GUNNISON VALLEY HEALTH

GVH and BOCC Work Session
Tuesday, March 24, 2020
BOCC Boardroom – Courthouse

AGENDA

For Gunnison Valley Health:

- Marla Covey, Vice Chair
- Rob Santilli, CEO
- Mark VanderVeer, CFO

Conversation Outline

I. Opening Comments & Introductions Marla Covey

II. Operational Items Rob Santilli

- COVID-19
- Public Option Plan / Total Cost of Care
- State Survey – SCC
- Joint Commission Accreditation Survey – Hospital
- Behavioral Health – Replace Lorie Fuller / Peer Support
- Emergency Department
- GVH recognized as top 10 Hospitals for Nurses' Communication

III. Finance Mark VanderVeer

- December 2019 and January 2020 Financials
- 2020 Budget
- COVID-19 - Finances

IV. Strategic Rob Santilli

- Radiology Service – Mammography
- SCC Repurposing – Home Health
- Lazy K Property
- Family Medicine Recruitment
- Telehealth Services

V. Commissioner Questions and Observations

COVID – 19

Patient care unit modifications

- rooms 34 and 35 have been made its negative pressure rooms
- rooms two and three have been made into negative pressure rooms
- a vestibule has been erected to provide safe donning and doffing outside rooms one – three
- hospital visitors are asked to be buzzed into the ED
- public health vestibule messaging signage in place around the hospital
- alternative patient site for overflow

Staff support

- all personnel are now wearing protective masks
- all staff are now being tested before entering facilities
- senior care center is on lockdown
- all health systems departments have been ranked 1 to 3 regarding their necessity
- staff are being connected with childcare opportunities
- establishment of on-site employee clinic
- laboratory tests sent to Mayo Clinic for COVID–19 employee/patient testing
- overall labor established
- revisit opportunities for recruitment
- EM resources – computerized bed availability and other hospitals

Equipment

- 4 new ventilators purchased. 2 have arrived providing for 8 total ventilators on-site
- ultraviolet I Bot infection control unit purchased

Services

- elective surgery canceled
- clinics limited
- telehealth services provided

Communication

- marketing/foundation public information officer
- methods include social media, email, Internet
- additional zoom and WebEx licenses purchased
- meetings conducted virtual

GUNNISON VALLEY HEALTH

Operation review

Period Ending December 2019

COMBINED OVERVIEW:

The combined financial statements for the month show that the hospital system had a gain of $163K on a budget of $498K, a decrease in net income of $335K; as compared to same month last year, where the system earned $524K, this year's earnings are unfavorable $361K. YTD, the system earned $8.34M, on a budget of $8.39M, a decrease of $52K; compared to last year's $9.19M net income, this year is unfavorable $846K.

December-19							
	MONTH TO DATE						
	Net Income	Budget	Var	% Var	P/Y	Var	% Var
GVH	$ 488,381	$ 682,341	$ (193,960)	-28.4%	$ 851,053	$ (362,672)	-42.6%
SCC	$ (377,113)	$ (148,598)	$ (228,515)	-153.8%	$ (151,348)	$ (225,764)	-149.2%
Hospice	$ (12,974)	$ 608	$ (13,582)	-2233.9%	$ 10,645	$ (23,619)	-221.9%
Home Health	$ (38,538)	$ (30,407)	$ (8,131)	-26.7%	$ (33,480)	$ (5,058)	-15.1%
Assisted Living	$ (26,722)	$ (6,316)	$ (20,406)	-323.1%	$ (31,787)	$ 5,065	15.9%
Foundation	$ 129,543		$ 129,543	100.0%	$ (121,245)	$ 250,788	206.8%
Grand Total	$ 162,577	$ 497,628	$ (335,051)	-67.3%	$ 523,838	$ (361,261)	-69.0%
	YEAR TO DATE						
	Net Income	Budget	Var	% Var	P/Y	Var	% Var
GVH	$ 9,889,829	$ 8,790,863	$ 1,098,966	12.5%	$ 8,645,731	$ 1,244,097	14.4%
SCC	$ (1,751,566)	$ (49,283)	$ (1,702,283)	-3454.1%	$ 757,654	$ (2,509,221)	-331.2%
Hospice	$ 39,960	$ 295	$ 39,665	13445.6%	$ 5,206	$ 34,754	667.6%
Home Health	$ (257,172)	$ (364,083)	$ 106,911	29.4%	$ (246,193)	$ (10,979)	-4.5%
Assisted Living	$ 20,165	$ 15,620	$ 4,545	29.1%	$ 18,511	$ 1,654	8.9%
Foundation	$ 400,499	$ -	$ 400,499	100.0%	$ 7,290	$ 393,209	5393.5%
Grand Total	$ 8,341,714	$ 8,393,411	$ (51,697)	-0.6%	$ 9,188,200	$ (846,485)	-9.2%

DEBT SERVICE COVERAGE RATIO - The Debt Service Coverage Ratio for CoBiz was 6.8. The bond covenant requires GVH to keep a debt service ratio of 1.25.

DAYS CASH ON HAND - The cash on hand, was 333 days as compared to the bond covenant requirement of 90 days.

