AGENDA ITEM or FINAL CONTRACT REVIEW SUBMITTAL FORM

Agenda Item: ICELab Funding Request; LMD

Action Requested: Other Discussion & Motion

Parties to the Agreement:

Term Begins: **Term Ends:** **Grant Contract #:**

Summary:

ICELab funding request from Local Marketing District funds

Fiscal Impact: Up to $260,000

Submitted by: Liz Mense for TA **Submitter's Email Address:** EMense@gunnisoncounty.org

Finance Review: (●) Required ( ) Not Required

Comments:
I have attached two documents containing my comments; May 2019 Agenda Item LMD pdf, and Approved 2019 draft budget version 41020 with notes Excel document.

Reviewed by: GUNCOUNTY1\lNienhueser Discharge Date: 4/30/2019

County Attorney Review: (●) Required ( ) Not Required

Comments:
ok db 5/3/19

Reveiwed by: GUNCOUNTY1\dBaumgarten Discharge Date: 5/3/2019 Certificate of Insurance Required Yes ( ) No (●)

County Manager Review:

Comments:

Reveiwed by: GUNCOUNTY1\mbirnie Discharge Date: 5/3/2019

( ) Consent Agenda (●) Regular Agenda ( ) Worksession Time Allotted: 20 minutes

Agenda Date: 5/7/2019

Revised April 2015

Finance Office
Memorandum

To: Board of County Commissioners
Matthew Birnie

From: Linda Nienhueser

Date: May 7, 2019

Re: **Gunnison-Crested Butte Tourism Association Additional Funding Request**

The Gunnison-Crested Butte Tourism Association has requested additional funding. The three separate amounts requested are discussed below and total **$260,000**. Should you decide to fund any/all of these requests, there is sufficient available resources to cover one-time additional costs. The anticipated ending available resources for 2019 will be $1,526,208 using 2018 actuals and 2019 budget figures.

County Funds to ICELab

This item is a request for an additional **$50,000**. In 2018 a budget line item was included in the Marketing District Fund for Economic Development. That amount was $50,000 and was intended to be used at the discretion of the BOCC. The actual cost in 2018 was $35,000. Gunnison County entered into a contract with Western State Colorado University to support ICELab for a total of $50,000. We paid $50,000 in May 2018 and they refunded the unused portion ($15,000) in January 2019. The refund was deposited to 2018 business.

CONCLUSION: No 2018 funds would be automatically available for redistribution to GCBTA. Possible use of ending available resources after 2019 budget amendment request.

Unallocated Funds from LMD to GCBTA

This item is a request for an additional **$170,000**. In 2019 the contract with GCBTA is for $1,900,000. Their request was for $2,070,000 however the draft budget document attached to that request showed a net income amount of $265,282.72. It was agreed the 2019 budget would include $1,900,000, the same amount as the 2018 agreement. A copy of the budget request spreadsheet is attached with the total request of $2,070,000 highlighted in yellow and the net income circled in red.
CONCLUSION: Possible use of ending available resources after 2019 budget amendment request.

Additional funds from LMD

This item is a request for an additional **$40,000** for costs associated with the transition of the ICELab from Western to the TA.
CONCLUSION: Possible use of ending available resources after 2019 budget amendment request.

