GUNNISON VALLEY HEALTH

GVH and BOCC Work Session
Tuesday, June 28, 2016
2:30 p.m. – 5:00 p.m. / BOCC Boardroom – New Courthouse

AGENDA

For Gunnison Valley Health:

- Ronda Connaway, GVH Board of Trustees, Chair
- Wade Baker, Chief Professional & Senior Services Officer
- Rob Santilli, GVH CEO
- Jackie Leach, GVH Controller

Conversation Outline

I. Opening Comments & Introductions — Ronda Connaway

II. Senior Care Center Presentation — Wade Baker

III. Operational Items — Rob Santilli

- GVHFP clinic manager
- CFO
- Level for trauma accreditation
- CAP Accreditation
- Avatar patient satisfaction award
- CT Scanner

IV. Finance — Jackie Leach

- May Financials

V. Strategic — Rob Santilli

- Behavioral Health
- Sentinel Node Biopsy
- New Ambulance
- Community needs assessment
- EEG new service
- Echoes with contrast expanded service
- Oncology services, cancer center

VI. Commissioner Questions and Observations

GUNNISON VALLEY HEALTH

Operation review

Period Ending April 30, 2016

COMBINED OVERVIEW:

The combined financials for the month of April shows an increase of $659,135 or 162.5% above budget and $533,543 or 190.6% above prior year. The combined net income for April is $253,574 compared to a budget of $(405,561) and $(279,969) in the prior year.

	MONTH TO DATE						
	Net Income	Budget	Var	% Var	P/Y	Var	% Var
GVH	$ 184,915	$ (444,913)	$ 629,828	141.6%	$ (199,315)	$ 384,230	192.8%
SCC	$ 77,646	$ 54,042	$ 23,604	43.7%	$ (61,285)	$ 138,931	226.7%
Hospice	$ (6,704)	$ (7,246)	$ 542	7.5%	$ (21,105)	$ 14,401	68.2%
Home Health	$ (33,670)	$ (16,685)	$ (16,985)	-101.8%	$ (26,556)	$ (7,114)	-26.8%
Assisting Living	$ 12,380	$ 9,241	$ 3,139	34.0%	$ (3,165)	$ 15,545	491.2%
Foundation	$ 19,007		$ 19,007	100.0%	$ 31,457	$ (12,450)	-39.6%
Grand Total	$ 253,574	$ (405,561)	$ 659,135	162.5%	$ (279,969)	$ 533,543	190.6%

	YEAR TO DATE						
	Net Income	Budget	Var	% Var	P/Y	Var	% Var
GVH	$ 2,655,665	$ 714,202	$ 1,941,463	271.8%	$ 1,878,668	$ 776,997	41.4%
SCC	$ 349,539	$ 260,504	$ 89,035	34.2%	$ 65,698	$ 283,841	432.0%
Hospice	$ (24,102)	$ (26,071)	$ 1,969	7.6%	$ (33,124)	$ 9,022	27.2%
Home Health	$ (59,158)	$ (70,761)	$ 11,603	16.4%	$ (72,582)	$ 13,424	18.5%
Assisting Living	$ 39,705	$ 27,355	$ 12,350	45.1%	$ 8,716	$ 30,989	355.5%
Foundation	$ 40,022		$ 40,022	100%	$ 93,146	$ (53,124)	-57.0%
Grand Total	$ 3,001,671	$ 905,229	$ 2,096,442	231.6%	$ 1,940,522	$ 1,061,149	54.7%

DEBT SERVICE COVERAGE RATIO - The Debt Service Coverage Ratio at the end of April is 7.37. The bond covenant requires GVH to keep a debt service ratio of 2.00 starting in April 2015.

CASH ON HAND - the Cash on hand is now 335 compared to the bond covenant requirement of 150 days. The cash on hand does not include the Foundation.

INPATIENT VOLUMES – Admissions in April were 8 or 23.5% above budget and prior year.

OUTPATIENT VOLUMES – Outpatient visits are 570 visits or 19.1% above budget and 547 or 18.2% above prior year. Emergency room visits were 11.3% above budget and 13.8% above prior year. (Please refer to the graph labeled ER visits)

Outpatient revenues were $1,043,647 or 33.9% above budget and $1,195,395 or 40.8% above prior year.

4/30/2016	CY	Bgt	Var.	% Var.	PY	Var.	% Var.
Outpatient Visits	3,550	2,980	570	19.1%	3,003	547	18.2%
Radiology	1,093	927	166	17.9%	891	202	22.7%
Laboratory	1,072	977	95	9.7%	977	95	9.7%
YTD	CY	Bgt	Var.	% Var.	PY	Var.	% Var.
Outpatient Visits	14,815	13,062	1,753	13.4%	13,475	1,340	9.9%
Radiology	5,196	4,318	878	20.3%	4,521	675	14.9%
Laboratory	4,447	4,024	423	10.5%	4,024	423	10.5%

The orthopedic surgeries performed during the month of April showed 56 compared to 44 for the prior year. The variance in orthopedic surgeries showed an increase of 10 or 21.7% compared to budget and an increase of 12 or 21.7% compared to prior year.

2016	Griggs	Schutt	Chamberland	Biem	Moore	Clifton	Escalante	Olster	Total
Surgeries as %	38%	0%	16%	27%	4%	16%	0%	0%	100%
Surgeries	21	0	9	15	2	9	0	0	56

2015	Griggs	Schutt	Chamberland	Biem	Moore	Clifton	Escalante	Olster	Total
Surgeries as %	57%	2%	18%	18%	5%	0%	0%	0%	100%
Surgeries	25	1	8	8	2	0	0	0	44

4/30/2016	CY	Bgt	Var.	% Var.	PY	Var.	% Var.
Volumes	56	46	10	21.7%	44	12	27.3%
Ortho Revenues	$ 468,885	$ 164,763	$ 304,122	184.6%	$ 175,638	$ 293,247	167.0%
Ortho Supplies	$ 101,799	$ 111,829	$ (10,030)	-9.0%	$ 147,233	$ (45,434)	-30.9%

YTD	CY	Bgt	Var.	% Var.	PY	Var.	% Var.
Volumes	275	222	53	23.9%	222	53	23.9%
Ortho Revenues	$ 2,070,965	$ 877,779	$ 1,193,186	135.9%	$ 978,040	$ 1,092,925	111.7%
Ortho Supplies	$ 576,586	$ 539,693	$ 36,893	6.8%	$ 448,657	$ 127,929	28.5%

REVENUE/DEDUCTIONS:

Total patient revenue shows an increase of $1,417,408 or 39% compared to budget for the month of April and an increase of $1,569,734 or 45.1% compared to prior year. Deductions are 16% above budget and 40.5% above prior year. Net Operating Revenue shows an increase of $1,148,527 or 61% compared to budget and an increase of $998,863 or 49.2% compared to prior year.

EXPENSES:

Contract labor:

Contract labor is for O/T coverage due to two open positions. One vacancy and one maternity leave.

Benefits:

Increase in Benefits is due to 9 employee patient claims ranging from 10K to 30K with several of which are from prior months totaling approximately $400K.

Purchased services:

Adreima	= $29K (Outside Coding)
Davis Partnership Architecture	= $28K (SCC Project ($23K)/OB Renovation ($5K))
Clifton Larson Allen	= $20K (2015 Audit)
RT Welter Associates	= $8K (Practice Management Consulting)
Tuck Communication	= $6K (Mitel Phones Maintenance)

Supplies:

Orthopedic/surgery	= $25K
Pharmacy	= $28K
IP Pathways	= $15K (IT Minor Equip Support Services)

Depreciation:

At time of budget the precise time of purchase was not determined; therefore the budget number is based on straight line across twelve months.

Other:

At time of budget GVH allocated monies for special projects spread out over the twelve months.

NET INCOME:

Gunnison Valley Hospital's net income shows an increase of $629,828 over budget and an increase of $384,230 compared to prior year.

OTHER OPERATING REPORTS:

SENIOR CARE CENTER

	MONTH TO DATE								
	Unit	C/M	Bgt	Var	% Var		PY	Var	% Var
SCC	Days	1,227	1,140	87	7.6%		1,027	200	19.5%
H/H	Visits	223	314	(91)	-29.0%		222	1	0.5%
A. Living	Days	450	420	30	7.1%		449	1	0.2%
Hospice	Days	71	60	11	18.3%		51	20	39.2%
Palliative	Days	95	150	(55)	-36.7%		120	(25)	-20.8%

	YEAR TO DATE								
	Unit	C/M	Bgt	Var	% Var		PY	Var	% Var
SCC	Days	4,742	4,598	144	3.1%		4,502	240	5.3%
H/H	Visits	1,253	1,256	(3)	-0.2%		1,220	33	2.7%
A. Living	Days	1,677	1,677	-	0.0%		1,762	(85)	-4.8%
Hospice	Days	266	242	24	9.9%		389	(123)	-31.6%
Palliative	Days	340	605	(265)	-43.8%		591	(251)	-42.5%

Patient days in Senior Care were 87 days or 7.6% above budget and 200 days or 19.5 above prior year. Net operating revenues show an increase of approximately $6K or 2.1% and an increase of approximately $42K or 16.0% above prior year. Expenses show a decrease of 9.8% compared to budget and a decrease of 27.2% compared to prior year.

HOME MEDICAL SERVICES

Visits in home health were 91 or 29% below budget and in line with prior year.

The net operating revenue shows a decrease of 42.1% compared to budget and 31.3% decrease compared to prior year. Total operating expenses are 12.6% above budget and in line with prior year. The increase is primarily due to salaries.
The net income for home health showed a decrease of $16.9K or 101.8% over budget and a $7.1K or 26.8% over prior year.

The Gunnison Consolidated Living Community's net income shows an increase of $10,300 compared to budget and a $161,763 increase compared to prior year for April.

KEY STATISTICS

	Month-to-Date							Year-to-Date						
	Apr-16	Bgt	Var	% Var	Apr-15	Var	% Var	April-16	Bgt	Var	% Var	Apr-15	Var	% Var
Inpatient Days	104	82	22	26.8%	82	22	27%	549	429	120	28.0%	499	50	10%
Average Daily Census	3.5	2.7	0.7	26.8%	2.7	0.7	27%	4.5	3.5	1.0	28.0%	5.5	(1.0)	-18%
Admissions	42	34	8	23.5%	34	8	24%	208	169	39	23.1%	194	14	7%
Avg. Length of Stay	2.5	2.4	0.1	2.7%	2.4	0.1	3%	2.6	2.5	0.1	4.0%	2.6	0.1	3%
Percent Occupancy	14.4%	11.4%	3.1%	26.8%	11.4%	3.1%	27%	18.9%	14.8%	4.1%	28.0%	0	(0)	-18%
Births	12	12	-	0.0%	12	-	0%	45	39	6	15.4%	27	18	67%
Swing Bed Days	12	9	3	33.3%	9	3	33%	164	144	20	13.9%	135	29	21%
Observation Patients	32	20	12	60.0%	19	13	68%	172	124	48	38.7%	97	75	77%
Lab Exams	6,202	5,117	1,085	21.2%	5,061	1,141	23%	25,072	21,720	3,352	15.4%	16,419	8,653	53%
EMS Patients	54	38	16	42.1%	38	16	42%	214	153	61	39.9%	123	91	74%
ER Visits	463	416	47	11.3%	407	56	14%	2,025	1,897	128	6.7%	1,449	576	40%
Cardiopulmonary Exams	428	252	176	69.8%	244	184	75%	2,034	1,356	678	50.0%	1,065	969	91%
X-Ray Exams	536	367	169	46.0%	347	189	54%	2,010	1,809	201	11.1%	1,366	644	47%
Ultrasound Exams	112	134	(22)	-16.4%	131	(19)	-15%	499	547	(48)	-8.8%	404	95	24%
Mammo Exams	160	222	(62)	-27.9%	222	(62)	-28%	664	704	(40)	-5.7%	482	182	38%
CT Scan Exams	152	121	31	25.6%	112	40	36%	819	657	162	24.7%	495	324	65%
MRI Exams	110	83	27	32.5%	79	31	39%	491	466	25	5.4%	364	127	35%
Physical Therapy Patients	576	483	93	19.3%	479	97	20%	1,938	2,058	(120)	-5.8%	1,566	372	24%
Physical Therapy Modalities	1,672	1,401	271	19.3%	1,379	293	21%	5,801	5,878	(77)	-1.3%	4,451	1,350	30%
CB Clinic Patients	167	131	36	27.5%	122	45	37%	734	630	104	16.5%	463	271	59%
CB Clinic Modalities	651	492	159	32.3%	449	202	45%	2,744	2,287	457	20.0%	1,638	1,106	68%
Occup Therapy Patients	77	98	(21)	-21.4%	98	(21)	-21%	478	439	39	8.9%	340	138	41%
Occup Therapy Modalities	213	266	(53)	-19.9%	262	(49)	-19%	1,206	1,134	72	6.3%	857	349	41%
Anesthesia Stats	131	91	40	44.0%	91	40	44%	538	418	120	28.7%	327	211	65%
Surgery - Inpatient	9	6	3	50.0%	6	3	50%	85	43	42	97.7%	37	48	130%
Surgery - Outpatient	83	55	28	50.9%	55	28	51%	313	263	50	19.0%	208	105	50%
Scopes	40	32	8	25.0%	31	9	29%	158	118	40	33.9%	83	75	90%
Surgeries - Total	132	93	39	41.9%	92	40	43%	556	424	132	31.1%	328	228	70%
Outpatient visits	3,550	2,980	570	19.1%	3,003	547	18.2%	14,815	13,062	1,753	13.4%	13,475	1,340	9.9%
Imaging	1,093	927	166	17.9%	891	202	22.7%	5,196	4,318	878	20.3%	4,521	675	14.9%
Laboratory	1,072	977	95	9.7%	977	95	9.7%	4,447	4,024	423	10.5%	4,024	423	10.5%

4/30/2016

PATIENT REVENUE

MTD	Apr-16	Apr-Bgt	Var	% Var	Apr-16	Apr-15	Var	% Var
Inpatient Services	$ 872,028	$ 491,436	$ 380,592	77.4%	$ 872,028	$ 471,413	$ 400,615	85.0%
Outpatient Services	$ 2,490,644	$ 1,745,507	$ 745,137	42.7%	$ 2,490,644	$ 1,772,525	$ 718,119	40.5%
Emergency Room	$ 626,273	$ 508,647	$ 117,626	23.1%	$ 626,273	$ 433,546	$ 192,727	44.5%
Observation	$ 166,440	$ 140,235	$ 26,205	18.7%	$ 166,440	$ 81,964	$ 84,476	103.1%
Swing Bed	$ 49,777	$ 56,608	$ (6,831)	-12.1%	$ 49,777	$ 76,053	$ (26,276)	-34.5%
Professional Fees	$ 616,841	$ 417,628	$ 199,213	47.7%	$ 616,841	$ 440,364	$ 176,477	40.1%
CB Mtn. Clinic	$ 22,372	$ 18,120	$ 4,252	23.5%	$ 22,372	$ 13,653	$ 8,719	63.9%
GVHFMC	$ 202,901	$ 251,687	$ (48,786)	-19.4%	$ 202,901	$ 188,024	$ 14,877	7.9%
Total Patient Revenue	$ 5,047,276	$ 3,629,868	$ 1,417,408	39.0%	$ 5,047,276	$ 3,477,542	$ 1,569,734	45.1%

YTD	Apr-16	Apr-Bgt	Var	% Var	Apr-16	Apr-15	Var	% Var
Inpatient Services	$ 4,485,478	$ 2,821,847	$ 1,663,631	59.0%	$ 4,485,478	$ 3,220,937	$ 1,264,541	39.3%
Outpatient Services	$ 9,669,369	$ 7,716,771	$ 1,952,598	25.3%	$ 9,669,369	$ 8,072,399	$ 1,596,970	19.8%
Emergency Room	$ 2,830,111	$ 2,462,313	$ 367,798	14.9%	$ 2,830,111	$ 2,324,479	$ 505,632	21.8%
Observation	$ 1,002,248	$ 702,783	$ 299,465	42.6%	$ 1,002,248	$ 664,918	$ 337,330	50.7%
Swing Bed	$ 512,127	$ 490,331	$ 21,796	4.4%	$ 512,127	$ 587,164	$ (75,037)	-12.8%
Professional Fees	$ 2,581,593	$ 1,913,527	$ 668,066	34.9%	$ 2,581,593	$ 2,036,088	$ 545,505	26.8%
CB Mtn. Clinic	$ 713,236	$ 693,635	$ 19,601	2.8%	$ 713,236	$ 554,671	$ 158,565	28.6%
GVHFMC	$ 593,134	$ 773,651	$ (180,517)	-23.3%	$ 593,134	$ 647,242	$ (54,108)	-8.4%
Total Patient Revenue	$ 22,387,296	$ 17,574,858	$ 4,812,438	27.4%	$ 22,387,296	$ 18,107,898	$ 4,279,398	23.6%

MTD	Apr-16	Apr-Bgt	Var	% Var	Apr-16	Apr-15	Var	% Var
Inpatient Revenue	$ 921,805	$ 548,044	$ 373,761	68.2%	$ 921,805	$ 547,466	$ 374,339	68.4%
Outpatient Revenue	$ 4,125,471	$ 3,081,824	$ 1,043,647	33.9%	$ 4,125,471	$ 2,930,076	$ 1,195,395	40.8%
Total Patient Revenue	$ 5,047,276	$ 3,629,868	$ 1,417,408	39.0%	$ 5,047,276	$ 3,477,542	$ 1,569,734	45.1%

YTD	Apr-16	Apr-Bgt	Var	% Var	Apr-16	Apr-15	Var	% Var
Inpatient Revenue	$ 4,997,605	$ 3,312,178	$ 1,685,427	50.9%	$ 4,997,605	$ 3,808,101	$ 1,189,504	31.2%
Outpatient Revenue	$ 17,389,691	$ 14,262,680	$ 3,127,011	21.9%	$ 17,389,691	$ 14,299,797	$ 3,089,894	21.6%
Total Patient Revenue	$ 22,387,296	$ 17,574,858	$ 4,812,438	27.4%	$ 22,387,296	$ 18,107,898	$ 4,279,398	23.6%