OTHER OPERATING REPORTS:

SENIOR CARE CENTER

Dec-19	MONTH TO DATE								
	Unit	C/M	Bgt	Var	% Var		PY	Var	% Var
SCC	Days	1,509	1,426	83	5.8%		1,295	214	16.5%
H/H	Census	37	47	(10)	-21.3%		46	(9)	-19.6%
A. Living	Days	439	440	(1)	-0.2%		465	(26)	-5.6%
Hospice	Days	127	93	34	36.6%		176	(49)	-27.8%
Palliative	Days	155	155	-	0.0%		106	49	46.2%

	YEAR TO DATE								
	Unit	C/M	Bgt	Var	% Var		PY	Var	% Var
SCC	Days	17,017	16,790	227	1.4%		15,819	1,198	7.6%
H/H	Census	534	540	(6)	-1.1%		509	25	4.9%
A. Living	Days	5,442	5,318	124	2.3%		5,366	76	1.4%
Hospice	Days	1,736	1,095	641	58.5%		1,593	143	9.0%
Palliative	Days	1,983	1,825	158	8.7%		1,504	479	31.8%

SENIOR CARE CENTER

Patient days of 1509 for the Senior Care Center were 83 above budget and were 214 days above prior year. Net operating revenue of $501K showed an increase from budget of $115K and an increase of $122K from PY. Current expenses showed an increase of $347K from budget and an increase of $246K from prior year.

HOME MEDICAL SERVICES

Census of 37 for home health showed a decrease of 10 from budget and a decrease of 9 from prior year. The current month net operating revenue for Home Medical Services is favorable $27K from budget and favorable $22K from PY. Total current month operating expense showed an increase of $35K from budget and an increase of $26K from PY.

GUNNISON VALLEY HOSPITAL
OPERATING/INCOME STATEMENT 01/13/20 04:52 PM
FOR THE 12 MONTHS ENDING 12/31/19

	SINGLE MONTH				YEAR TO DATE			
	ACTUAL	BUDGET	$ VARIANCE	% VAR	ACTUAL	BUDGET	$ VARIANCE	% VAR
PATIENT REVENUE								
INPATIENT	997,749	1,293,523	(295,773)	(22)	12,965,221	13,682,887	(717,665)	(5)
OUTPATIENT	4,353,415	3,626,355	727,060	20	45,129,127	39,513,682	5,615,445	14
EMERGENCY ROOM	1,377,941	1,163,760	214,181	18	17,422,691	14,878,459	2,544,232	17
OBSERVATION	226,845	223,051	3,794	1	2,805,692	2,685,455	120,237	4
SWING	176,711	118,298	58,413	49	2,295,307	1,606,727	688,580	42
PROFESSIONAL FEE	1,024,933	679,651	345,282	50	11,857,187	8,396,318	3,460,869	41
CB MTN CLINIC	196,439	259,325	(62,885)	(24)	1,462,501	1,874,477	(411,975)	(21)
GVHFM	264,870	253,449	11,421	4	3,263,500	3,759,519	(496,018)	(13)
TOTAL PATIENT	8,618,907	7,617,412	1,001,495	13	97,201,230	86,397,524	10,803,706	12
REVENUE DEDUCTIONS								
MEDICARE	(1,585,072)	(1,342,818)	(242,254)	(18)	(18,962,621)	(15,276,602)	(3,686,019)	(24)
MEDICAID	(746,531)	(731,441)	(15,090)	(2)	(10,070,794)	(8,165,731)	(1,905,063)	(23)
COMMERCIAL	(1,233,052)	(908,424)	(324,628)	(35)	(12,331,502)	(10,218,433)	(2,113,069)	(20)
CHARITY	(244,149)	(76,920)	(167,229)	(217)	(974,939)	(872,026)	(102,913)	(11)
OTHER	(44,092)	(28,657)	(15,435)	(53)	(500,881)	(325,760)	(175,121)	(53)
BAD DEBT	(470,295)	(246,049)	(224,246)	(91)	(2,031,686)	(2,793,487)	761,800	27
TOTAL REVENUE	(4,323,194)	(3,334,309)	(988,885)	(29)	(44,872,425)	(37,652,039)	(7,220,386)	(19)
OTHER OPERATING	32,235	18,789	13,446	71	226,953	249,428	(22,474)	(9)
NET OPERATING	4,327,948	4,301,892	26,056	0	52,555,758	48,994,913	3,560,845	7
OPERATING EXPENSES								
SALARIES	1,796,743	1,613,906	(182,837)	(11)	19,874,528	19,078,443	(796,085)	(4)
CONTRACT LABOR	50,223	24,269	(25,954)	(106)	608,934	290,046	(318,888)	(109)
BENEFITS	736,331	556,399	(179,932)	(32)	5,303,467	4,551,592	(751,875)	(16)
PROFESSIONAL FEE	195,950	200,417	4,466	2	2,079,077	2,316,295	237,217	10
TRAVEL AND EDUCA	11,363	34,990	23,626	67	283,394	421,644	138,249	32
PURCHASED SERVIC	345,560	317,685	(27,875)	(8)	4,745,301	3,949,217	(796,084)	(20)
SUPPLIES	388,438	597,335	208,896	34	6,875,512	6,247,081	(628,431)	(10)
INSURANCE	51,778	29,243	(22,535)	(77)	420,227	350,872	(69,355)	(19)
DEPRECIATION/AMO	164,449	133,540	(30,909)	(23)	1,867,204	1,602,546	(264,658)	(16)
INTEREST	15,161	16,423	1,261	7	183,334	197,186	13,851	7
OTHER	158,708	133,363	(25,345)	(19)	1,527,623	1,675,346	147,722	8
TOTAL OPERATIN	3,914,709	3,657,570	(257,139)	(7)	43,768,605	40,680,268	(3,088,337)	(7)
NON OPERATING REV (EXP)								
INVESTMENT INCOM	70,342	33,518	36,824	109	836,051	402,205	433,846	107
DONATIONS	9,325	3,806	5,519	145	255,934	44,790	211,144	471
OTHER NON OPERAT	(4,529)	695	(5,224)	(751)	10,683	29,222	(18,538)	(63)
TOTAL NON OPER	75,138	38,019	37,119	97	1,102,669	476,217	626,452	131
TOTAL EXPENSE	3,839,570	3,619,551	(220,019)	(6)	42,665,936	40,204,051	(2,461,885)	(6)
NET INCOME	488,377	682,341	(193,963)	(28)	9,889,822	8,790,862	1,098,960	12