:In

	Local Marketing District	Public/ Restricted	Unrestricted	Not Specified	Board of Directors	Administration	Marketing	Public Relations	DEN	DFW	IAH	Blue Mesa	Central Reservations	Customer Experience	Gunnison Getaway	Mountain Biking	Nordic	Economic Development	Western	STOR	TOTAL
Income																					
Income	$2,110,000.00	$466,718.11	$16,046.20	$0.00																	$2,592,764.31
Uncategorized Income																					$0.00
Total Income	**$ 2,110,000.00**	**$ 466,718.11**	**$ 16,046.20**	**$ 0.00**																	**$2,592,764.31**
Expenses																					
Airport Guest Recovery					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$500.00
Bank Service Charge					$0.00	$144.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$144.57
Broadcast Media					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Buydown					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Computer/Office Equipment					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$5,575.41	$0.00	$0.00	$5,575.41
Contract Labor					$24,300.00	$397,246.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$124,444.42	$0.00	$0.00	$545,991.22
Contract Services					$0.00	$74,859.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$63,723.40	$0.00	$0.00	$138,583.36
COOP Programs					$0.00	$0.00	$95,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$20,000.00	$0.00	$5,000.00	$0.00	$20,000.00	$140,000.00
Digital Media					$0.00	$0.00	$280,000.00	$0.00	$40,600.00	$0.00	$16,000.00	$0.00	$0.00	$0.00	$0.00	$162,900.00	$0.00	$3,000.00	$0.00	$0.00	$502,500.00
Dues/ Memberships					$0.00	$4,115.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$3,156.50	$0.00	$0.00	$7,271.50
Events					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$3,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$4,300.00	$35,000.00	$0.00	$42,300.00
FAMS					$0.00	$0.00	$0.00	$32,445.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$1,633.68	$0.00	$0.00	$34,079.24
Fulfillment					$0.00	$0.00	$3,334.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$3,334.92
Insurance					$1,200.00	$1,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$2,200.00	$0.00	$0.00	$4,900.00
Market Research					$0.00	$120.99	$98,000.00	$15,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$113,120.99
Meals and Entertainment					$2,240.57	$3,464.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$4,452.19	$0.00	$26.97	$10,184.61
Media Planning					$0.00	$0.00	$49,250.00	$0.00	$6,652.86	$0.00	$3,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$58,902.86
Out of Home Media					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$7,000.00	$0.00	$0.00	$0.00	$0.00	$7,000.00
Phone/Fax/ Internet					$0.00	$3,568.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$22,410.00	$0.00	$0.00	$25,978.00
Photo/Video/ Creative Production					$0.00	$10,000.00	$39,000.00	$16,000.00	$35,075.00	$0.00	$6,500.00	$0.00	$0.00	$0.00	$0.00	$94,700.00	$0.00	$57,400.00	$0.00	$0.00	$258,675.00
Postage					$0.00	$20.00	$0.00	$0.00	$0.00	$0.00	$1,040.00	$0.00	$0.00	$0.00	$0.00	$7.00	$0.00	$0.00	$0.00	$0.00	$1,067.00
Print Media					$0.00	$0.00	$0.00	$0.00	$399.00	$0.00	$400.00	$0.00	$0.00	$0.00	$0.00	$11,500.00	$0.00	$6,800.00	$0.00	$0.00	$19,099.00
Professional Development					$0.00	$6,075.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$6,075.00
Promotional Items					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$13,057.00	$0.00	$0.00	$0.00	$0.00	$13,057.00
Rent					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$14,000.00	$0.00	$0.00	$14,000.00
Reservation Fees					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Signage					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$5,000.00	$0.00	$75,799.00	$80,799.00
Social Media					$0.00	$0.00	$15,800.00	$0.00	$33,567.54	$0.00	$15,000.00	$0.00	$0.00	$0.00	$0.00	$76,200.00	$0.00	$0.00	$0.00	$0.00	$140,567.54
Supplies					$0.00	$3,087.03	$0.00	$0.00	$0.00	$0.00	$95.00	$0.00	$0.00	$0.00	$0.00	$12,000.00	$0.00	$5,858.35	$0.00	$0.00	$21,040.38
Tradeshows					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$4,500.00	$0.00	$0.00	$4,500.00
Travel					$0.00	$416.84	$5,000.00	$664.41	$5,281.20	$0.00	$1,000.00	$0.00	$0.00	$0.00	$0.00	$19,500.00	$0.00	$30,217.61	$0.00	$0.00	$62,080.06
Unapplied Cash Bill Payment Expense					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Vacation Guide					$0.00	$0.00	$25,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$25,000.00
Visitor Centers					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$50,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$50,000.00
Web Design and Development					$0.00	$0.00	$6,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$2,000.00	$0.00	$321,936.10	$329,936.10
Maintenance and Repairs					$0.00	$1,837.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$1,837.50
Web Servers & Domains					$0.00	$930.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$275.00	$0.00	$0.00	$0.00	$6,745.00	$7,950.86
Total Expenses					**$27,740.57**	**$507,387.43**	**$616,384.92**	**$64,109.97**	**$121,575.60**	**$0.00**	**$46,035.00**	**$0.00**	**$0.00**	**$50,500.00**	**$0.00**	**$417,139.00**	**$0.00**	**$365,671.56**	**$35,000.00**	**$424,507.07**	$ 2,676,051.12
Net Operating Income	**$ 2,110,000.00**	**$ 466,718.11**	**$ 16,046.20**	**$ 0.00**	**($27,740.57)**	**($507,387.43)**	**($616,384.92)**	**($64,109.97)**	**($121,575.60)**	**$0.00**	**($46,035.00)**	**$0.00**	**$0.00**	**($50,500.00)**	**$0.00**	**($417,139.00)**	**$0.00**	**($365,671.56)**	**($35,000.00)**	**($424,507.07)**	($83,286.81)
Other Income																					
Income	0.00		$0.00		$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Total Other Income	**$ 0.00**	**$ 0.00**	**$ 0.00**	**$ 0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	$ 0.00
Income	**$ 0.00**	**$ 0.00**	**$ 0.00**	**$ 0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	$ 0.00
Net Income	**$ 2,110,000.00**	**$ 466,718.11**	**$ 16,046.20**	**$ 0.00**	**($27,740.57)**	**($507,387.43)**	**($616,384.92)**	**($64,109.97)**	**($121,575.60)**	**$0.00**	**($46,035.00)**	**$0.00**	**$0.00**	**($50,500.00)**	**$0.00**	**($417,139.00)**	**$0.00**	**($365,671.56)**	**($35,000.00)**	**($424,507.07)**	($83,286.81)

