AGENDA ITEM or FINAL CONTRACT REVIEW SUBMITTAL FORM

Agenda Item: Visitors; Gunnison Valley Health Board of Trustees

Action Requested: Discussion

Parties to the Agreement:

Term Begins: **Term Ends:** **Grant Contract #:**

Summary:

Quarterly Meeting for GVH; Financials

Fiscal Impact:

Submitted by: Bre Shelton for GVH **Submitter's Email Address:** bshelton@gunnisoncounty.org

Finance Review: ◉ Required ○ Not Required

Comments:

Reviewed by: GUNCOUNTY1\lNienhueser Discharge Date: 9/15/2015

County Attorney Review: ○ Required ◉ Not Required

Comments:

Reveiwed by: Discharge Date: Certificate of Insurance Required Yes ○ No ○

County Manager Review:

Comments:

Reveiwed by: GUNCOUNTY1\mbirnie Discharge Date: 9/17/2015

○ Consent Agenda ○ Regular Agenda ◉ Worksession Time Allotted: 1 hour

Agenda Date: 9/22/2015

Revised April 2015

GUNNISON VALLEY HEALTH

GVH and BOCC Work Session
Tuesday, September 22, 2015
1:00 p.m. – 5:00 p.m. / BOCC Boardroom – New Courthouse

AGENDA

For Gunnison Valley Health:

- **Ronda S. Connaway, GVH Board of Trustees, Chair**
- **Rob Santilli, GVH CEO**
- **James Barbuat, GVH CFO**

Conversation Outline

I. Opening Comments & Introductions — **Ronda S. Connaway**

II. Operational Items — **Rob Santilli**

- **New EHR GVHFP**
- **T-System Mountain Clinic**
  - **CCEC**
- **Employee Engagement**
- **Western – SANE**
- **Peer Review**

III. Finance — **Jim Barbuat**

- **July financials**
- **Budget software**
- **COPIC Award $15,800**

IV. Strategic — **Rob Santilli**

- **Corner property/urgent care**
- **OB renovations**
- **SCC development**
- **Rural Health Center**
- **ACO**

(continued)

V. <u>New Services</u> **Rob Santilli**

- **Pain management**
- **Neurologist**
- **Mammography – Stereotactic**
- **Internist**
- **Radiology**

VI. Commissioner Questions and Observations

GUNNISON VALLEY HEALTH

Operation review

Period Ending July 31, 2015

COMBINED OVERVIEW:

The combined financials for the month of July shows an increase of $564,515 or 78.8% above budget and $119,382 or 8.5% below prior year. The combined net income for July is $1,280,708 compared to a budget of $716,193 and $1,400,090 in the prior year.

	MONTH TO DATE						
	Net Income	Budget	Var	% Var	P/Y	Var	% Var
GVH	$ 1,147,080	$ 614,367	$ 532,713	-86.7%	$ 1,302,260	$ (155,180)	-11.9%
SCC	$ 100,608	$ 125,255	$ (24,647)	-19.7%	$ 107,082	$ (6,474)	-6.0%
Hospice	$ (10,145)	$ (5,167)	$ (4,978)	-96.3%	$ 2,489	$ (12,634)	-507.6%
Home Health	$ (24,668)	$ (21,542)	$ (3,126)	-14.5%	$ (17,650)	$ (7,018)	-39.8%
Assisting Living	$ (169)	$ 3,280	$ (3,449)	-105.2%	$ (4)	$ (165)	-4125.0%
Foundation	$ 68,002	$ -	$ 68,002	100.0%	$ 5,913	$ 62,089	1050.0%
Grand Total	$ 1,280,708	$ 716,193	$ 564,515	78.8%	$ 1,400,090	$ (119,382)	-8.5%

	YEAR TO DATE						
	Net Income	Budget	Var	% Var	P/Y	Var	% Var
GVH	$ 3,168,056	$ 1,840,683	$ 1,327,373	72.1%	$ 4,550,873	$ (1,382,817)	-30.4%
SCC	$ 352,213	$ 622,552	$ (270,339)	-43.4%	$ 704,323	$ (352,110)	-50.0%
Hospice	$ (44,113)	$ (36,640)	$ (7,473)	-20.4%	$ (27,371)	$ (16,742)	-61.2%
Home Health	$ (125,727)	$ (149,398)	$ 23,671	15.8%	$ (181,799)	$ 56,072	30.8%
Assisting Living	$ 29,395	$ 18,175	$ 11,220	61.7%	$ 5,930	$ 23,465	395.7%
Foundation	$ 157,007	$ -	$ 157,007	100.0%	$ 92,432	$ 64,575	69.9%
Grand Total	$ 3,536,831	$ 2,295,372	$ 1,241,459	54.1%	$ 5,144,388	$ (1,607,557)	-31.2%

DEBT SERVICE COVERAGE RATIO - The Debt Service Coverage Ratio at the end of July is 5.00. The bond covenant requires GVH to keep a debt service ratio of 2.00 starting in March 2015.

CASH ON HAND - the Cash on hand is now 307 compared to the bond covenant requirement of 150 days. The cash on hand does not include the Foundation.

INPATIENT VOLUMES – Admissions in July were in line with budget and 20.9% below prior year. Please refer to graph showing the admissions by physicians along with variances.

OUTPATIENT VOLUMES – Outpatient visits are 591 visits or 14.7% above budget and 562 or 13.8% above prior year. Emergency room visits were 15.7% above budget and 9.6% above prior year.

Emergency room visits for the month of July showed a decline of 15.5% from 2011 to 2012 and has shown a steady increase since 2012. 2013 showed an increase of 29.9% over the prior year, 5.2% and 9.6% in 2015. (Please refer to the graph labeled ER visits)

Outpatient revenues were $484,037 or 11.7% above budget and $314,750 or 7.3% above prior year.

7/31/2014	CY	Bgt	Var.	% Var.	PY	Var.	% Var.
Outpatient Visits	4,623	4,032	591	14.7%	4,061	562	13.8%
Radiology	1,341	1,219	122	10.0%	1,226	115	9.4%
Laboratory	1,333	1,767	(434)	-24.6%	1,289	44	3.4%
YTD	CY	Bgt	Var.	% Var.	PY	Var.	% Var.
Outpatient Visits	24,990	23,263	1,727	7.4%	22,863	2,127	9.3%
Radiology	7,855	6,832	1,023	15.0%	6,762	1,093	16.2%
Laboratory	7,568	7,967	(399)	-5.0%	7,267	301	4.1%

The orthopedic surgeries performed during the month of July showed 72 compared to 68 for the prior year. The variance in Orthopedic surgeries showed an increase of 14 or 24.1% compared to budget and an increase of 4 or 5.9% compared to prior year.

2015	Griggs	Schutt	Chamberland	Biem	Thompson	Moore	Borchard	Total
Surgeries as %	58%	4%	13%	21%	1%	3%	0%	100%
Surgeries	42	3	9	15	1	2	0	72

2014	Griggs	Schutt	Chamberland	Biem	Thompson	Moore	Borchard	Total
Surgeries as %	57%	4%	18%	12%	0%	0%	9%	100%
Surgeries	39	3	12	8	0	0	6	68

REVENUE/DEDUCTIONS:

Total patient revenue shows an increase of $340,960 or 6.6% compared to budget for the month of July and an increase of $86,877 or 1.6% compared to prior year. Deductions are 2.3% below budget and 10.1% above prior year. Net Operating Revenue shows an increase of $395,175 or 13.4% compared to budget and a decrease of $123,555 or 3.6% compared to prior year.

EXPENSES:

Salaries:

Mammography tech is responsible for the contract labor.

Purchased Services:

(1) $7.0K = Siemens CT (x 2 months)
(2) $9.0K = Healthcare Insight
(3) $9.0K = GVH MC Rent (x 2 months)

Donations:

(1) $9,135 = Hospital Preparedness - Grant
(2) $44,236 = Stryker Power Cot - Grant

Total Operating Expenses:

Total Operating Expenses show a decrease of 2.6% compared to budget. Management continues to engage the Leadership Team to reduce and control supply, payroll, and purchasing expenses.

7/31/2014	CY	Bgt	Var.	% Var.	PY	Var.	% Var.
Volumes	72	58	14	24.1%	68	4	5.9%
Ortho Revenues	$ 238,384	$ 229,002	$ 9,382	4.1%	$ 227,072	$ 11,312	5.0%
Ortho Supplies	$ 48,467	$ 100,784	$ (52,317)	-51.9%	$ 148,408	$ (99,941)	-67.3%

YTD	CY	Bgt	Var.	% Var.	PY	Var.	% Var.
Volumes	354	370	-16	-4.3%	399	-45	-11.3%
Ortho Revenues	$ 1,460,258	$ 1,512,202	$ (51,944)	-3.4%	$ 1,520,293	$ (60,035)	-3.9%
Ortho Supplies	$ 595,355	$ 703,738	$ (108,383)	-15.4%	$ 662,721	$ (67,366)	-10.2%

NET INCOME:

Gunnison Valley Hospital's net income shows an increase of $532,713 over budget and a decrease of $170,706 compared to prior year.

OTHER OPERATING REPORTS:

SENIOR CARE CENTER

Patient days in Senior Care were below budget by 15.7% and 17.8% below prior year. Net operating revenues show a decrease of $60K or 18.1% compared to budget and a decrease of $34K or 11.2% compared to prior year. Expenses show an increase $21K or 6.5% compared to budget and an increase of $34K or 10.5% compared to prior year.

	MONTH TO DATE								
	Unit	C/M	Bgt	Var	% Var		PY	Var	% Var
SCC	Days	1,045	1,240	(195)	-15.7%		1,271	(226)	-17.8%
H/H	Visits	421	456	(35)	-7.7%		379	42	11.1%
A. Living	Days	465	434	31	7.1%		463	2	0.4%
Hospice	Days	16	62	(46)	-74.2%		215	(199)	-92.6%
Palliative	Days	124	310	(186)	-60.0%		245	(121)	-49.4%

	YEAR TO DATE								
	Unit	C/M	Bgt	Var	% Var		PY	Var	% Var
SCC	Days	7,605	8,480	(875)	-10.3%		9,106	(1,501)	-16.5%
H/H	Visits	2,264	3,192	(928)	-29.1%		2,852	(588)	-20.6%
A. Living	Days	3,141	2,968	173	5.8%		3,114	27	0.9%
Hospice	Days	570	424	146	34.4%		565	5	0.9%
Palliative	Days	952	2,120	(1,168)	-55.1%		1,568	(616)	-39.3%

Other Operating Revenue:

The SCC received the tax levy payment of $166,703 in July. An 18.1% decrease in net revenues compounded with an increase in operating expenses contributed to a loss of $83,306 in net income. The tax levy payment allowed for the net income to increase to $100,608.

HOME MEDICAL SERVICES

Visits in home health were 7.7% below budget and 11.1% above prior year. Year-to-date the volumes are 29.1% below budget and 20.9% below prior year.

The net operating revenue shows a decrease of 17.7% compared to budget and 39.0% decrease compared to prior year. Total operating expenses are 6.2% below budget and 19.1% below prior year.

The net income for home health showed a decrease of approximately $3.1K compared to budget and $7.1K below prior year.

The Gunnison Consolidated Living Community incurred a loss of $36,200 compared to budget and a $26,291 loss compared to prior year for July.

KEY STATISTICS

	Month-to-Date							Year-to-Date						
	Jul-15	Bgt	Var	% Var	Jul-14	Var	% Var	July-15	Bgt	Var	% Var	Jul-14	Var	% Var
Inpatient Days	130	136	(6)	-4.4%	159	(29)	-18.2%	798	893	(95)	-10.6%	825	(27)	-3.3%
Average Daily Census	4.2	4.4	(0.2)	-4.4%	5.1	(0.9)	-18.2%	3.8	4.2	(0.4)	-10.6%	3.9	(0.1)	-3.3%
Admissions	53	53	-	0.0%	67	(14)	-20.9%	316	351	(35)	-10.0%	325	(9)	-2.8%
Avg. Length of Stay	2.45	2.57	-0.11	-4.4%	2.37	0.08	3.4%	2.53	2.54	(0.02)	-0.7%	2.54	(0.01)	-0.5%
Percent Occupancy	17.5%	18.3%	-0.8%	-4.4%	21.4%	-3.9%	-18.2%	15.7%	17.6%	(0)	-10.6%	16.2%	-0.5%	-3.3%
Births	9	11	(2)	-18.2%	14	(5)	-35.7%	71	82	(11)	-13.4%	85	(14)	-16.5%
Swing Bed Days	19	37	(18)	-48.6%	32	(13)	-40.6%	277	322	(45)	-14.0%	357	(80)	-22.4%
Observation Patients	56	54	2	3.7%	56	-	0.0%	257	250	7	2.8%	260	(3)	-1.2%
Lab Exams	7,078	7,038	40	0.6%	6,845	233	3.4%	39,201	40,447	(1,246)	-3.1%	37,335	1,866	5.0%
EMS Patients	72	77	(5)	-6.5%	72	-	0.0%	336	406	(70)	-17.2%	390	(54)	-13.8%
ER Visits	847	732	115	15.7%	773	74	9.6%	3,737	3,396	341	10.0%	3,492	245	7.0%
Cardiopulmonary Exams	513	419	94	22.4%	474	39	8.2%	2,594	2,727	(133)	-4.9%	2,550	44	1.7%
X-Ray Exams	677	570	107	18.8%	571	106	18.6%	3,267	3,051	216	7.1%	2,996	271	9.0%
Ultrasound Exams	142	114	28	24.6%	107	35	32.7%	944	793	151	19.0%	737	207	28.1%
Mammo Exams	132	192	(60)	-31.3%	172	(40)	-23.3%	1,209	1,185	24	2.0%	1,186	23	1.9%
CT Scan Exams	271	220	51	23.2%	243	28	11.5%	1,191	1,085	106	9.8%	1,060	131	12.4%
MRI Exams	119	123	(4)	-3.3%	133	(14)	-10.5%	725	719	6	0.8%	744	(19)	-2.6%
Physical Therapy Patients	583	537	46	8.6%	503	80	15.9%	3,686	3,661	25	0.7%	3,693	(7)	-0.2%
Physical Therapy Modalities	1,670	1,502	168	11.2%	1,454	216	14.9%	10,617	10,812	(195)	-1.8%	10,708	(91)	-0.8%
CB Clinic Patients	207	120	87	72.5%	148	59	39.9%	1,059	885	174	19.7%	793	266	33.5%
CB Clinic Modalities	770	426	344	80.8%	502	268	53.4%	3,803	3,150	653	20.7%	2,862	941	32.9%
Occup Therapy Patients	127	137	(10)	-7.3%	96	31	32.3%	756	995	(239)	-24.0%	898	(142)	-15.8%
Occup Therapy Modalities	329	277	52	18.8%	216	113	52.3%	1,906	2,539	(633)	-24.9%	2,358	(452)	-19.2%
Anesthesia Stats	137	117	20	17.1%	128	9	7.0%	735	761	(26)	-3.4%	745	(10)	-1.3%
Surgery - Inpatient	13	18	(5)	-27.8%	21	(8)	-38.1%	84	127	(43)	-33.9%	114	(30)	-26.3%
Surgery - Outpatient	84	74	10	13.5%	84	-	0.0%	432	447	(15)	-3.4%	493	(61)	-12.4%
Scopes	40	24	16	66.7%	23	17	73.9%	239	196	43	21.9%	186	53	28.5%
Surgeries - Total	137	116	21	18.1%	128	9	7.0%	755	770	(15)	-1.9%	793	(38)	-4.8%
Outpatient visits	4,623	4,032	591	14.7%	4,061	562	13.8%	24,990	23,263	1,727	7.4%	22,863	2,127	9.3%
Imaging Visits	1,341	1,219	122	10.0%	1,226	115	9.4%	7,855	6,832	1,023	15.0%	6,762	1,093	16.2%
Laboratory Visits	1,333	1,767	(434)	-24.6%	1,289	44	3.4%	7,568	7,967	(399)	-5.0%	7,267	301	4.1%