GUNNISON VALLEY HEALTH
CONSOLIDATED FINANCIAL STATEMENTS
April 2016

INCOME STATEMENT	GVH	GVH Bgt	Var	GVH P/Y	Var	SCC	SCC Bgt	Var	SCC P/Y	Var	Hosp/PC	Hosp/PC Bgt	Var	Hosp/PC P/Y	Var	H.H	H. H. Bgt	Var	H. H. P/Y	Var
PATIENT REVENUE																				
Inpatient Services	872,028	491,436	77.4%	471,413	85.0%															
Outpatient Services	2,490,644	1,745,507	42.7%	1,772,525	40.5%															
Emergency Room	626,273	508,647	23.1%	433,546	44.5%															
Observation	166,440	140,235	18.7%	81,964	103.1%															
Swing Bed	49,777	56,608	-12.1%	76,053	-34.5%															
Professional Fees	616,841	417,628	47.7%	440,364	40.1%															
CB Mtn Clinic	22,372	18,120	23.5%	13,653	63.9%															
GVHFM	202,901	251,687	-19.4%	188,024	7.9%															
Gunnison Valley Hospital	5,047,276	3,629,868	39.0%	3,477,542	45.1%															
Senior Care Center						321,079	292,292	9.8%	252,353	27.2%	14,556	11,635	25.1%	6,125	137.6%	13,769	25,307	-45.6%	24,803	-44.5%
Foundation																				
TOTAL REVENUES	**5,047,276**	**3,629,868**	**39.0%**	**3,477,542**	**45.1%**	**321,079**	**292,292**	**9.8%**	**252,353**	**27.2%**	**14,556**	**11,635**	**25.1%**	**6,125**	**137.6%**	**13,769**	**25,307**	**-45.6%**	**24,803**	**-44.5%**
REVENUE DEDUCTIONS																				
Bad Debt	114,946	90,565	26.9%	66,897	-71.8%	-	55	-100.0%	-	0.0%										
Medicare/Medicaid	1,542,975	1,153,896	33.7%	989,673	55.9%															
Contactual Adjustments	273,110	442,043	-38.2%	315,675	-13.5%	(9,532)	(16,392)	-41.8%	(16,071)	-40.7%	-	1,889	-100.0%	5,522	0.0%	(1,963)	(1,881)	-4.4%	1,901	-203.3%
Charity Care	95,426	65,203	46.4%	75,178	26.9%															
Other	24,398	15,646	55.9%	11,903	105.0%															
TOTAL REVENUE DEDUCTIONS	**2,050,855**	**1,767,353**	**16.0%**	**1,459,326**	**40.5%**	**(9,532)**	**(16,337)**	**41.7%**	**(16,071)**	**-40.7%**	**-**	**1,889**	**-100.0%**	**5,522**	**0.0%**	**(1,963)**	**(1,881)**	**-4.4%**	**1,901**	**-203.3%**
OTHER OPERATING REVENUE	34,464	19,843	73.7%	13,806	149.6%	(24,508)	(8,915)	174.9%	(4,467)	-448.6%	-	-		-		-	-			
NET OPERATING REVENUE	**3,030,885**	**1,882,358**	**61.0%**	**2,032,022**	**49.2%**	**306,103**	**299,714**	**2.1%**	**263,957**	**16.0%**	**14,556**	**9,746**	**49.4%**	**603**	**2313.9%**	**15,732**	**27,188**	**-42.1%**	**22,902**	**-31.3%**
OPERATING EXPENSE																				
Salaries	1,065,152	932,031	14.3%	857,984	24.1%	174,813	167,028	4.7%	166,472	5.0%	16,002	10,826	47.8%	16,283	-1.7%	44,510	33,719	32.0%	40,144	10.9%
Contract Labor	7,973	2,987	166.9%	59,946	-86.7%	-	-		34,274	-100.0%										
Total Salaries	1,073,125	935,018	14.8%	917,930	16.9%	174,813	167,028	4.7%	200,746	-12.9%	16,002	10,826	47.8%	16,283	-1.7%	44,510	33,719	32.0%	40,144	10.9%
Benefits	549,664	223,484	146.0%	146,517	-275.2%	54,348	67,166	-19.1%	96,675	-43.8%										
Prof Fees *	188,198	226,073	-16.8%	216,751	-13.2%															
Travel and Education	23,740	26,898	-11.7%	9,398	152.6%	470	2,459	-80.9%	3,096	-84.8%	150	684	-78.1%	532	-71.8%	588	2,207	-73.4%	1,571	-62.6%
Purchased Services	348,503	256,719	35.8%	237,184	46.9%	29,474	30,606	-3.7%	38,052	-22.5%	3,092	4,210	-26.6%	2,384	29.7%	3,530	7,223	-51.1%	7,149	-50.6%
Supplies	366,992	295,448	24.2%	344,026	6.7%	14,768	30,075	-50.9%	36,310	-59.3%	2,016	1,272	58.5%	2,509	-19.6%	774	724	6.9%	594	30.3%
Insurance	28,272	23,781	18.9%	21,677	30.4%	785	2,285	-65.6%	2,376	-67.0%										
Depreciation/Amortization	128,060	147,636	-13.3%	130,815	-2.1%	13,380	15,993	-16.3%	14,708	-9.0%										
Interest Expense	28,682	31,049	-7.6%	31,188	-8.0%	1,855	1,855	0.0%	2,060	-10.0%										
Other	110,945	168,248	-34.1%	163,868	-32.3%	571	4,635	-87.7%	5,167	-88.9%										
TOTAL OPERATING EXPENSE	**2,846,181**	**2,334,354**	**21.9%**	**2,219,354**	**28.2%**	**290,464**	**322,102**	**-9.8%**	**399,190**	**-27.2%**	**21,260**	**16,992**	**25.1%**	**21,708**	**-2.1%**	**49,402**	**43,873**	**12.6%**	**49,458**	**-0.1%**
																			(56)	
NET INCOME (LOSS) FROM OPERATIONS	**184,704**	**(451,996)**	**-140.9%**	**(187,332)**	**-198.6%**	**15,639**	**(22,388)**	**169.9%**	**(135,233)**	**111.6%**	**(6,704)**	**(7,246)**	**7%**	**(21,105)**	**68.2%**	**(33,670)**	**(16,685)**	**-101.8%**	**(26,556)**	**-26.8%**
NON-OPERATING																				
Income - Tax Levy						51,631	66,962	-22.9%	57,858	-10.8%										
Income - Interest	2,597	6,018	-56.8%	(9,915)	126.2%	2,181	342	537.7%	382	470.9%										
Income - Other	-	1,065	0.0%	-	0.0%															
Restricted Donations/Grants	-	-	#DIV/0!	964	100.0%	-	-	0.0%	-	#DIV/0!										
Grant Revenue	-	-			0.0%															
Other Non Operating Expense/Revenue	(2,386)	-	0.0%	(3,032)	100.0%															
Loss on Disposal of Assets	-	-																		
Allocation of Admin Costs	-	-				8,195	9,126	-10.2%	15,708	-47.8%										
TOTAL NON-OPERATING	211	7,083	-97.0%	(11,983)	101.8%	62,007	76,430	-18.9%	73,948	-16.1%	-	-				-	-			
INCREASE/(DECREASE) IN UNRESTRICTED FUND BALANCE	**184,915**	**(444,913)**	**-141.6%**	**(199,315)**	**-192.8%**	**77,646**	**54,042**	**43.7%**	**(61,285)**	**-226.7%**	**(6,704)**	**(7,246)**	**7%**	**(21,105)**	**68.2%**	**(33,670)**	**(16,685)**	**-101.8%**	**(26,556)**	**-26.8%**
EBIDA	**341,657**	**(266,228)**	**-228.3%**	**(37,312)**	**1015.7%**	**92,881**	**71,890**	**29.2%**	**(44,517)**	**-308.6%**										
TOTAL MARGIN	6.1%	-23.6%		-9.8%		25.4%	18.0%		-23.2%		-46.1%	-74.3%		-3500.0%		-214.0%	-61.4%		-116.0%	
OPERATING MARGIN	6.1%	-24.0%		-9.2%		5.1%	-7.5%		-51.2%		-46.1%	-74.3%		-3500.0%		-214.0%	-61.4%		-116.0%	
EBIDA	11.3%	-14.1%		-1.8%		30.3%	24.0%		-16.9%											

***Radiologist dollars shifted from pro-fees to payroll.**

GUNNISON VALLEY HEALTH
CONSOLIDATED FINANCIAL STATEMENTS
April 2016

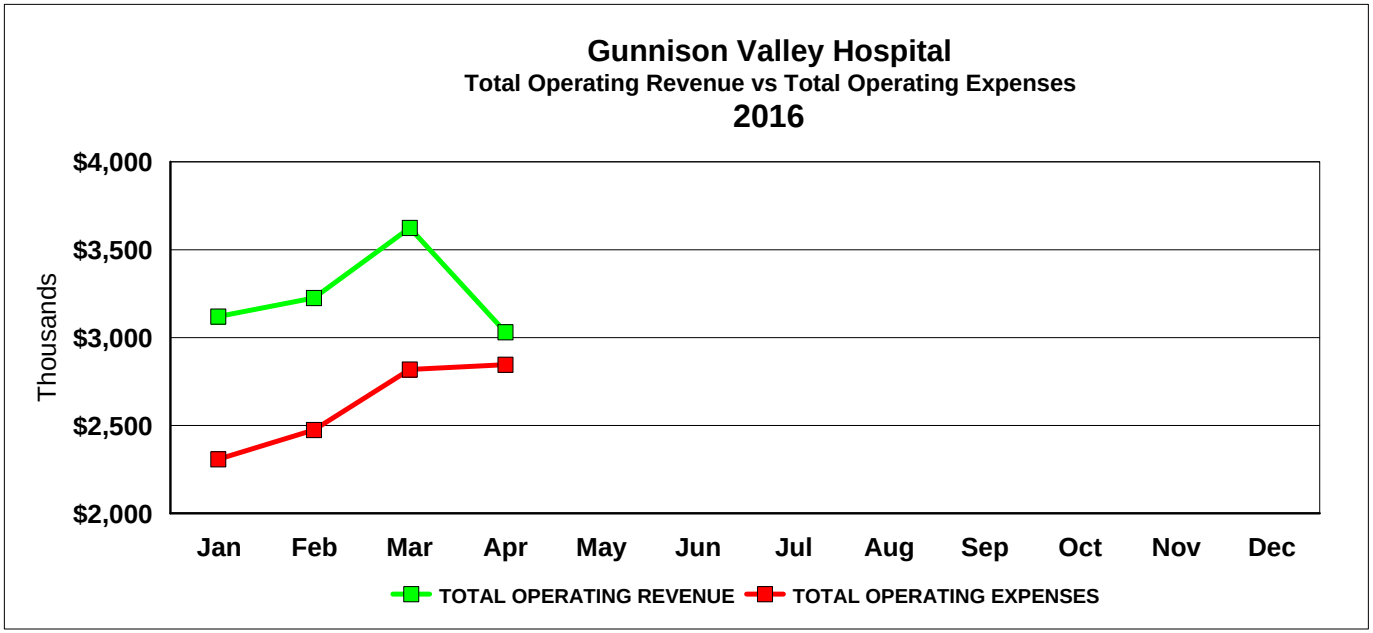
INCOME STATEMENT	GVH	GVH Bgt	Var	GVH P/Y	Var	SCC	SCC Bgt	Var	SCC P/Y	Var	Hosp/PC	Hosp/PC Bgt	Var	Hosp/PC P/Y	Var	H.H	H. H. Bgt	Var	H. H. P/Y	Var
PATIENT REVENUE																				
Inpatient Services	872,028	491,436	77.4%	471,413	85.0%															
Outpatient Services	2,490,644	1,745,507	42.7%	1,772,525	40.5%															
Emergency Room	626,273	508,647	23.1%	433,546	44.5%															
Observation	166,440	140,235	18.7%	81,964	103.1%															
Swing Bed	49,777	56,608	-12.1%	76,053	-34.5%															
Professional Fees	616,841	417,628	47.7%	440,364	40.1%															
CB Mtn Clinic	22,372	18,120	23.5%	13,653	63.9%															
GVHFM	202,901	251,687	-19.4%	188,024	7.9%															
Gunnison Valley Hospital	5,047,276	3,629,868	39.0%	3,477,542	45.1%															
Senior Care Center						321,079	292,292	9.8%	252,353	27.2%	14,556	11,635	25.1%	6,125	137.6%	13,769	25,307	-45.6%	24,803	-44.5%
Foundation																				
TOTAL REVENUES	**5,047,276**	**3,629,868**	**39.0%**	**3,477,542**	**45.1%**	**321,079**	**292,292**	**9.8%**	**252,353**	**27.2%**	**14,556**	**11,635**	**25.1%**	**6,125**	**137.6%**	**13,769**	**25,307**	**-45.6%**	**24,803**	**-44.5%**
REVENUE DEDUCTIONS																				
Bad Debt	114,946	90,565	26.9%	66,897	-71.8%	-	55	-100.0%	-	0.0%										
Medicare/Medicaid	1,542,975	1,153,896	33.7%	989,673	55.9%															
Contactual Adjustments	273,110	442,043	-38.2%	315,675	-13.5%	(9,532)	(16,392)	-41.8%	(16,071)	-40.7%	-	1,889	-100.0%	5,522	-100.0%	(1,963)	(1,881)	-4.4%	1,901	-203.3%
Charity Care	95,426	65,203	46.4%	75,178	26.9%															
Other	24,398	15,646	55.9%	11,903	105.0%															
TOTAL REVENUE DEDUCTIONS	**2,050,855**	**1,767,353**	**16.0%**	**1,459,326**	**40.5%**	**(9,532)**	**(16,337)**	**41.7%**	**(16,071)**	**-40.7%**	**-**	**1,889**	**-100.0%**	**5,522**	**0.0%**	**(1,963)**	**(1,881)**	**-4.4%**	**1,901**	**-203.3%**
OTHER OPERATING REVENUE	34,464	19,843	73.7%	13,806	149.6%	(24,508)	(8,915)	174.9%	(4,467)	-448.6%	-	-		-		-	-			
NET OPERATING REVENUE	**3,030,885**	**1,882,358**	**61.0%**	**2,032,022**	**49.2%**	**306,103**	**299,714**	**2.1%**	**263,957**	**16.0%**	**14,556**	**9,746**	**49.4%**	**603**	**2313.9%**	**15,732**	**27,188**	**-42.1%**	**22,902**	**-31.3%**
OPERATING EXPENSE																				
Salaries	1,065,152	932,031	14.3%	857,984	24.1%	174,813	167,028	4.7%	166,472	5.0%	16,002	10,826	47.8%	16,283	-1.7%	44,510	33,719	32.0%	40,144	10.9%
Contract Labor	7,973	2,987	166.9%	59,946	-86.7%	-	-		34,274	-100.0%										
Total Salaries	1,073,125	935,018	14.8%	917,930	16.9%	174,813	167,028	4.7%	200,746	-12.9%	16,002	10,826	47.8%	16,283	-1.7%	44,510	33,719	32.0%	40,144	10.9%
Benefits	549,664	223,484	146.0%	146,517	-275.2%	54,348	67,166	-19.1%	96,675	-43.8%										
Prof Fees *	188,198	226,073	-16.8%	216,751	-13.2%															
Travel and Education	23,740	26,898	-11.7%	9,398	152.6%	470	2,459	-80.9%	3,096	-84.8%	150	684	-78.1%	532	-71.8%	588	2,207	-73.4%	1,571	-62.6%
Purchased Services	348,503	256,719	35.8%	237,184	46.9%	29,474	30,606	-3.7%	38,052	-22.5%	3,092	4,210	-26.6%	2,384	29.7%	3,530	7,223	-51.1%	7,149	-50.6%
Supplies	366,992	295,448	24.2%	344,026	6.7%	14,768	30,075	-50.9%	36,310	-59.3%	2,016	1,272	58.5%	2,509	-19.6%	774	724	6.9%	594	30.3%
Insurance	28,272	23,781	18.9%	21,677	30.4%	785	2,285	-65.6%	2,376	-67.0%										
Depreciation/Amortization	128,060	147,636	-13.3%	130,815	-2.1%	13,380	15,993	-16.3%	14,708	-9.0%										
Interest Expense	28,682	31,049	-7.6%	31,188	-8.0%	1,855	1,855	0.0%	2,060	-10.0%										
Other	110,945	168,248	-34.1%	163,868	-32.3%	571	4,635	-87.7%	5,167	-88.9%										
TOTAL OPERATING EXPENSE	**2,846,181**	**2,334,354**	**21.9%**	**2,219,354**	**28.2%**	**290,464**	**322,102**	**-9.8%**	**399,190**	**-27.2%**	**21,260**	**16,992**	**25.1%**	**21,708**	**-2.1%**	**49,402**	**43,873**	**12.6%**	**49,458**	**-0.1%**
																			(56)	
NET INCOME (LOSS) FROM OPERATIONS	**184,704**	**(451,996)**	**-140.9%**	**(187,332)**	**-198.6%**	**15,639**	**(22,388)**	**169.9%**	**(135,233)**	**111.6%**	**(6,704)**	**(7,246)**	**7%**	**(21,105)**	**68.2%**	**(33,670)**	**(16,685)**	**-101.8%**	**(26,556)**	**-26.8%**
NON-OPERATING																				
Income - Tax Levy						51,631	66,962	-22.9%	57,858	-10.8%										
Income - Interest	2,597	6,018	-56.8%	(9,915)	126.2%	2,181	342	537.7%	382	470.9%										
Income - Other	-	1,065	-100.0%	-	0.0%															
Restricted Donations/Grants	-	-	-	964	100.0%	-	-	-	-	-										
Grant Revenue	-	-	-		0.0%															
Other Non Operating Expense/Revenue	(2,386)	-	100.0%	(3,032)	100.0%															
Loss on Disposal of Assets	-	-	-																	
Allocation of Admin Costs	-	-				8,195	9,126	-10.2%	15,708	-47.8%										
TOTAL NON-OPERATING	211	7,083	-97.0%	(11,983)	101.8%	62,007	76,430	-18.9%	73,948	-16.1%	-	-				-	-			
INCREASE/(DECREASE) IN UNRESTRICTED FUND BALANCE	**184,915**	**(444,913)**	**-141.6%**	**(199,315)**	**-192.8%**	**77,646**	**54,042**	**43.7%**	**(61,285)**	**-226.7%**	**(6,704)**	**(7,246)**	**7%**	**(21,105)**	**68.2%**	**(33,670)**	**(16,685)**	**-101.8%**	**(26,556)**	**-26.8%**
EBIDA	**341,657**	**(266,228)**	**-228.3%**	**(37,312)**	**1015.7%**	**92,881**	**71,890**	**29.2%**	**(44,517)**	**-308.6%**										
TOTAL MARGIN	6.1%	-23.6%		-9.8%		25.4%	18.0%		-23.2%		-46.1%	-74.3%		-3500.0%		-214.0%	-61.4%		-116.0%	
OPERATING MARGIN	6.1%	-24.0%		-9.2%		5.1%	-7.5%		-51.2%		-46.1%	-74.3%		-3500.0%		-214.0%	-61.4%		-116.0%	
EBIDA	11.3%	-14.1%		-1.8%		30.3%	24.0%		-16.9%											

