# AGENDA ITEM or FINAL CONTRACT REVIEW SUBMITTAL FORM

**Agenda Item:** GVH BOT Quarterly Update

**Action Requested:** Discussion

**Parties to the Agreement:**

**Term Begins:** **Term Ends:** **Grant Contract #:**

**Summary:**

GVH BOT Quarterly Update

**Fiscal Impact:**

**Submitted by:** Liz Mense **Submitter's Email Address:** EMense@gunnisoncounty.org

**Finance Review:** ○ Required ◉ Not Required

Comments:

Reviewed by: Discharge Date:

**County Attorney Review:** ○ Required ◉ Not Required

Comments:

Reveiwed by: Discharge Date: Certificate of Insurance Required

Yes ○ No ○

**County Manager Review:**

Comments:

Reveiwed by: GUNCOUNTY1\emense Discharge Date: 6/19/2020

○ Consent Agenda ○ Regular Agenda ○ Worksession Time Allotted: 90

Agenda Date: 6/23/2020

*Revised April 2015*

GUNNISON VALLEY HEALTH

GVH and BOCC Work Session
Thursday, June 23, 2020
BOCC Boardroom – Courthouse

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**AGENDA**

For Gunnison Valley Health:

- Don Haver, Chair
- Rob Santilli, CEO
- Mark VanderVeer, CFO

**Conversation Outline**

**I. Opening Comments & Introductions** — Don Haver

**II. Operational Items** — Rob Santilli

- COVID-19 Return to Service
- Emergency Department
- Nursing SCC - Staff
- Fiber Line to SCC

**III. Finance** — Mark VanderVeer

- April 2020 Financials
- 2019 Audit

**IV. Strategic** — Rob Santilli

- SCC Repurposing – Home Health
- Family Medicine Recruitment / Pediatrics
- Weiss Building
- Urgent Care
- Cardiology Service
- Cancer Plan 2020 – 2022
- Perinatology
- Echo Newborn/Peds

**V. Commissioner Questions and Observations**

GUNNISON VALLEY HEALTH

# Operation review

**Period Ending April, 2020**

## ***COMBINED OVERVIEW:***

The combined financials for the month show that the hospital system had a loss of $1.5M, on a budget of $744K, a decrease in net income of $2.3M from budget; as compared to same month last year, where the system earned $722K, this year's earnings are below last year, same month by $2.2M. YTD, the system had a loss of $915K, on a budget of $2.9M, a decrease of $3.8M; compared to last year's $4.1M net revenue, this year is down $5M.

| April-20 | | | | | | | |
|---|---|---|---|---|---|---|---|
| | MONTH TO DATE | | | | | | |
| | Net Income | Budget | Var | % Var | P/Y | Var | % Var |
| GVH | $ (1,317,019) | $ 872,237 | $ (2,189,256) | -251.0% | $ 815,156 | $ (2,132,175) | -261.6% |
| SCC | $ (422,277) | $ (109,650) | $ (312,626) | -285.1% | $ (132,153) | $ (290,123) | -219.5% |
| Hospice | $ (2,340) | $ 3,125 | $ (5,465) | -174.9% | $ 14,615 | $ (16,955) | -116.0% |
| Home Health | $ (38,310) | $ (23,912) | $ (14,398) | -60.2% | $ (27,540) | $ (10,770) | -39.1% |
| Assisted Living | $ (24,375) | $ (9,318) | $ (15,058) | -161.6% | $ 7,331 | $ (31,707) | -432.5% |
| Foundation | $ 287,272 | $ 11,666 | $ 275,606 | 2362.5% | $ 44,302 | $ 242,970 | 548.4% |
| Grand Total | $ (1,517,049) | $ 744,148 | $ (2,261,197) | -303.9% | $ 721,712 | $ (2,238,760) | -310.2% |
| | | | | | | | |
| | YEAR TO DATE | | | | | | |
| | Net Income | Budget | Var | % Var | P/Y | Var | % Var |
| GVH | $ 317,705 | $ 3,405,049 | $ (3,087,344) | -90.7% | $ 4,463,027 | $ (4,145,322) | -92.9% |
| SCC | $ (1,021,609) | $ (404,540) | $ (617,069) | -152.5% | $ (507,252) | $ (514,357) | 101.4% |
| Hospice | $ (21,480) | $ 7,943 | $ (29,423) | -370.4% | $ 32,354 | $ (53,834) | -166.4% |
| Home Health | $ (106,285) | $ (98,087) | $ (8,198) | -8.4% | $ (70,584) | $ (35,701) | -50.6% |
| Assisted Living | $ (61,300) | $ (33,508) | $ (27,792) | -82.9% | $ 47,803 | $ (109,102) | -228.2% |
| Foundation | $ (22,038) | $ 46,664 | $ (68,702) | -147.2% | $ 103,218 | $ (125,257) | -121.4% |
| Grand Total | $ (915,007) | $ 2,923,521 | $ (3,838,528) | -131.3% | $ 4,068,566 | $ (4,983,573) | -122.5% |