ADMISSIONS BY PHYSICIANS

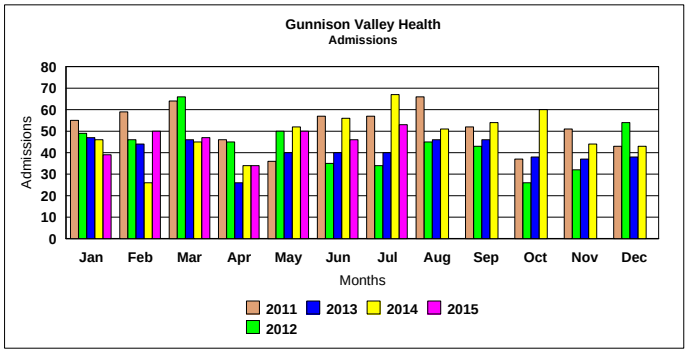
Jul-15

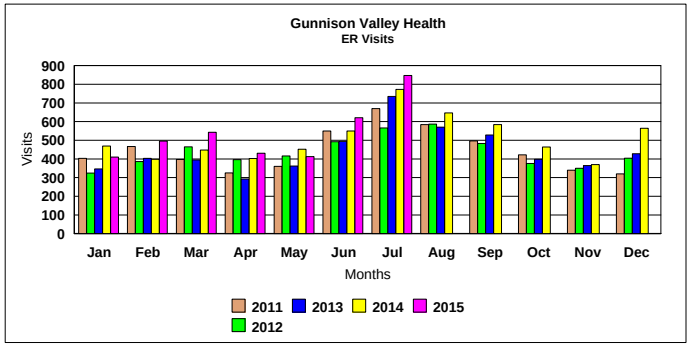
		2015				2014					
Phys. #	Name	Tot Admits	Swing	Newborn	Admits	Tot Admits	Swing	Newborn	Admits	Var.	% Var.
100	Garren L.	0	0	0	0	1	0	0	1	-1	-100%
200	McMurren J.	0	0	0	0	3	0	0	3	-3	-100%
330	Matthews M.	6	0	4	2	7	0	4	3	-1	-33%
800	Bonney T.	2	0	0	2	2	0	0	2	0	0%
1100	Beim G.	5	0	0	5	2	0	0	2	3	150%
1103	Schutt R.	2	0	0	2	2	0	0	2	0	0%
1150	Griggs R.	1	0	0	1	3	0	0	3	-2	-67%
9100	Niccoli S.	5	0	0	5	9	0	0	9	-4	-44%
9500	Bishop J.	5	0	0	5	3	0	0	3	2	67%
100001	Meeuwsen A.	2	0	2	0	5	0	2	3	-3	-100%
100002	Meeuwsen M.	2	0	0	2	1	0	1	0	2	100%
100005	Porter GFP.	20	0	3	17	23	3	4	16	1	6%
100011	De Raet O.	0	0	0	0	0	0	0	0	0	0%
111001	Thomson G.	0	0	0	0	0	0	0	0	0	0%
500	Wolkov J.	0	0	0	0	0	0	0	0	0	0%
9506	Smith J.	0	0	0	0	0	0	0	0	0	0%
111111	Parker Alt	0	0	0	0	0	0	0	0	0	0%
	Pontius DA	0	0	0	0	0	0	0	0	0	0%
9508	Roberts J.	0	0	0	0	0	0	0	0	0	0%
9509	Timothy St.	2	0	0	2	0	0	0	0	2	0%
100010	Felberg	0	0	0	0	17	0	3	14	-14	-100%
700	Maloney	0	0	0	0	0	0	0	0	0	0%
877900	Sullinger	0	0	0	0	0	0	0	0	0	0%
500196	Johnson Je.	0	0	0	0	0	0	0	0	0	0%
1155	Borchard K.	0	0	0	0	2	0	0	2	-2	-100%
3700	Good David	0	0	0	0	1	0	0	1	-1	-100%
124	Good Wanda	0	0	0	0	2	0	0	2	-2	-100%
902200	Gattis W.	0	0	0	0	1	0	0	1	-1	-100%
111000	Fradkinkev	0	0	0	0	0	0	0	0	0	0%
100012	Haight E.	0	0	0	0	0	0	0	0	0	0%
100013	Lawson Rob	13	3	0	10	0	0	0	0	10	100%
		65	3	9	53	84	3	14	67	-14	-21%

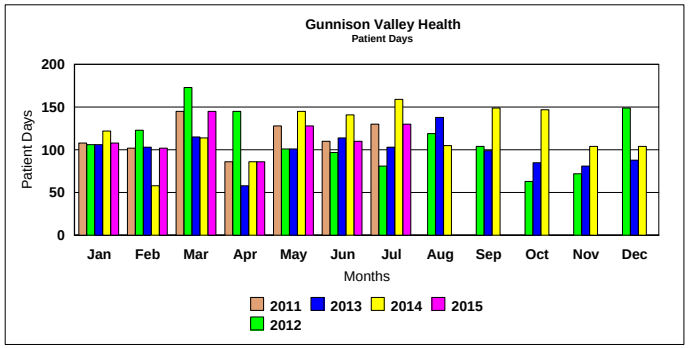
YTD 2015

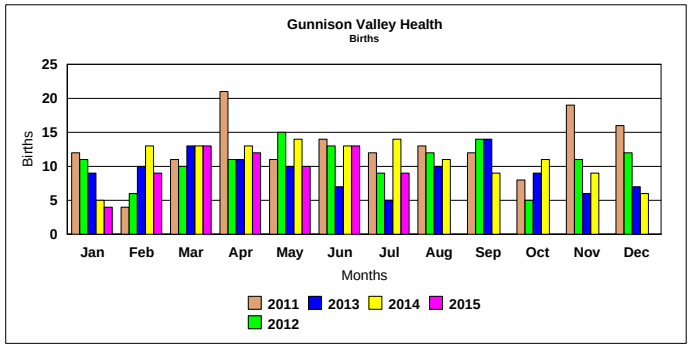
		2015				2014					
Phys. #	Name	Tot Admits	Swing	Newborn	Admits	Tot Admits	Swing	Newborn	Admits	Var.	% Var.
100	Garren L.	2	0	2	0	30	3	9	18	-18	-100%
200	McMurren J.	9	0	8	1	42	7	12	23	-22	-96%
330	Matthews M.	54	2	19	33	61	0	36	25	8	32%
800	Bonney T.	6	0	0	6	15	0	0	15	-9	-60%
1100	Beim G.	23	1	0	22	12	1	0	11	11	100%
1103	Schutt R.	9	0	0	9	16	0	0	16	-7	-44%
1150	Griggs R.	12	1	0	11	25	2	0	23	-12	-52%
9100	Niccoli S.	42	0	1	41	44	0	0	44	-3	-7%
9500	Bishop J.	23	0	0	23	19	0	0	19	4	21%
100001	Meeuwsen A.	22	0	9	13	40	4	11	25	-12	-48%
100002	Meeuwsen M.	21	2	13	6	44	5	10	29	-23	-79%
100005	Porter GFP.	125	13	19	93	51	10	4	37	56	151%
100011	De Raet O.	7	0	0	7	0	0	0	0	7	100%
111001	Thomson G.	0	0	0	0	4	0	0	4	-4	-100%
500	Wolkov J.	0	0	0	0	0	0	0	0	0	0%
9506	Smith J.	0	0	0	0	0	0	0	0	0	0%
111111	Parker Alt	0	2	0	-2	4	0	0	4	-6	0%
	Pontius DA	0	0	0	0	1	0	0	1	-1	-100%
9508	Roberts J.	0	0	0	0	4	0	0	4	-4	0%
9509	Timothy St.	11	0	0	11	1	0	0	1	10	100%
100010	Felberg	0	0	0	0	20	0	3	17	-17	0%
700	Maloney	0	0	0	0	2	0	0	2	-2	0%
877900	Sullinger	0	0	0	0	1	0	0	1	-1	0%
500196	Johnson Je.	0	0	0	0	0	0	0	0	0	0%
1155	Borchard K.	0	0	0	0	2	0	0	2	-2	0%
3700	Good David	0	0	0	0	1	0	0	1	-1	0%
124	Good Wanda	0	0	0	0	2	0	0	2	-2	0%
902200	Gattis W.	1	0	0	1	1	0	0	1	0	100%
111000	Fradkinkev	0	0	0	0	0	0	0	0	0	0%
100012	Haight E.	31	0	0	31	0	0	0	0	31	100%
100013	Lawson Rob	13	3	0	10	0	0	0	0	10	200%
		411	24	71	316	442	32	85	325	-9	-3%