***Radiologist dollars shifted from pro-fees to payroll.**

GUNNISON VALLEY HEALTH
CONSOLIDATED FINANCIAL STATEMENTS
April 2016

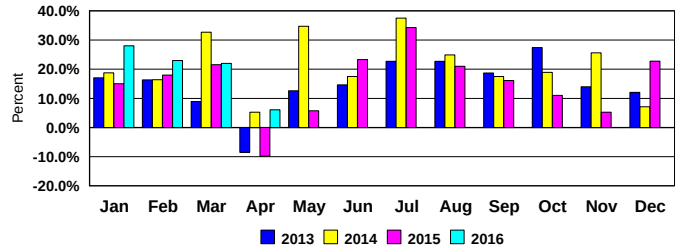
INCOME STATEMENT	A / L	A / L Bgt	Var	A / L P/Y	Var	GVHF	GVHF P/Y	Var	System 2016	System Bgt	Var	System P/Y	Var	System YTD 2016	Syst Bgt YTD 2016	Var	System YTD 2015	Var
PATIENT REVENUE																		
Inpatient Services									872,028	491,436	77.4%	471,413	85.0%	4,485,478	2,821,847	59.0%	3,220,937	39.3%
Outpatient Services									2,490,644	1,745,507	42.7%	1,772,525	40.5%	9,669,369	7,716,771	25.3%	8,072,399	19.8%
Emergency Room									626,273	508,647	23.1%	433,546	44.5%	2,830,111	2,462,313	14.9%	2,324,479	21.8%
Observation									166,440	140,235	18.7%	81,964	103.1%	1,002,248	702,783	42.6%	664,918	50.7%
Swing Bed									49,777	56,608	-12.1%	76,053	-34.5%	512,127	490,331	4.4%	587,164	-12.8%
Professional Fees									616,841	417,628	47.7%	440,364	40.1%	2,581,593	1,913,527	34.9%	2,036,088	26.8%
CB Mtn Clinic									22,372	18,120	23.5%	13,653	63.9%	713,236	693,635	2.8%	554,671	28.6%
GVHFM									202,901	251,687	-19.4%	188,024	7.9%	593,134	773,651	-23.3%	647,242	-8.4%
Gunnison Valley Hospital									5,047,276	3,629,868	39.0%	3,477,542	45.1%	22,387,296	17,574,858	27.4%	18,107,898	23.6%
Senior Care Center	46,822	45,753	2.3%	43,531	7.6%				396,226	374,987	5.7%	326,812	21.2%	1,628,841	1,543,761	5.5%	1,467,933	11.0%
Foundation						41,000	30,749	33.3%	41,000	-	0.0%	30,749	100.0%	60,776	-	100.0%	99,787	-39.1%
TOTAL REVENUES	**46,822**	**45,753**	**2.3%**	**43,531**	**7.6%**	**41,000**	**30,749**	**33.3%**	**5,484,502**	**4,004,855**	**36.9%**	**3,835,103**	**43.0%**	**24,076,913**	**19,118,619**	**25.9%**	**19,675,618**	**22.4%**
REVENUE DEDUCTIONS																		
Bad Debt									114,946	90,620	26.8%	66,897	71.8%	979,668	362,480	170.3%	517,088	89.5%
Medicare/Medicaid									1,542,975	1,153,896	33.7%	989,673	55.9%	5,701,155	4,615,584	23.5%	4,716,908	20.9%
Contactual Adjustments	-	-	0.0%	-	0.0%				261,615	425,659	-38.5%	307,027	-14.8%	2,388,840	1,746,098	36.8%	2,032,691	17.5%
Charity Care									95,426	65,203	46.4%	75,178	26.9%	326,229	260,812	25.1%	354,393	-7.9%
Other									24,398	15,646	55.9%	11,903	105.0%	70,403	62,584	12.5%	48,492	45.2%
TOTAL REVENUE DEDUCTIONS	-	-	0.0%	-	0.0%	-	-	-	**2,039,360**	**1,751,024**	**16.5%**	**1,450,678**	**40.6%**	**9,466,295**	**7,047,558**	**34.3%**	**7,669,572**	**23.4%**
OTHER OPERATING REVENUE	-	-	0.0%	-	0.0%				9,956	10,928	-8.9%	9,339	6.6%	55,006	46,939	17.2%	46,744	17.7%
NET OPERATING REVENUE	**46,822**	**45,753**	**2.3%**	**43,531**	**7.6%**	**41,000**	**30,749**	33.3%	**3,455,098**	**2,264,759**	**52.6%**	**2,393,764**	**44.3%**	**14,665,624**	**12,118,000**	**21.0%**	**12,052,790**	**21.7%**
OPERATING EXPENSE																		
Salaries	19,021	20,114	-5.4%	18,929	0.5%	-	-	-	1,319,498	1,163,718	13.4%	1,099,812	20.0%	5,242,061	4,947,201	6.0%	4,501,780	16.4%
Contract Labor									7,973	2,987	166.9%	94,220	-91.5%	44,751	11,948	274.5%	209,790	-78.7%
Total Salaries	19,021	20,114	-5.4%	18,929	0.5%				1,327,471	1,166,705	13.8%	1,194,032	11.2%	5,286,812	4,959,149	6.6%	4,711,570	12.2%
Benefits	-	-		-					604,012	290,650	107.8%	243,192	148.4%	1,546,569	1,162,880	33.0%	952,482	62.4%
Prof Fees *	-	-		-					188,198	226,073	-16.8%	216,751	-13.2%	653,825	1,067,822	-38.8%	910,781	-28.2%
Travel and Education	-	-	-	418	0.0%	-	-	0.0%	24,948	32,248	-22.6%	15,015	66.2%	67,609	112,513	-39.9%	66,682	1.4%
Purchased Services	6,818	6,533	4.4%	10,972	-37.9%	20,800	485	4188.7%	412,217	305,291	35.0%	296,226	39.2%	1,353,821	1,174,342	15.3%	1,032,612	31.1%
Supplies	408	739	-44.8%	669	-39.0%	-	-	0.0%	384,958	328,258	17.3%	384,108	0.2%	1,810,451	1,519,280	19.2%	1,465,167	23.6%
Insurance						-	-	0.0%	29,057	26,066	11.5%	24,053	20.8%	123,512	104,264	18.5%	93,921	31.5%
Depreciation/Amortization						-	-	0.0%	141,440	163,629	-13.6%	145,523	-2.8%	556,648	654,516	-15.0%	581,021	-4.2%
Interest Expense						-	-	0.0%	30,537	32,904	-7.2%	33,248	-8.2%	119,863	131,616	-8.9%	136,021	-11.9%
Other						1,242	1,287	-3.5%	112,758	172,883	-34.8%	170,322	-33.8%	494,449	675,659	-26.8%	514,517	-3.9%
TOTAL OPERATING EXPENSE	**26,247**	**27,386**	**-4.2%**	**30,988**	**-15.3%**	**22,042**	**1,772**	**1143.9%**	**3,255,596**	**2,744,707**	**18.6%**	**2,722,470**	**19.6%**	**12,013,559**	**11,562,041**	**3.9%**	**10,464,774**	**14.8%**
NET INCOME (LOSS) FROM OPERATIONS	**20,575**	**18,367**	**12.0%**	**12,543**	**64.0%**	**18,958**	**28,977**	**34.6%**	**199,502**	**(479,948)**	**141.6%**	**(328,706)**	**160.7%**	**2,652,065**	**555,959**	**377.0%**	**1,588,016**	**-67.0%**
NON-OPERATING																		
Income - Tax Levy									51,631	66,962	-22.9%	57,858	-10.8%	295,540	321,416	-8.1%	277,718	6.4%
Income - Interest						2,609	2,616	-0.3%	7,387	6,360	16.1%	(6,917)	-206.8%	64,032	25,440	151.7%	74,607	-14.2%
Income - Other									-	1,065	-100.0%	-	0.0%	-	-	0.0%	-	0.0%
Restricted Donations/Grants									-	-	0.0%	964	-100.0%	(4,269)	2,414	-276.8%	3,519	-221.3%
Grant Revenue									-									
Other Non Operating Expense/Revenue						(2,559)	(135)	1795.6%	(4,945)	-	0.0%	(3,167)	100.0%	(5,695)	-	100%	(3,338)	70.6%
Loss on Disposal of Assets						-	-	0.0%	-	-				-				
Allocation of Admin Costs	(8,195)	(9,126)	10.2%	(15,708)	47.8%	-	-											
TOTAL NON-OPERATING	**(8,195)**	**(9,126)**	**10.2%**	**(15,708)**	**47.8%**	**50**	**2,481**	**98.0%**	**54,073**	**74,387**	**-27.3%**	**48,738**	**10.9%**	**349,608**	**349,270**	**0.1%**	**352,506**	**-0.8%**
INCREASE/(DECREASE) IN UNRESTRICTED FUND BALANCE	**12,380**	**9,241**	**34.0%**	**(3,165)**	**491.2%**	**19,008**	**31,458**	**39.6%**	**253,575**	**(405,561)**	**-162.5%**	**(279,968)**	**-190.6%**	**3,001,673**	**905,229**	**231.6%**	**1,940,522**	**54.7%**
EBIDA									**425,552**	**(209,028)**	**-303.6%**	**(101,197)**	**-520.5%**	**3,678,184**	**1,691,361**	**117.5%**	**2,657,564**	**38.4%**
TOTAL MARGIN	26.4%	20.2%		-7.3%		46.4%	102.3%	118.7%	7.3%	-17.9%		-11.7%		20.5%	7.5%		16.1%	
OPERATING MARGIN	43.9%	40.1%		28.8%		46.2%	94.2%	103.7%	5.8%	-21.2%		-13.7%		18.1%	4.6%		13.2%	
EBIDA									12.3%	-9.2%		-4.2%		25.1%	14.0%		22.0%	

***Radiologist dollars shifted from pro-fees to payroll.**

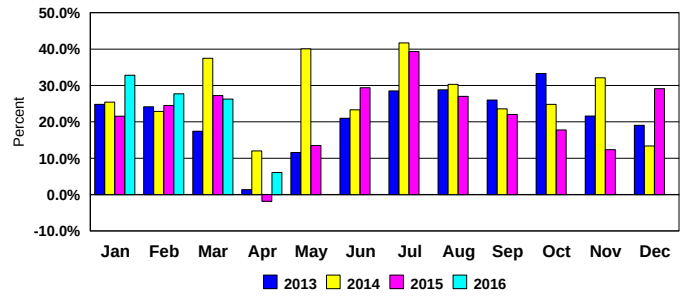

Gunnison Valley Hospital
Total Operating Revenue vs Total Operating Expenses
2016
Thousands
$4,000
$3,500
$3,000
$2,500
$2,000
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
TOTAL OPERATING REVENUE
TOTAL OPERATING EXPENSES

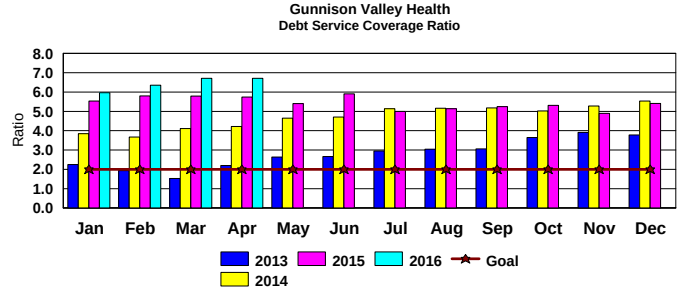
RATIOs

Attachment 3

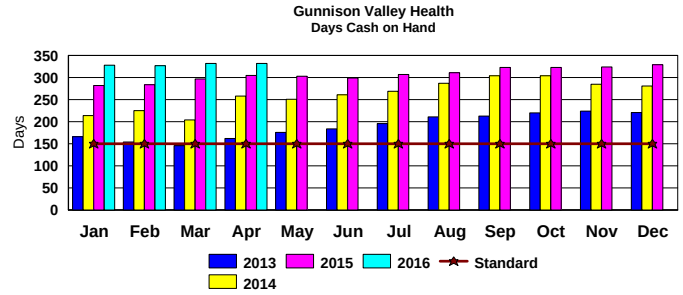


Net margin is down in November 2014 due to the posting of the $1,034K in purchased services.
The dollars were for the purchase of the Mountain clinic in Crested Butte

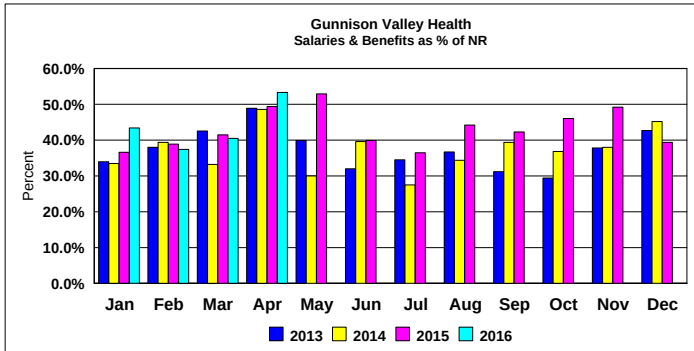


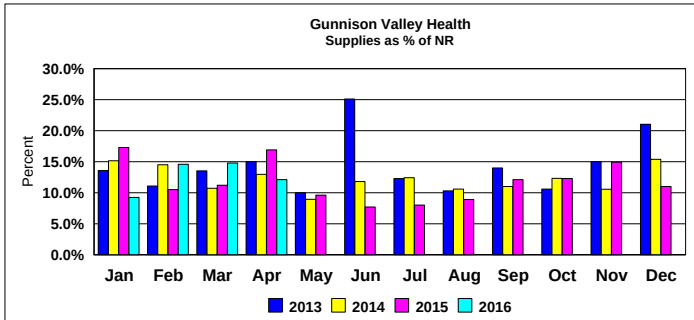


Debt Service Ratio must be maintained above 1.25 per Wells Fargo covenant
Starting January 2014 Debt Service Ratio increased to 1.50 per CoBiz

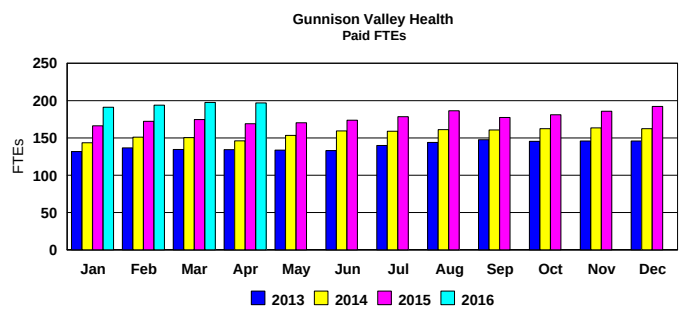


Days Cash on hand must be maintained above 90 days
Starting January 2014, Days Cash on Hand increased to 150 per CoBiz

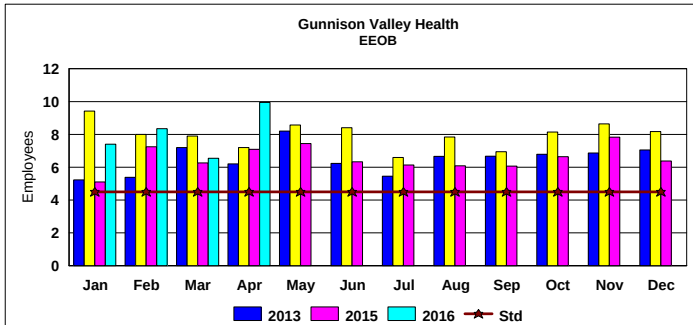




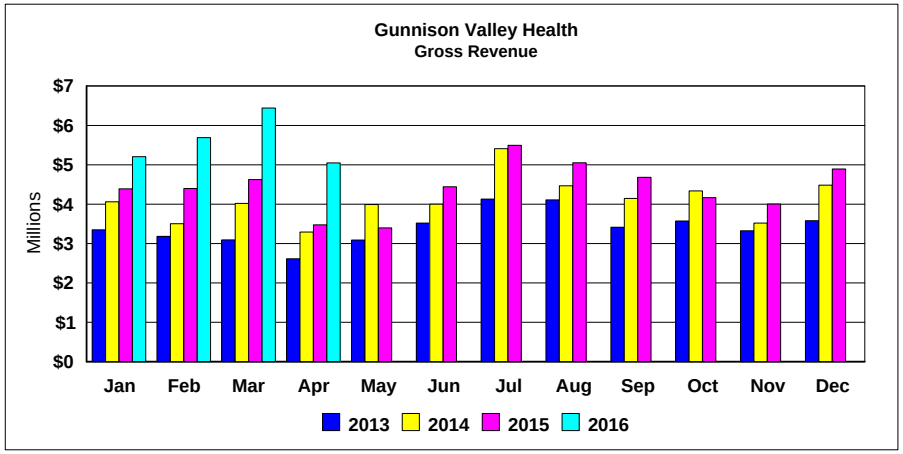
June 2013 - $327,238.28 inventory adjustment in OR

