.00%* | *13.44%* | *13.37%* | *8.87%* | 8.87% | |

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Totals | Year to Date |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|

| 2014 | | | | | | | | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Month Net Collection | 18,792.00 | 13,080.60 | 299,068.76 | 7,142.00 | 11,227.36 | 205,225.14 | 189,618.00 | 163,004.00 | 245,097.00 | 53,500.77 | 31,347.96 | 148,224.44 | | | |
| Interest Credit | 7.00 | 105.00 | - | 29.00 | 15.00 | 53.00 | 57.00 | 15.00 | 74.08 | 41.92 | 112.44 | 32.00 | | | |
| Program Cost | 23.43 | 38.18 | 3.75 | 26.39 | 54.58 | (1,640.70) | - | - | 78.29 | 136.22 | 59.23 | 41.57 | | | |
| Current Total Distribution | $ 18,822.43 | $ 13,223.78 | $ 299,072.51 | $ 7,197.39 | $ 11,296.94 | $ 203,637.44 | $ 189,675.00 | $163,019.00 | $ 245,249.37 | $ 53,678.91 | $ 31,519.63 | $ 148,298.01 | | $ 1,384,690.41 | $ 338,316.11 |
| *% Change over previous year (cumulative)* | *-0.02%* | *47.41%* | *8.74%* | *3.28%* | *6.57%* | *17.43%* | *48.17%* | *78.33%* | *20.71%* | *22.48%* | *25.45%* | *22.07%* | | 22.07% | |

| 2013 | ***Jan*** | ***Feb*** | ***Mar*** | ***Apr*** | ***May*** | ***Jun*** | ***Jul*** | ***Aug*** | ***Sep*** | ***Oct*** | ***Nov*** | ***Dec*** | ***Totals*** | ***Year to Date*** |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Month Net Collection | 17,797.00 | 2,867.00 | 282,694.00 | 22,960.06 | 444.44 | 144,450.39 | 30,240.40 | 6,574.45 | 445,564.73 | 29,978.12 | 1,731.00 | 148,722.92 | | |
| Interest Credit | 1,003.00 | 10.00 | 54.00 | 76.77 | 0.85 | 145.16 | 7.00 | 1.00 | 60.00 | 48.00 | 2.00 | - | | |
| Program Cost | 26.17 | 36.03 | 4.41 | 32.95 | 60.91 | (1,531.60) | 31.01 | 37.97 | 10.38 | 68.74 | 85.05 | 6.87 | | |
| Current Total Distribution | $ 18,826.17 | $ 2,913.03 | $ 282,752.41 | $ 23,069.78 | $ 506.20 | $ 143,063.95 | $ 30,278.41 | $ 6,613.42 | $ 445,635.11 | $ 30,094.86 | $ 1,818.05 | $ 148,729.79 | $ 1,134,301.18 | $ 327,561.39 |
| *% Change over previous year (cumulative)* | *-14.52%* | *-16.80%* | *14.02%* | *9.81%* | *5.99%* | *8.67%* | *6.42%* | *7.09%* | *6.98%* | *4.82%* | *4.27%* | *3.60%* | 3.60% | |

| 2012 | ***Jan*** | ***Feb*** | ***Mar*** | ***Apr*** | ***May*** | ***Jun*** | ***Jul*** | ***Aug*** | ***Sep*** | ***Oct*** | ***Nov*** | ***Dec*** | ***Totals*** | ***Year to Date*** |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Month Net Collection | 21,800.00 | 3,937.80 | 240,894.00 | 31,236.91 | 10,986.00 | 125,479.23 | 37,160.27 | 2,935.00 | 416,480.80 | 46,892.73 | 6,153.00 | 149,692.99 | | |
| Interest Credit | 191.04 | 102.51 | 5.00 | 0.05 | 137.00 | 5.00 | 404.00 | 296.00 | 492.00 | 89.35 | 456.00 | 3.00 | | |
| Program Cost | 33.14 | 64.89 | 17.14 | 27.61 | 89.58 | (1,444.94) | 33.43 | (6.09) | 76.83 | 96.51 | 96.78 | 10.30 | | |
| Current Total Distribution | $ 22,024.18 | $ 4,105.20 | $ 240,916.14 | $ 31,264.57 | $ 11,212.58 | $ 124,039.29 | $ 37,597.70 | $ 3,224.91 | $ 417,049.63 | $ 47,078.59 | $ 6,705.78 | $ 149,706.29 | $ 1,094,924.86 | $ 298,310.09 |
| *% Change over previous year (cumulative)* | *16.10%* | *29.82%* | *-8.20%* | *-7.24%* | *-3.98%* | *-2.94%* | *3.28%* | *3.23%* | *8.23%* | *10.52%* | *11.11%* | *8.30%* | 8.30% | |