Gunnison Valley Hospital Variances

Revenue:

Favorable to budget ~$1M

- Outpatient Favorable (~$727K)
  - Operating Room $138K
  - Respiratory Therapy $68K
  - EMS $30K
  - Pharmacy $392K
  - MRI $99K
- Professional Fees Favorable (~$345K)
  - General Surgery $68K
  - Anesthesia $277K

Revenue Deductions / Net Operating Revenue:

The Revenue deductions in December included some adjustments related to prior month that had a $498k negative impact in the Net Revenue for the month:

- Rocky Mountain Medicaid had a take back of approx. $65k due to over payments to GVH for YTD Medicaid O/P payments received.
- Write-off of a non-billable "In-patient" account of $92k – Related to Adult Protective Services.
- Clean-up/Adjustment of Self Pay ("SP") Account Receivable ("AR") Credit balance that were incorrectly reducing SP AR reserve model. This resulted in a $341k increase in the SP AR reserve for December.

The December 2019 Hospital Net Operating Revenue percentage of 50.2% compared to a budget of 56.5% and a YTD November actual percentage of 54.4%. Without the prior period adjustments noted above the December Net Revenue % would have been 56.0% and in line with Budget.

The YTD actual Net Revenue percentage was 54.1% compared to a budget of 56.7%. This amounted to the actual Net Revenue for FY2019 being about $2.5M less than it would have been had the Net Revenue % been at the budget of 56.7%. The primary reason for the lower than budgeted net revenue was related to the Anesthesia Professional Fees that have a Net Revenue % of approx. 25% as compared to the hospital average of approx. 56%.

Salaries:

Unfavorable to budget $182K – ER Pro Fees ($34K), MC Pro Fees ($36K), Oncology Pro Fees ($30K), ER License Professional ($35K), Radiology Tech ($12K) and various other small variances.

Contract Labor:

Unfavorable to budget $25K as, Lab ($9K), and MRI ($14K) continue to look for technicians.

Benefits:

Unfavorable to budget $179k – This was due to a Year-end true-up of healthcare claims expense and includes an estimate of 2019 incurred healthcare claims expected to be paid in 2020.

Supplies:

Favorable to budget $209k – Year-end Physical Inventory adjustment resulted in a positive impact of $241K.

Depreciation:

Depreciation expense for December was $164k, $31k unfavorable vs budget. This includes the catch up in depreciation from September's reconciliation, as well as adding the following Assets (noted $ are purchase cost):

- Yuno II Fracture Table wiyh Accessories $122,595
- 2015 Ford F550 $12,799
- Globalscape Software $6,170
- 4100ES Fire Control Panel $21,692
- NOVII System Wireless Fetal Heart Monitor $7,175