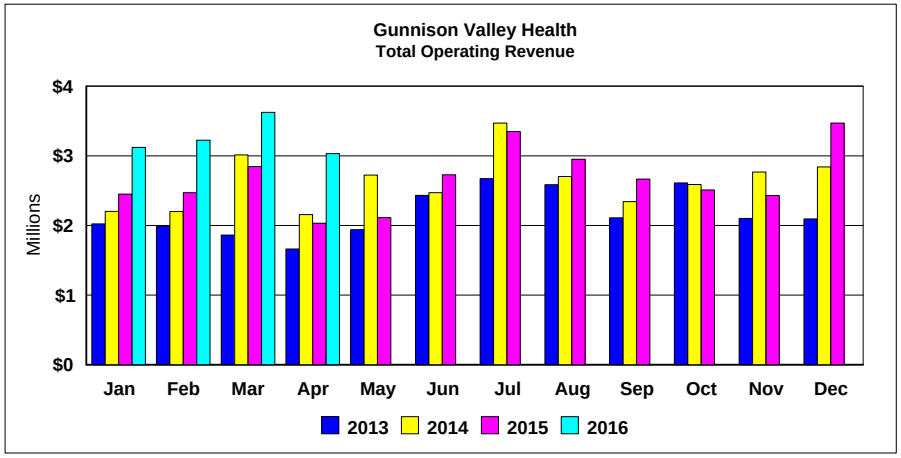


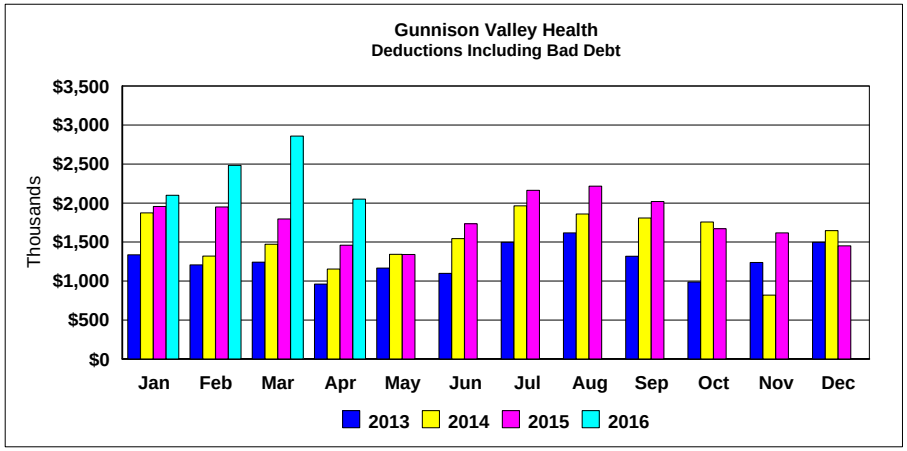
Increase in Paid FTEs is attributable to the addition of the GVHFMC

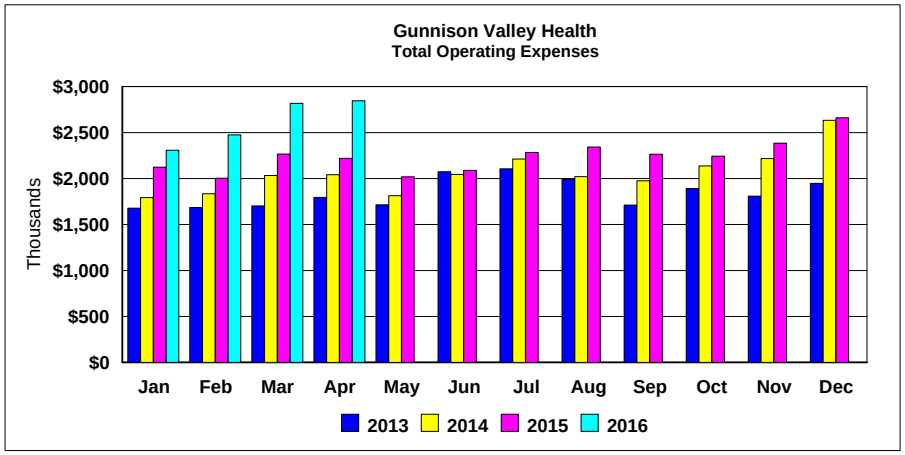


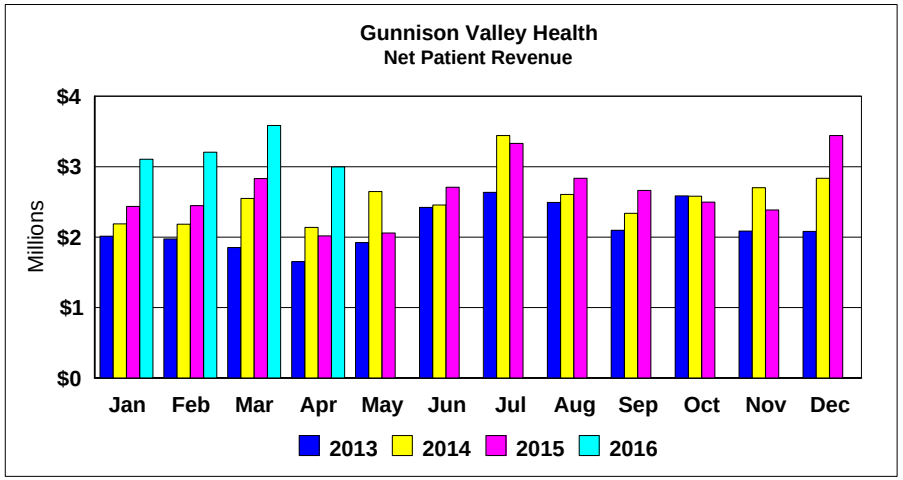
REVENUES & EXPENSES

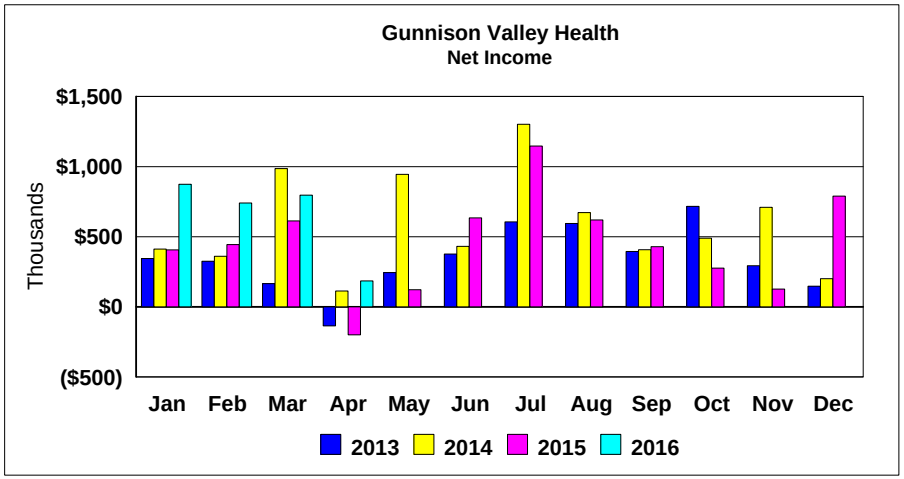




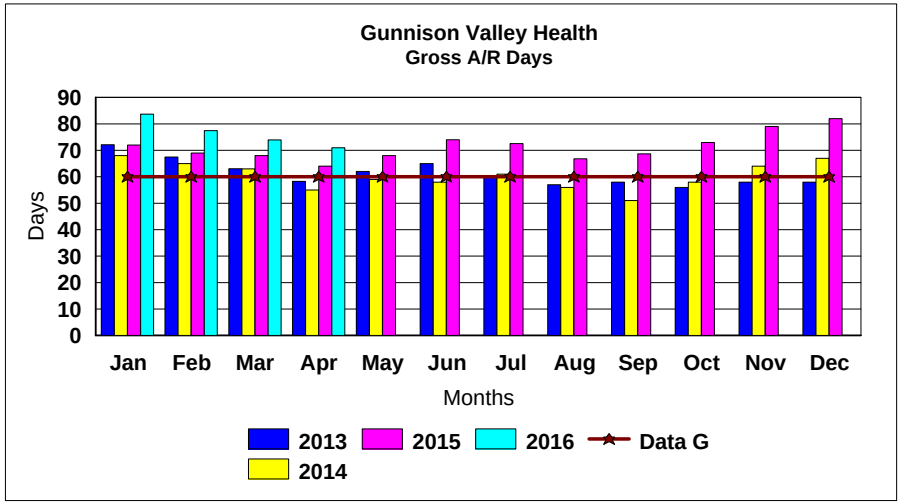


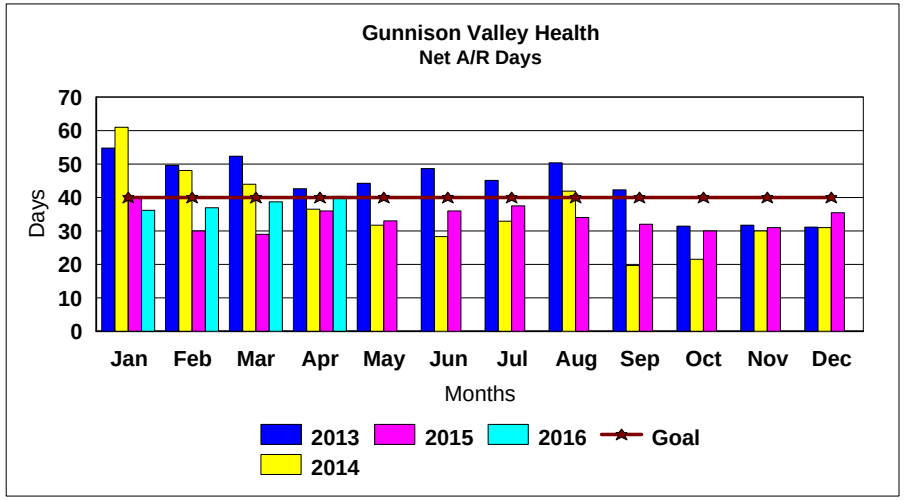


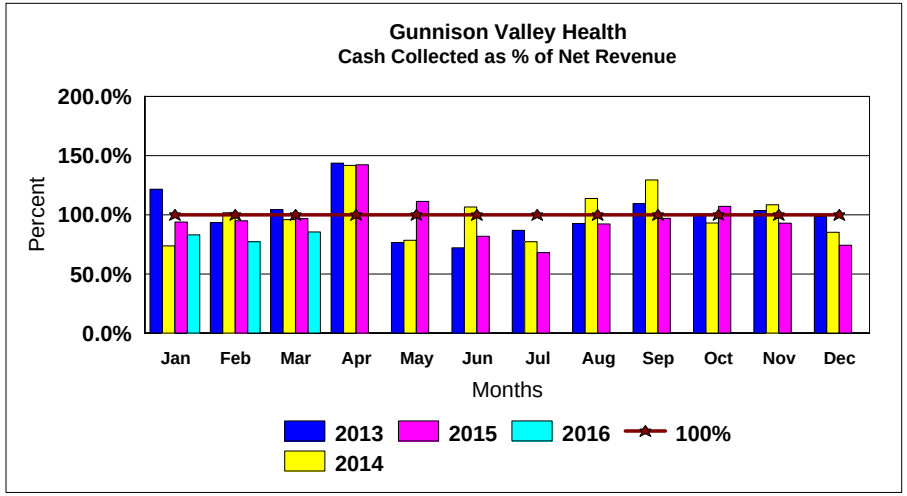


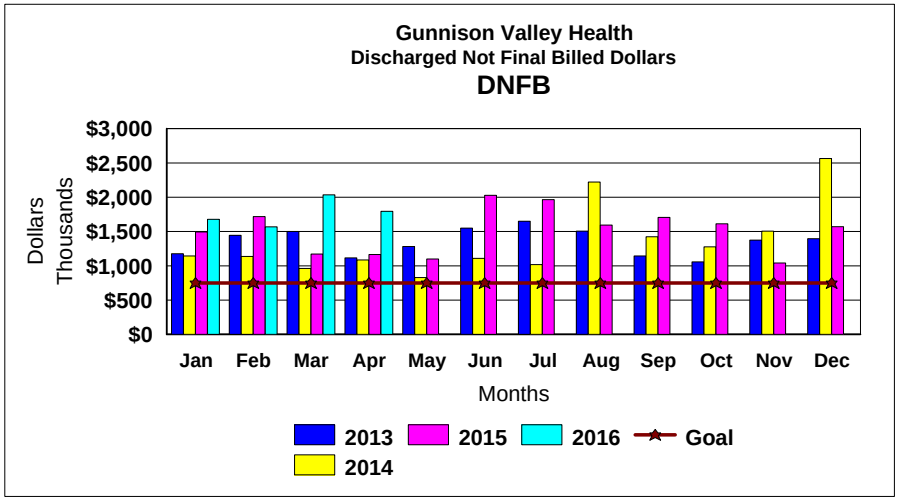


BUSINESS OFFICE RATIOS









PROFIT and LOSS

GUNNISON VALLEY HOSPITAL FAMILY PRACTICE

AND

GUNNISON VALLEY HOSPITAL MOUNTAIN CLINIC

GUNNISON VALLEY HOSPITAL
COST CENTER SCHEDULE 05/16/16 09:04 AM
FOR THE 4 MONTHS ENDING 04/30/16
DEPARTMENT 100 - GVH FAMILY MEDICINE

	SINGLE MONTH				YEAR TO DATE			
	ACTUAL	BUDGET	$ VARIANCE	% VAR	ACTUAL	BUDGET	$ VARIANCE	% VAR
REVENUE								
GVHFM -31200100	202,901	251,687	(48,786)	(19)	593,134	773,651	(180,516)	(23)
TOTAL OPERATIN	202,901	251,687	(48,786)	(19)	593,134	773,651	(180,516)	(23)
REVENUE DEDUCTIO	86,467	122,227	35,759	29	281,584	375,709	94,124	25
NET REVENUE	116,433	129,460	(13,026)	(10)	311,550	397,942	(86,391)	(21)
SALARIES								
MANAGE -41001100	0	6,330	6,330	100	1,380	25,320	23,939	94
TECHNI -41004100	25,163	21,773	(3,390)	(15)	75,771	66,927	(8,844)	(13)
LICENS -41005100	30,827	44,476	13,648	30	121,487	136,715	15,227	11
LICENS -41006100	0	3,988	3,988	100	0	12,259	12,259	100
CLERIC -41007100	26,141	31,774	5,632	17	101,336	97,670	(3,666)	(3)
TOTAL SALARIES	82,133	108,341	26,207	24	299,976	338,891	38,914	11
EXPENSES								
PRO FE -41110100	0	30,000	30,000	100	0	120,000	120,000	100
MED BI -41200100	10,070	3,755	(6,315)	(168)	12,517	11,543	(974)	(8)
MED NO -41205100	1,987	2,044	56	2	7,624	6,284	(1,340)	(21)
FREIGH -41220100	42	82	39	48	110	252	141	56
GENERA -41225100	752	1,172	419	35	4,161	3,603	(558)	(15)
PHARMA -41230100	0	120	120	100	0	369	369	100
MINOR -41235100	5,472	677	(4,795)	(708)	6,867	2,708	(4,159)	(153)
POSTAG -41240100	40	497	456	91	367	1,528	1,160	75
UTILIT -41307100	1,830	885	(945)	(106)	4,749	3,509	(1,240)	(35)
EDUCAT -41400100	840	747	(93)	(12)	1,368	2,988	1,619	54
TRAVEL -41401100	100	65	(35)	(53)	100	260	160	61
MEALS/ -41402100	0	37	37	100	0	148	148	100
HOTEL -41403100	690	56	(634)	(1132)	690	224	(466)	(208)
MAINTE -41500100	198	1,400	1,201	85	688	5,600	4,911	87
CONTRA -41600100	0	19	19	100	0	76	76	100
OUTSID -41610100	28,115	11,151	(16,964)	(152)	66,145	34,277	(31,868)	(92)
RENT/L -41700100	4,195	2,711	(1,484)	(54)	16,557	10,844	(5,713)	(52)
COMMUN -41760100	0	0	0	0	54	0	(54)	(0)
DUES/S -41800100	0	187	187	100	0	748	748	100
TOTAL OPERATIN	136,469	163,946	27,476	16	421,980	543,852	121,871	22
OTHER REVENUE								
TOTAL OTHER RE	0	0	0	0	0	0	0	0
OTHER EXPENSES								
TOTAL REVENUE	(20,036)	(34,486)	14,449	41	(110,430)	(145,910)	35,479	24

GUNNISON VALLEY HOSPITAL
COST CENTER SCHEDULE 05/16/16 09:04 AM
FOR THE 4 MONTHS ENDING 04/30/16
DEPARTMENT 102 - CB MOUNTAIN CLINIC