**DEBT SERVICE COVERAGE RATIO** - The Debt Service Coverage Ratio for CoBiz was 4.07. The bond covenant requires GVH to keep a debt service ratio of 1.25.

**DAYS CASH ON HAND** - The cash on hand, excluding the construction cash, was 355 days as compared to the bond covenant requirement of 90 days. This excludes the CMS Advance payments.

**INPATIENT VOLUMES** – Admissions were unfavorable to budget for the month by 31 and unfavorable to prior year's same month by 26. YTD, admissions were 58 below budget and 37 below PY. IP days were 76 vs budget of 108, there was a higher average length of stay of 3.8 vs budget of 2.12 days.

**OUTPATIENT VOLUMES** – Outpatient visits were 2,652 below budget and 2,277 below prior year. YTD, visits were down 4,690 and down 3,176 versus PY. Emergency room visits were down 237 versus budget and down 227 versus PY; YTD, visits were down 281 versus budget and down 237 versus PY.

Gross Outpatient revenue was down $3.4M from budget and down $2.9M from prior year. YTD, outpatient revenue was down $3.9M and down $1.8M from PY.

| 4/30/2019 | CY | Bgt | Var. | % Var. | PY | Var. | % Var. |
|---|---|---|---|---|---|---|---|
| Outpatient Visits | 1,811 | 4,463 | (2,652) | -59.4% | 4,088 | (2,277) | -55.7% |
| Radiology | 435 | 1,355 | (920) | -67.9% | 1,295 | (860) | -66.4% |
| Laboratory | 827 | 1,051 | (224) | -21.3% | 1,054 | (227) | -21.5% |
| YTD | CY | Bgt | Var. | % Var. | PY | Var. | % Var. |
| Outpatient Visits | 14,992 | 19,682 | (4,690) | -23.8% | 18,168 | (3,176) | -17.5% |
| Radiology | 4,870 | 6,312 | (1,442) | -22.8% | 6,054 | (1,184) | -19.6% |
| Laboratory | 4,850 | 5,129 | (279) | -5.4% | 5,144 | (294) | -5.7% |

24 orthopedic surgeries were performed during the month on a budget of 66, a decrease of 42 and a decrease of 42 from PY; YTD, 200 surgeries have been performed on a budget of 273, a decrease of 73 and a decrease from PY of 80.

| 2020 | Griggs | Beim | Elfenbein | Clifton | Total |
|---|---|---|---|---|---|
| Surgeries as % | 54% | 8% | 17% | 21% | 100% |
| Surgeries | 13 | 2 | 4 | 5 | 24 |

| 2019 | Griggs | Beim | Elfenbein | Clifton | Total |
|---|---|---|---|---|---|
| Surgeries as % | 35% | 17% | 14% | 35% | 100% |
| Surgeries | 23 | 11 | 9 | 23 | 66 |

**Other Topics**

2020 Estimated Financial Impact of COVID19:
Since mid-March 2020 GVH has seen a significant reduction in its historic volumes at the Hospital and Home Health by as much as 50%-60%. The Senior Care Center and Assisted Living Center volumes have remained steady. The SCC's average daily census in March was 46.6. We are now at 45 and due to some restrictions because of 2 residence testing positive we are not able to admit any new residents at this time. There is also a concern that people on the waiting list may choose not to take a room at this time.