GUNNISON LIVING COMMUNITY
OPERATING / INCOME STATEMENT 01/14/20 08:11 AM
FOR THE 12 MONTHS ENDING 12/31/19

	SINGLE MONTH				YEAR TO DATE			
	ACTUAL	BUDGET	$ VARIANCE	% VAR	ACTUAL	BUDGET	$ VARIANCE	% VAR
PATIENT REVENUE								
HEALTH CARE CENT	544,473	388,310	156,163	40	6,143,400	4,933,373	1,210,027	24
HOSPICE/HM HEALT	72,003	45,863	26,140	56	849,088	533,459	315,629	59
ASSISTED LIVING	51,029	48,840	2,189	4	645,317	590,320	54,997	9
TOTAL PATIENT	667,506	483,013	184,493	38	7,637,806	6,057,152	1,580,654	26
REVENUE DEDUCTIONS								
C/A	(83,514)	(1,742)	(81,772)	(4694)	(972,957)	(29,306)	(943,651)	(3219)
C/A - HOSPICE	(11,285)	(906)	(10,379)	(1145)	(48,913)	(10,686)	(38,227)	(357)
C/A - HOME HEALT	(1,564)	1,758	(3,322)	(188)	(40,853)	20,185	(61,038)	(302)
BAD DEBT	0	(4,910)	4,910	100	(7,073)	(58,953)	51,879	88
TOTAL REVENUE	(96,364)	(5,800)	(90,564)	(1561)	(1,069,797)	(78,760)	(991,037)	(1258)
OTHER OPERATING	39,919	4,037	35,882	888	165,893	48,400	117,493	242
NET OPERATING	611,061	481,250	129,811	26	6,733,901	6,026,792	707,109	11
OPERATING EXPENSES								
SALARIES	320,640	313,325	(7,315)	(2)	3,492,143	3,666,075	173,931	4
CONTRACT LABOR	219,873	21,077	(198,796)	(943)	1,482,283	112,582	(1,369,701)	(1216)
BENEFITS	154,858	152,084	(2,774)	(1)	945,917	1,227,966	282,048	22
TRAVEL AND EDUCA	1,337	1,978	640	32	25,535	23,713	(1,822)	(7)
PURCHASED SERVIC	40,710	37,462	(3,248)	(8)	540,580	392,375	(148,205)	(37)
SUPPLIES	112,138	36,190	(75,948)	(209)	561,709	427,434	(134,275)	(31)
RENT/LEASE	3,492	7,249	3,756	51	74,742	86,801	12,058	13
INSURANCE	32,384	8,866	(23,518)	(265)	182,828	106,359	(76,469)	(71)
DEPRECIATION	144,347	50,351	(93,996)	(186)	1,816,753	604,212	(1,212,541)	(200)
INTEREST	39,009	39,413	403	1	473,320	473,000	(320)	(0)
OTHER	2,649	7,371	4,721	64	31,922	94,483	62,560	66
TOTAL OPERATIN	1,071,442	675,366	(396,076)	(58)	9,627,736	7,215,000	(2,412,736)	(33)
NON OPERATING REV (EXP)								
PROPERTY TAX REV	3,571	5,903	(2,331)	(39)	890,059	748,756	141,303	18
INVESTMENT INCOM	1,458	3,500	(2,041)	(58)	87,058	42,000	45,058	107
OTHER NON OPERAT	0	0	0	0	(31,902)	0	(31,902)	(0)
TOTAL NON OPER	5,029	9,403	(4,373)	(46)	945,215	790,756	154,459	19
TOTAL EXPENSE	(1,066,413)	(665,963)	(400,450)	(60)	(8,682,521)	(6,424,244)	(2,258,277)	(35)
NET INCOME	(455,351)	(184,713)	(270,638)	(146)	(1,948,619)	(397,452)	(1,551,167)	(390)

Senior Care Center Variances

Revenue & Deductions:

Gross Revenue favorable to budget $184K as there were increased volumes for Senior Care Center and Hospice. Revenue deductions unfavorable to budget $76K as the revenue rate for the SCC moved from $292 per day to $366 per for the SCC creating higher deductions for Medicaid.

Labor/Contract Labor:

Unfavorable to budget $206K; salaries were unfavorable $7K and contract labor was unfavorable $198K. Contract labor was unfavorable as shortages in staff for R.Ns, L.P.N.s, and C.N.As dictated more outsourcing. There was also a reclass of $20K to move HMS Contract services out of salaries. The minimum wage increase resulted in approx. $9K of the salary variance.

Supplies:

Unfavorable $76k, due to yearend Inventory adjustment of $62K and Food costs $10K.

Insurance:

Unfavorable to budget $20K, Work Comp Deductible payment of $12.7K and higher than budgeted Liability Insurance costs.

Depreciation:

Depreciation unfavorable $94K as the new building was forecast at 39 years but a review of the project dictated that the project depreciates over the life of the components and not the life of the building, if purchased new.