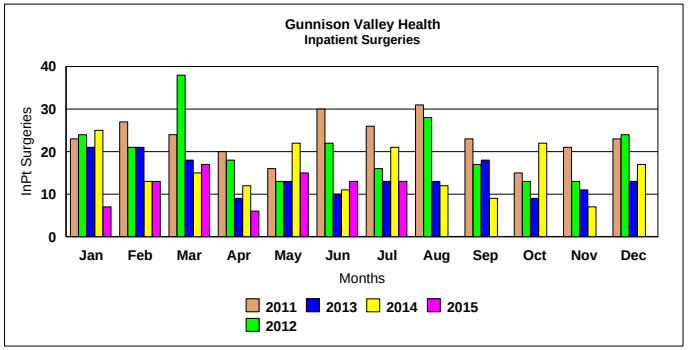
GUNNISON VALLEY HEALTH VOLUMES

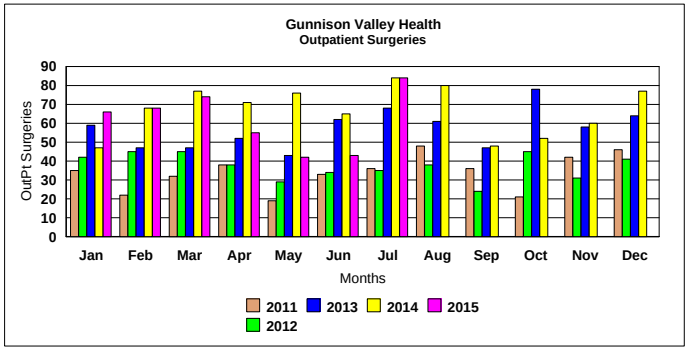


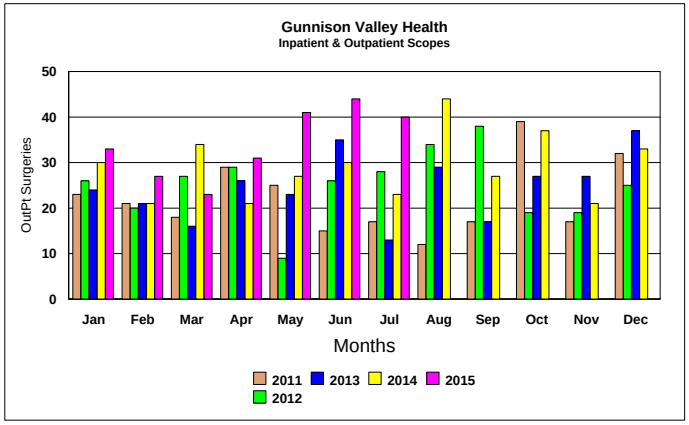


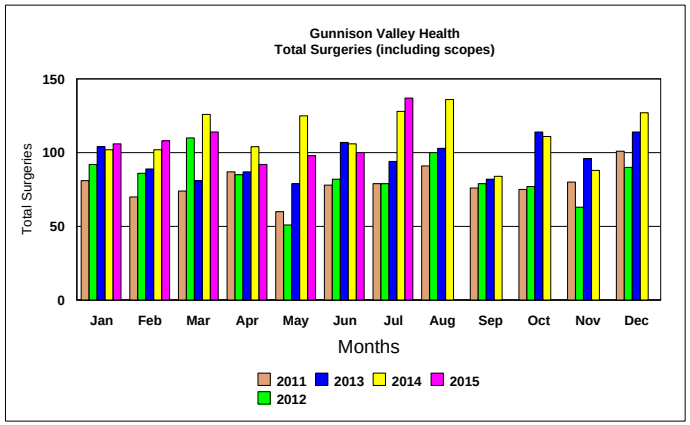


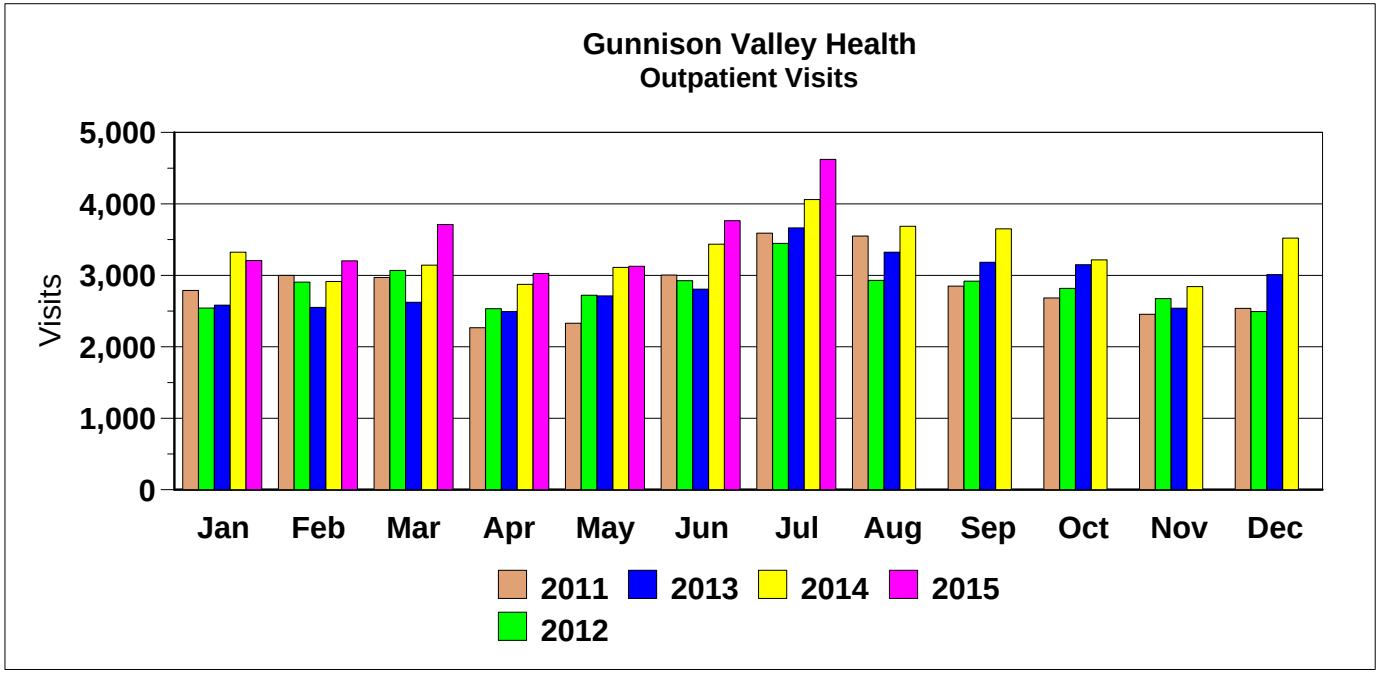


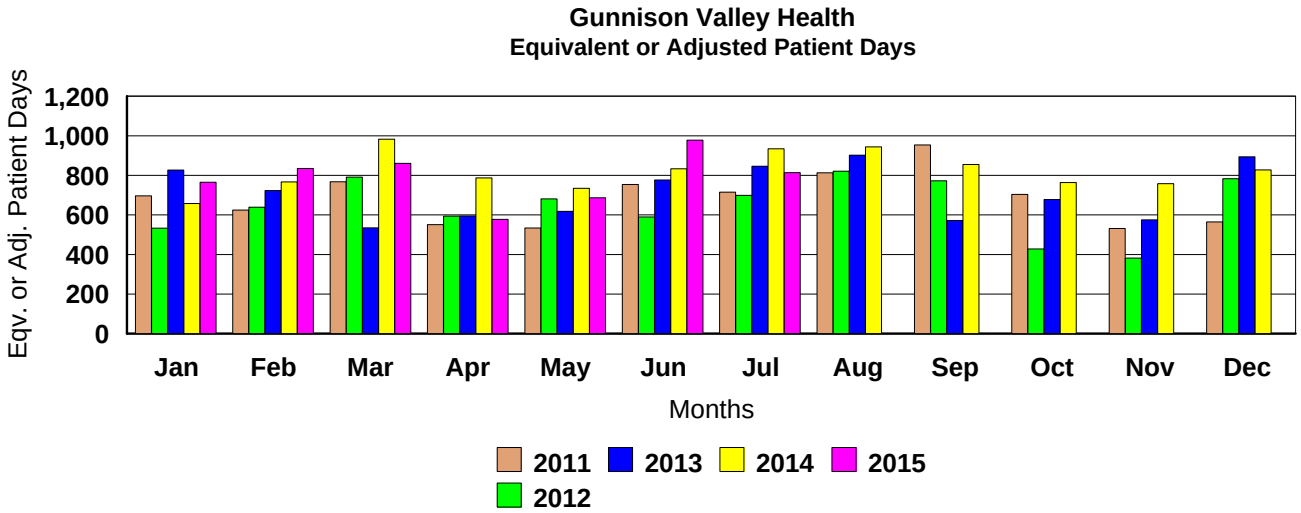






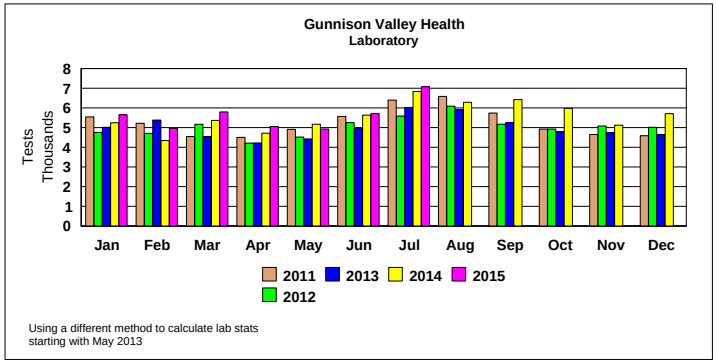


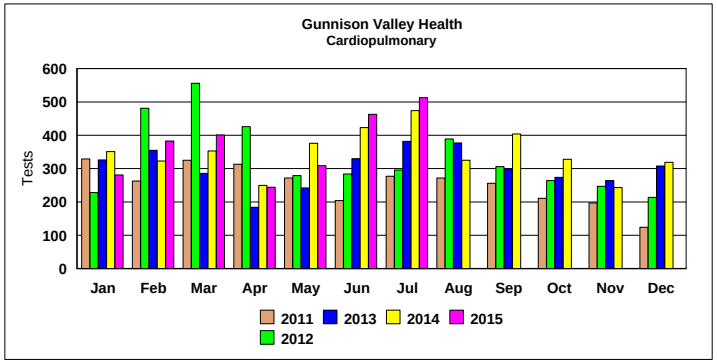

Gunnison Valley Health
Outpatient Visits
Visits
5,000
4,000
3,000
2,000
1,000
0
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2011
2013
2014
2015
2012

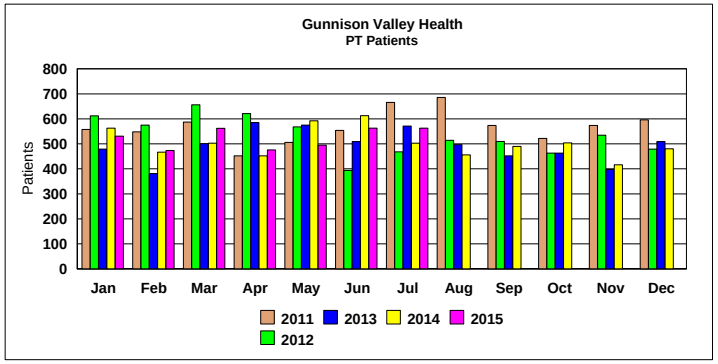


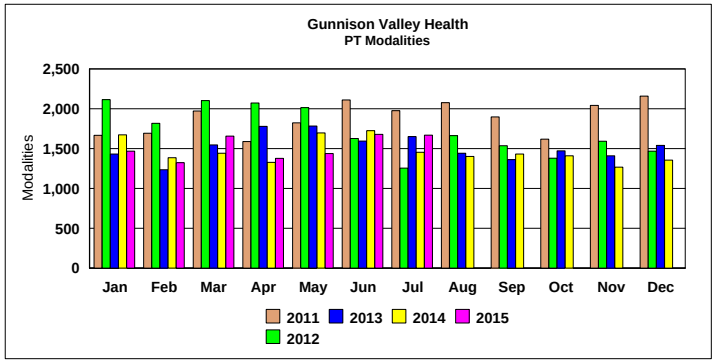
Equivalent or adjusted patient days translates the outpatient volumes into a inpatient equivalent.
Calculation of equivalent patient days is based on total gross revenue & inpatient revenue.