We believe the Stay at home orders and economic effects of COVID19 will negatively impact our volumes for the balance of the year. We have a financial Model that we reviewed with the Finance Committee that indicated the GVH's net income may swing as much as $14M - $15M negative from Budget resulting in a net loss of between $6M - $7M. This is based on 40% of budgeted volumes in April

and increasing each month thereafter until September where we have estimated 80% of budgeted volumes through December.

April Actual vs COVID-19 Estimate (excluding the Foundation):

The April 2020 Net Loss for the Hospital and Senior Living Community was $1.8M, about $200k better than the COVID-19 Estimate of a $2.0M loss.

The Hospital Net Loss of $1.3M was $400k better than the COVID-19 Estimate. The favorable variance was driven by:

- Gross Patient Revenue was $718k better with revenue running about 49% of budget vs the forecast of 40%.
- Net Patient revenue was $500k better than the estimate due to higher gross patient revenue and better Net Conversion % due to more favorable payor mix than estimated.
- Other Operating Income was $65k better due to the receipt of a Rural Health SHIP grant for $74k.
- Operating expenses were $165k more than the COVID-19 Estimate primarily due to employee health care costs and supplies (Pharmacy)

The Senior Living Community Net Loss of $0.5M was $200k worse than the COVID-19 Estimate. The unfavorable variance was driven by:

- Gross Patient Revenue was $29k lower than the estimate.
- Net Patent Revenue was $39k lower than the estimate.
- Other Operating income was $15k better than the estimate.
- Operating Expenses were $214k higher than the estimate primarily due to very high employee health insurance claims in April ($198k higher than the estimate).
- Non-operating Income was $45k better than the estimate due to Property Tax Revenue that was $43k favorable.

CARES Act Funds received:

As of May 15th GVH has received approx. $9.8M in CARES Act funds. All of these funds are currently being reflected in the balance Sheet as a Liability (Loans or Deferred Revenue). These funds are to offset lost revenue, COVID-19 specific expenses and payroll costs related to March – June 2020. We are in the process of identifying the specific offsets as allowed under the CARES Act. Once we validate the offset these grants will be brought into Other Operating Income. Currently we do not anticipate that we will be able to recognize 100% of the Grant Income through June 2020. We are wating on further guidance as to the time frame for which we can offset losses.

Grants/Loans Received:

**CARES Act Funds**: As of May 15th GVH has received $5.0M. These funds are to be used for health care related expenses and lost revenues that are attributtable to cornavirus. Funds may not be used to reimburse expenses or losses that have been reimbursed from other sources. Currently the lost revenue period is defined as March and April 2020. GVH will recognize as revenue based internal tracking being developed in May 2020.

**Paycheck Protection Program ("PPP")** : As of May 15th GVH has received a $4.8M SBA loan as part of the PPP. This program allows for the forgivenss of qualifying expenses (75% must be payroll) for the 8 week period following the loan funding date of April 14, 2020. The amount of the loan forgiven will be recognized as other Operating Grant Revenue.

## ***OTHER OPERATING REPORTS:***

### SENIOR CARE CENTER

**Apr-20**

| | MONTH TO DATE | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | Unit | C/M | Bgt | Var | % Var | | PY | Var | % Var |
| SCC | Days | 1,351 | 1,458 | (107) | -7.3% | | 1,428 | (77) | -5.4% |
| H/H | Census | 31 | 52 | (21) | -40.4% | | 48 | (17) | -35.4% |
| A. Living | Days | 448 | 421 | 27 | 6.4% | | 450 | (2) | -0.4% |
| Hospice | Days | 99 | 121 | (22) | -18.2% | | 131 | (32) | -24.4% |
| Palliative | Days | 103 | 198 | (95) | -48.0% | | 210 | (107) | -51.0% |

| | YEAR TO DATE | | | | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| | Unit | C/M | Bgt | Var | % Var | | PY | Var | % Var |
| SCC | Days | 5,687 | 5,382 | 305 | 5.7% | | 5,271 | 416 | 7.9% |
| H/H | Census | 151 | 220 | (69) | -31.4% | | 202 | (51) | -25.2% |
| A. Living | Days | 1,771 | 1,682 | 89 | 5.3% | | 1,798 | (27) | -1.5% |
| Hospice | Days | 399 | 541 | (142) | -26.2% | | 587 | (188) | -32.0% |
| Palliative | Days | 518 | 542 | (24) | -4.4% | | 575 | (57) | -9.9% |

### SENIOR CARE CENTER

Patient days of 1,351 for the Senior Care Center were 107 under budget and were 77 days under prior year. Net operating revenue of $413K shows a decrease from budget of $80K and an increase of $2K from PY. Current expenses show an increase of $299K from budget and an increase of $347K from prior year.