KEY STATISTICS

	Month-to-Date							Year-to-Date						
	Dec-19	Bgt	Var	% Var	Dec-18	Var	% Var	Dec-19	Bgt	Var	% Var	Dec-18	Var	% Var
Inpatient Days	124	138	(14)	-10.1%	79	45	57.0%	1,358	1,369	(11)	-0.8%	1,281	77	6.0%
Average Daily Census	4.0	4.5	(0.5)	-10.1%	2.5	1.5	57.0%	6.4	6.5	(0.1)	-0.8%	6.0	0.4	6.0%
Admissions	44	56	(12)	-21.4%	35	9	25.7%	544	549	(5)	-0.9%	516	28	5.4%
Avg. Length of Stay	2.82	2.46	0.35	14.4%	2.26	0.56	24.9%	2.50	2.49	0.00	0.1%	2.48	0.01	0.6%
Percent Occupancy	16.7%	18.5%	-1.9%	-10.1%	10.6%	6.0%	57.0%	26.7%	26.9%	(0)	-0.8%	25.2%	1.5%	6.0%
Births	11	10	1	10.0%	5	6	120.0%	119	120	(1)	-0.8%	119	-	0.0%
Swing Bed Days	54	40	14	35.0%	87	(33)	-37.9%	691	548	143	26.1%	663	28	4.2%
Observation Patients	40	39	1	2.6%	24	16	66.7%	443	450	(7)	-1.6%	355	88	24.8%
Lab Exams	7,403	8,141	(738)	-9.1%	7,568	(165)	-2.2%	98,352	96,239	2,113	2.2%	90,828	7,524	8.3%
EMS Patients	63	81	(18)	-22.2%	84	(21)	-25.0%	995	907	88	9.7%	884	111	12.6%
ER Visits	565	542	23	4.2%	521	44	8.4%	6,740	7,114	(374)	-5.3%	6,708	32	0.5%
Cardiopulmonary Exams	555	387	168	43.4%	517	38	7.4%	7,500	6,190	1,310	21.2%	6,590	910	13.8%
X-Ray Exams	521	513	8	1.6%	563	(42)	-7.5%	7,097	7,330	(233)	-3.2%	7,009	88	1.3%
Ultrasound Exams	169	222	(53)	-23.9%	207	(38)	-18.4%	2,180	2,303	(123)	-5.3%	2,204	(24)	-1.1%
Mammo Exams	144	274	(130)	-47.4%	225	(81)	-36.0%	1,956	2,266	(310)	-13.7%	2,202	(246)	-11.2%
CT Scan Exams	261	203	58	28.6%	223	38	17.0%	3,400	2,666	734	27.5%	2,841	559	19.7%
MRI Exams	136	94	42	44.7%	139	(3)	-2.2%	1,551	1,514	37	2.4%	1,454	97	6.7%
Physical Therapy Patients	666	563	103	18.3%	731	(65)	-8.9%	9,015	7,120	1,895	26.6%	7,545	1,470	19.5%
Physical Therapy Modalities	1,742	1,593	149	9.4%	2,054	(312)	-15.2%	23,040	20,195	2,845	14.1%	20,617	2,423	11.8%
CB Clinic Patients	171	186	(15)	-8.1%	205	(34)	-16.6%	2,585	2,048	537	26.2%	2,325	260	11.2%
CB Clinic Modalities	465	563	(98)	-17.4%	563	(98)	-17.4%	7,116	6,603	513	7.8%	6,402	714	11.2%
Occup Therapy Patients	122	115	7	6.1%	117	5	4.3%	1,188	1,350	(162)	-12.0%	1,388	(200)	-14.4%
Occup Therapy Modalities	282	223	59	26.5%	332	(50)	-15.1%	2,955	2,878	77	2.7%	3,686	(731)	-19.8%
Surgery - Inpatient	17	23	(6)	-26.1%	20	(3)	-15.0%	245	245	-	0.0%	238	7	2.9%
Surgery - Outpatient	86	91	(5)	-5.5%	91	(5)	-5.5%	827	870	(43)	-4.9%	836	(9)	-1.1%
Scopes	44	38	6	15.8%	50	(6)	-12.0%	437	449	(12)	-2.7%	438	(1)	-0.2%
Surgeries - Total	147	152	(5)	-3.3%	161	(14)	-8.7%	1,509	1,564	(55)	-3.5%	1,512	(3)	-0.2%
Outpatient visits	4,389	4,359	30	0.7%	4,662	(273)	-5.9%	55,599	53,443	2,156	4.0%	53,947	1,652	3.1%
Imaging	1,371	1,500	(129)	-8.6%	1,576	(205)	-13.0%	17,359	17,446	(87)	-0.5%	17,177	182	1.1%
Laboratory	7,403	8,141	(738)	-9.1%	7,568	(165)	-2.2%	98,352	96,239	2,113	2.2%	90,828	7,524	8.3%

GUNNISON VALLEY HEALTH

Operation review

Period Ending January 2020

COMBINED OVERVIEW:

The combined financial statements for the month show that the hospital system had a gain of $505K on a budget of $496K, an increase in net income of $9K; as compared to same month last year, where the system earned $774K, this year's earnings are unfavorable $269K.

January-20							
	MONTH TO DATE						
	Net Income	Budget	Var	% Var	P/Y	Var	% Var
GVH	$ 750,783	$ 696,538	$ 54,245	7.8%	$ 970,933	$ (220,150)	-22.7%
SCC	$ (181,300)	$ (182,482)	$ 1,183	0.6%	$ (288,300)	$ 107,000	37.1%
Hospice	$ (12,409)	$ 2,250	$ (14,659)	-651.5%	$ (19,332)	$ 6,923	35.8%
Home Health	$ (31,000)	$ (24,896)	$ (6,104)	-24.5%	$ (11,078)	$ (19,922)	-179.8%
Assisted Living	$ (8,484)	$ (7,195)	$ (1,290)	-17.9%	$ 14,232	$ (22,717)	-159.6%
Foundation	$ (12,389)	$ 11,666	$ (24,055)	-206.2%	$ 107,260	$ (119,649)	-111.6%
Grand Total	$ 505,201	$ 495,881	$ 9,320	1.9%	$ 773,716	$ (268,515)	-34.7%

DEBT SERVICE COVERAGE RATIO - The Debt Service Coverage Ratio for CoBiz was 6.73. The bond covenant requires GVH to keep a debt service ratio of 1.25.

DAYS CASH ON HAND - The cash on hand, was 324 days as compared to the bond covenant requirement of 90 days.