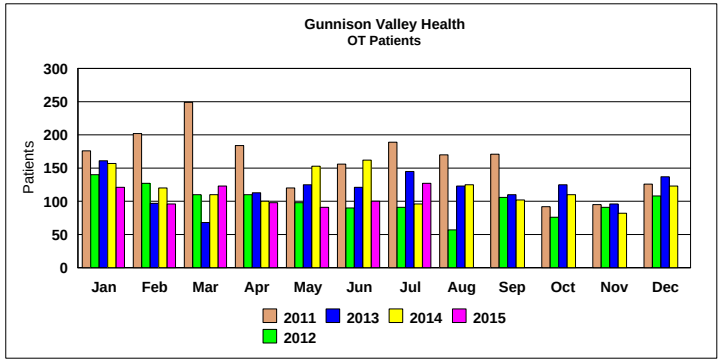
MISCELLANEOUS STATS

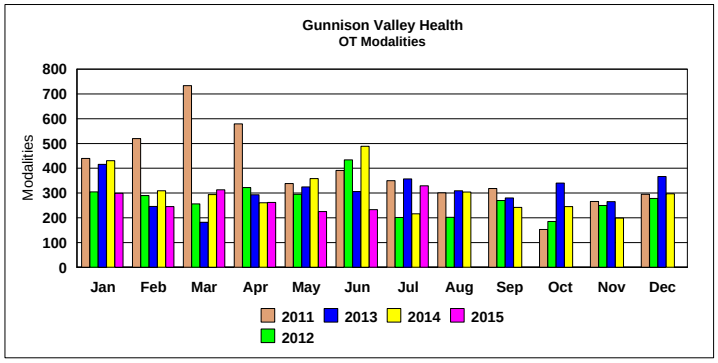


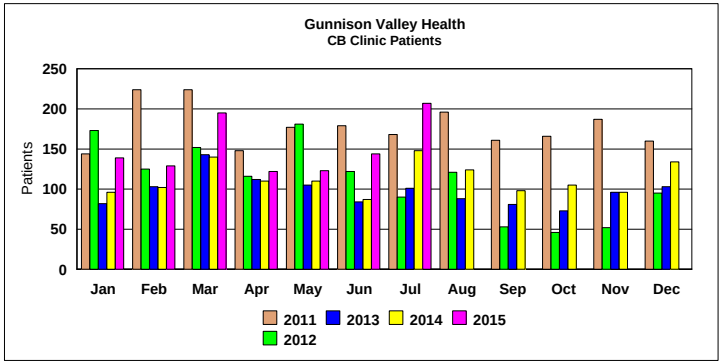


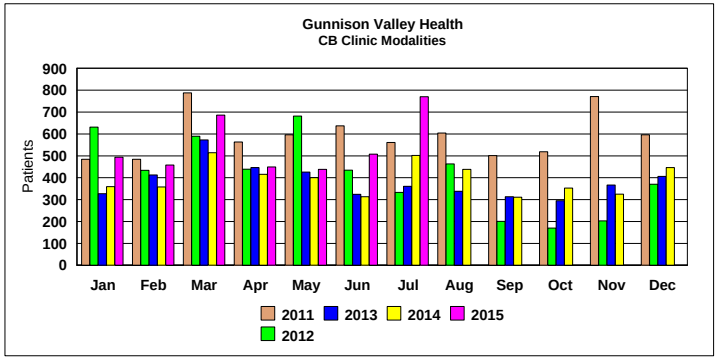




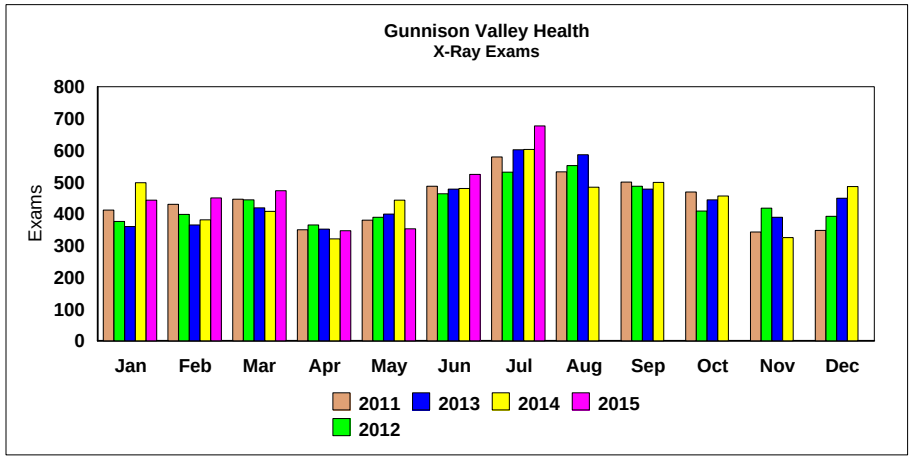


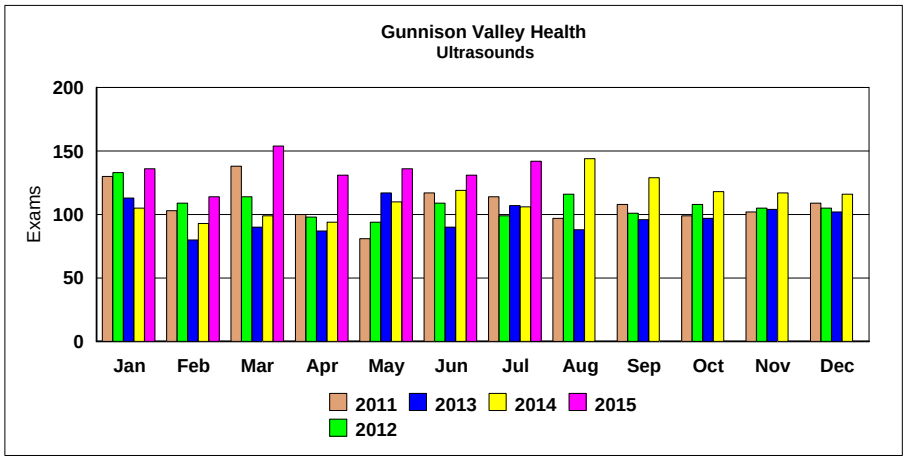


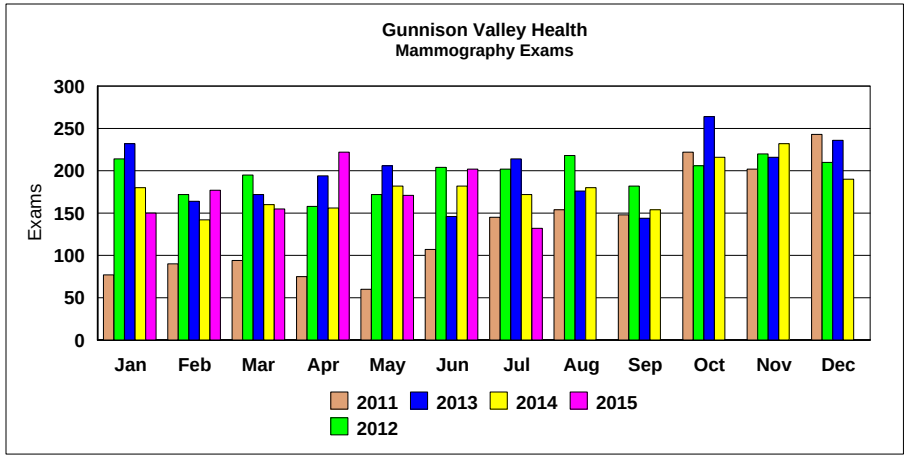


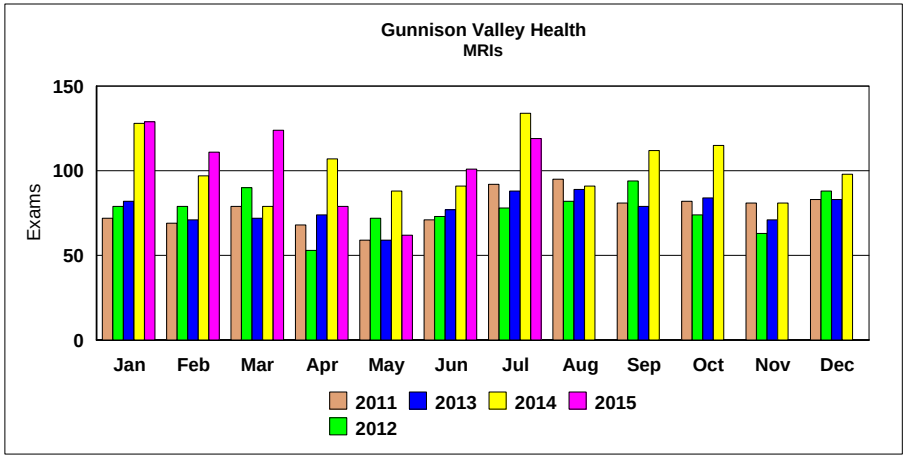


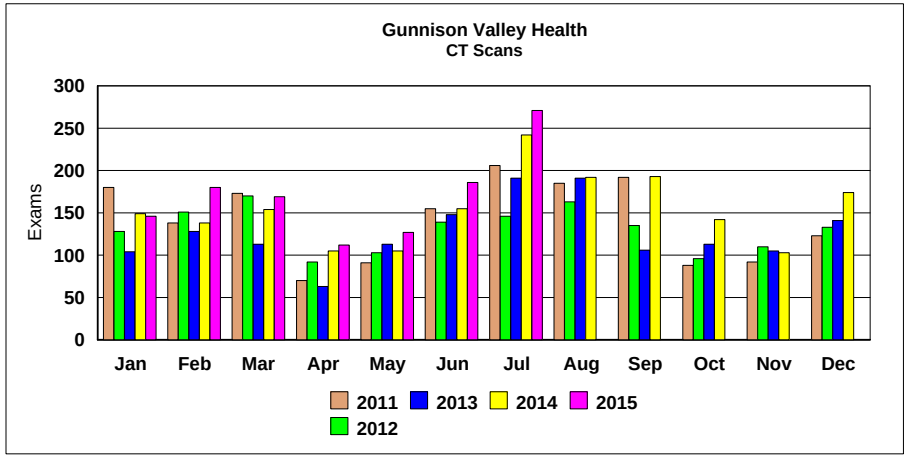
RADIOLOGY STATS











GUNNISON VALLEY HEALTH
CONSOLIDATED FINANCIAL STATEMENTS
July 2015

INCOME STATEMENT	GVH	GVH Bgt	Var	GVH P/Y	Var	SCC	SCC Bgt	Var	SCC P/Y	Var	Hosp/PC	Hosp/PC Bgt	Var	Hosp/PC P/Y	Var	H.H	H. H. Bgt	Var	H. H. P/Y	Var
PATIENT REVENUE																				
Inpatient Services	818,897	899,480	-9.0%	1,009,276	-18.9%															
Outpatient Services	2,308,622	2,222,635	3.9%	2,352,709	-1.9%															
Emergency Room	1,105,041	868,118	27.3%	1,007,058	9.7%															
Observation	314,549	217,381	44.7%	345,763	-9.0%															
Swing Bed	59,052	121,546	-51.4%	96,546	-38.8%															
Professional Fees	801,336	684,059	17.1%	596,310	34.4%															
CB Mtn Clinic	87,042	140,360	-38.0%	-	100.0%															
Gunnison Valley Hospital	5,494,539	5,153,579	6.6%	5,407,662	1.6%															
Senior Care Center						260,576	339,438	-23.2%	316,590	-17.7%	572	13,873	-95.9%	44,443	-98.7%	36,430	46,206	-21.2%	53,500	-31.9%
Foundation																				
TOTAL REVENUES	**5,494,539**	**5,153,579**	**6.6%**	**5,407,662**	**1.6%**	**260,576**	**339,438**	**-23.2%**	**316,590**	**-17.7%**	**572**	**13,873**	**-95.9%**	**44,443**	**-98.7%**	**36,430**	**46,206**	**-21.2%**	**53,500**	**-31.9%**
REVENUE DEDUCTIONS																				
Bad Debt	268,958	183,983	46.2%	126,476	-112.7%	-	2,324	-100.0%	7,222	0.0%										
Medicare/Medicaid	1,165,056	1,446,093	-19.4%	1,270,657	-8.3%															
Contactual Adjustments	596,539	433,416	37.6%	519,144	14.9%	(8,952)	3,536	-353.2%	8,606	-204.0%	(3,447)	2,802	-223.0%	10,958	0.0%	4,628	7,541	38.6%	1,341	245.1%
Charity Care	126,783	135,024	-6.1%	30,323	318.1%															
Other	5,919	15,461	-61.7%	18,479	-68.0%															
TOTAL REVENUE DEDUCTIONS	**2,163,255**	**2,213,977**	**-2.3%**	**1,965,079**	**10.1%**	**(8,952)**	**5,860**	**252.8%**	**15,828**	**-156.6%**	**(3,447)**	**2,802**	**-223.0%**	**10,958**	**0.0%**	**4,628**	**7,541**	**38.6%**	**1,341**	**245.1%**
OTHER OPERATING REVENUE	16,588	12,555	32.1%	28,844	-42.5%	-	(4,467)	-100.0%	2,810	100.0%	-	-		-		-	-			
NET OPERATING REVENUE	**3,347,872**	**2,952,157**	**13.4%**	**3,471,427**	**-3.6%**	**269,528**	**329,111**	**-18.1%**	**303,572**	**-11.2%**	**4,019**	**11,071**	**-63.7%**	**33,485**	**-88.0%**	**31,802**	**38,665**	**-17.7%**	**52,159**	**-39.0%**
OPERATING EXPENSE																				
Salaries	971,513	953,959	1.8%	823,665	18.0%	179,648	177,798	1.0%	175,102	2.6%	7,284	11,737	-37.9%	19,340	-62.3%	45,679	47,268	-3.4%	46,331	-1.4%
Contract Labor	9,151	24,000	-61.9%	30,054	-69.6%	-	-	100.0%	-	0.0%										
Total Salaries	980,664	977,959	0.3%	853,719	14.9%	179,648	177,798	1.0%	175,102	2.6%	7,284	11,737	-37.9%	19,340	-62.3%	45,679	47,268	-3.4%	46,331	-1.4%
Benefits	249,225	188,495	32.2%	130,529	-90.9%	101,938	68,995	47.7%	46,588	118.8%										
Prof Fees	234,360	218,532	7.2%	253,778	-7.7%															
Travel and Education	6,859	12,949	-47.0%	12,199	-43.8%	1,708	2,307	-26.0%	2,052	-16.8%	628	763	-17.7%	409	53.5%	2,485	2,962	-16.1%	2,560	-2.9%
Purchased Services	243,502	217,694	11.9%	246,948	-1.4%	25,073	25,452	-1.5%	38,318	-34.6%	5,221	3,938	32.6%	8,530	-38.8%	7,689	9,219	-16.6%	19,012	-59.6%
Supplies	268,811	354,619	-24.2%	431,666	-37.7%	20,708	29,729	-30.3%	33,760	-38.7%	1,031	1,167	-11.7%	2,717	-62.1%	617	758	-18.6%	1,906	-67.6%
Insurance	36,276	26,956	34.6%	17,782	104.0%	1,994	2,500	-20.2%	2,500	-20.2%										
Depreciation/Amortization	137,869	131,798	4.6%	112,621	22.4%	12,251	15,813	-22.5%	14,719	-16.8%										
Interest Expense	31,554	32,910	-4.1%	33,259	-5.1%	1,855	1,855	0.0%	2,060	-10.0%										
Other	95,043	182,478	-47.9%	119,401	-20.4%	7,659	6,905	10.9%	4,151	84.5%										
TOTAL OPERATING EXPENSE	**2,284,163**	**2,344,390**	**-2.6%**	**2,211,902**	**3.3%**	**352,834**	**331,354**	**6.5%**	**319,250**	**10.5%**	**14,164**	**17,605**	**-19.5%**	**30,996**	**-54.3%**	**56,470**	**60,207**	**-6.2%**	**69,809**	**-19.1%**
NET INCOME (LOSS) FROM OPERATIONS	**1,063,709**	**607,767**	**75.0%**	**1,259,525**	**-15.5%**	**(83,306)**	**(2,243)**	**-3614.0%**	**(15,678)**	**-431.4%**	**(10,145)**	**(6,534)**	**-55%**	**2,489**	**507.6%**	**(24,668)**	**(21,542)**	**-14.5%**	**(17,650)**	**-39.8%**
NON-OPERATING																				
Income - Tax Levy						166,703	113,535	46.8%	108,208	54.1%										
Income - Interest	17,226	6,600	161.0%	(2,353)	832.1%	500	300	66.7%	303	65.0%										
Income - Other	-	-	0.0%	-	0.0%															
Restricted Donations/Grants	53,370	-	100.0%	35,676	49.6%			0.0%	30	100.0%		1,367								
Other Non Operating Expense/Revenue	12,775	-	0.0%	9,412	-35.7%															
Loss on Disposal of Assets	-	-																		
Allocation of Admin Costs	-	-				16,711	13,663	22.3%	14,219	17.5%										
TOTAL NON-OPERATING	83,371	6,600	1163.2%	42,735	-95.1%	183,914	127,498	44.2%	122,760	49.8%	-	1,367				-	-			
INCREASE/(DECREASE) IN UNRESTRICTED FUND BALANCE	**1,147,080**	**614,367**	**86.7%**	**1,302,260**	**-11.9%**	**100,608**	**125,255**	**-19.7%**	**107,082**	**-6.0%**	**(10,145)**	**(5,167)**	**-96%**	**2,489**	**507.6%**	**(24,668)**	**(21,542)**	**-14.5%**	**(17,650)**	**-39.8%**
EBIDA	**1,316,503**	**779,075**	**69.0%**	**1,448,140**	**9.1%**	**114,714**	**142,923**	**-19.7%**	**123,861**	**-7.4%**										
TOTAL MARGIN	34.3%	20.8%		37.5%		37.3%	38.1%		35.3%		-252.4%	-46.7%		7.4%		-77.6%	-55.7%		-33.8%	
OPERATING MARGIN	31.8%	20.6%		36.3%		-30.9%	-0.7%		-5.2%		-252.4%	-59.0%		7.4%		-77.6%	-55.7%		-33.8%	
EBIDA	39.3%	26.4%		41.7%		42.6%	43.4%		40.8%											

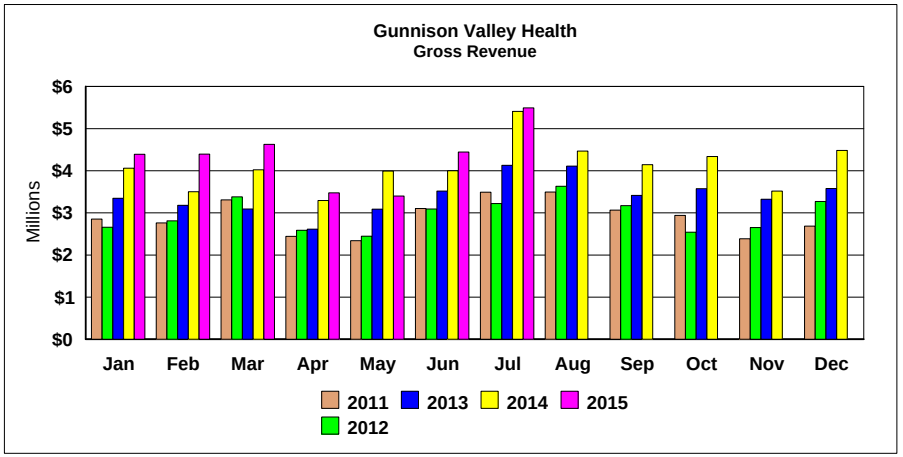
GUNNISON VALLEY HEALTH
CONSOLIDATED FINANCIAL STATEMENTS
July 2015