### HOME MEDICAL SERVICES

Census of 31 for home health shows a decrease of 21 from budget and a decrease of 17 from prior year. The current month net operating revenue for Home Medical Services is unfavorable $19K from budget and is favorable $11K from PY. Total current month operating expense is favorable $4K from budget and in line with PY.

GUNNISON VALLEY HOSPITAL
OPERATING/INCOME STATEMENT 05/15/20 12:01 PM
FOR THE 4 MONTHS ENDING 04/30/20

| | SINGLE MONTH | | | | YEAR TO DATE | | | |
|---|---|---|---|---|---|---|---|---|
| | ACTUAL | BUDGET | $ VARIANCE | % VAR | ACTUAL | BUDGET | $ VARIANCE | % VAR |
| PATIENT REVENUE | | | | | | | | |
| INPATIENT | 327,538 | 1,239,350 | (911,811) | (73) | 3,801,571 | 4,984,068 | (1,182,496) | (23) |
| OUTPATIENT | 2,288,651 | 4,254,055 | (1,965,403) | (46) | 13,798,596 | 16,366,184 | (2,567,587) | (15) |
| EMERGENCY ROOM | 695,131 | 1,254,607 | (559,475) | (44) | 5,000,553 | 5,495,643 | (495,089) | (9) |
| OBSERVATION | 107,211 | 247,321 | (140,109) | (56) | 830,638 | 994,820 | (164,181) | (16) |
| SWING | 149,825 | 187,511 | (37,685) | (20) | 543,784 | 808,174 | (264,389) | (32) |
| PROFESSIONAL FEE | 341,914 | 888,573 | (546,658) | (61) | 3,123,328 | 3,691,651 | (568,322) | (15) |
| CB MTN CLINIC | 3,835 | 58,542 | (54,706) | (93) | 796,731 | 948,798 | (152,066) | (16) |
| GVHFM | 149,872 | 236,008 | (86,135) | (36) | 974,974 | 949,291 | 25,683 | 2 |
| TOTAL PATIENT | 4,063,981 | 8,365,967 | (4,301,985) | (51) | 28,870,179 | 34,238,629 | (5,368,449) | (15) |
| REVENUE DEDUCTIONS | | | | | | | | |
| MEDICARE | (817,208) | (1,636,758) | 819,549 | 50 | (5,765,696) | (6,660,680) | 894,983 | 13 |
| MEDICAID | (123,487) | (817,530) | 694,042 | 84 | (2,200,133) | (3,287,459) | 1,087,325 | 33 |
| COMMERCIAL | (429,345) | (746,983) | 317,637 | 42 | (3,603,103) | (3,300,655) | (302,448) | (9) |
| CHARITY | (144,021) | (72,031) | (71,990) | (99) | (359,131) | (296,942) | (62,189) | (20) |
| OTHER | (64,530) | (39,662) | (24,868) | (62) | (469,544) | (163,503) | (306,041) | (187) |
| BAD DEBT | (292,341) | (385,287) | 92,945 | 24 | (883,404) | (1,533,182) | 649,777 | 42 |
| TOTAL REVENUE | (1,870,935) | (3,698,251) | 1,827,315 | 49 | (13,281,014) | (15,242,421) | 1,961,406 | 12 |
| OTHER OPERATING | 86,982 | 21,760 | 65,222 | 299 | 169,456 | 61,116 | 108,340 | 177 |
| NET OPERATING | 2,280,029 | 4,689,476 | (2,409,446) | (51) | 15,758,621 | 19,057,324 | (3,298,702) | (17) |
| OPERATING EXPENSES | | | | | | | | |
| SALARIES | 1,763,383 | 1,746,691 | (16,692) | (0) | 7,150,168 | 7,322,980 | 172,811 | 2 |
| CONTRACT LABOR | 44,337 | 25,182 | (19,155) | (76) | 257,516 | 104,995 | (152,521) | (145) |
| BENEFITS | 577,021 | 531,875 | (45,146) | (8) | 2,116,158 | 2,238,942 | 122,783 | 5 |
| PROFESSIONAL FEE | 142,756 | 170,166 | 27,409 | 16 | 763,127 | 821,475 | 58,347 | 7 |
| TRAVEL AND EDUCA | 3,410 | 41,063 | 37,652 | 91 | 54,870 | 164,735 | 109,864 | 66 |
| PURCHASED SERVIC | 383,115 | 404,832 | 21,716 | 5 | 1,435,141 | 1,521,757 | 86,615 | 5 |
| SUPPLIES | 507,302 | 618,786 | 111,483 | 18 | 2,725,213 | 2,403,060 | (322,153) | (13) |
| INSURANCE | 56,165 | 42,889 | (13,276) | (30) | 158,436 | 171,556 | 13,119 | 7 |
| DEPRECIATION/AMO | 150,070 | 156,579 | 6,508 | 4 | 593,857 | 609,009 | 15,151 | 2 |
| INTEREST | 13,836 | 14,045 | 208 | 1 | 59,319 | 56,180 | (3,139) | (5) |
| OTHER | 30,179 | 141,080 | 110,900 | 78 | 394,905 | 539,969 | 145,063 | 26 |
| TOTAL OPERATIN | 3,671,580 | 3,893,188 | 221,607 | 5 | 15,708,716 | 15,954,658 | 245,941 | 1 |
| NON OPERATING REV (EXP) | | | | | | | | |
| INVESTMENT INCOM | 64,454 | 74,109 | (9,654) | (13) | 259,997 | 296,436 | (36,438) | (12) |
| DONATIONS | 10,500 | 6,250 | 4,250 | 68 | 18,269 | 25,000 | (6,730) | (26) |
| OTHER NON OPERAT | (421) | (4,410) | 3,988 | 90 | (10,466) | (19,050) | 8,583 | 45 |
| TOTAL NON OPER | 74,532 | 75,949 | (1,416) | (1) | 267,800 | 302,386 | (34,585) | (11) |
| TOTAL EXPENSE | 3,597,048 | 3,817,239 | 220,190 | 5 | 15,440,916 | 15,652,272 | 211,355 | 1 |
| NET INCOME | (1,317,019) | 872,237 | (2,189,256) | (250) | 317,704 | 3,405,052 | (3,087,347) | (90) |