INPATIENT VOLUMES – Admissions of 48 were unfavorable to budget by 9 and unfavorable to PY by 3. Although I/P admissions were below budget, I/P days were 12 above budget at 106. This was due the average length of stay being 2.21 vs a budget of 1.65.

Gross I/P Revenue was $32k (2.4%) higher than budget.

OTHER OPERATING REPORTS:

SENIOR CARE CENTER

Jan-20

	MONTH TO DATE							
	Unit	C/M	Bgt	Var	% Var	PY	Var	% Var
SCC	Days	1,503	1,292	211	16.3%	1,265	238	18.8%
H/H	Census	42	57	(15)	-26.3%	52	(10)	-19.2%
A. Living	Days	438	435	3	0.7%	465	(27)	-5.8%
Hospice	Days	101	165	(64)	-38.8%	179	(78)	-43.6%
Palliative	Days	155	110	45	40.9%	117	38	32.5%

SENIOR CARE CENTER

Patient days of 1503 for the Senior Care Center were 211 above budget and were 238 days above prior year. Net operating revenue of $507K showed an increase from budget of $36K and an increase of $131K from PY. Current expenses showed an increase of $49K from budget and an increase of $46K from prior year.

HOME MEDICAL SERVICES

Census of 42 for home health showed a decrease of 15 from budget and a decrease of 10 from prior year. The current month net operating revenue for Home Medical Services is unfavorable $7K from budget and unfavorable $11K from PY. Total current month operating expense showed an increase of $1K from budget and an increase of $8K from PY.

GUNNISON VALLEY HOSPITAL
OPERATING/INCOME STATEMENT 02/14/20 07:23 AM
FOR THE 1 MONTH ENDING: 01/31/20

	SINGLE MONTH				YEAR TO DATE			
	ACTUAL	BUDGET	$ VARIANCE	% VAR	ACTUAL	BUDGET	$ VARIANCE	% VAR
PATIENT REVENUE								
INPATIENT	1,335,442	1,303,579	31,863	2	1,335,442	1,303,579	31,863	2
OUTPATIENT	3,958,108	3,953,326	4,782	0	3,958,108	3,953,326	4,782	0
EMERGENCY ROOM	1,527,199	1,325,853	201,346	15	1,527,199	1,325,853	201,346	15
OBSERVATION	232,459	229,787	2,672	1	232,459	229,787	2,672	1
SWING	93,970	233,022	(139,051)	(59)	93,970	233,022	(139,051)	(59)
PROFESSIONAL FEE	1,017,710	966,403	51,307	5	1,017,710	966,403	51,307	5
CB MTN CLINIC	301,844	279,210	22,634	8	301,844	279,210	22,634	8
GVHFM	311,393	257,046	54,347	21	311,393	257,046	54,347	21
TOTAL PATIENT	8,778,129	8,548,226	229,903	2	8,778,129	8,548,226	229,903	2
REVENUE DEDUCTIONS								
MEDICARE	(1,962,918)	(1,690,879)	(272,039)	(16)	(1,962,918)	(1,690,879)	(272,039)	(16)
MEDICAID	(819,711)	(801,175)	(18,536)	(2)	(819,711)	(801,175)	(18,536)	(2)
COMMERCIAL	(1,023,381)	(877,169)	(146,212)	(16)	(1,023,381)	(877,169)	(146,212)	(16)
CHARITY	(14,914)	(73,403)	58,488	79	(14,914)	(73,403)	58,488	79
OTHER	(50,737)	(40,418)	(10,319)	(25)	(50,737)	(40,418)	(10,319)	(25)
BAD DEBT	(252,373)	(371,724)	119,350	32	(252,373)	(371,724)	119,350	32
TOTAL REVENUE	(4,124,037)	(3,854,768)	(269,269)	(6)	(4,124,037)	(3,854,768)	(269,269)	(6)
OTHER OPERATING	31,449	13,138	18,311	139	31,449	13,138	18,311	139
NET OPERATING	4,685,541	4,706,596	(21,054)	(0)	4,685,541	4,706,596	(21,054)	(0)
OPERATING EXPENSES								
SALARIES	1,868,774	1,855,579	(13,195)	(0)	1,868,774	1,855,579	(13,195)	(0)
CONTRACT LABOR	80,729	26,551	(54,178)	(204)	80,729	26,551	(54,178)	(204)
BENEFITS	546,990	639,938	92,947	14	546,990	639,938	92,947	14
PROFESSIONAL FEE	172,612	209,924	37,311	17	172,612	209,924	37,311	17
TRAVEL AND EDUCA	16,728	41,099	24,370	59	16,728	41,099	24,370	59
PURCHASED SERVIC	336,915	369,896	32,980	8	336,915	369,896	32,980	8
SUPPLIES	685,798	601,383	(84,415)	(14)	685,798	601,383	(84,415)	(14)
INSURANCE	37,056	42,889	5,832	13	37,056	42,889	5,832	13
DEPRECIATION/AMO	145,827	150,810	4,982	3	145,827	150,810	4,982	3
INTEREST	15,161	14,045	(1,116)	(7)	15,161	14,045	(1,116)	(7)
OTHER	104,261	129,025	24,763	19	104,261	129,025	24,763	19
TOTAL OPERATIN	4,010,855	4,081,139	70,283	1	4,010,855	4,081,139	70,283	1
NON OPERATING REV (EXP)								
INVESTMENT INCOM	82,025	74,109	7,916	10	82,025	74,109	7,916	10
DONATIONS	(188)	6,250	(6,438)	(103)	(188)	6,250	(6,438)	(103)
OTHER NON OPERAT	(5,743)	(9,275)	3,531	38	(5,743)	(9,275)	3,531	38
TOTAL NON OPER	76,093	71,084	5,009	7	76,093	71,084	5,009	7
TOTAL EXPENSE	3,934,762	4,010,055	75,292	1	3,934,762	4,010,055	75,292	1
NET INCOME	750,779	696,541	54,238	7	750,779	696,541	54,238	7