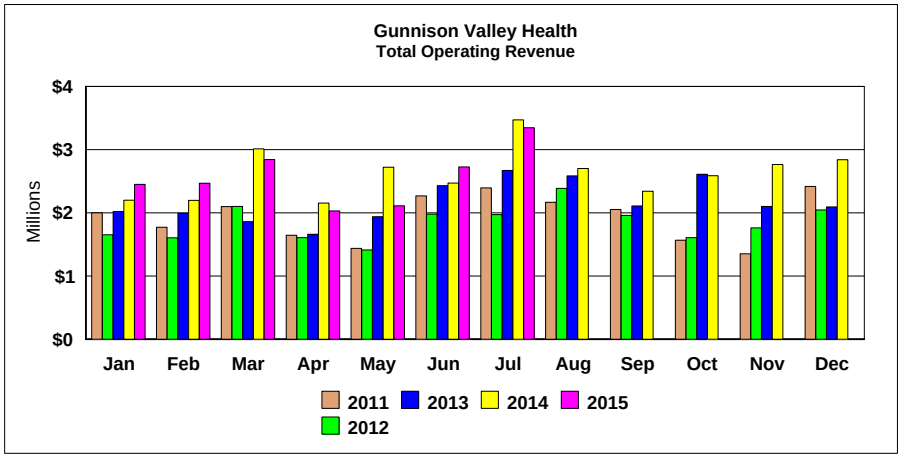
INCOME STATEMENT	A / L	A / L Bgt	Var	A / L P/Y	Var	GVHF	GVHF P/Y	Var	System 2015	System Bgt	Var	System P/Y	Var	System YTD 2015	Syst Bgt YTD 2015	Var	System YTD 2014	Var
PATIENT REVENUE																		
Inpatient Services									818,897	899,480	-9.0%	1,009,276	-18.9%	4,883,314	6,046,899	-19.2%	5,352,111	-8.8%
Outpatient Services									2,308,622	2,222,635	3.9%	2,352,709	-1.9%	14,313,912	14,081,661	1.6%	13,654,089	4.8%
Emergency Room									1,105,041	868,118	27.3%	1,007,058	9.7%	4,529,159	4,336,816	4.4%	4,413,974	2.6%
Observation									314,549	217,381	44.7%	345,763	-9.0%	1,188,940	1,230,124	-3.3%	1,335,652	-11.0%
Swing Bed									59,052	121,546	-51.4%	96,546	-38.8%	879,709	984,759	-10.7%	871,564	0.9%
Professional Fees									801,336	684,059	17.1%	596,310	34.4%	3,888,902	3,393,183	14.6%	2,652,667	46.6%
CB Mtn Clinic									87,042	140,360	-38.0%	-	#DIV/0!	546,725	934,032	-41.5%	-	#DIV/0!
Gunnison Valley Hospital									5,494,539	5,153,579	6.6%	5,407,662	1.6%	30,230,661	31,007,474	-2.5%	28,280,057	6.9%
Senior Care Center	43,887	44,519	-1.4%	43,778	0.2%				341,465	444,036	-23.1%	458,311	-25.5%	2,523,349	3,036,688	-16.9%	3,055,166	-17.4%
Foundation						66,767	10,312	547.5%	66,767	-	0.0%	10,312	100.0%	172,392	-	100.0%	120,904	42.6%
TOTAL REVENUES	**43,887**	**44,519**	**-1.4%**	**43,778**	**0.2%**	**66,767**	**10,312**	**547.5%**	**5,902,771**	**5,597,615**	**5.5%**	**5,876,285**	**0.5%**	**32,926,402**	**34,044,162**	**-3.3%**	**31,456,127**	**4.7%**
REVENUE DEDUCTIONS																		
Bad Debt									268,958	186,307	44.4%	133,698	101.2%	806,210	1,123,700	-28.3%	1,077,750	-25.2%
Medicare/Medicaid									1,165,056	1,446,093	-19.4%	1,270,657	-8.3%	7,824,054	8,704,355	-10.1%	6,299,881	24.2%
Contactual Adjustments	-	-	0.0%	-	0.0%				588,768	447,295	31.6%	540,049	9.0%	3,078,963	2,703,738	13.9%	2,536,380	21.4%
Charity Care									126,783	135,024	-6.1%	30,323	318.1%	520,526	812,737	-36.0%	790,604	-34.2%
Other									5,919	15,461	-61.7%	18,479	-68.0%	73,421	93,061	-21.1%	94,946	-22.7%
TOTAL REVENUE DEDUCTIONS	-	-	0.0%	-	0.0%	-	-	-	**2,155,484**	**2,230,180**	**-3.3%**	**1,993,206**	**8.1%**	**12,303,174**	**13,437,591**	**-8.4%**	**10,799,561**	**13.9%**
OTHER OPERATING REVENUE	-	-	0.0%	-	0.0%				16,588	8,088	105.1%	31,654	-47.6%	138,093	74,216	86.1%	657,424	-79.0%
NET OPERATING REVENUE	**43,887**	**44,519**	**-1.4%**	**43,778**	**0.2%**	**66,767**	**10,312**	547.5%	**3,763,875**	**3,375,523**	**11.5%**	**3,914,733**	**-3.9%**	**20,761,321**	**20,680,787**	**0.4%**	**21,313,990**	**-2.6%**
OPERATING EXPENSE																		
Salaries	19,967	20,129	-0.8%	19,849	0.6%	-	-	0.0%	1,224,091	1,210,891	1.1%	1,084,287	12.9%	7,940,683	8,318,182	-4.5%	6,883,363	15.4%
Contract Labor									9,151	24,000	-61.9%	30,054		305,709	74,000	313.1%	155,783	
Total Salaries	19,967	20,129	-0.8%	19,849	0.6%				1,233,242	1,234,891	-0.1%	1,114,341	10.7%	8,246,392	8,392,182	-1.7%	7,039,146	17.2%
Benefits	-	-		-					351,163	257,490	36.4%	177,117	98.3%	1,677,131	1,790,339	-6.3%	1,571,043	6.8%
Prof Fees	-	-		-					234,360	218,532	7.2%	253,778	-7.7%	1,577,883	1,508,724	4.6%	1,726,220	-8.6%
Travel and Education	-	-	#DIV/0!	95	0.0%	-	695	0.0%	11,680	18,981	-38.5%	18,010	-35.1%	105,950	160,296	-33.9%	106,760	-0.8%
Purchased Services	7,064	6,396	10.4%	9,048	-21.9%	1,551	4,580	-66.1%	290,100	262,699	10.4%	326,436	-11.1%	1,875,842	1,869,893	0.3%	1,833,759	2.3%
Supplies	314	1,051	-70.1%	571	-45.0%	-	-	0.0%	291,481	387,324	-24.7%	470,620	-38.1%	2,231,081	2,612,116	-14.6%	2,460,120	-9.3%
Insurance						-	-	0.0%	38,270	29,456	29.9%	20,282	88.7%	163,133	206,192	-20.9%	132,114	23.5%
Depreciation/Amortization						-	-	0.0%	150,120	147,611	1.7%	127,340	17.9%	1,025,728	1,033,277	-0.7%	880,296	16.5%
Interest Expense						-	-	0.0%	33,409	34,765	-3.9%	35,319	-5.4%	232,169	249,841	-7.1%	255,499	-9.1%
Other						1,280	1,898	-32.6%	103,982	189,383	-45.1%	125,450	-17.1%	859,886	1,186,989	-27.6%	832,516	3.3%
TOTAL OPERATING EXPENSE	**27,345**	**27,576**	**-0.8%**	**29,563**	**-7.5%**	**2,831**	**7,173**	**-60.5%**	**2,737,807**	**2,781,132**	**-1.6%**	**2,668,693**	**2.6%**	**17,995,195**	**19,009,849**	**-5.3%**	**16,837,473**	**6.9%**
NET INCOME (LOSS) FROM OPERATIONS	**16,542**	**16,943**	**-2.4%**	**14,215**	**16.4%**	**63,936**	**3,139**	**-1936.8%**	**1,026,068**	**594,391**	**-72.6%**	**1,246,040**	**17.7%**	**2,766,126**	**1,670,938**	**65.5%**	**4,476,517**	**38.2%**
NON-OPERATING																		
Income - Tax Levy									166,703	113,535	46.8%	108,208	54.1%	594,539	566,565	4.9%	553,464	7.4%
Income - Interest						4,066	3,938	3.3%	21,792	6,900	215.8%	1,888	1054.2%	98,873	48,300	104.7%	60,212	64.2%
Income - Other									-	-	0.0%	-	#DIV/0!	-	-	#DIV/0!	-	#DIV/0!
Restricted Donations/Grants									53,370	1,367	3804.2%	35,706	49.5%	57,953	9,569	505.6%	72,806	-20.4%
Other Non Operating Expense/Revenue							(1,165)	-100.0%	12,775	-	0.0%	8,247	100.0%	19,343	-	#DIV/0!	(18,611)	-203.9%
Loss on Disposal of Assets						-	-	0.0%	-	-				-				
Allocation of Admin Costs	(16,711)	(13,663)	-22.3%	(14,219)	-17.5%	-	-											
TOTAL NON-OPERATING	**(16,711)**	**(13,663)**	**-22.3%**	**(14,219)**	**-17.5%**	**4,066**	**2,773**	**-46.6%**	**254,640**	**121,802**	**109.1%**	**154,049**	**65.3%**	**770,708**	**624,434**	**23.4%**	**667,871**	**15.4%**
INCREASE/(DECREASE) IN UNRESTRICTED FUND BALANCE	**(169)**	**3,280**	**-105.2%**	**(4)**	**-4125.0%**	**68,002**	**5,912**	**-1050.2%**	**1,280,708**	**716,193**	**78.8%**	**1,400,089**	**-8.5%**	**3,536,834**	**2,295,372**	**54.1%**	**5,144,388**	**-31.2%**
EBIDA									**1,464,237**	**898,569**	**63.0%**	**1,562,748**	**-6.3%**	**4,794,731**	**3,578,490**	**34.0%**	**6,280,183**	**-23.7%**
TOTAL MARGIN	-0.4%	7.4%		0.0%		101.8%	57.3%	-191.8%	34.0%	21.2%		35.8%		17.0%	11.1%		24.1%	
OPERATING MARGIN	37.7%	38.1%		32.5%		95.8%	30.4%	-353.8%	27.3%	17.6%		31.8%		13.3%	8.1%		21.0%	
EBIDA									38.9%	26.6%		39.9%		23.1%	17.3%		29.5%	

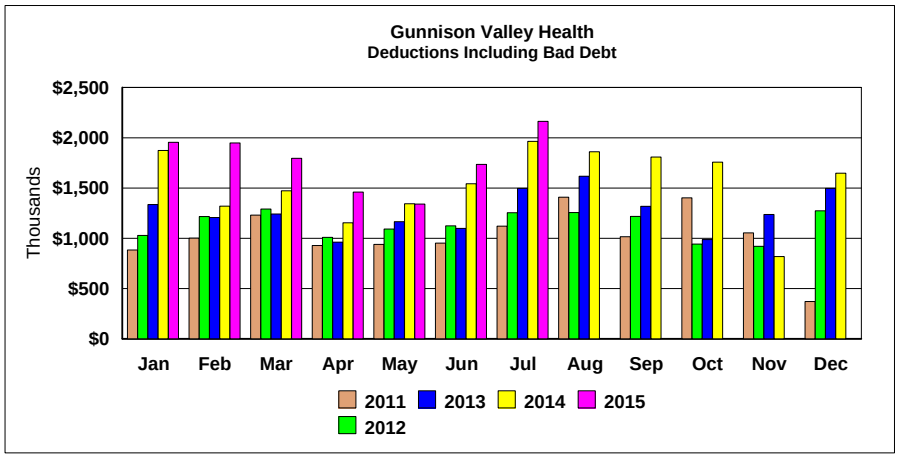
GUNNISON VALLEY HEALTH
CONSOLIDATED BALANCE SHEET
YTD July 2015

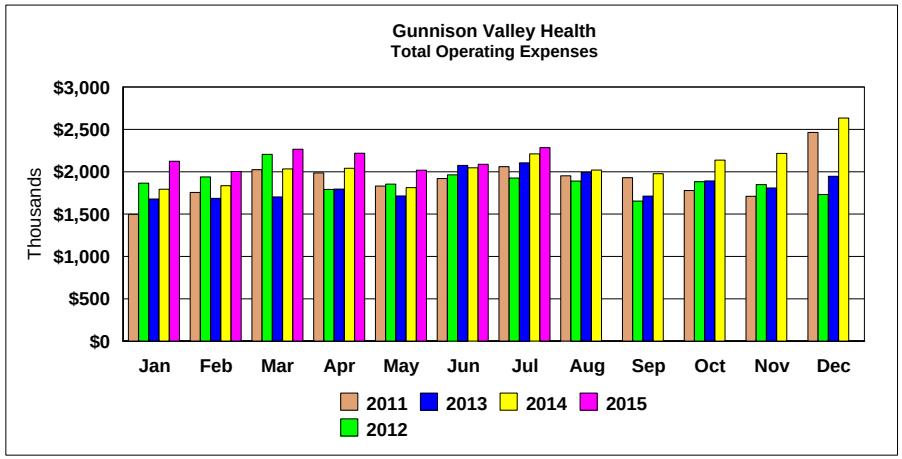
	GVH Hosp	GVH Hosp Dec '14	SCC	SCC Dec '14	Foundation	Foundation Dec '14	GVH 2015	GVH 2014
CURRENT ASSETS								
Operating Fund Cash	6,471,845	5,945,368	4,115,949	3,903,561	589,785	439,352	11,177,579	10,288,281
Unrestricted Fund Cash & Invest	14,041,891	11,969,921	-	-			14,041,891	11,969,921
Restricted Fund Cash & Invest	1,496,885	1,365,618	57,210	55,843	1,529,065	1,522,328	3,083,160	2,943,789
Accounts Receivable - Gross	10,521,112	9,025,748	422,074	392,351			10,943,186	9,418,099
Medicare Allowance	(2,235,085)	(1,003,958)	-	-			(2,235,085)	(1,003,958)
Medicaid Allowance	(968,943)	(648,361)	-	-			(968,943)	(648,361)
Other Contractual Allowances	(3,977,702)	(3,138,263)	(178,363)	(200,270)			(4,156,065)	(3,338,533)
Net Receivables	3,339,382	4,235,165	243,711	192,081			3,583,093	4,427,246
Inventories	885,260	894,759	20,094	20,098			905,354	914,857
Prepaid Expenses	432,358	235,348	32,446	64,728			464,803	300,076
TOTAL CURRENT ASSETS	26,667,621	24,646,179	4,469,410	4,236,311	2,118,850	1,961,680	33,255,880	30,844,170
FIXED ASSETS								
Land & Improvements	445,966	445,966	170,468	170,468	3,000	3,000	619,434	619,434
Buildings & Improvements	19,393,906	19,361,264	3,841,998	3,841,998	-	-	23,235,904	23,203,262
Equipment & Furniture	11,925,623	11,181,536	970,071	961,911	16,654	16,654	12,912,348	12,160,101
Intangible Assets	878,903	999,534	-		-		878,903	999,534
Accumulated Depreciation	(16,245,028)	(15,545,255)	(3,035,395)	(2,937,494)	(16,654)	(16,654)	(19,297,077)	(18,499,403)
TOTAL FIXED ASSETS	16,399,370	16,443,045	1,947,142	2,036,883	3,000	3,000	18,349,512	18,482,928
TOTAL ASSETS	**43,066,991**	**41,089,224**	**6,416,552**	**6,273,194**	**2,121,850**	**1,964,680**	**51,605,392**	**49,327,098**
SHORT TERM LIABILITY								
Accounts Payable	86,178	106,349	-	-			86,178	106,349
Accrued Expenses	139,366	170,591	142,140	133,397	163		281,669	303,988
Accrued Payroll	975,790	825,306	260,643	246,588			1,236,433	1,071,894
Estimated Amount Due Medicare	2,227,797	2,670,652	-	-			2,227,797	2,670,652
Current Maturities of long term debt	1,202,355	1,198,795	93,100	91,200			1,295,455	1,289,995
TOTAL SHORT TERM LIABILITY	4,631,486	4,971,693	495,883	471,185	163	-	5,127,532	5,442,878
LONG TERM LIABILITY	8,928,055	9,778,114	717,742	810,842			9,645,797	10,588,956
EQUITY								
Current year earnings	3,168,032	6,990,049	211,759	556,974	157,007	132,406	3,536,798	7,679,429
Unrestricted Fund Balance	26,339,418	19,349,368	4,991,168	4,434,193	1,964,680	1,832,274	33,295,266	25,615,835
Restricted Fund Balance							-	-
TOTAL EQUITY	29,507,450	26,339,417	5,202,927	4,991,167	2,121,687	1,964,680	36,832,064	33,295,264
TOTAL LIABILITY & EQUITY	**43,066,991**	**41,089,224**	**6,416,552**	**6,273,194**	**2,121,850**	**1,964,680**	**51,605,393**	**49,327,098**