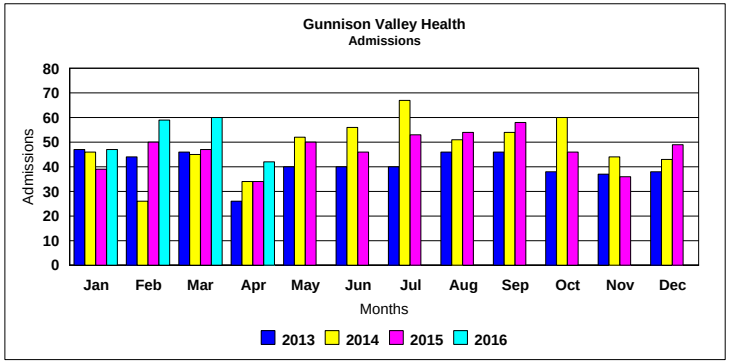
	SINGLE MONTH				YEAR TO DATE			
	ACTUAL	BUDGET	$ VARIANCE	% VAR	ACTUAL	BUDGET	$ VARIANCE	% VAR
REVENUE								
CB MTN CLINIC	11,687	11,456	231	2	360,248	473,508	(113,259)	(23)
CB MC IMAGING	4,973	4,408	565	12	172,567	146,908	25,659	17
CB MC PRO FEES	5,403	4,949	454	9	165,690	165,470	220	0
TOTAL OPERATIN	22,064	20,813	1,251	6	698,506	785,886	(87,379)	(11)
REVENUE DEDUCTIO	4,964	4,161	(803)	(19)	205,979	171,972	(34,007)	(19)
NET REVENUE	17,100	16,652	448	2	492,527	613,914	(121,386)	(19)
SALARIES								
MANAGE -41001102	854	0	(854)	(0)	19,851	0	(19,851)	(0)
RN -41002102	183	840	656	78	23,111	34,723	11,611	33
TECHNI -41004102	1,171	2,573	1,401	54	27,853	106,340	78,486	73
LICENS -41005102	2,791	0	(2,791)	(0)	39,808	0	(39,808)	(0)
LICENS -41006102	1,355	0	(1,355)	(0)	14,819	0	(14,819)	(0)
CLERIC -41007102	398	376	(22)	(5)	13,578	15,531	1,952	12
TOTAL SALARIES	6,754	3,789	(2,965)	(78)	139,023	156,594	17,570	11
EXPENSES								
TECHNI -41004062	6,115	0	(6,115)	(0)	16,458	0	(16,458)	(0)
PRO FE -41110091	3,333	1,680	(1,653)	(98)	29,153	56,182	27,028	48
MED BI -41200102	0	42	42	100	6,626	1,721	(4,905)	(285)
MED NO -41205102	60	189	129	68	7,005	7,798	792	10
FREIGH -41220102	171	31	(140)	(452)	1,071	1,266	194	15
GENERA -41225102	45	102	56	55	2,003	4,217	2,213	52
PHARMA -41230102	0	173	173	100	114	7,146	7,031	98
MINOR -41235102	73	0	(73)	(0)	73	0	(73)	(0)
POSTAG -41240102	0	8	8	100	0	334	334	100
UTILIT -41307102	50	1,233	1,183	95	2,794	4,932	2,137	43
EDUCAT -41400102	0	667	667	100	562	2,668	2,106	78
TRAVEL -41401102	0	16	16	100	0	64	64	100
MEALS/ -41402102	0	15	15	100	88	60	(28)	(47)
HOTEL -41403102	0	14	14	100	0	56	56	100
MAINTE -41500102	13	1,763	1,749	99	3,779	7,052	3,272	46
CONTRA -41600102	404	0	(404)	(0)	1,214	0	(1,214)	(0)
OUTSID -41610102	6,289	193	(6,096)	(3158)	14,522	7,968	(6,554)	(82)
RENT/L -41700102	8,762	8,667	(95)	(1)	35,048	34,668	(380)	(1)
DUES/S -41800102	1,526	1,533	7	0	6,204	6,132	(72)	(1)
TOTAL OPERATIN	33,599	20,115	(13,484)	(67)	265,743	298,858	33,114	11
TOTAL REVENUE	(16,498)	(3,463)	(13,035)	(376)	226,783	315,056	(88,272)	(28)