# ***Gunnison Valley Hospital Variances***

**Revenue:**

Unfavorable to budget ~$4.3M – due to the COVID19 Pandemic impact on the Health System volumes.

- Inpatient Unfavorable (~$912K), I/P Days were 76 vs a Budget of 108 (down 30%). I/P OR revenue was under budget by $548k and Anesthesia revenue was under budget by $119k due to the decision to cease elective surgeries through 4/21 due the COVID19 Pandemic.
- Outpatient Unfavorable (~$2M), OP Visits 1,811 vs Budget 4,463 (down 59%)
    - OR/Recovery $687K
    - Laboratory $220K
    - RT $172K
    - PT/CB PT $255K
    - EMS $92k
    - MRI $213K
    - Radiology $100k
    - Various Other department make up the remaining loss
- Emergency Room Unfavorable (~$560K), ER Visits 217 vs Budget 454 (down 52%)
    - Emergency Room $198K
    - CAT $154K
    - Laboratory $103K
    - Radiology $40K
    - Various Other department make up the remaining loss
- Professional Fees Unfavorable (~$547K)
- Observation Unfavorable (~$140K), Observation Patients 17 vs Budget 45 (down 62%)
- GVHFM Unfavorable (~86k), Visits 689 vs Budget 892 (down 23%)

**Labor & Benefits:**

Overall Labor & Benefits were $36k unfavorable to budget. Contract labor was unfavorable to budget $19K in the following areas - RT ($13) and OB ($5). There was a 3% Merit Increase accrual for salaries and payroll taxes of $55k.

**Other Expenses:**

Other expenses include a $93k received from A1 Collection agency for GVH's ownership % with WHA. The credit was posted as an offset to Collection agency fees.