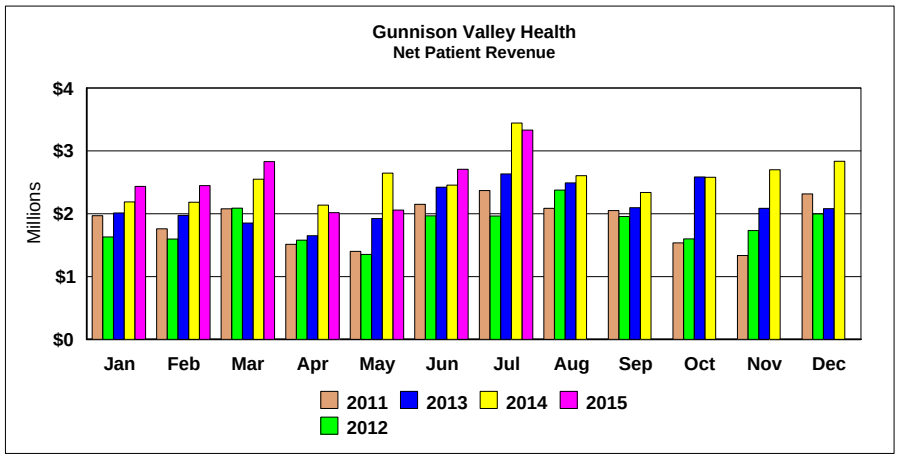
REVENUES & EXPENSES

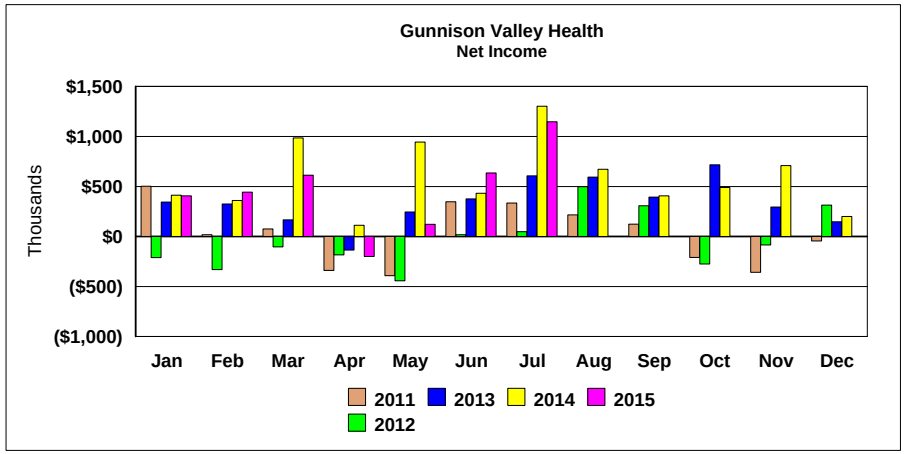






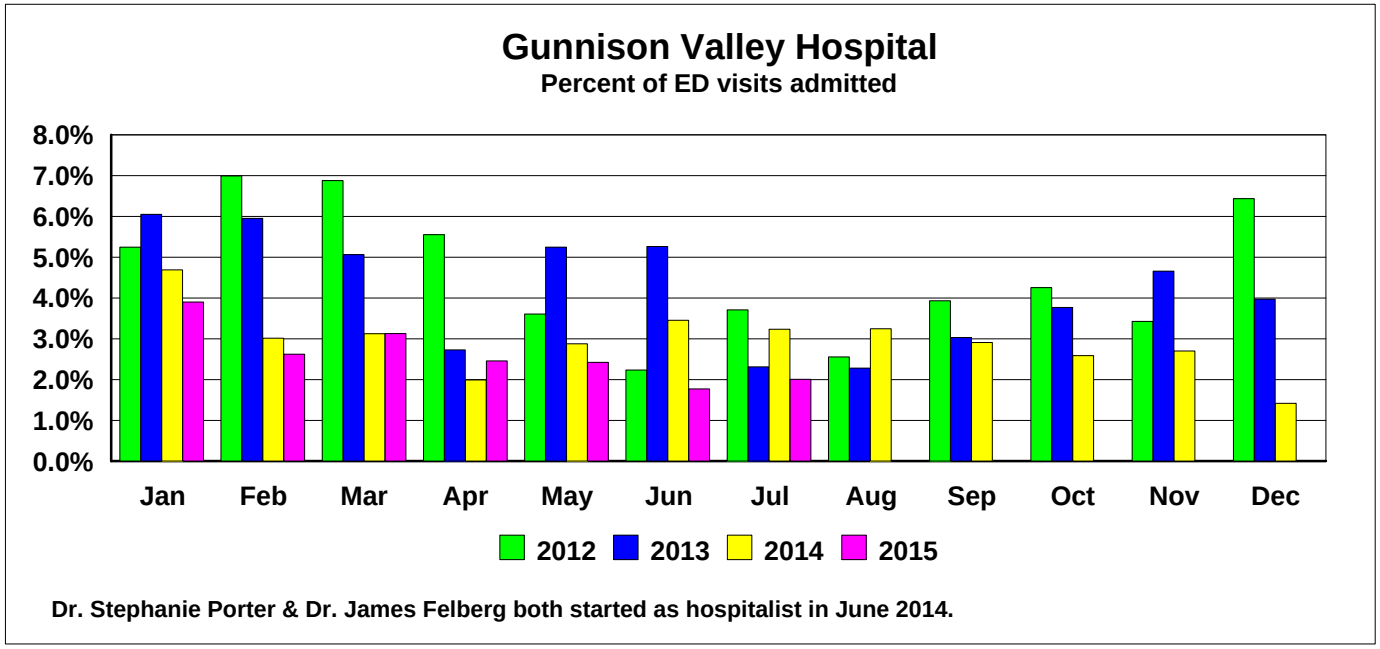




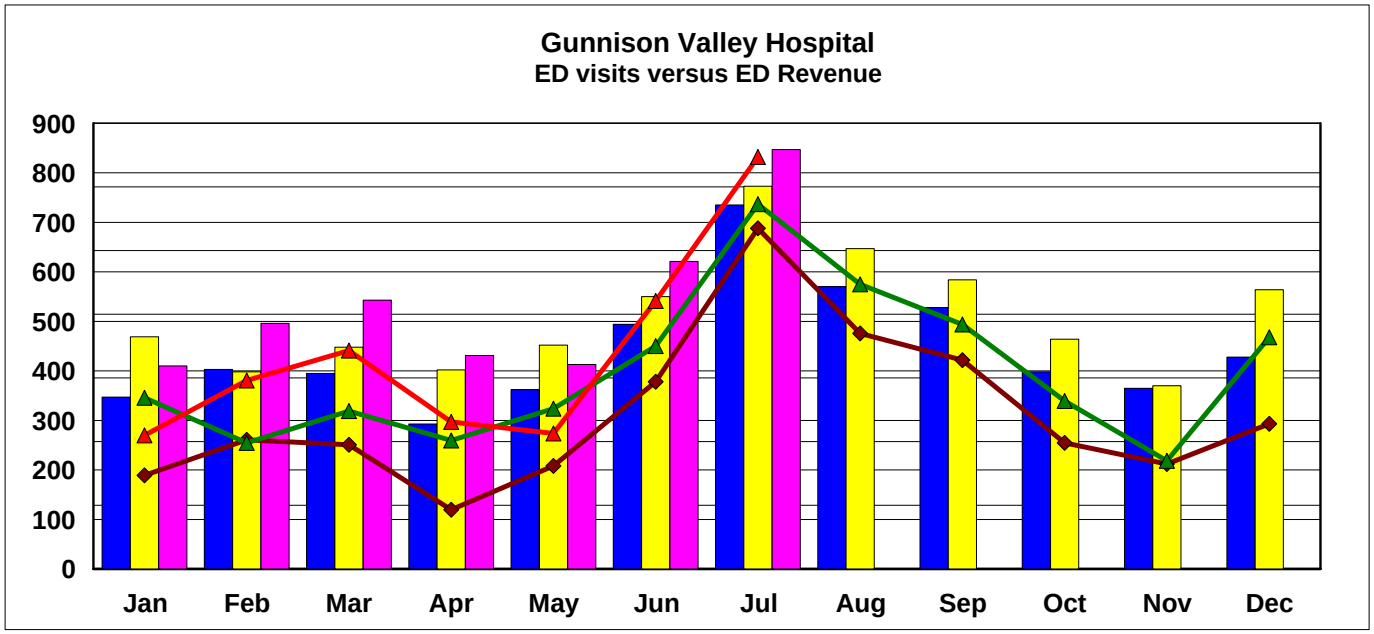


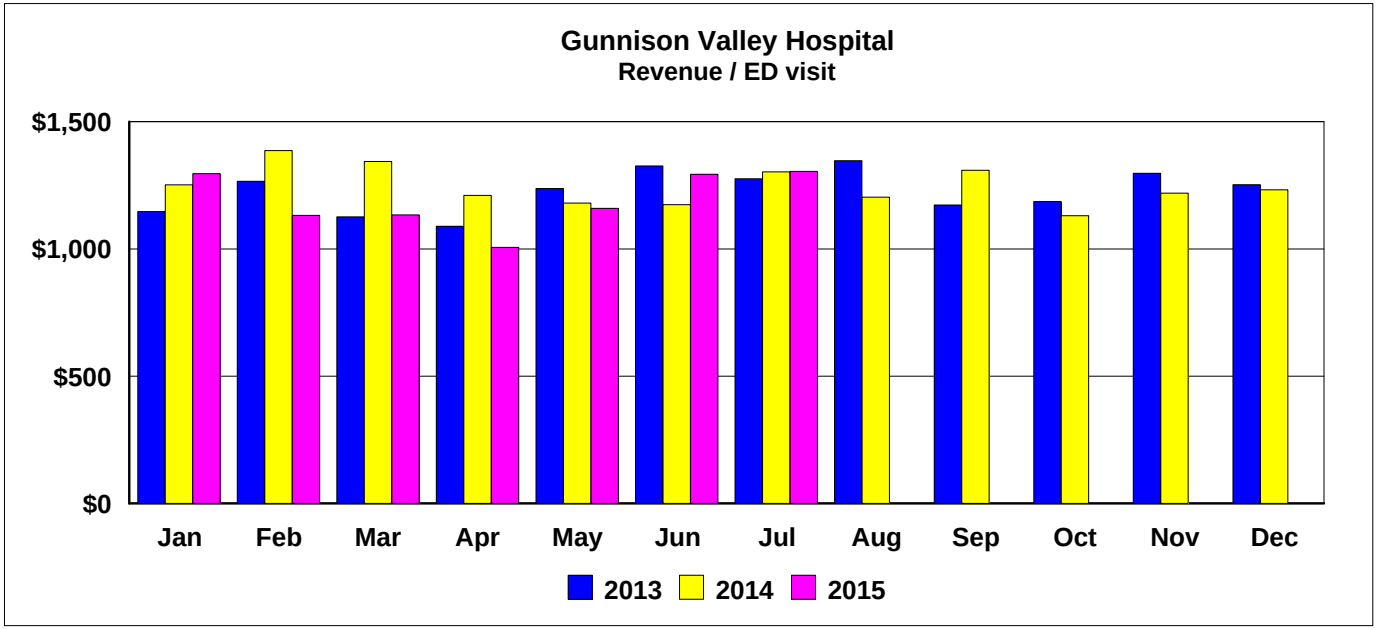
Gunnison Valley Hospital

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
ED Visits													
2012	324	386	465	396	416	492	566	587	483	376	350	404	**5,245**
2013	347	403	395	293	362	494	735	570	528	398	365	428	**5,318**
2014	469	398	448	402	452	**550**	**773**	**647**	**584**	**464**	**370**	**564**	**6,121**
2015	**410**	**496**	**543**	**407**	**413**	**621**	**847**						**3,737**
Admits													
2012	17	27	32	22	15	11	21	15	19	16	12	26	**233**
2013	21	24	20	8	19	26	17	13	16	15	17	17	**213**
2014	22	12	14	8	13	**19**	**25**	**21**	**17**	**12**	**10**	**8**	**181**
2015	**16**	**13**	**17**	**10**	**10**	**11**	**17**						**94**
% admit													
2012	5.2%	7.0%	6.9%	5.6%	3.6%	2.2%	3.7%	2.6%	3.9%	4.3%	3.4%	6.4%	**4.4%**
2013	6.1%	6.0%	5.1%	2.7%	5.2%	5.3%	2.3%	2.3%	3.0%	3.8%	4.7%	4.0%	**4.0%**
2014	4.7%	3.0%	3.1%	2.0%	2.9%	**3.5%**	**3.2%**	**3.2%**	**2.9%**	**2.6%**	**2.7%**	**1.4%**	**3.0%**
2015	**3.9%**	**2.6%**	**3.1%**	**2.5%**	**2.4%**	**1.8%**	**2.0%**						**2.5%**

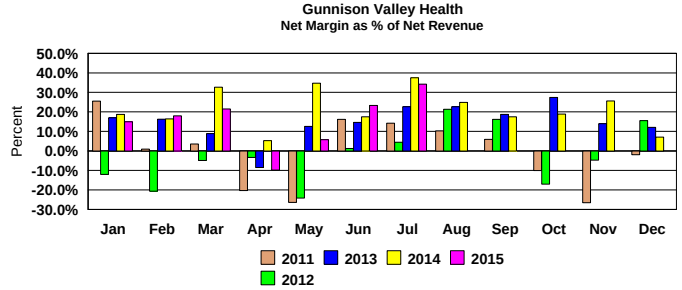


Dr. Stephanie Porter & Dr. James Felberg both started as hospitalist in June 2014.