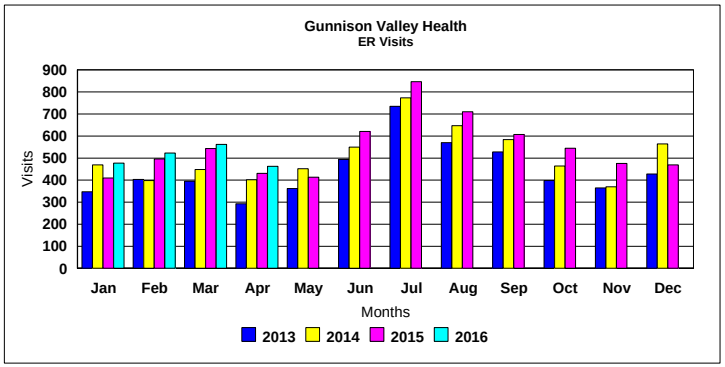
MISCELANEOUS GRAPHS

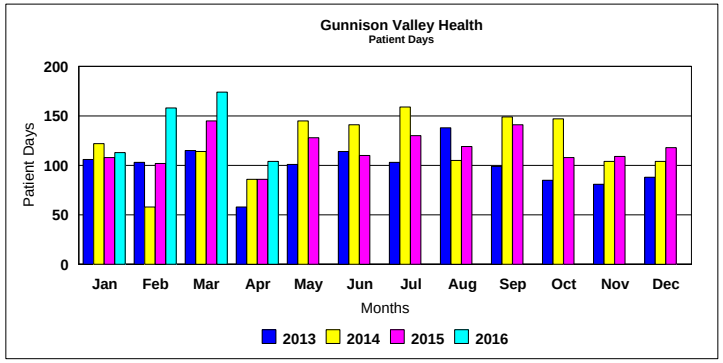
GUNNISON VALLEY HOSPITAL

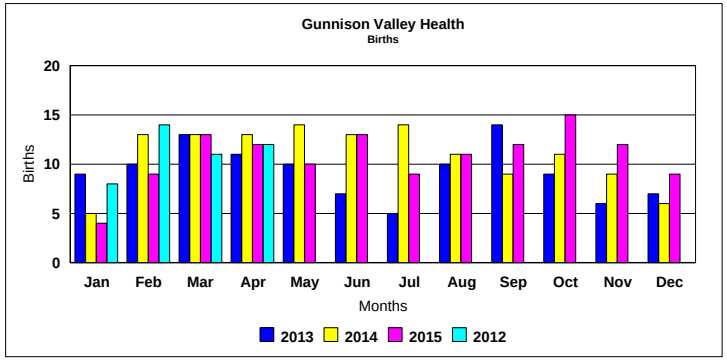
GUNNISON VALLEY HEALTH VOLUMES

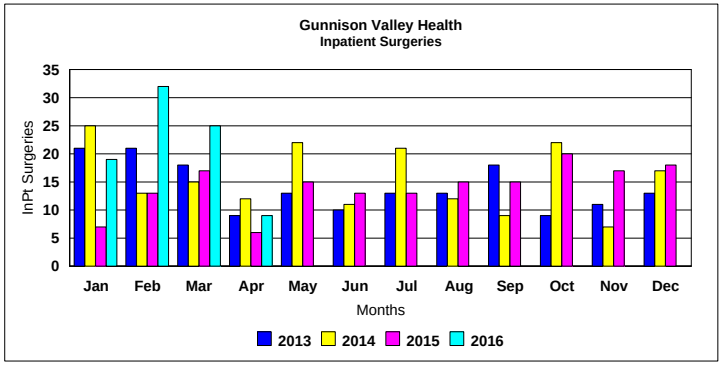
Attachment 3

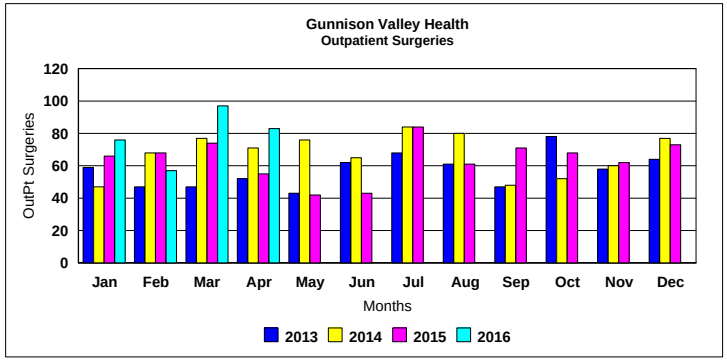


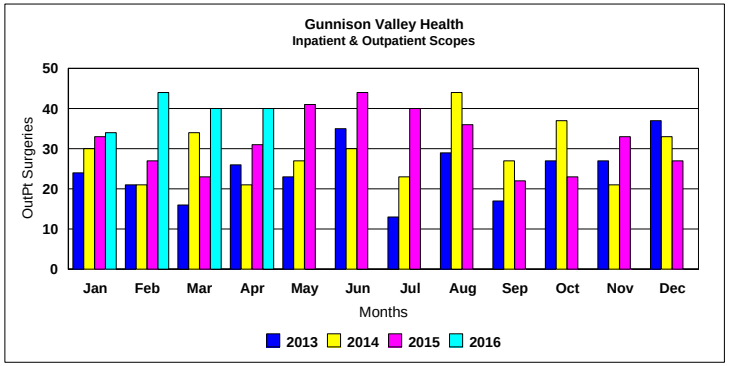


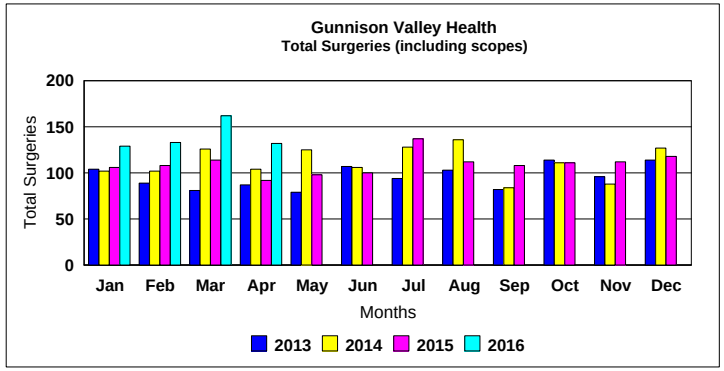






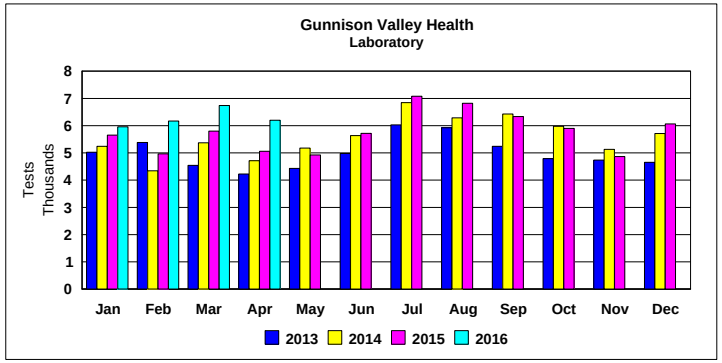


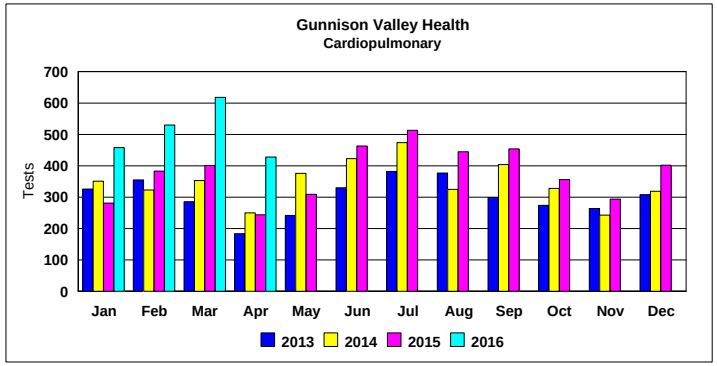


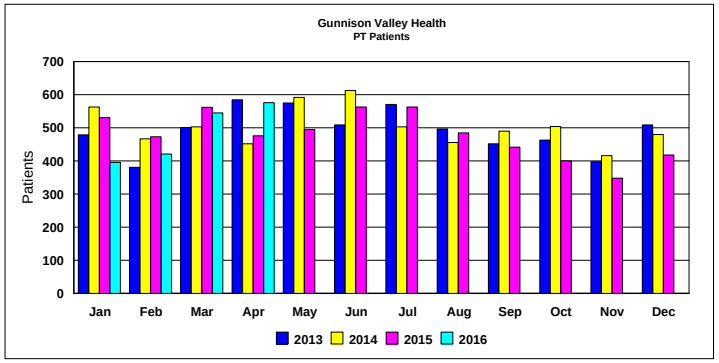


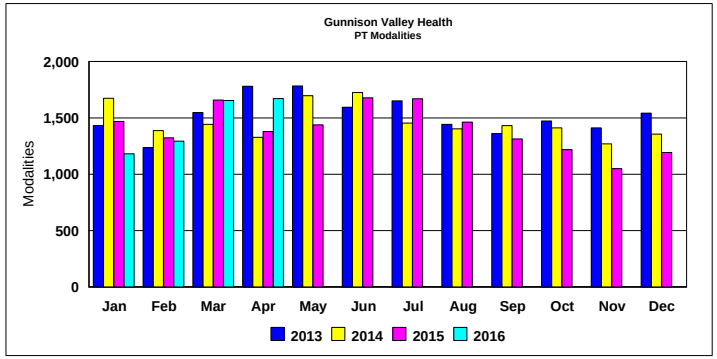
MISCELLANEOUS STATS

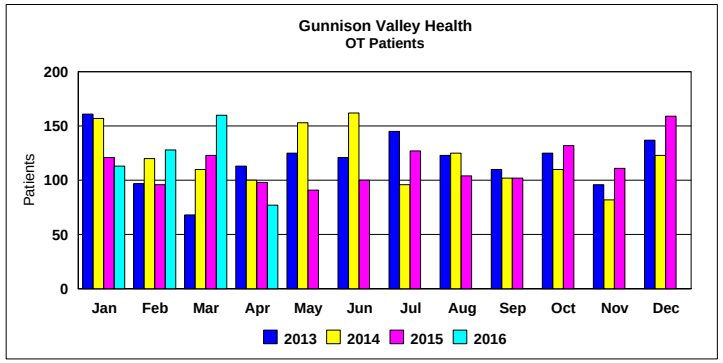
Attachment 3

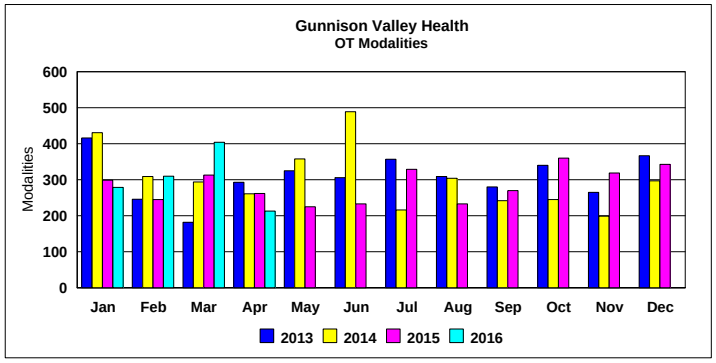


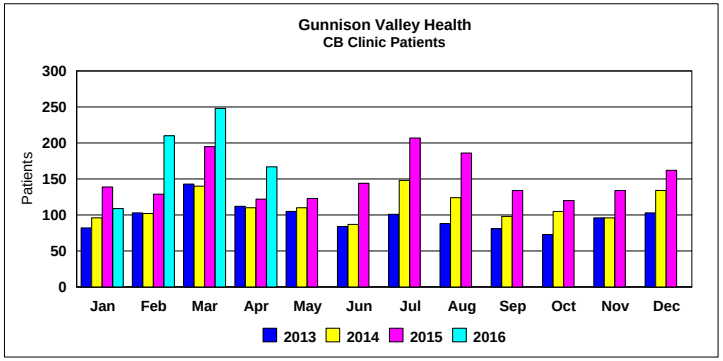


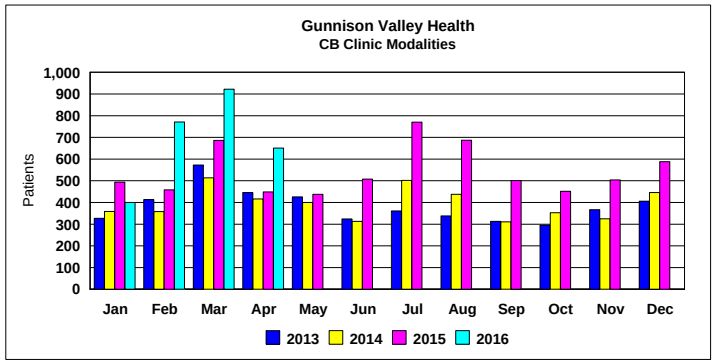




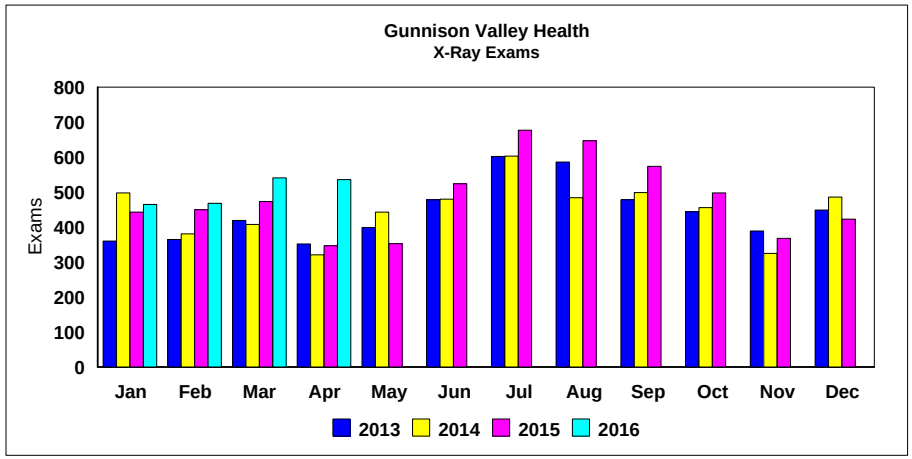


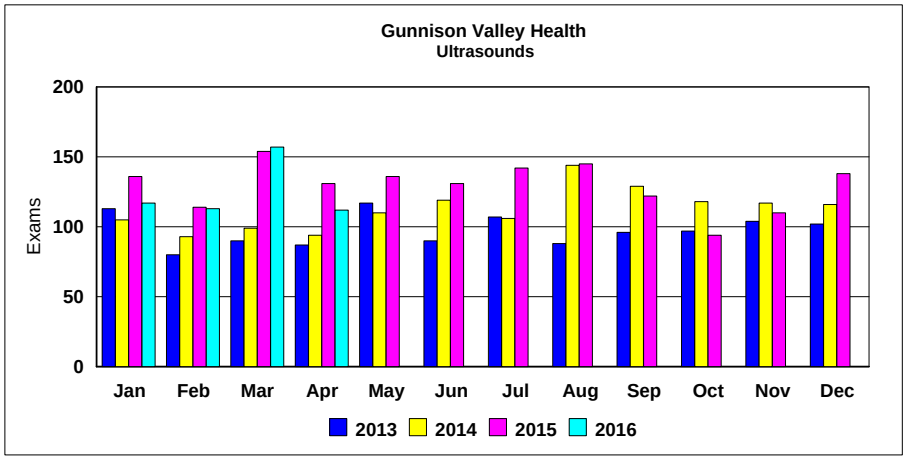


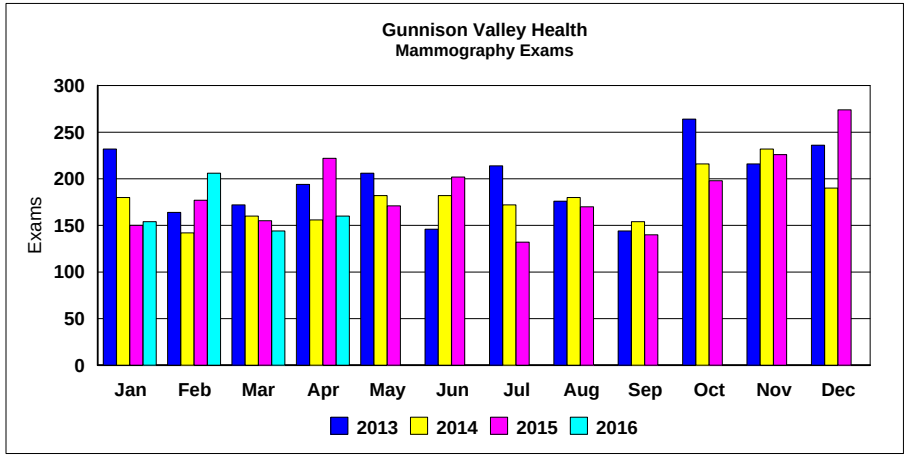


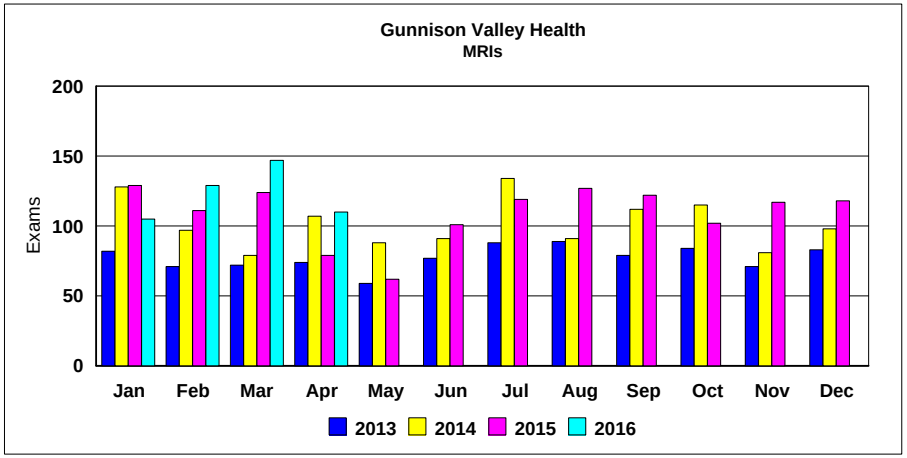


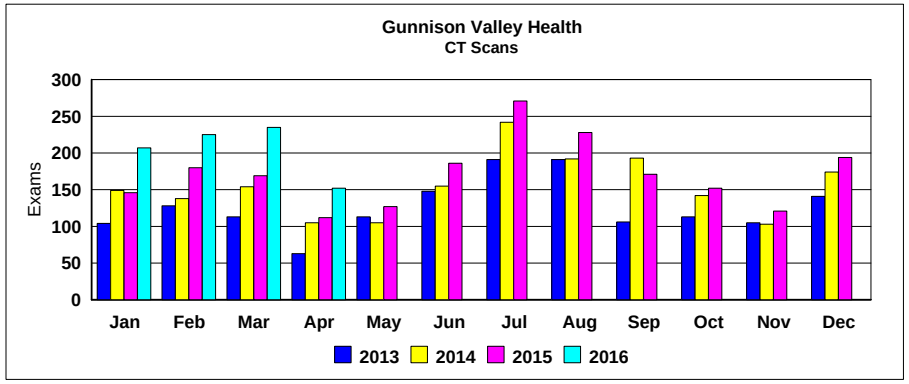
RADIOLOGY STATS



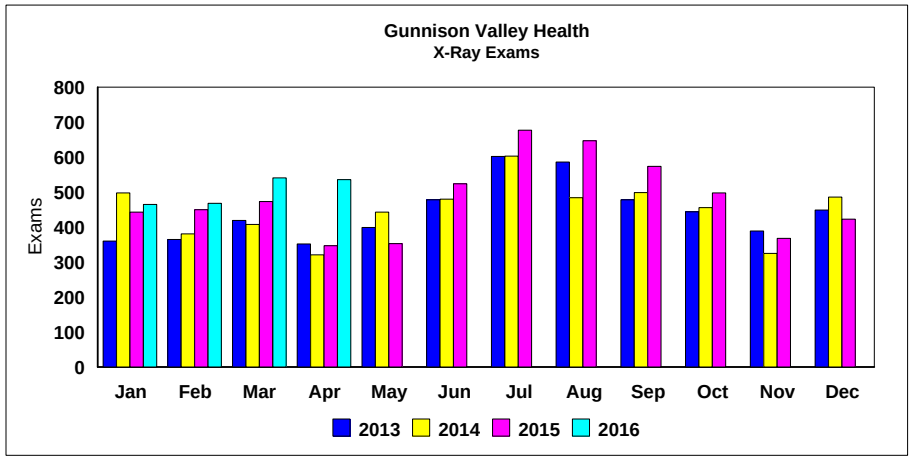


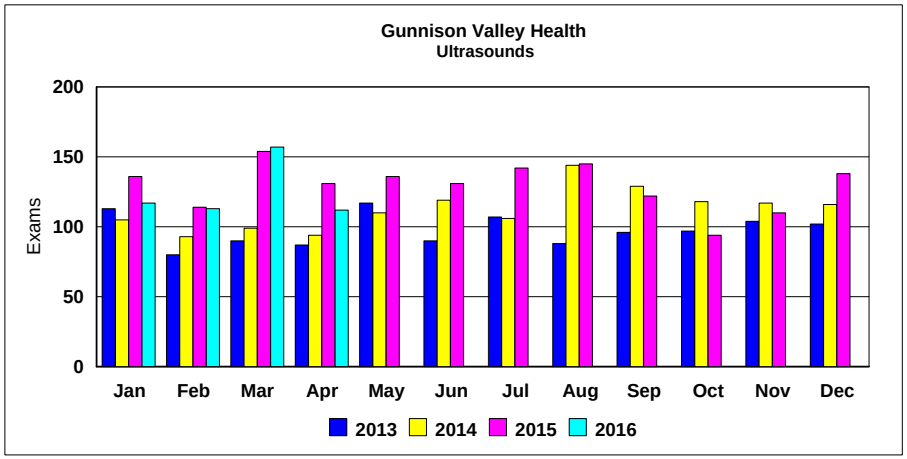


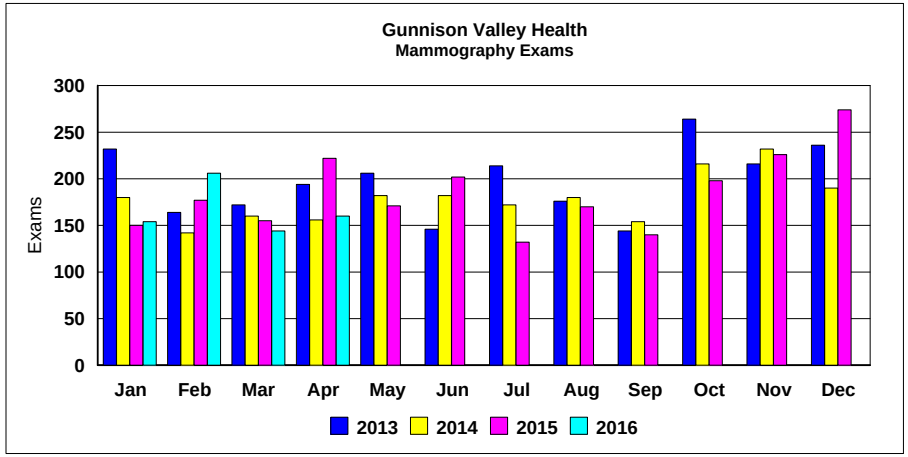


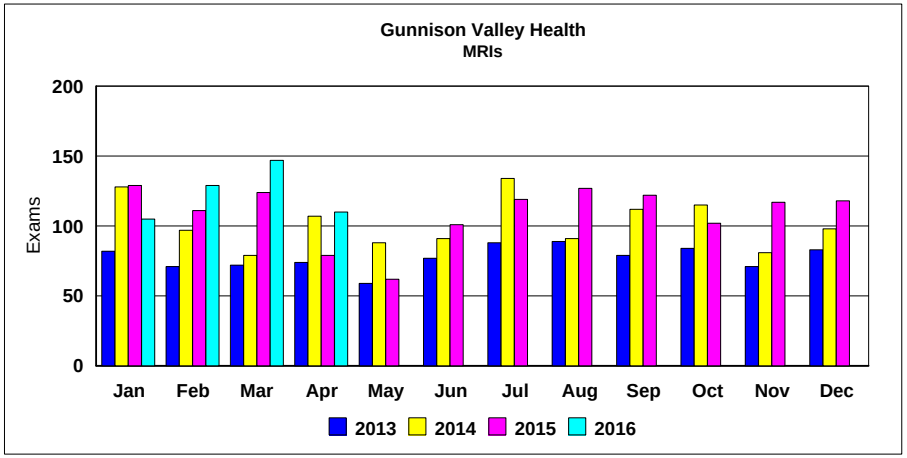


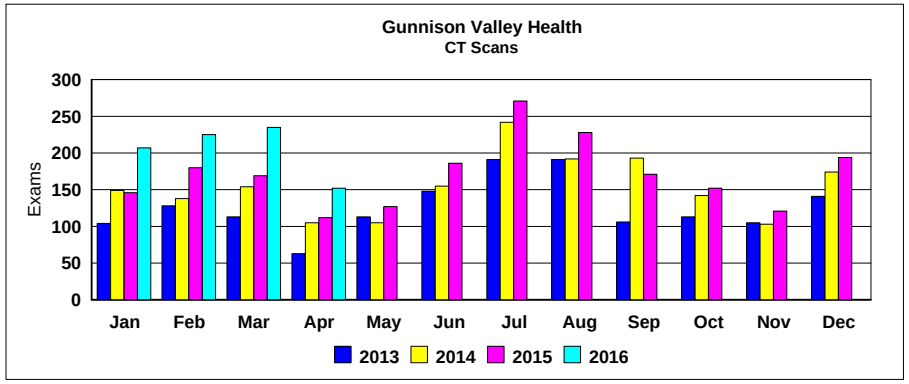
RADIOLOGY STATS

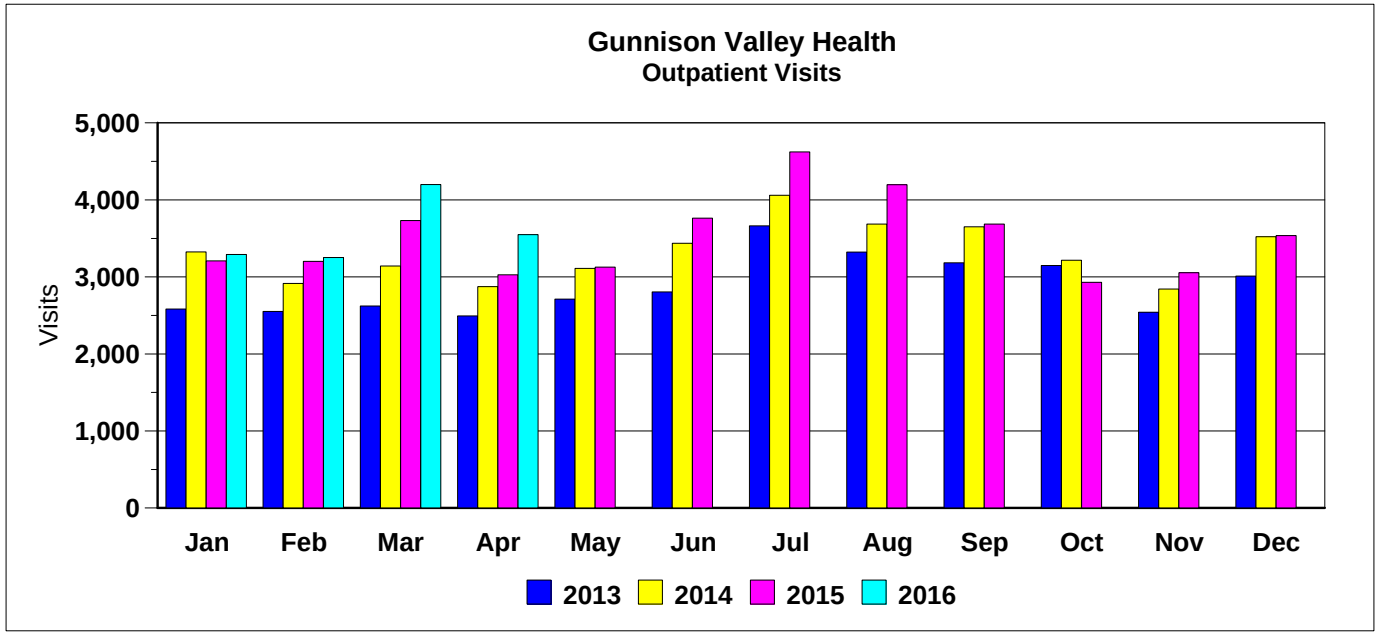


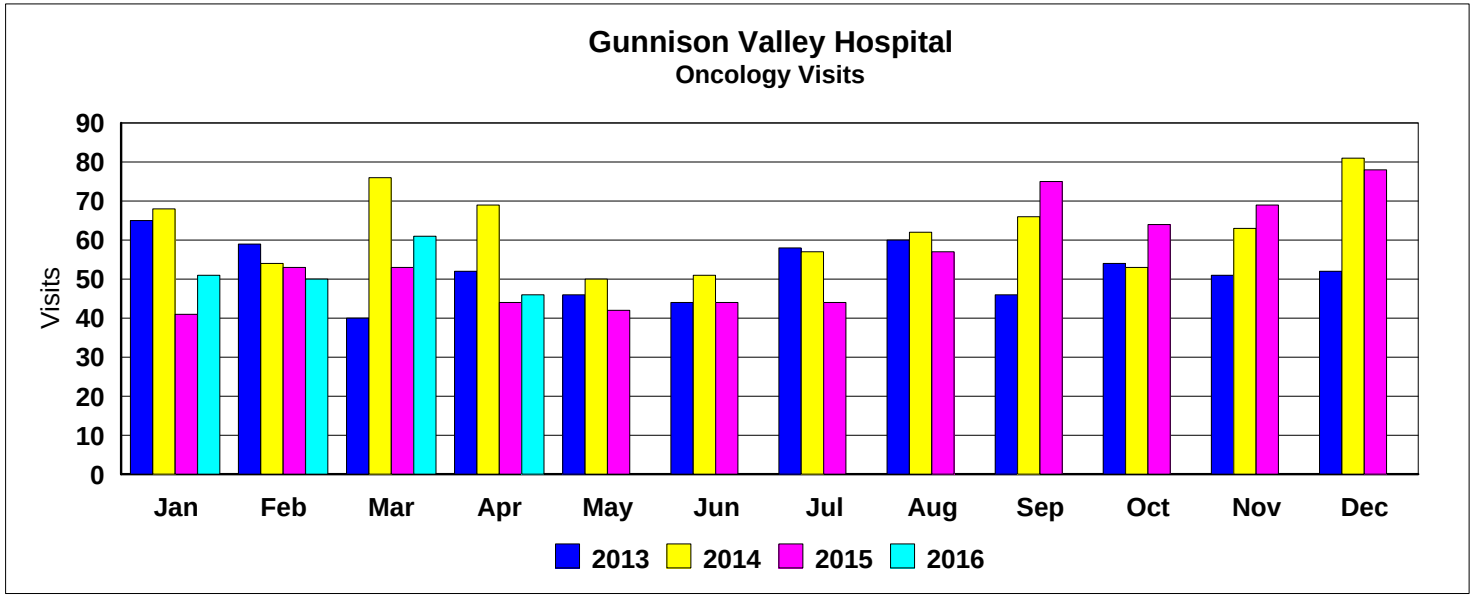


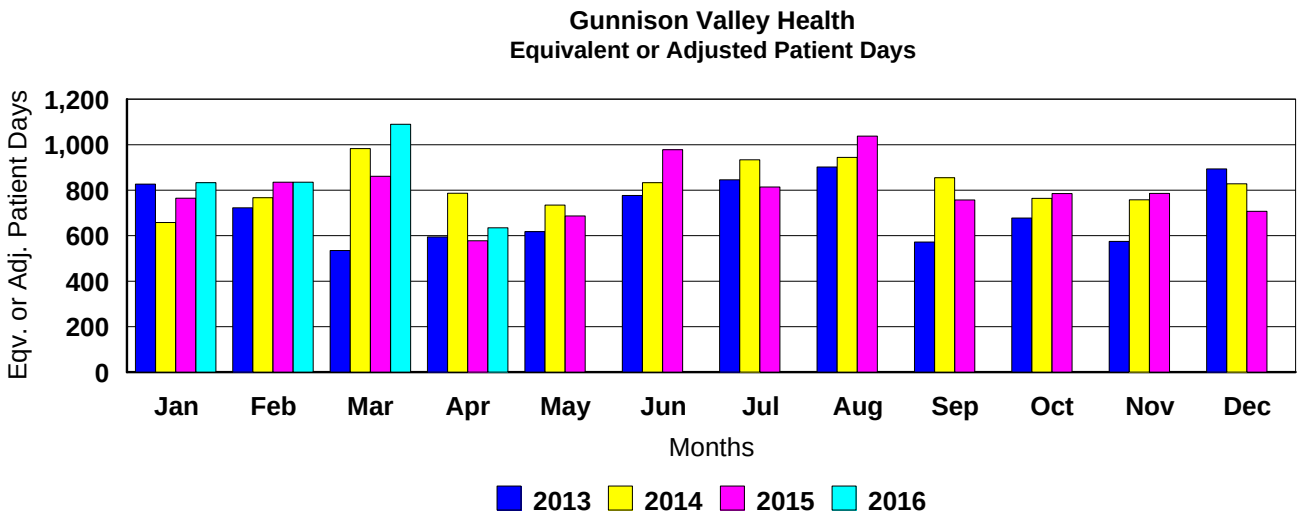






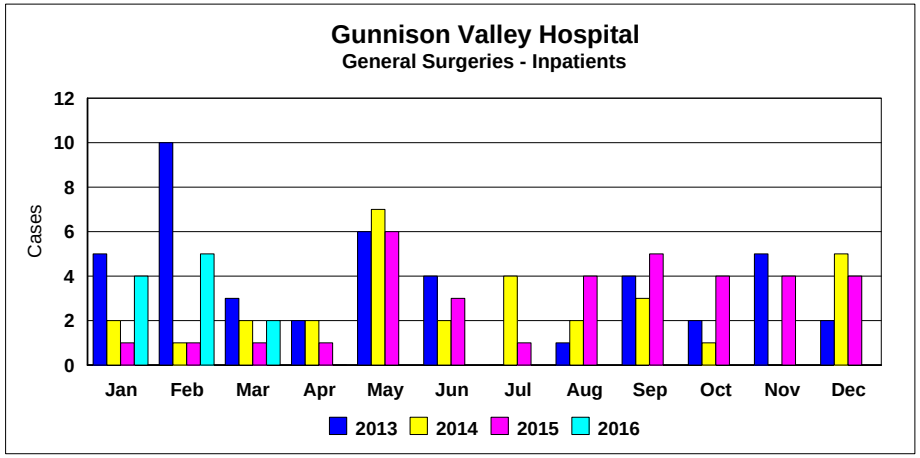

Gunnison Valley Health
Outpatient Visits
Visits
5,000
4,000
3,000
2,000
1,000
0
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2013
2014
2015
2016