	Local Marketing District	Public/ Restricted	Unrestricted	Not Specified	Board of Directors	Administration	Marketing	Public Relations	DEN	DFW	IAH	Blue Mesa	Central Reservations	Customer Experience	Gunnison Getaway	Mountain Biking	Nordic	Economic Development	Western	STOR	TOTAL
Income																					
Income	$2,110,000.00	$466,718.11	$16,046.20	$0.00																	$2,592,764.31
Uncategorized Income																					$0.00
Total Income	**$ 2,110,000.00**	**$ 466,718.11**	**$ 16,046.20**	**$ 0.00**																	**$2,592,764.31**
Expenses																					
Airport Guest Recovery					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$500.00
Bank Service Charge					$0.00	$144.57	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$144.57
Broadcast Media					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Buydown					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Computer/Office Equipment					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$5,575.41	$0.00	$0.00	$5,575.41
Contract Labor					$24,300.00	$397,246.80	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$124,444.42	$0.00	$0.00	$545,991.22
Contract Services					$0.00	$74,859.96	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$63,723.40	$0.00	$0.00	$138,583.36
COOP Programs					$0.00	$0.00	$95,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$20,000.00	$0.00	$5,000.00	$0.00	$20,000.00	$140,000.00
Digital Media					$0.00	$0.00	$280,000.00	$0.00	$40,600.00	$0.00	$16,000.00	$0.00	$0.00	$0.00	$0.00	$162,900.00	$0.00	$3,000.00	$0.00	$0.00	$502,500.00
Dues/ Memberships					$0.00	$4,115.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$3,156.50	$0.00	$0.00	$7,271.50
Events					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$3,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$4,300.00	$35,000.00	$0.00	$42,300.00
FAMS					$0.00	$0.00	$0.00	$32,445.56	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$1,633.68	$0.00	$0.00	$34,079.24
Fulfillment					$0.00	$0.00	$3,334.92	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$3,334.92
Insurance					$1,200.00	$1,500.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$2,200.00	$0.00	$0.00	$4,900.00
Market Research					$0.00	$120.99	$98,000.00	$15,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$113,120.99
Meals and Entertainment					$2,240.57	$3,464.88	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$4,452.19	$0.00	$26.97	$10,184.61
Media Planning					$0.00	$0.00	$49,250.00	$0.00	$6,652.86	$0.00	$3,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$58,902.86
Out of Home Media					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$7,000.00	$0.00	$0.00	$0.00	$0.00	$7,000.00
Phone/Fax/ Internet					$0.00	$3,568.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$22,410.00	$0.00	$0.00	$25,978.00
Photo/Video/ Creative Production					$0.00	$10,000.00	$39,000.00	$16,000.00	$35,075.00	$0.00	$6,500.00	$0.00	$0.00	$0.00	$0.00	$94,700.00	$0.00	$57,400.00	$0.00	$0.00	$258,675.00
Postage					$0.00	$20.00	$0.00	$0.00	$0.00	$0.00	$1,040.00	$0.00	$0.00	$0.00	$0.00	$7.00	$0.00	$0.00	$0.00	$0.00	$1,067.00