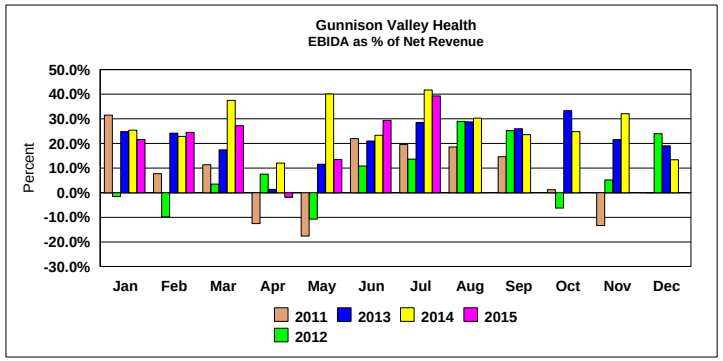

Gunnison Valley Hospital
ED visits versus ED Revenue
900
800
700
600
500
400
300
200
100
0
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec

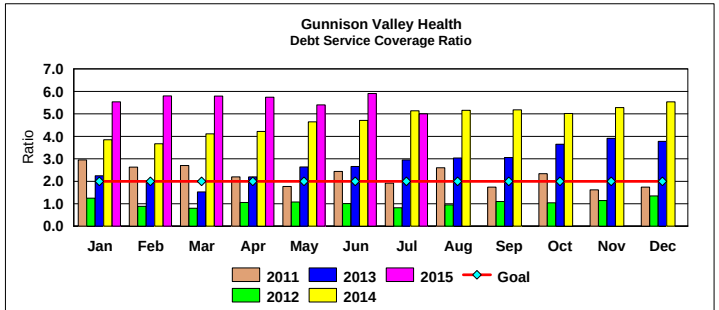

Gunnison Valley Hospital
Revenue / ED visit
$1,500
$1,000
$500
$0
Jan
Feb
Mar
Apr
May
Jun
Jul
Aug
Sep
Oct
Nov
Dec
2013
2014
2015

RATIOs

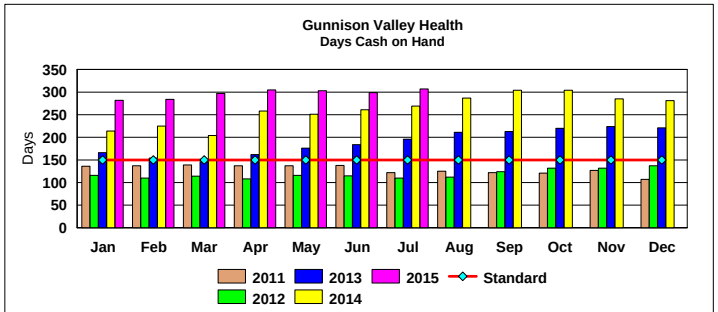


Net margin is down in November 2014 due to the posting of the $1,034K in purchased services.
The dollars were for the purchase of the Mountain clinic in Crested Butte

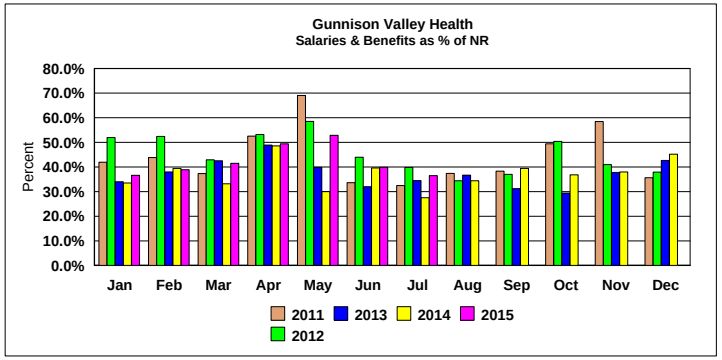


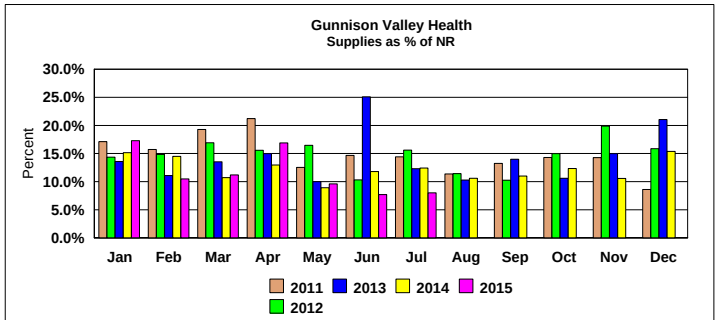


Debt Service Ratio must be maintained above 1.25 per Wells Fargo covenant
Starting January 2014 Debt Service Ratio increased to 1.50 per CoBiz

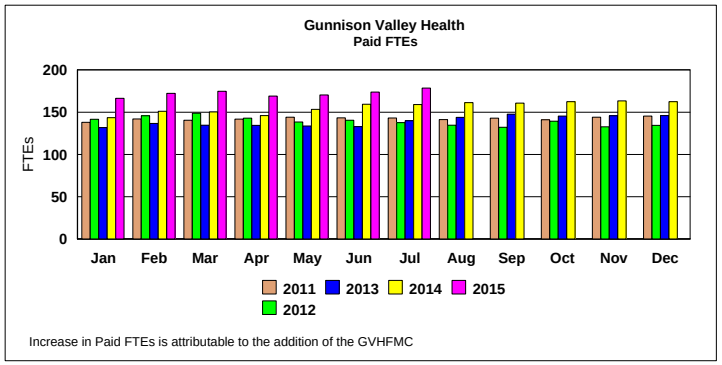


Days Cash on hand must be maintained above 90 days
Starting January 2014, Days Cash on Hand increased to 120 per CoBiz

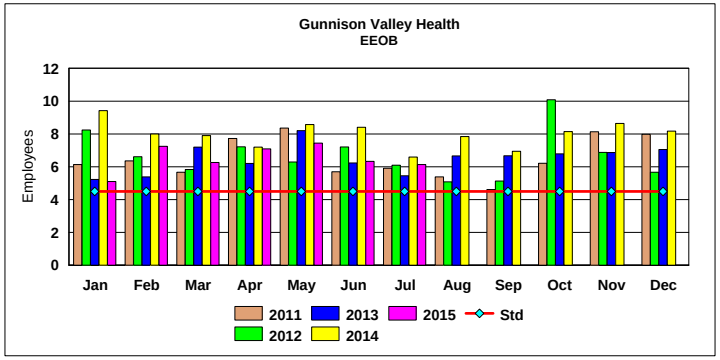




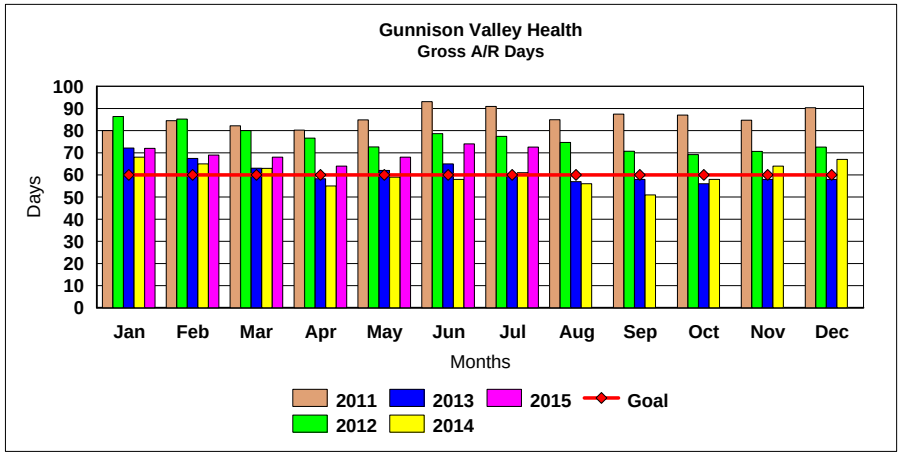
June 2013 - $327,238.28 inventory adjustment in OR

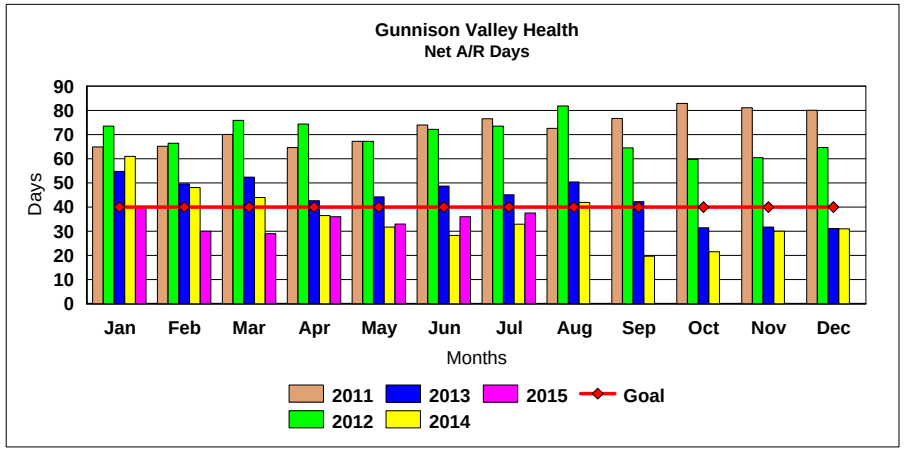


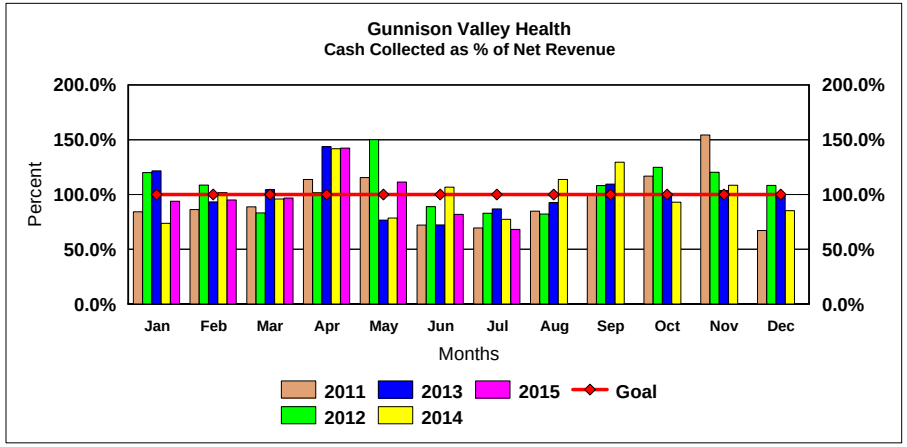
Increase in Paid FTEs is attributable to the addition of the GVHFMC