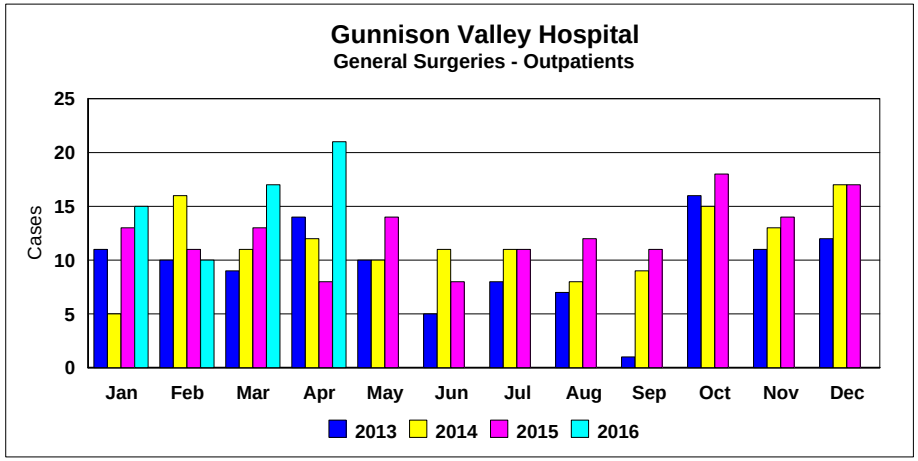

Gunnison Valley Hospital
Oncology Visits
Visits
90
80
70
60
50
40
30
20
10
0
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2013
2014
2015
2016

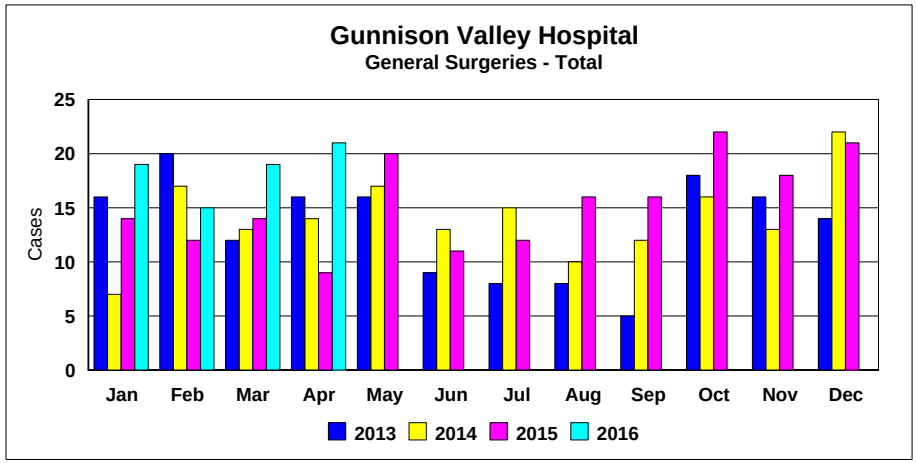


Equivalent or adjusted patient days translates the outpatient volumes into a inpatient equivalent.
Calculation of equivalent patient days is based on total gross revenue & inpatient revenue.