Print Media					$0.00	$0.00	$0.00	$0.00	$399.00	$0.00	$400.00	$0.00	$0.00	$0.00	$0.00	$11,500.00	$0.00	$6,800.00	$0.00	$0.00	$19,099.00
Professional Development					$0.00	$6,075.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$6,075.00
Promotional Items					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$13,057.00	$0.00	$0.00	$0.00	$0.00	$13,057.00
Rent					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$14,000.00	$0.00	$0.00	$14,000.00
Reservation Fees					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Signage					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$5,000.00	$0.00	$75,799.00	$80,799.00
Social Media					$0.00	$0.00	$15,800.00	$0.00	$33,567.54	$0.00	$15,000.00	$0.00	$0.00	$0.00	$0.00	$76,200.00	$0.00	$0.00	$0.00	$0.00	$140,567.54
Supplies					$0.00	$3,087.03	$0.00	$0.00	$0.00	$0.00	$95.00	$0.00	$0.00	$0.00	$0.00	$12,000.00	$0.00	$5,858.35	$0.00	$0.00	$21,040.38
Tradeshows					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$4,500.00	$0.00	$0.00	$4,500.00
Travel					$0.00	$416.84	$5,000.00	$664.41	$5,281.20	$0.00	$1,000.00	$0.00	$0.00	$0.00	$0.00	$19,500.00	$0.00	$30,217.61	$0.00	$0.00	$62,080.06
Unapplied Cash Bill Payment Expense					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Vacation Guide					$0.00	$0.00	$25,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$25,000.00
Visitor Centers					$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$50,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$50,000.00
Web Design and Development					$0.00	$0.00	$6,000.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$2,000.00	$0.00	$321,936.10	$329,936.10
Maintenance and Repairs					$0.00	$1,837.50	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$1,837.50
Web Servers & Domains					$0.00	$930.86	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$275.00	$0.00	$0.00	$0.00	$6,745.00	$7,950.86
Total Expenses					**$27,740.57**	**$507,387.43**	**$616,384.92**	**$64,109.97**	**$121,575.60**	**$0.00**	**$46,035.00**	**$0.00**	**$0.00**	**$50,500.00**	**$0.00**	**$417,139.00**	**$0.00**	**$365,671.56**	**$35,000.00**	**$424,507.07**	$ 2,676,051.12
Net Operating Income	**$ 2,110,000.00**	**$ 466,718.11**	**$ 16,046.20**	**$ 0.00**	**($27,740.57)**	**($507,387.43)**	**($616,384.92)**	**($64,109.97)**	**($121,575.60)**	**$0.00**	**($46,035.00)**	**$0.00**	**$0.00**	**($50,500.00)**	**$0.00**	**($417,139.00)**	**$0.00**	**($365,671.56)**	**($35,000.00)**	**($424,507.07)**	($83,286.81)
Other Income																					
Income	0.00		$0.00		$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00	$0.00
Total Other Income	**$ 0.00**	**$ 0.00**	**$ 0.00**	**$ 0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	$ 0.00
Income	**$ 0.00**	**$ 0.00**	**$ 0.00**	**$ 0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	**$0.00**	$ 0.00
Net Income	**$ 2,110,000.00**	**$ 466,718.11**	**$ 16,046.20**	**$ 0.00**	**($27,740.57)**	**($507,387.43)**	**($616,384.92)**	**($64,109.97)**	**($121,575.60)**	**$0.00**	**($46,035.00)**	**$0.00**	**$0.00**	**($50,500.00)**	**$0.00**	**($417,139.00)**	**$0.00**	**($365,671.56)**	**($35,000.00)**	**($424,507.07)**	($83,286.81)