| 2011 | ***Jan*** | ***Feb*** | ***Mar*** | ***Apr*** | ***May*** | ***Jun*** | ***Jul*** | ***Aug*** | ***Sep*** | ***Oct*** | ***Nov*** | ***Dec*** | ***Totals*** | ***Year to Date*** |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Month Net Collection | 18,937.12 | 1,104.76 | 270,773.23 | 30,367.37 | 663.36 | 125,580.61 | 9,481.00 | 3,191.13 | 363,759.45 | 25,523.22 | 1,388.00 | 160,304.38 | | |
| Interest Credit | 33.13 | 52.32 | 3.31 | 381.87 | 113.77 | 16.87 | 4.00 | 115.06 | 334.46 | (82.22) | 8.00 | 6.22 | | |
| Program Cost | - | | | (72.08) | (22.09) | (1,244.91) | 31.75 | 29.68 | 20.18 | 97.63 | 133.81 | 15.17 | | |
| Current Total Distribution | $ 18,970.25 | $ 1,157.08 | $ 270,776.54 | $ 30,677.16 | $ 755.04 | $ 124,352.57 | $ 9,516.75 | $ 3,335.87 | $ 364,114.09 | $ 25,538.63 | $ 1,529.81 | $ 160,325.77 | $ 1,011,049.56 | $ 321,581.03 |
| *% Change over previous year (cumulative)* | *28.17%* | *-5.25%* | *6.58%* | *12.59%* | *10.03%* | *7.31%* | *7.71%* | *4.24%* | *1.47%* | *1.67%* | *1.02%* | *2.83%* | 2.83% | |

| 2010 | ***Jan*** | ***Feb*** | ***Mar*** | ***Apr*** | ***May*** | ***Jun*** | ***Jul*** | ***Aug*** | ***Sep*** | ***Oct*** | ***Nov*** | ***Dec*** | ***Totals*** | ***Year to Date*** |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Month Net Collection | 14,751.40 | 6,362.16 | 251,692.03 | 12,616.22 | 7,438.11 | 124,451.70 | 7,299.63 | 17,229.27 | 370,895.72 | 23,464.77 | 6,891.62 | 141,091.75 | | |
| Interest Credit | 49.15 | 80.18 | 10.54 | 56.14 | 146.69 | 12.68 | 47.20 | 84.21 | 8.44 | | | 6.13 | | |
| Program Cost | - | | | | (247.69) | (1,166.31) | (68.36) | | | | | | | |
| Current Total Distribution | $ 14,800.55 | $ 6,442.34 | $ 251,702.57 | $ 12,672.36 | $ 7,337.11 | $ 123,298.07 | $ 7,278.47 | $ 17,313.48 | $ 370,904.16 | $ 23,464.77 | $ 6,891.62 | $ 141,097.88 | $ 983,203.38 | $ 285,617.82 |
| *% Change over previous year (cumulative)* | *-51.42%* | *-76.70%* | *-31.35%* | *-31.16%* | *-30.33%* | *-22.52%* | *-24.42%* | *-22.84%* | *-9.50%* | *-10.05%* | *-10.50%* | *-8.73%* | -8.73% | |

| 2009 | ***Jan*** | ***Feb*** | ***Mar*** | ***Apr*** | ***May*** | ***Jun*** | ***Jul*** | ***Aug*** | ***Sep*** | ***Oct*** | ***Nov*** | ***Dec*** | ***Totals*** | ***Year to Date*** |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| Current Month Net Collection | 30,455.74 | 60,590.76 | 306,416.05 | 17,257.52 | 5,559.26 | 116,798.75 | 23,103.91 | 10,962.95 | 325,543.22 | 31,427.64 | 12,196.52 | 136,289.85 | | |
| Interest Credit | 13.59 | 106.26 | 26.43 | 49.03 | 203.32 | 13.23 | 21.56 | 93.04 | 14.42 | 131.72 | 251.53 | 22.09 | | |
| Program Cost | | | | | (185.12) | (87.88) | (3.56) | (25.90) | - | | (4.42) | | | |
| Current Total Distribution | $ 30,469.33 | $ 60,697.02 | $ 306,442.48 | $ 17,306.55 | $ 5,577.46 | $ 116,724.10 | $ 23,121.91 | $ 11,030.09 | $ 325,557.64 | $ 31,559.36 | $ 12,443.63 | $ 136,311.94 | $ 1,077,241.51 | $ 414,915.38 |