COMMUNITY BASED ORGANIZATION
2018 CHARGES FOR SERVICE APPLICATION

Organization Name:	Six Points Evaluation and Training, Inc.				
Address 1:	PO Box 1002				
Address 2:	1160 North Main				
City:	Gunnison	**State:**	CO	**Zip Code:**	81230
Telephone Number:	970-641-3081	**Fax Number:**	970-641-0800		
Email Address:	director@sixpointsgunnison.org				
Contact Person(s):	Daniel Bruce				

1. What is the amount of County funds requested? Please keep your request below $12,000.

$12,000

2. Provide specific information regarding what the County funds will be used for.

Six Points is respectfully requesting funding for the following operational needs:

Residential and Supported Living Services (SLS) programming as follows: $4,000.00: Residential and SLS services allow our clients with developmental disabilities to be able to live independently, either in their own homes in the county or in three residences owned by Six Points in Gunnison. Without such assistance, many would have to live in group homes or be institutionalized in larger metropolitan areas. Hands-on assistance is provided as needed round the clock according to each client's individual needs and may include assessment and training in **personal care**, such as eating/drinking, hygiene, medications, and health monitoring; **household assistance**, such as budgeting/money management, shopping assistance, laundry, meal preparation, cleaning and household maintenance; **mentoring**, such as decision making, planning, appointment scheduling, safety, nutrition, and relationship education; **transportation**, to access community services, employment, appointments, shopping, banking, and social activities; and, **supported community connections**, such as recreational/community activities, adaptive skills and socialization. Your continued funding will support the operational costs associated with this programming and allow our clients to enjoy the quality of life all of us enjoy in Gunnison County.

Vocational services, including rehabilitation and supported employment as follows: $6,000.00: Six Points has several clients who are employed at local businesses in Gunnison who rely on assistance from our vocational staff to ensure successful employment. In addition, Six Points also has nine clients who work in the Six Points' Thrift Store and require daily assistance and regular training to successfully complete their job requirements. The plan is to expand these services to more people with disabilities in Gunnison County within the next year (i.e., traumatic brain injury). In the last few months, we have completed research that indicates this is a need in the Gunnison Valley. Many individuals who have suffered from a TBI struggle to keep their job or find employment. These services are crucial in ensuring that our clients and other adults in our county can continue to be gainfully employed and are therefore, less dependent on government assistance to be able to live independent, fruitful lives in this valley.

Landfill fees, delivery of unsalable goods and waste management expenses as follows: $2,000.00: The Six Points Thrift Store staff works diligently to accept only quality, gently-used merchandise in working order for resale in the store. Unfortunately, donations still slip by occasionally with merchandise that is dirty, torn, stained or broken and cannot be resold. We have increased our signage about no dumping after hours and hung signage stating we do not accept old TVs or outdated electronics. We also have security cameras to prosecute those who dump after hours. Still, some of these items slip in and since electronics are not accepted at the landfill, we have had to pay to have them recycled at the City's Public Works offices, but have tried to educate the public about our expenses. Recently, we have reduced our waste management expenses due to providing a free pile for the community to take what we cannot sell. We have searched for other avenues to reduce our expenses; however, the avenues that we have found would cause us to need more storage space that we do not have, until the excess could be picked up. In addition, we cooperate with Donavon Moss to help us recycle various metals. Even with all of these measures in place, our waste management fees are very high due to a bigger store. Your support of this line item continues to be very important not only to our budget, but also in helping us keep the areas around our facility looking better and being safer for everyone. We want to be good neighbors and keep our new permanent home looking professional and inviting.

3.	Provide information about what results you will provide for the amount requested, and how you will measure those results. Please address how these results relate to existing County services.

Your favorable action on this application will help us continue to provide quality, county-based living supports and vocational services for adults with developmental disabilities and other special needs in our valley.

With respect to the Residential and Supported Living Services (SLS) programs, the results of funding from the County will be measured by our ability to be able to support our clients living in Gunnison County without having to raise their rents or make cuts to their Service Plans due to a lack of monies available in the budget to cover these expenses. In addition, Six Points is required to conduct state and federal evaluations, which include regular, ongoing assessments of our clients with respect to their health, welfare and employment. Also, overall programming is reviewed through regular Program Quality Surveys conducted by the Colorado Division for Intellectual and Developmental Disabilities. Six Points continues to receive very favorable reviews through all of these program reports. In addition, we are very pleased with the feedback we get from family, natural supports and others in the community with respect to the care and support we provide to our clients.

As for vocational training, we will measure the success of our regular client's training through ongoing time study reviews, which are required by the State. In addition, each client has specific vocational goals within his or her Service Plan and we regularly assess their progress in achieving these goals. Finally, the biggest measure of our success with respect to the vocational training we provide is to measure each individual's ability to secure and maintain successful employment within the county.