**Capital:**

Capital in the month of April total increase $88,416 (monthly expense is included in Depreciation, based on the useful life of the asset)

- CPSI Blood Bank Module $16,617
- Hamilton Ventilators $43,933
- Nortec Humidifiers $12,220
- SAVe II Ventilator $15,646

GUNNISON LIVING COMMUNITY
OPERATING / INCOME STATEMENT 05/15/20 11:48 AM
FOR THE 4 MONTHS ENDING 04/30/20

| | SINGLE MONTH | | | | YEAR TO DATE | | | |
|---|---|---|---|---|---|---|---|---|
| | ACTUAL | BUDGET | $ VARIANCE | % VAR | ACTUAL | BUDGET | $ VARIANCE | % VAR |
| PATIENT REVENUE | | | | | | | | |
| HEALTH CARE CENT | 474,248 | 516,041 | (41,792) | (8) | 2,052,173 | 2,064,222 | (12,048) | (0) |
| HOSPICE/HM HEALT | 40,903 | 76,080 | (35,176) | (46) | 220,255 | 293,322 | (73,066) | (24) |
| ASSISTED LIVING | 55,986 | 49,581 | 6,405 | 12 | 209,682 | 197,973 | 11,709 | 5 |
| TOTAL PATIENT | 571,138 | 641,702 | (70,563) | (10) | 2,482,111 | 2,555,517 | (73,405) | (2) |
| REVENUE DEDUCTIONS | | | | | | | | |
| C/A | (86,833) | (83,167) | (3,666) | (4) | (333,781) | (307,001) | (26,780) | (8) |
| C/A - HOSPICE | (1,745) | (5,432) | 3,686 | 67 | (12,816) | (18,440) | 5,623 | 30 |
| C/A - HOME HEALT | (6,544) | (4,134) | (2,410) | (58) | (3,569) | (17,489) | 13,919 | 79 |
| BAD DEBT | 0 | (653) | 653 | 100 | 0 | (2,408) | 2,408 | 100 |
| TOTAL REVENUE | (95,123) | (93,386) | (1,737) | (1) | (350,167) | (345,338) | (4,829) | (1) |
| OTHER OPERATING | 25,365 | 60,418 | (35,052) | (58) | 105,786 | 154,471 | (48,684) | (31) |
| NET OPERATING | 501,380 | 608,734 | (107,353) | (17) | 2,237,730 | 2,364,650 | (126,919) | (5) |
| OPERATING EXPENSES | | | | | | | | |
| SALARIES | 346,509 | 361,486 | 14,976 | 4 | 1,335,352 | 1,404,296 | 68,943 | 4 |
| CONTRACT LABOR | 139,547 | 38,756 | (100,791) | (260) | 525,139 | 143,061 | (382,078) | (267) |
| BENEFITS | 283,873 | 95,021 | (188,852) | (198) | 713,728 | 380,085 | (333,643) | (87) |
| TRAVEL AND EDUCA | 411 | 3,574 | 3,162 | 88 | 3,557 | 14,243 | 10,685 | 75 |
| PURCHASED SERVIC | 44,077 | 45,720 | 1,642 | 3 | 185,040 | 222,499 | 37,458 | 16 |
| SUPPLIES | 60,760 | 47,805 | (12,955) | (27) | 216,903 | 185,769 | (31,134) | (16) |
| RENT/LEASE | 3,112 | 3,857 | 744 | 19 | 19,598 | 15,359 | (4,239) | (27) |
| INSURANCE | 13,879 | 9,761 | (4,118) | (42) | 41,923 | 39,044 | (2,879) | (7) |
| DEPRECIATION | 158,012 | 154,760 | (3,252) | (2) | 627,833 | 619,040 | (8,793) | (1) |
| INTEREST | 38,698 | 38,187 | (511) | (1) | 155,727 | 152,748 | (2,979) | (1) |
| OTHER | 3,256 | 7,845 | 4,588 | 58 | 4,296 | 22,500 | 18,203 | 80 |
| TOTAL OPERATIN | 1,092,140 | 806,772 | (285,368) | (35) | 3,829,100 | 3,198,644 | (630,456) | (19) |
| NON OPERATING REV (EXP) | | | | | | | | |
| PROPERTY TAX REV | 101,901 | 58,283 | 43,618 | 74 | 360,358 | 305,802 | 54,556 | 17 |
| INVESTMENT INCOM | 1,557 | 0 | 1,557 | 0 | 20,338 | 0 | 20,338 | 0 |
| OTHER NON OPERAT | 0 | 0 | 0 | 0 | 0 | (8) | 8 | 100 |
| TOTAL NON OPER | 103,458 | 58,283 | 45,175 | 77 | 380,697 | 305,794 | 74,903 | 24 |
| TOTAL EXPENSE | (988,681) | (748,489) | (240,192) | (32) | (3,448,402) | (2,892,850) | (555,552) | (19) |
| NET INCOME | (487,301) | (139,755) | (347,546) | (248) | (1,210,671) | (528,200) | (682,471) | (129) |