Gunnison Valley Hospital Variances

Revenue:

Favorable to budget ~$230K

- Swing Bed Unfavorable (~$139K), Swing Bed days 27 vs Budget 69
- Emergency Room Favorable (~$201K), ER Visits 552 vs Budget 478
  - Emergency Room $123K
  - CAT Scan $44K
  - Radiology $30K
- Gunnison Valley Family Medicine Favorable (~$54K), Visits 998 vs Budget 980
- Pro Fees Favorable (~$51K)
  - General Surgery $24K
  - Emergency Room $36K

Labor & Benefits:

Overall Labor & Benefits were $26k favorable to budget. Contract labor was unfavorable to budget $54K in the following areas - Med Surg ($7K), OB ($10), Anesthesia ($19), Revenue Cycle Director ($10) and RT ($7K).

Supplies:

Unfavorable to budget $84k – Surgery Med Billable supplies $82k. In Speaking with the OR Director, the increase was due to higher number of Total Joint surgeries.

Capital:

Total Capital Purchases for the month of January total $19,983 (monthly expense is included in Depreciation, based on the useful life of the asset)

- Aruba WiFi Solutions $6,483
- Vitros Chemistry Analyzer $13,500

GUNNISON LIVING COMMUNITY
OPERATING / INCOME STATEMENT 02/14/20 07:13 AM
FOR THE 1 MONTH ENDING: 01/31/20

	SINGLE MONTH				YEAR TO DATE			
	ACTUAL	BUDGET	$ VARIANCE	% VAR	ACTUAL	BUDGET	$ VARIANCE	% VAR
PATIENT REVENUE								
HEALTH CARE CENT	541,911	516,892	25,019	4	541,911	516,892	25,019	4
HOSPICE/HM HEALT	51,517	75,372	(23,854)	(31)	51,517	75,372	(23,854)	(31)
ASSISTED LIVING	51,288	51,222	66	0	51,288	51,222	66	0
TOTAL PATIENT	644,717	643,486	1,231	0	644,717	643,486	1,231	0
REVENUE DEDUCTIONS								
C/A	(82,307)	(73,698)	(8,609)	(11)	(82,307)	(73,698)	(8,609)	(11)
C/A - HOSPICE	(11,908)	(4,682)	(7,226)	(154)	(11,908)	(4,682)	(7,226)	(154)
C/A - HOME HEALT	3,465	(4,531)	7,996	176	3,465	(4,531)	7,996	176
BAD DEBT	0	(578)	578	100	0	(578)	578	100
TOTAL REVENUE	(90,750)	(83,489)	(7,261)	(8)	(90,750)	(83,489)	(7,261)	(8)
OTHER OPERATING	47,712	27,880	19,832	71	47,712	27,880	19,832	71
NET OPERATING	601,679	587,877	13,802	2	601,679	587,877	13,802	2
OPERATING EXPENSES								
SALARIES	335,472	348,524	13,051	3	335,472	348,524	13,051	3
CONTRACT LABOR	109,612	34,343	(75,269)	(219)	109,612	34,343	(75,269)	(219)
BENEFITS	88,268	96,101	7,832	8	88,268	96,101	7,832	8
TRAVEL AND EDUCA	505	3,580	3,074	85	505	3,580	3,074	85
PURCHASED SERVIC	43,765	58,772	15,006	25	43,765	58,772	15,006	25
SUPPLIES	52,135	46,127	(6,008)	(13)	52,135	46,127	(6,008)	(13)
RENT/LEASE	6,744	3,834	(2,910)	(75)	6,744	3,834	(2,910)	(75)
INSURANCE	13,676	9,761	(3,915)	(40)	13,676	9,761	(3,915)	(40)
DEPRECIATION	156,606	154,760	(1,846)	(1)	156,606	154,760	(1,846)	(1)
INTEREST	39,009	38,187	(822)	(2)	39,009	38,187	(822)	(2)
OTHER	2,502	6,227	3,724	59	2,502	6,227	3,724	59
TOTAL OPERATIN	848,301	800,216	(48,085)	(6)	848,301	800,216	(48,085)	(6)
NON OPERATING REV (EXP)								
PROPERTY TAX REV	45	16	29	182	45	16	29	182
INVESTMENT INCOM	13,384	0	13,384	0	13,384	0	13,384	0
TOTAL NON OPER	13,430	16	13,414	83837	13,430	16	13,414	83837
TOTAL EXPENSE	(834,871)	(800,200)	(34,671)	(4)	(834,871)	(800,200)	(34,671)	(4)
NET INCOME	(233,192)	(212,323)	(20,869)	(9)	(233,192)	(212,323)	(20,869)	(9)

Senior Care Center Variances

Labor & Benefits:

Overall Labor & Benefits were unfavorable to budget by $54k. Contract labor was unfavorable to budget by $75K. The budget for Contract Labor was spread evenly over the year, rather than budgeting higher in the first half of the year as we recruit for staff.