Finally, with your support of our waste management operations, we will be able to continue to recycle as much as possible, to deliver unsalable merchandise to needy populations and to continue to keep our grounds as neat as possible through regular trash pick-ups. The best measurement of our waste management success will be to reduce this budget line item expense and be good neighbors.

With respect to existing County services, without Six Points' county-based living supports and training program, many of the individuals we serve would not be able to live independently in Gunnison County and would have to move to a more institutional setting in an urban area. This aligns directly with the County's strategic measure to "Promote Prosperous, Collaborative and Healthy Communities" by "promoting optimal community and family health, safety and wellbeing" while sustaining essential health and human services. Six Points has been providing "optimal community and family health, safety and wellbeing" for the developmentally disabled in our county for over 40 years now in an efficient, professional, compassionate and resourceful system. As is the mission of Gunnison County Department of Health and Human Services, Six Points, too, provides prevention, protection, advocacy and support services for our Gunnison and Hinsdale County-area clients and their families across their life spectrum so they can have an improved quality of life.

In addition to these specific correlations with County services, we at Six Points believe that from a social perspective, our clients add diversity to our county's population and show visitors and potential residents that Gunnison County promotes acceptance of all individuals, regardless of disabilities or other potential barriers.

Finally, with respect to economic development, certainly the Six Points Thrift Store serves as a crucial retail outlet for many low-income residents of our county who rely on our inexpensive household merchandise to sustain their lifestyle. In addition, Six Points provides jobs for 24 regular employees and 9 client employees, and supports six clients who work in the community of Gunnison. All of these individuals add to the tax rolls of Gunnison County.

4.	Please attach the following two documents to this application:

a) Names and addresses of all Board members including designation of officers

b) Budget detail for 2017 and 2018 with reasonable detail for income and expenses for the agency as a whole (if you are requesting funding for a specific event or project, please provide the event or project budget as well)

Completed Application should be submitted to:

Electronic Submittal:	**Mailed Submittal:**
Adobe PDF Format	Gunnison County Finance
Linda Nienhueser, Finance Director	Attn: Linda Nienhueser
lnienhueser@gunnisoncounty.org	200 E. Virginia Ave.
	Gunnison, CO 81230

Submittal Deadline:

August 25, 2017

Six Points Evaluation & Training, Inc.
FY 2018 Budget
Budget Basis
July 2017 through June 2018

		2018 Budget
Income		
Fees		
Comprehensive MED		
Comp Residential	$	224,100.00
Comp Day Hab	$	18,900.00
Comp SE	$	21,600.00
Comp Transport	$	5,400.00
Total Comprehensive MED	$	270,000.00
SLS		
MED SLS Per Ass	$	5,406.00
MED SLS Day Hab	$	9,792.00
MED SLS SE	$	18,156.00
MED SLS Transport	$	2,244.00
State SLS Per Ass	$	7,650.00
State SLS Day Hab	$	22,236.00
State SLS SE	$	32,334.00
State SLS Transport	$	4,182.00
SLS - Other		
Total SLS	$	102,000.00
DVR	$	30,000.00
Private Pay Income	$	6,000.00
Total Fees	$	408,000.00
Grants		
Town of Crested Butte	$	1,000.00
City of Gunnison	$	4,500.00
HUD Section 8	$	4,300.00
Gunnison County	$	12,000.00
Private Grants	$	42,800.00

Total Grants	$	64,600.00
Total Gov't Fees and Grants	$	472,600.00
In-Kind Donations	$	4,000.00
Income from other sources		
Thrift Store Revenue		
Gift Certificates		
Nontaxable Thrift Store revenue	$	500.00
Thrift Store Revenue - Other	$	349,500.00
Total Thrift Store Revenue	$	350,000.00
Donations-Public Support	$	20,000.00
Fundraising Income	$	15,000.00
Savings from Operating for CI	$	2,400.00
Transfer of temp reserved funds	$	5,000.00
Mileage Reimbursement	$	800.00
Interest Revenue	$	50.00
Gain/Loss on Assets		
Dividend Income		
Insurance Settlements		
Rental Income	$	-
Residential R & B	$	47,664.00
Total Income from other sources	$	440,914.00
Total Income	$	917,514.00
Expense		
Operating Expenses		
Advance from COI	$	24,585.51
CC Processing Fees	$	4,800.00
Advertising	$	3,200.00
Automobile		
Fuel	$	3,600.00
Titles & Registrations	$	450.00
Repairs and maintenance	$	8,000.00
Total Automobile	$	12,050.00
Beeper/Cell phone	$	550.00
Cash over/short	$	300.00
Depreciation Expense	$	-