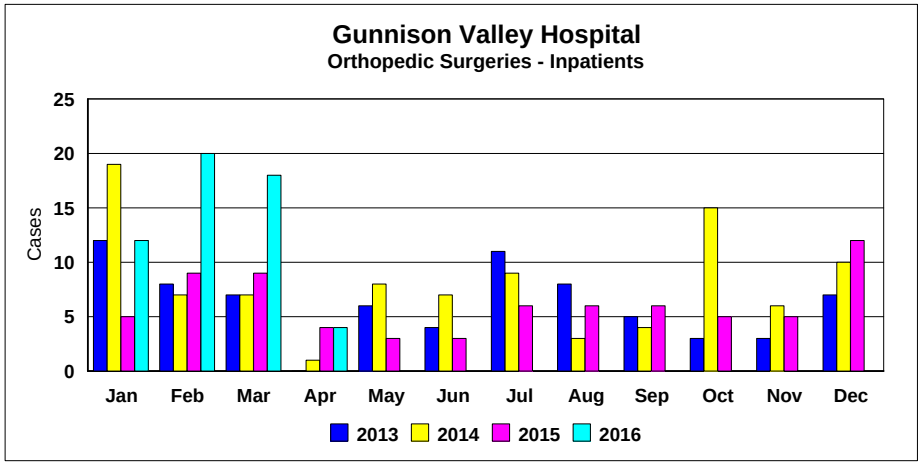
GENERAL SURGERIES

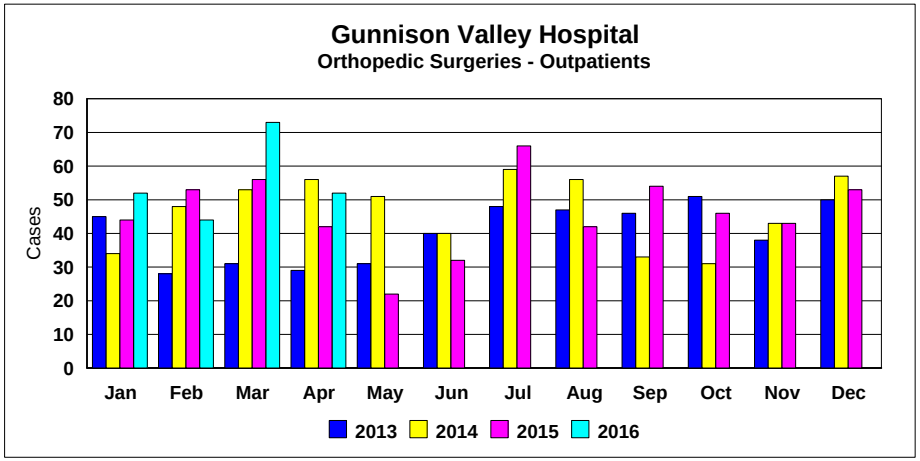


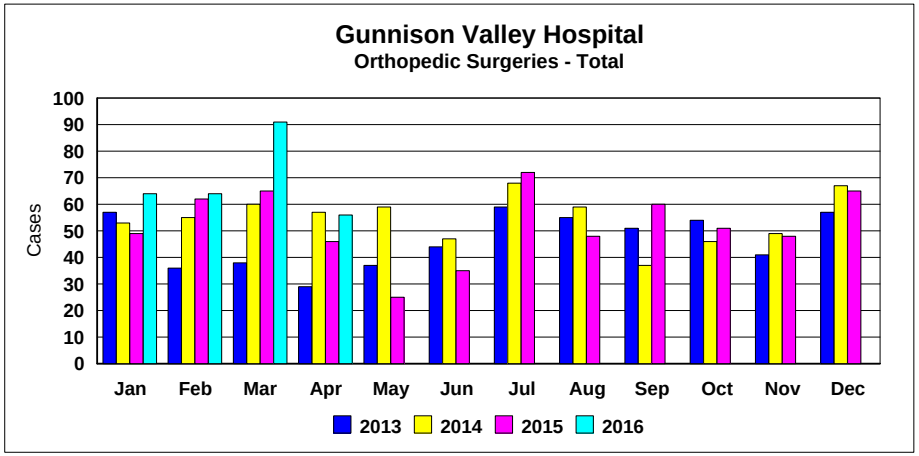




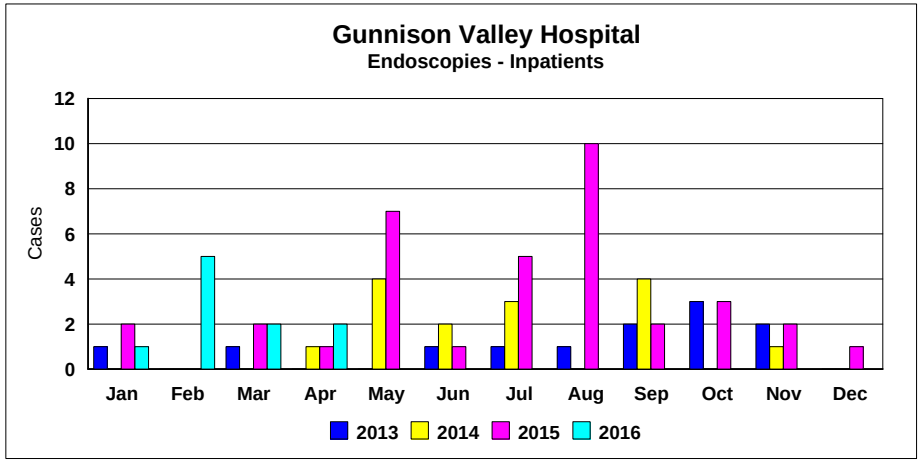
ORTHOPEDIC SURGERIES

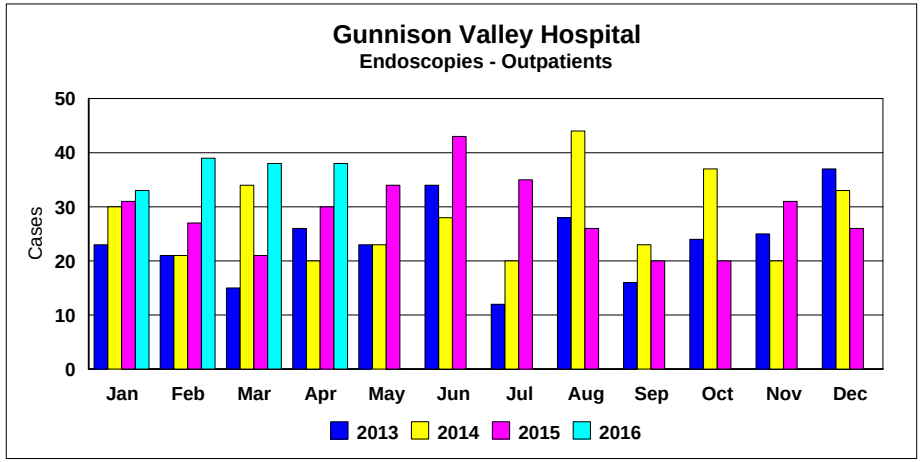


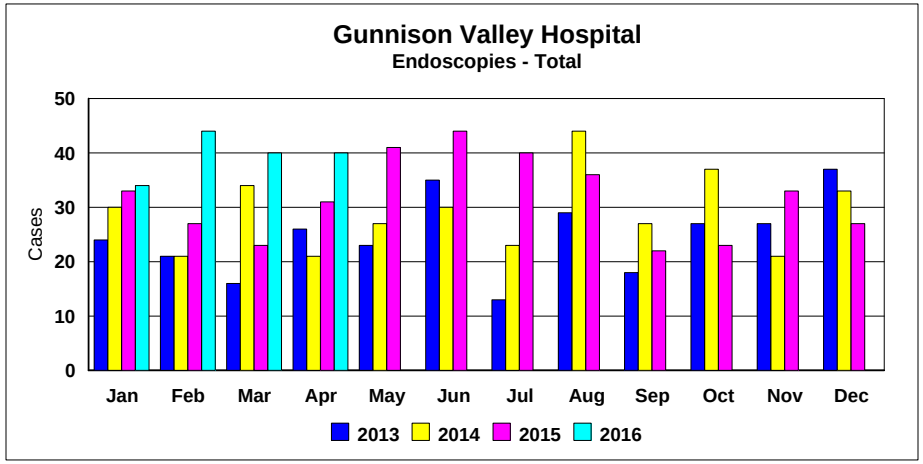




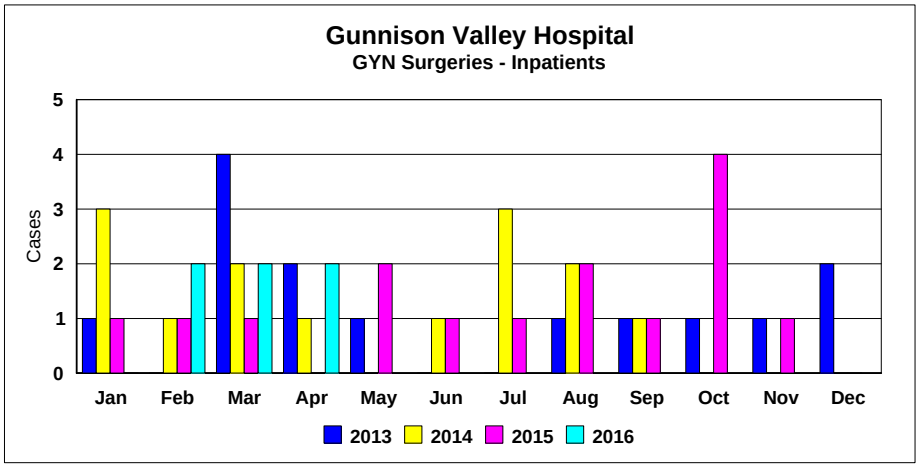
ENDOSCOPIES

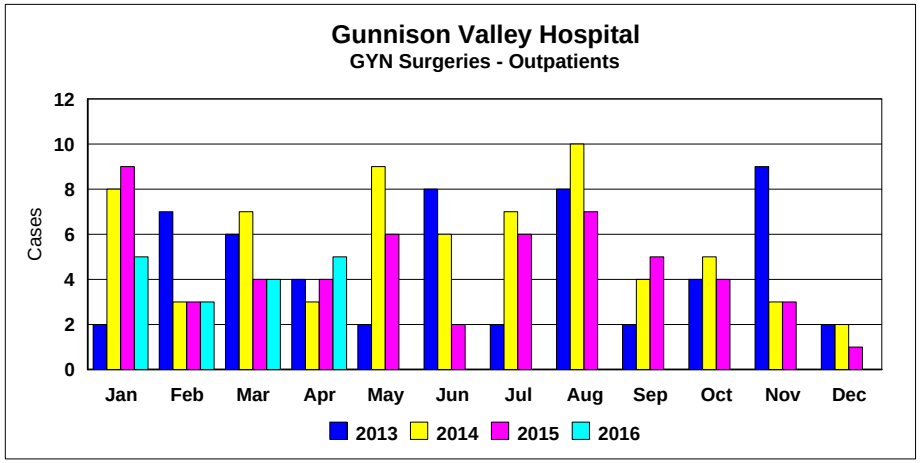


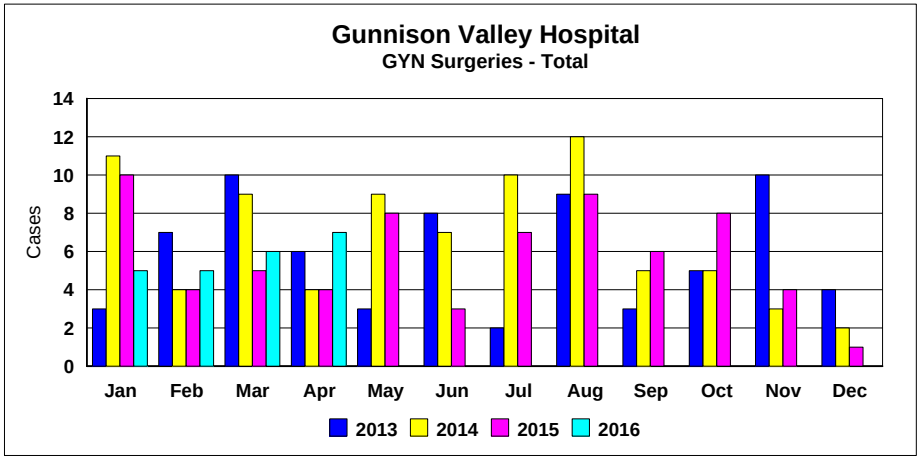


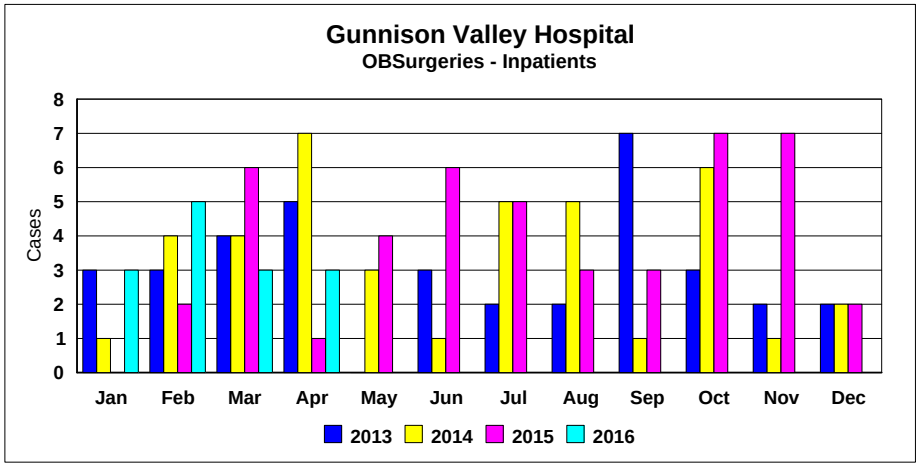


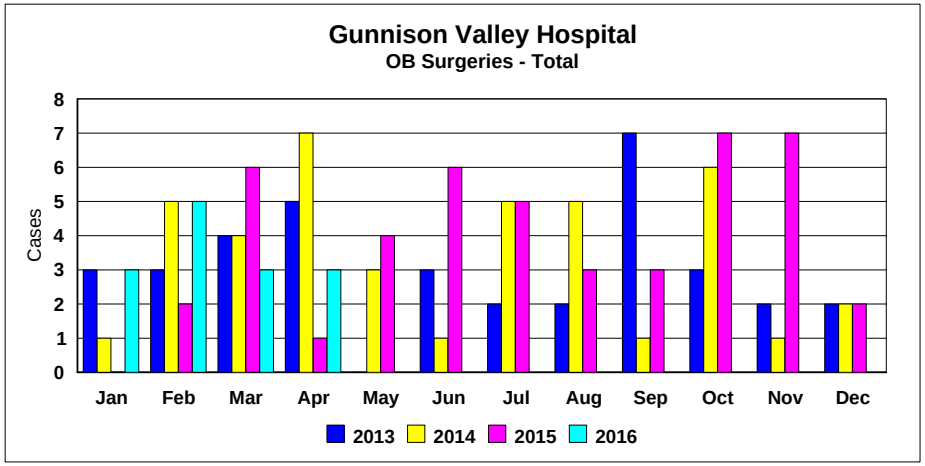
GYN SURGERIES





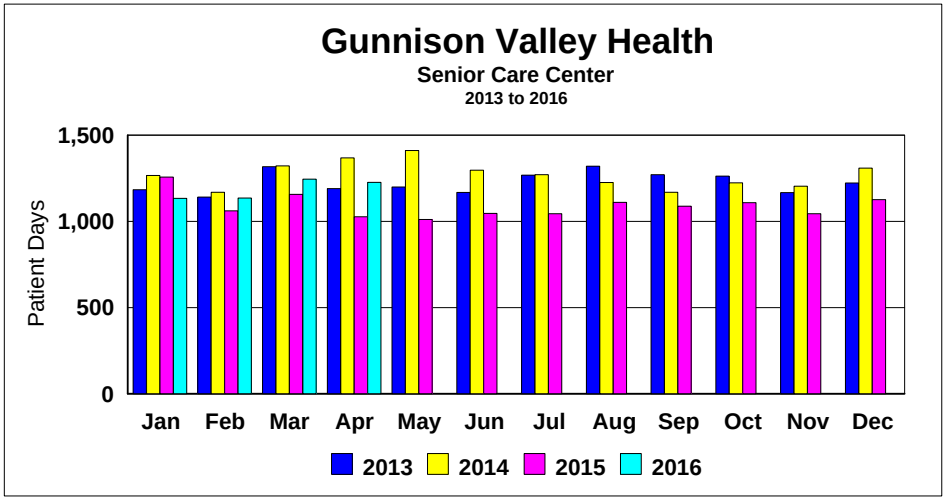


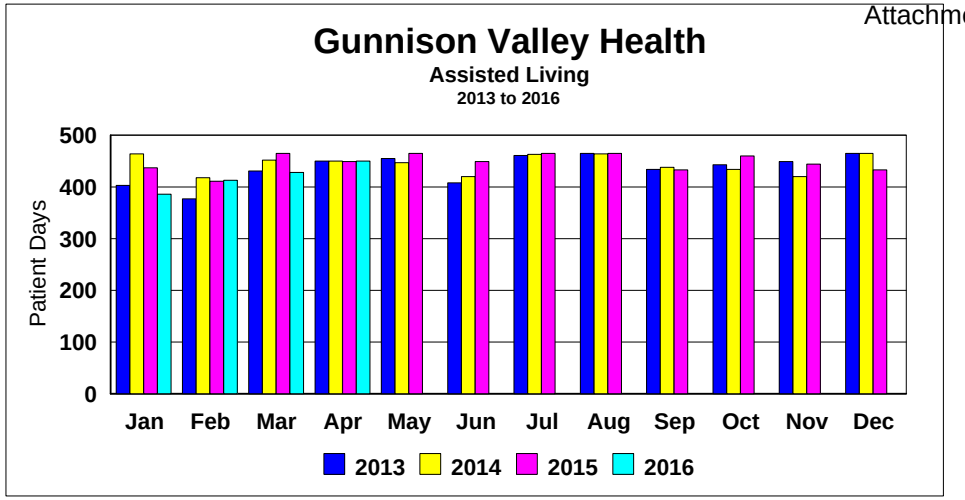

Gunnison Valley Hospital
OBSurgeries - Inpatients
Cases
0
1
2
3
4
5
6
7
8
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2013
2014
2015
2016

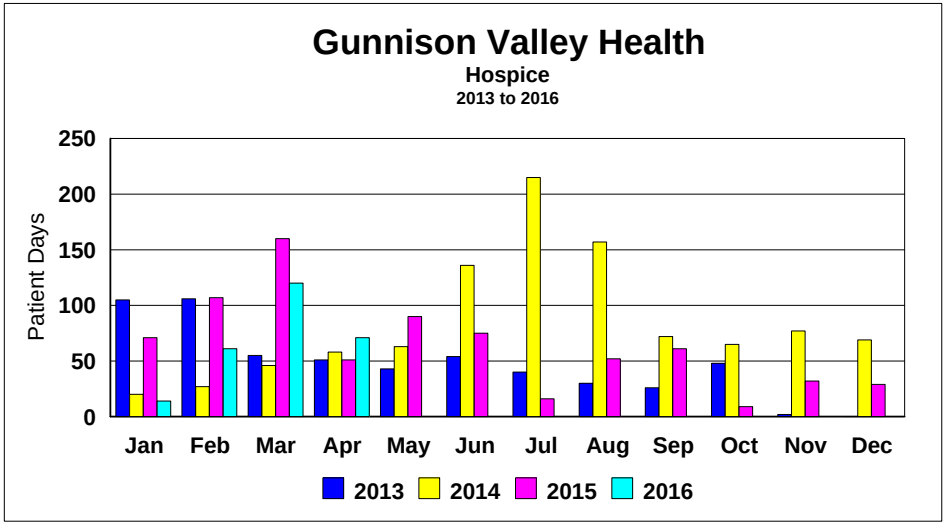

Gunnison Valley Hospital
OB Surgeries - Total
Cases
0
1
2
3
4
5
6
7
8
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2013
2014
2015
2016

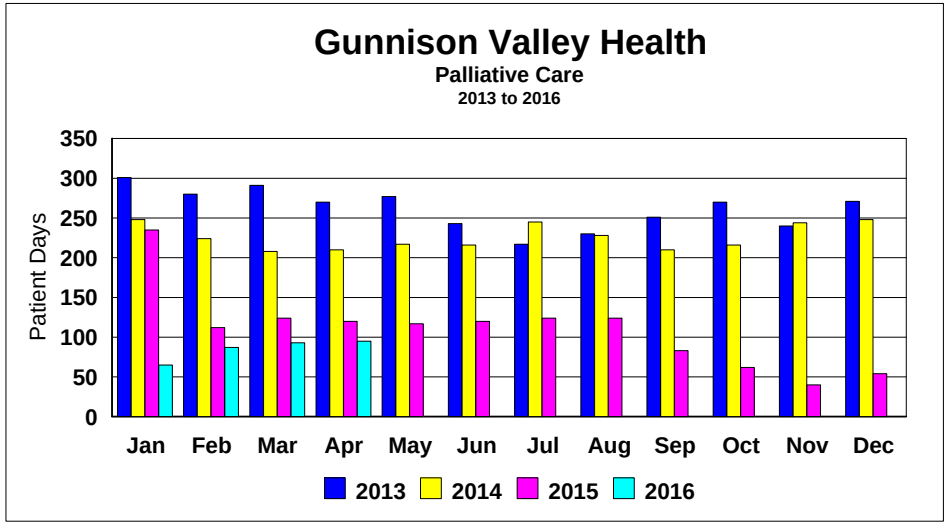
MISCELANEOUS GRAPHS

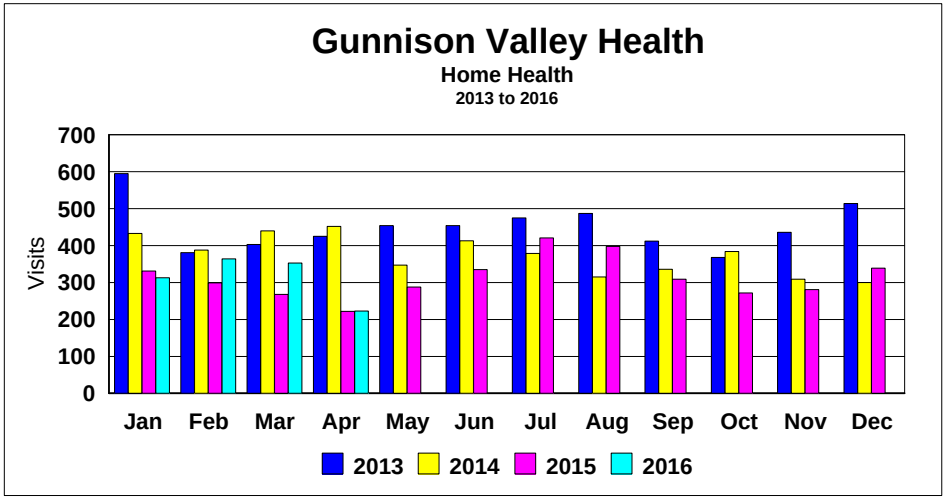
GUNNISON VALLEY LIVING COMMUNITY

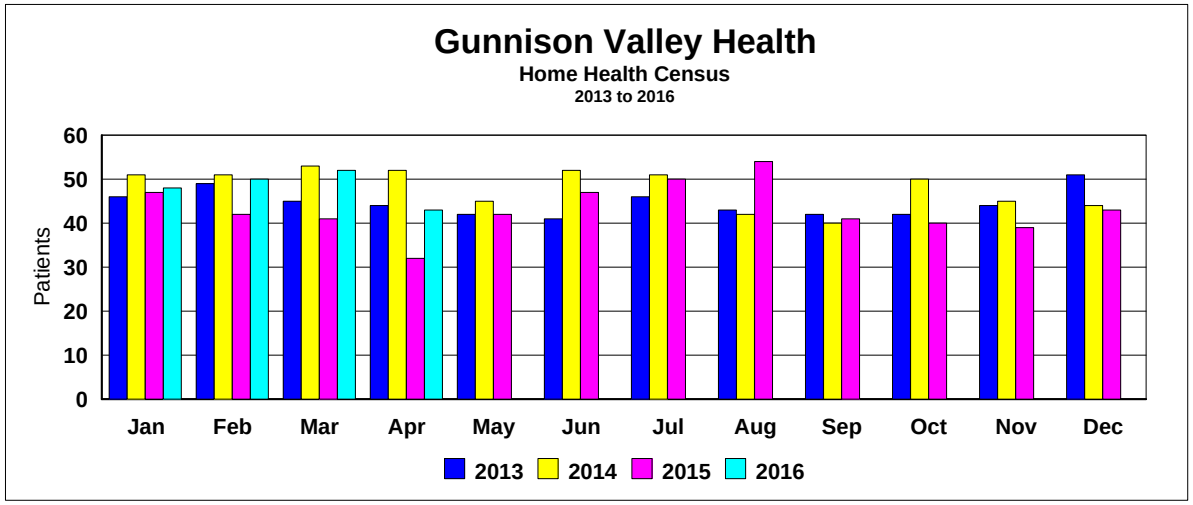

Gunnison Valley Health
Senior Care Center
2013 to 2016
Patient Days
1,500
1,000
500
0
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec
2013 2014 2015 2016

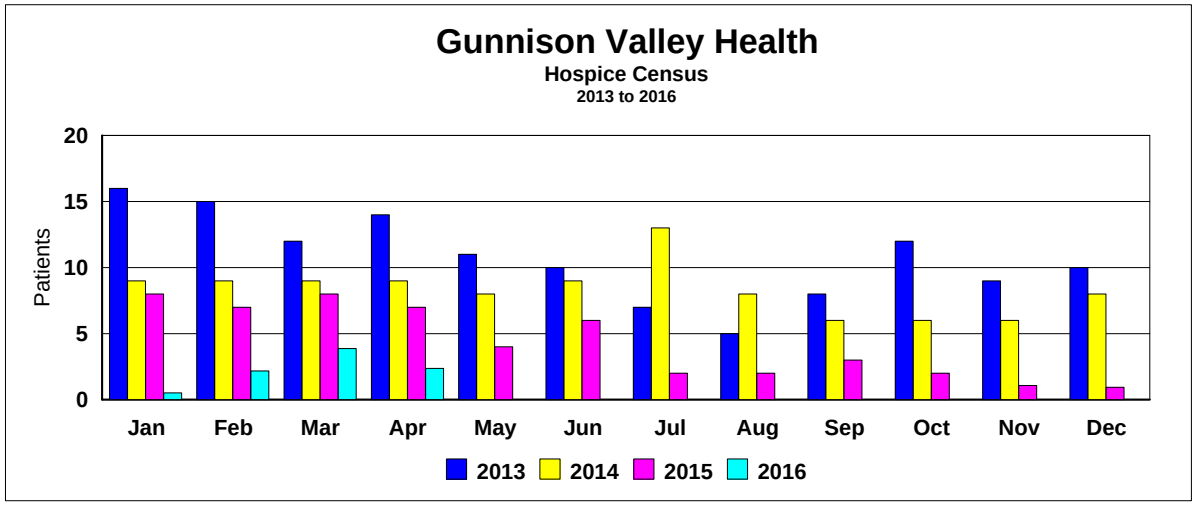

Gunnison Valley Health
Assisted Living
2013 to 2016
Patient Days
500
400
300
200
100
0
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec
2013 2014 2015 2016

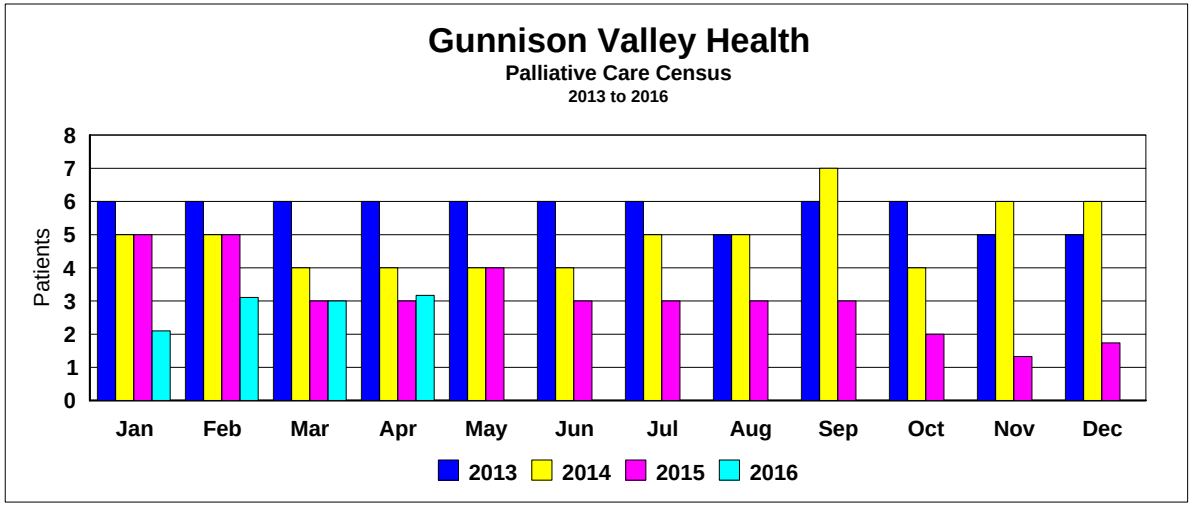

Gunnison Valley Health
Hospice
2013 to 2016
Patient Days
250
200
150
100
50
0
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec
2013 2014 2015 2016


Gunnison Valley Health
Palliative Care
2013 to 2016
Patient Days
350
300
250
200
150
100
50
0
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec
2013 2014 2015 2016


Gunnison Valley Health
Home Health
2013 to 2016
Visits
700
600
500
400
300
200
100
0
Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec
2013 2014 2015 2016


Gunnison Valley Health
Home Health Census
2013 to 2016
Patients
60
50
40
30
20
10
0
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2013
2014
2015
2016


Gunnison Valley Health
Hospice Census
2013 to 2016
Patients
20
15
10
5
0
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2013
2014
2015
2016


Gunnison Valley Health
Palliative Care Census
2013 to 2016
Patients
8
7
6
5
4
3
2
1
0
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2013
2014
2015
2016