Supplies:

Unfavorable $6k, Laundry Cart $2.5K and Food costs $3K.

KEY STATISTICS

	Month-to-Date							Year-to-Date						
	Jan-20	Bgt	Var	% Var	Jan-19	Var	% Var	Jan-20	Bgt	Var	% Var	Jan-19	Var	% Var
Inpatient Days	106	94	12	12.8%	137	(31)	-22.6%	106	94	12	12.8%	137	(31)	-22.6%
Average Daily Census	3.4	3.0	0.4	12.8%	4.4	(1.0)	-22.6%	3.4	3.0	0.4	12.8%	4.4	(1.0)	-22.6%
Admissions	48	57	(9)	-15.8%	51	(3)	-5.9%	48	57	(9)	-15.8%	51	(3)	-5.9%
Avg. Length of Stay	2.21	1.65	0.56	33.9%	2.69	(0.48)	-17.8%	2.21	1.65	0.56	33.9%	2.69	(0.48)	-17.8%
Percent Occupancy	14.2%	12.6%	1.6%	12.8%	18.4%	-4.2%	-22.6%	14.2%	12.6%	1.6%	12.8%	18.4%	-4.2%	-22.6%
Births	12	11	1	9.1%	10	2	20.0%	12	11	1	9.1%	10	2	20.0%
Swing Bed Days	27	69	(42)	-60.9%	79	(52)	-65.8%	27	69	(42)	-60.9%	79	(52)	-65.8%
Observation Patients	36	32	4	12.5%	28	8	28.6%	36	32	4	12.5%	28	8	28.6%
Lab Exams	8543	8989	(446)	-5.0%	8393	150	1.8%	8543	8989	(446)	-5.0%	8393	150	1.8%
EMS Patients	96	83	13	15.7%	79	17	21.5%	96	83	13	15.7%	79	17	21.5%
ER Visits	552	478	74	15.5%	468	84	17.9%	552	478	74	15.5%	468	84	17.9%
Cardiopulmonary Exams	538	595	(57)	-9.6%	585	(47)	-8.0%	538	595	(57)	-9.6%	585	(47)	-8.0%
X-Ray Exams	580	616	(36)	-5.8%	606	(26)	-4.3%	580	616	(36)	-5.8%	606	(26)	-4.3%
Ultrasound Exams	185	226	(41)	-18.1%	215	(30)	-14.0%	185	226	(41)	-18.1%	215	(30)	-14.0%
Mammo Exams	224	206	18	8.7%	177	47	26.6%	224	206	18	8.7%	177	47	26.6%
CT Scan Exams	292	241	51	21.2%	239	53	22.2%	292	241	51	21.2%	239	53	22.2%
MRI Exams	129	142	(13)	-9.2%	133	(4)	-3.0%	129	142	(13)	-9.2%	133	(4)	-3.0%
Physical Therapy Patients	640	828	(188)	-22.7%	752	(112)	-14.9%	640	828	(188)	-22.7%	752	(112)	-14.9%
Physical Therapy Modalities	1657	2484	(827)	-33.3%	2156	(499)	-23.1%	1657	2484	(827)	-33.3%	2156	(499)	-23.1%
CB Clinic Patients	217	279	(62)	-22.2%	264	(47)	-17.8%	217	279	(62)	-22.2%	264	(47)	-17.8%
CB Clinic Modalities	569	743	(174)	-23.4%	668	(99)	-14.8%	569	743	(174)	-23.4%	668	(99)	-14.8%
Occup Therapy Patients	94	143	(49)	-34.3%	136	(42)	-30.9%	94	143	(49)	-34.3%	136	(42)	-30.9%
Occup Therapy Modalities	223	401	(178)	-44.4%	373	(150)	-40.2%	223	401	(178)	-44.4%	373	(150)	-40.2%
Surgery - Inpatient	24	24	0	0.0%	27	(3)	-11.1%	24	24	0	0.0%	27	(3)	-11.1%
Surgery - Outpatient	71	64	7	16.7%	66	(33)	-50.0%	71	64	7	10.9%	66	5	7.6%
Scopes	33	42	(9)	-6.9%	41	87	212.2%	33	42	(9)	-21.4%	41	(8)	-19.5%
Surgeries - Total	128	130	(2)	-1.5%	134	(6)	-4.5%	128	130	(2)	-1.5%	134	(6)	-4.5%
Outpatient visits	5056	5029	27	0.5%	4791	265	5.5%	5056	5029	27	0.5%	4791	265	5.5%
GVHFM Clinic	998	980	18	1.8%	952	46	4.8%	998	980	18	1.8%	952	46	4.8%
CB Mtn Clinic	337	365	(28)	-7.7%	317	20	6.3%	337	365	(28)	-7.7%	317	20	6.3%