Dues and Subscriptions	$	2,500.00
Bank Fees and other penalties	$	40.00
Employee/Client Welfare	$	600.00
Equipment	$	1,000.00
Equipment maintenance/contracts	$	2,000.00
Fundraising Expenses	$	2,500.00
Improvements	$	-
Capital Improvements	$	5,000.00
Savings for Capital Improvement	$	2,400.00
Insurance-Liab, Auto, D & O	$	21,500.00
Worker's Comp Insurance	$	15,500.00
Interest Expense	$	-
Licenses and fees	$	500.00
Mileage Reimbursement	$	100.00
Miscellaneous Expenses	$	-
NSF Clearing account	$	-
Office/Store Property Maint	$	2,500.00
Postage	$	700.00
PP Transaction fees	$	50.00
Professional Fees		
Accounting	$	5,000.00
Total Professional Fees	$	5,000.00
Recreation/Gifts	$	5,000.00
Residential Expenses		
RES Utilities	$	6,500.00
RES Telephone	$	1,800.00
RES Supplies	$	200.00
RES Rent	$	21,600.00
RES Property Maintenance	$	3,000.00
RES Medical	$	3,000.00
RES Food		
Food Stamps		
Value Card discounts		
RES Food - Other	$	16,000.00
Total RES Food	$	16,000.00

RES Custodial	$	2,000.00
Total Residential Expenses	$	54,100.00
Staff Development Continuing Ed	$	3,000.00
Supplies		
Janitorial	$	2,100.00
Office	$	2,600.00
Merchandising supplies	$	900.00
Total Supplies	$	5,600.00
Suspense		
Taxes		
Travel Meals per diem	$	1,100.00
Website Development	$	150.00
Utilities		
Disposal of unsaleable items	$	-
Internet	$	800.00
Electric and Gas	$	9,000.00
Telephone	$	2,000.00
Trash removal	$	9,000.00
Total Utilities	$	20,800.00
Region 10 Fees	$	60.00
Total Operating Expenses	$	197,185.51
PR Expenses		
CL CS Wages	$	26,714.51
CS Wages - Other	$	252,200.78
CL CS PR Taxes	$	2,067.33
CS PR Taxes - Other	$	19,847.82
CL SLS PR Taxes	$	1,240.40
SLS PR Taxes - Other	$	12,976.86
CL SLS Wages	$	11,216.04
SLS Wages - Other	$	166,101.65
G & Adm Wages	$	204,491.40
G & Adm PR Taxes	$	16,951.95
Total PR Expenses	$	713,808.75
Total Expense	$	910,994.26
Net Income	**$**	**6,519.74**

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Six Points Evaluation and Training, Inc. - Board of Directors – 2017

(Please note that the Six Points Board of Directors adopted term limits effective 05/25/2010 and adopted each member's term end date.)

Sharon Taramarcaz **President** & Exec. Committee Chair; Finance & Audit Chair; Nominating Committee Chair; Board Policy & Affairs Committee Chair; Building & Property Chair; Fundraising and Thrift Store Committees (Elected-06//2015/Term ends 12/2017) Bank Manager	56935 E. Hwy 50 Parlin, CO 81239	641-3174 (h) 641-9000 (w) 209-9565 (c)	staramarcaz@cobnks.com
Traci Busse **Vice President** & Thrift Store Chair; Finance & Audit, Nominating, Program, Fundraising, and Building & Property Committees (Elected 10/2012/Term ends 12/2018) Restaurant Owner	414 S. Taylor Street Gunnison, CO 81230	641-2992 (h) 596-0646 (c)	garlicpiggy@aol.com
Vacant **Secretary**			
Robert Wagner **Treasurer** & Finance & Audit and ??? Committees (Elected 06/2017/Term ends 06/2019) Universal Banker	420 N Iowa St Gunnison, CO 81230	951-234-9822 (c)	robertjaywagner7@gmail.com
Robin Cash Board Policy & Affairs and Program Committees (Elected 03/2017/Term ends 12/2018) Retired: Higher Education	PO Box 1455 Crested Butte, CO 81224	740-398-1455 (c)	robingcash@gmail.com
Brooke Christopherson Program Committee (Elected 12/2016/Term ends 06/2018) Student Representative - WSCU	720 N Colorado St Apt 2301 Gunnison, CO 81230	719-351-1591 (c)	brooke.christopherson@western.edu
Ricky Glatiotis Program and Building & Property Committees (Elected-12/2016/Term ends 12/2018) Six Points Client & Thrift Store Processing Clerk	Willows Assisted Living 300 North 3rd Street #8 Gunnison, CO 81230	970-707-4147 (h) 641-3031 (Willows)	
Michael Meeuwsen Committees (Elected 06/2017/Term ends 09/2017) Physician			meeuwsenm@gmail.com
Kathy Norgard Program Chair; and Grants Committee (Elected-12/2015/Term ends 12/2017) P/T Psychologist, licensed in AZ	PO Box 2614 Crested Butte, CO 81224	349-6223 (h) Preferred 520-325-6240 (c)	knorgard@gmail.com
Aubrey Scarff Committees (Elected – 6/2017/Term ends 6/2019) Occupation??		231-881-2118 (c)	aubree.scarff@gmail.com