# ***Senior Care Center Variances***

**Other Operating Income:**

The monthly Medicaid Provider fee was unfavorable by $38k due to the budget spread. The full year income of $76k is in line with expectations.

**Labor:**

Overall Labor was unfavorable to budget by $86k. Contract labor was unfavorable to budget by $101K offset by favorable salaries of $15k. We anticipate all of the CNA contract staff will be eliminated in May with the two CNA classes. There was a 3% Merit Increase accrual for salaries and payroll taxes of $11k.

**Benefits:**

Benefits were unfavorable to budget by $188k. YTD 2020 the Avg monthly healthcare claims paid for the SCC have averaged ~ $115k per month vs $44k per month in 2019. 2019 claims paid in April were $120k. There are two claims that have reached our stop loss deductible.

**Supplies:**

Supplies were $13k over budget, $5k nursing, $5k food and $4k minor equipment laundry carts.

| | Month-to-Date | | | | | | | Year-to-Date | | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Apr-20 | Bgt | Var | % Var | Apr-19 | Var | % Var | Apr-20 | Bgt | Var | % Var | Apr-19 | Var | % Var |
| **Inpatient Days** | 76 | 108 | (32) | -29.6% | 111 | (35) | -31.5% | 395 | 419 | (24) | -5.7% | 467 | (72) | -15.4% |
| **Average Daily Census** | 2.5 | 3.6 | (1.1) | -29.6% | 3.7 | (1.2) | -31.5% | 3.3 | 3.5 | (0.2) | -5.7% | 3.9 | (0.6) | -15.4% |
| **Admissions** | 20 | 51 | (31) | -60.8% | 46 | (26) | -56.5% | 157 | 215 | (58) | -27.0% | 194 | (37) | -19.1% |
| **Avg. Length of Stay** | 3.80 | 2.12 | 1.68 | 79.4% | 2.41 | 1.4 | 57.5% | 2.52 | 1.95 | 0.57 | 29.1% | 2.41 | 0.11 | 4.5% |
| **Percent Occupancy** | 10.6% | 15.0% | -4.4% | -29.6% | 15.4% | (0.0) | -31.5% | 13.7% | 14.5% | -0.8% | -5.7% | 16.2% | -2.5% | -15.4% |
| **Births** | 5 | 8 | (3) | -37.5% | 8 | (3.0) | -37.5% | 34 | 40 | (6) | -15.0% | 38 | (4) | -10.5% |
| **Swing Bed Days** | 45 | 50 | (5) | -10.0% | 58 | (13) | -22.4% | 156 | 229 | (73) | -31.9% | 263 | (107) | -40.7% |
| **Observation Patients** | 17 | 45 | (28) | -62.2% | 39 | (22) | -56.4% | 120 | 177 | (57) | -32.2% | 154 | (34) | -22.1% |
| **Lab Exams** | 4,469 | 8,612 | (4,143) | -48.1% | 8,040 | (3,571) | -44.4% | 27,601 | 34,822 | (7,221) | -20.7% | 32,511 | (4,910) | -15.1% |
| **EMS Patients** | 56 | 75 | (19) | -25.3% | 72 | (16) | -22.2% | 314 | 327 | (13) | -4.0% | 312 | 2 | 0.6% |
| **ER Visits** | 217 | 454 | (237) | -52.2% | 444 | (227) | -51.1% | 1,751 | 2,032 | (281) | -13.8% | 1,988 | (237) | -11.9% |
| **Cardiopulmonary Exams** | 252 | 752 | (500) | -66.5% | 754 | (502) | -66.6% | 1,829 | 2,547 | (718) | -28.2% | 2,517 | (688) | -27.3% |