SIX POINTS EVALUATION AND TRAINING INC.

2017 Program Services Summary

For Gunnison County – 2017 Contract for Service Agreement Final Report

Six Points Evaluation and Training, Inc. (Six Points) currently serves 20 developmentally disabled adults in Gunnison and Crested Butte. The Gunnison County Board of Commissioners agreed to provide a total of $12,000 in funding assistance in 2017, which was utilized as follows:

(A) A total of $5,000 was allocated for assistance with Vocational Services.
Six Points currently provides vocational/day program services for 19 adult clients. Vocational services include day program assistance, activities and supported employment. Seven of these clients have also secured outside employment, either full or part-time, with businesses in the Gunnison Valley. These clients receive supported employment assistance to ensure that they are able to execute their jobs in the community successfully. Nine clients are employed at the Six Points Thrift Store and receive training, assistance and wages for their jobs of processing and selling donated merchandise. Three clients continue to have successful entrepreneurial businesses, which they started with Six Points' assistance and leadership. As of June 30, 2017, Six Points had billed for $6,956.13 for day program services and $12,101.01 for Supported Employment. Finally, we incurred $11,172.77 of vocational training expenses in the first half of the year, which we were not able to bill for through the state and federal Medicaid program due primarily to caps on clients' service plans. Therefore, this funding from the County helped us sustain vital vocational training necessary to help our clients stay productively employed.

(B) A total of $4,000 was allocated for assistance with Residential Comprehensive and SLS Services.
Six Points currently provides residential comprehensive services to seven adult clients. All seven clients live in residences integrated within the community. Two of these clients live in a duplex owned by Six Points. One client resides in a mobile home donated to Six Points. Also, two clients live in rental units in town, one client lives in an apartment owned by his mother, and one client is paying off a mortgage. Six Points provides financial assistance to all of these residential clients in order for them to be able to live and thrive in Gunnison County. If it weren't for this financial assistance, including this funding from the County, most of these clients would not be able to stay in Gunnison County and would have to move to the Front Range to receive services and therefore, would not be able to have the quality of life we have here in Gunnison County. In addition to our financial assistance, Six Points also provides residential services for these clients including assessment of physical and mental health, evaluation and training in financial management, domestic skills, social and recreational activities, accessing community services, transportation and the overall responsibility of monitoring and insuring the safety and welfare of the clients served. Overnight supervision and assistance is also available when needed. As of June 2017, Six Points has expended a total of $30,046.18 on room, board and housing expenses for our residential clients during just half of the calendar year. This total does not include any payroll expenses for staff providing these services.

(C) A total of $3,000 was allocated for Landfill and Trash Services.
As of June 30, 2017, Six Points has spent $4,981.43 in waste management and recycling in just half of the calendar year 2017. Unfortunately, after hours, we still often find donations dumped behind the building in spite of our increased signage and continued efforts to educate the public about only bringing in quality, clean donations in working order during regular business hours. We have tried to reduce our waste management expenses by providing the community with a "free pile" of goods that cannot be sold in the store. We have received great comments by making these goods available instead of initially putting them in the landfill. We are also still looking for other avenues to reduce our waste; however, our budget for trash removal is still very high. We do have surveillance cameras and will prosecute violators; so hopefully, this will continue to cut down on illegal dumping.

In addition to the services outlined above, Six Points also provides a crucial resource of affordable merchandise for the entire Gunnison Valley through the operation of the Thrift Store. The Thrift Store continues to serve as a valuable outlet in the reuse philosophy of our environment helping to reduce amounts dumped into our local landfill. It also provides an essential source of clothing and merchandise for low income families in our county. Plus, Six Points collaborates with many other nonprofit and human service organizations in our county to provide free merchandise as needed and never turns away individuals or families who have a real need for free clothing or household goods. Thrift Store donations and purchases continue to grow. In fact, comparing the first half of the year to 2016, Thrift Store revenues have increased over 20%, primarily due to accepting debit/credit cards.