| **X-Ray Exams** | 209 | 582 | (373) | -64.1% | 571 | (362) | -63.4% | 1,783 | 2,382 | (599) | -25.1% | 2,340 | (557) | -23.8% |
| **Ultrasound Exams** | 64 | 181 | (117) | -64.6% | 172 | (108) | -62.8% | 539 | 771 | (232) | -30.1% | 733 | (194) | -26.5% |
| **Mammo Exams** | 14 | 200 | (186) | -93.0% | 172 | (158) | -91.9% | 535 | 750 | (215) | -28.7% | 645 | (110) | -17.1% |
| **CT Scan Exams** | 121 | 220 | (99) | -45.0% | 219 | (98) | -44.7% | 989 | 1,031 | (42) | -4.1% | 1,023 | (34) | -3.3% |
| **MRI Exams** | 24 | 156 | (132) | -84.6% | 146 | (122) | -83.6% | 383 | 597 | (214) | -35.8% | 558 | (175) | -31.4% |
| **Physical Therapy Patients** | 196 | 802 | (606) | -75.6% | 729 | (533) | -73.1% | 1,762 | 3,234 | (1,472) | -45.5% | 2,940 | (1,178) | -40.1% |
| **Physical Therapy Modalities** | 439 | 2,336 | (1,897) | -81.2% | 2,028 | (1,589) | -78.4% | 4,567 | 9,389 | (4,822) | -51.4% | 8,151 | (3,584) | -44.0% |
| **CB Clinic Patients** | 26 | 267 | (241) | -90.3% | 253 | (227) | -89.7% | 518 | 1,156 | (638) | -55.2% | 1,095 | (577) | -52.7% |
| **CB Clinic Modalities** | 54 | 806 | (752) | -93.3% | 725 | (671) | -92.6% | 1,408 | 3,191 | (1,783) | -55.9% | 2,870 | (1,462) | -50.9% |
| **Occup Therapy Modalities** | 116 | 73 | 43 | 58.9% | 73 | 43 | 58.9% | 848 | 935 | (87) | -9.3% | 858 | (10) | -1.2% |
| **Anesthesia Stats** | | | | | | | | | | | | | | |
| **Surgery - Inpatient** | 3 | 21 | (18) | -85.7% | 22 | (19) | -86.4% | 73 | 88 | (15) | -17.0% | 99 | (26) | -26.3% |
| **Surgery - Outpatient** | 26 | 78 | (52) | -66.7% | 72 | (46) | -63.9% | 215 | 289 | (74) | -25.6% | 279 | (64) | -22.9% |
| **Scopes** | 2 | 29 | (27) | -93.1% | 30 | (28) | -93.3% | 89 | 133 | (44) | -33.1% | 139 | (50) | -36.0% |
| **Surgeries - Total** | 31 | 128 | (97) | -75.8% | 124 | (93) | -75.0% | 377 | 510 | (133) | -26.1% | 517 | (140) | -27.1% |
| **Outpatient visits** | 1,811 | 4,463 | (2,652) | -59.4% | 4,088 | (2,277) | -55.7% | 14,992 | 19,682 | (4,690) | -23.8% | 18,168 | (3,176) | -17.5% |
| **GVHFM Clinic** | 689 | 892 | (203) | -22.8% | 866 | (177) | -20.4% | 3292 | 3588 | (296) | -8.2% | 3485 | (193) | -5.5% |
| **CB Mtn Clinic** | 4 | 41 | (37) | -90.2% | 36 | (32) | -88.9% | 906 | 1219 | (313) | -25.7% | 1059 | (153) | -14.4% |
| **Imaging** | 435 | 1,355 | (920) | -67.9% | 1,295 | (860) | -66.4% | 4,870 | 6,312 | (1,442) | -22.8% | 6,054 | (1,184) | -19.6% |
| **Laboratory** | 827 | 1,051 | (224) | -21.3% | 1,054 | (227) | -21.5% | 4,850 | 5,129 | (279) | -5.4% | 5,144 | (294) | -5.7% |