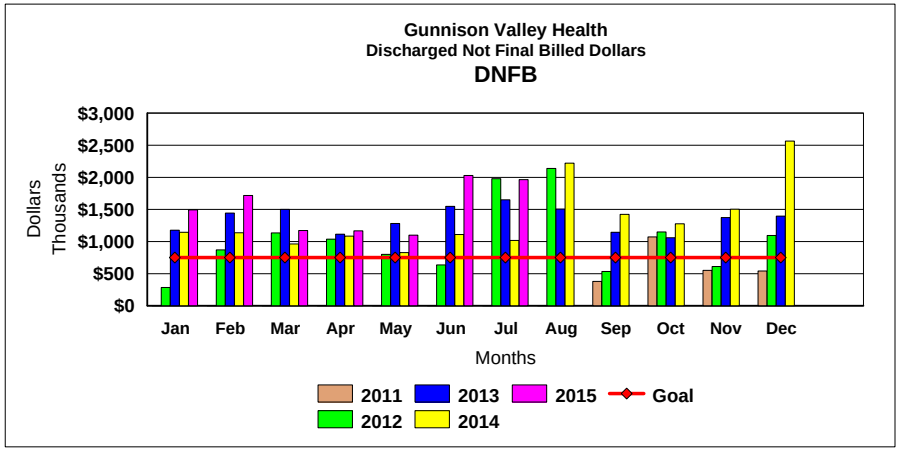


BUSINESS OFFICE RATIOS

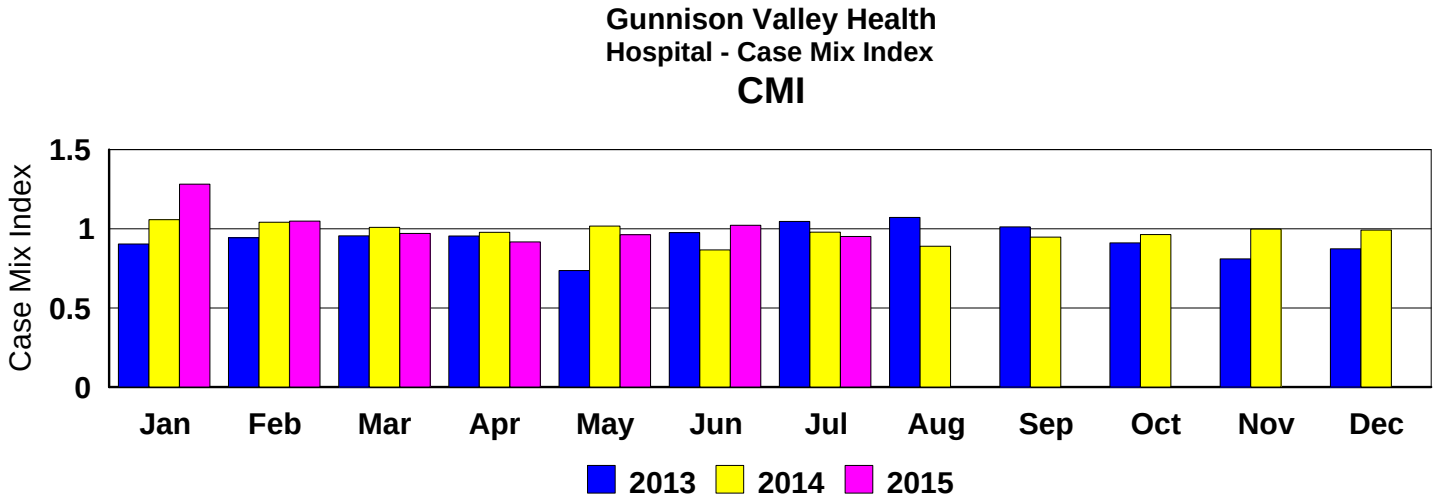




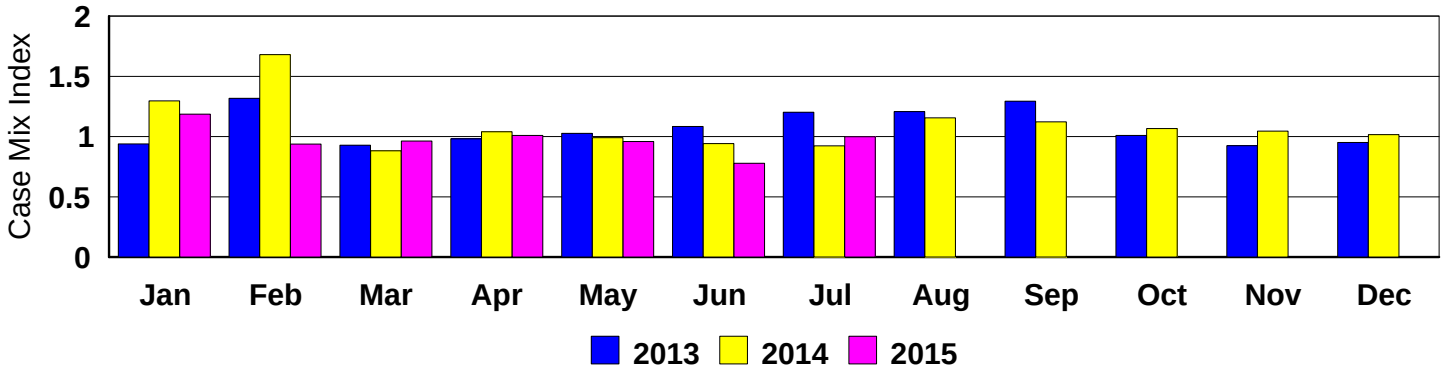




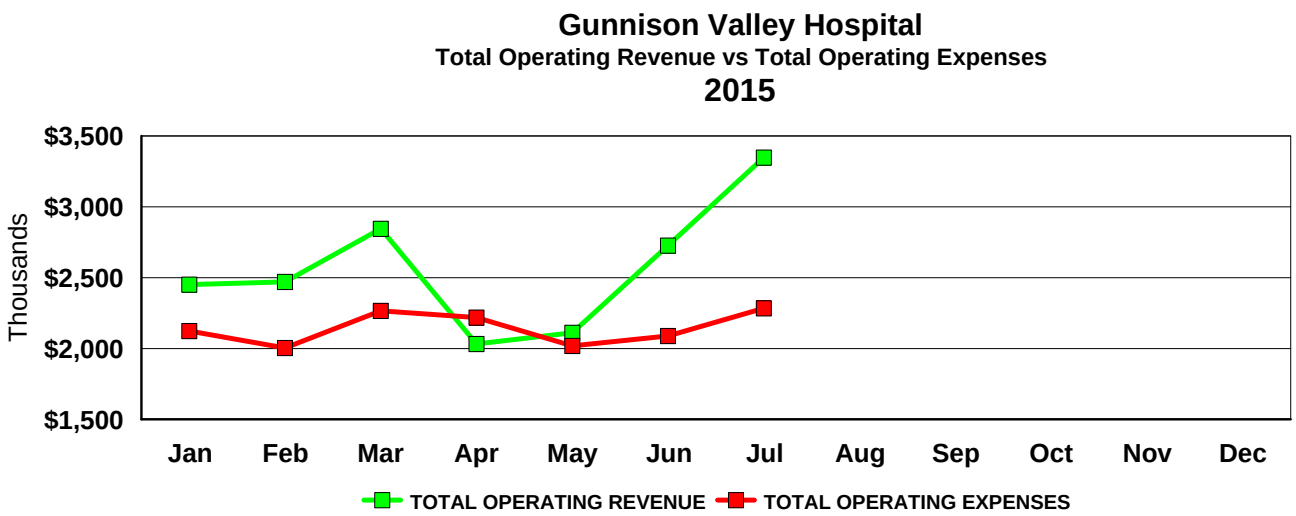
CASE MIX INDEX



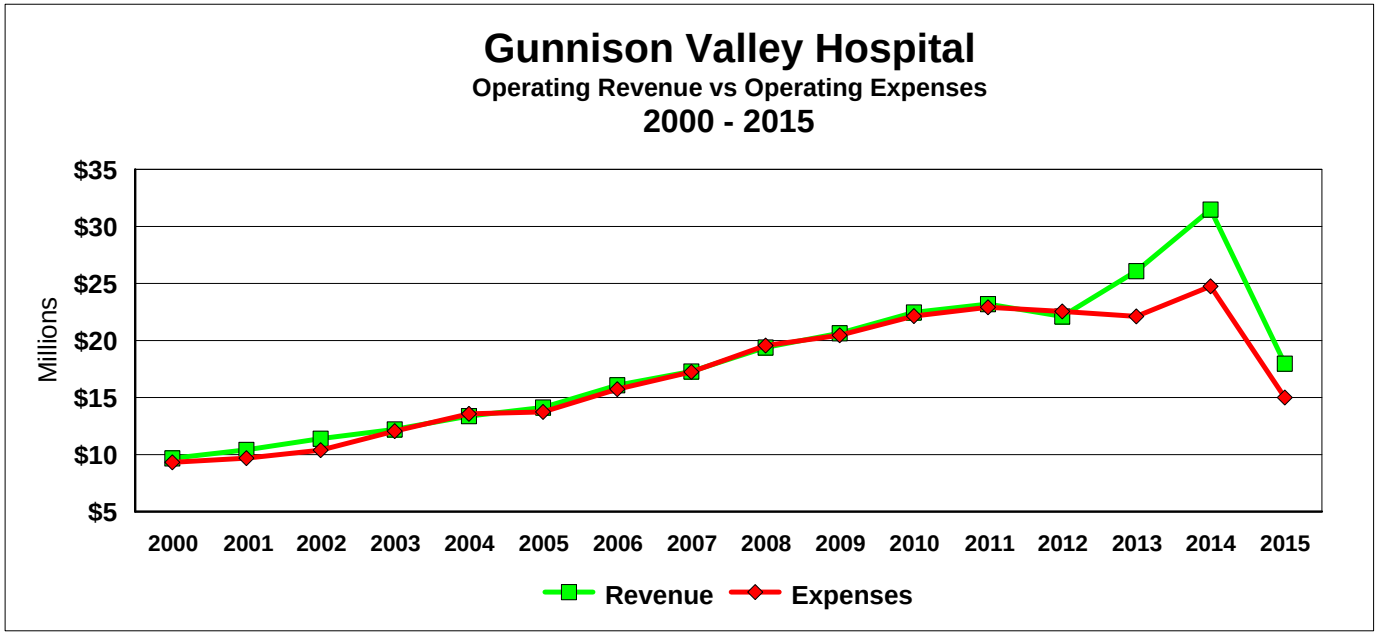
The characteristics–age, gender and health status–of the population served by a health system or physician's office in a given period of time which are classified by disease, diagnostic or therapeutic procedures performed, method of payment, duration of hospitalization and intensity and type of services provided; in the US, a hospital's CM is based on the diagnosis-related groups

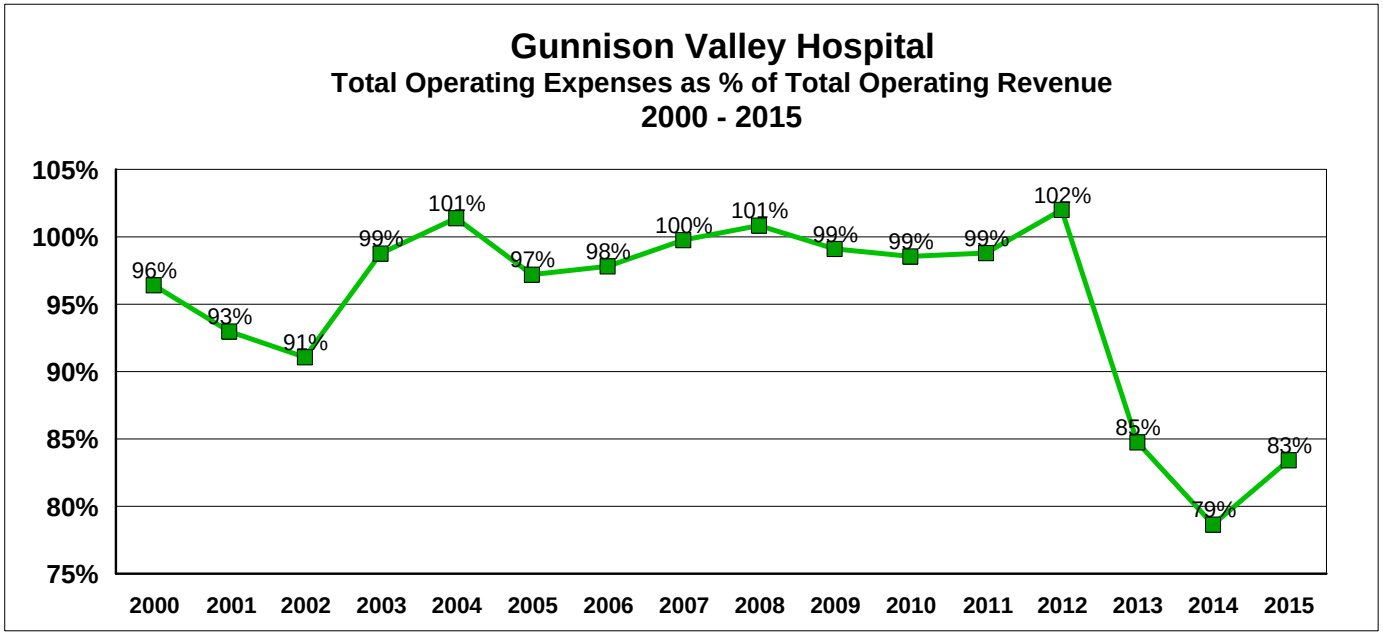


The relative numbers of various types of patients being treated as categorized by disease-related groups, severity of illness, rate of consumption of resources, and other indicators; used as a tool for managing and planning health care services.



GVH book approximately $554K in meaningfull use dollars in March 2014
GVH booked $1,074K for the purchasae of the Mountain Clinic


Gunnison Valley Hospital
Operating Revenue vs Operating Expenses
2000 - 2015
Millions
$35
$30
$25
$20
$15
$10
$5
2000
2001
2002
2003
2004
2005
2006
2007
2008
2009
2010
2011
2012
2013
2014
2015
Revenue
Expenses


Gunnison Valley Hospital
Total Operating Expenses as % of Total Operating Revenue
2000 - 2015
105%
100%
95%
90%
85%
80%
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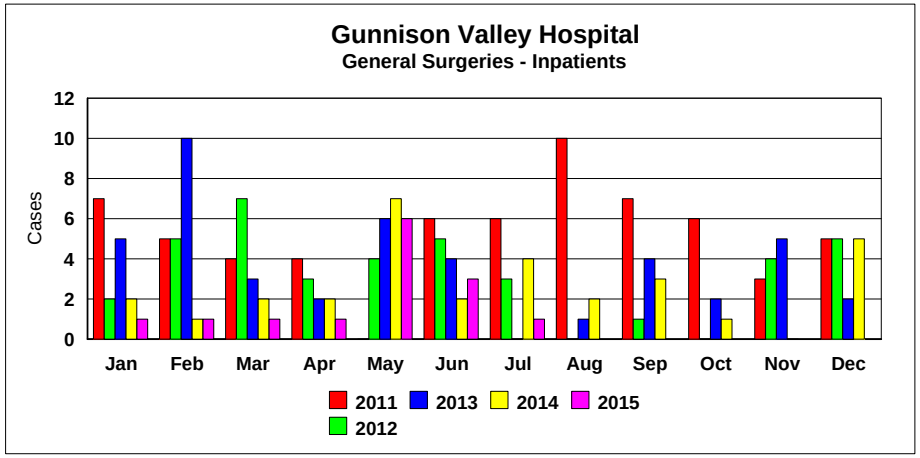
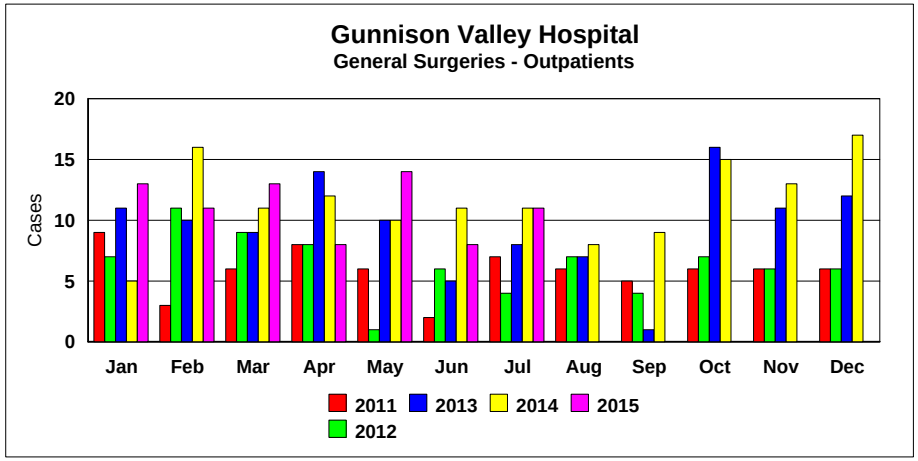
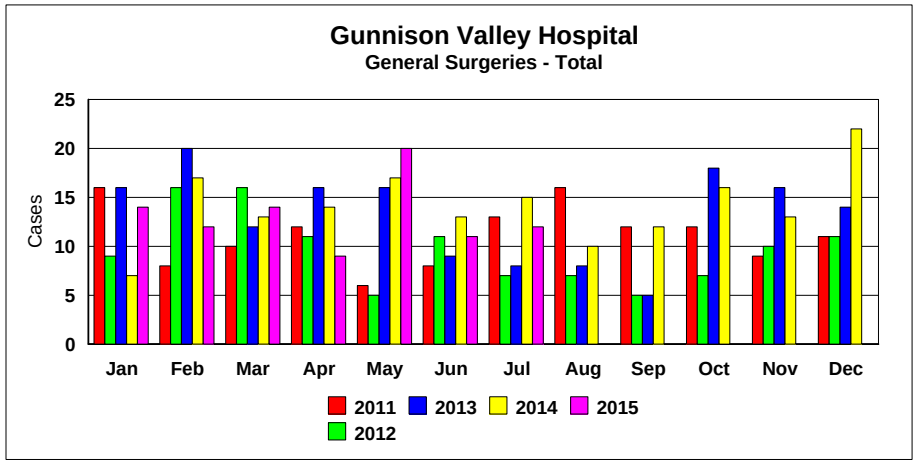
GENERAL SURGERIES







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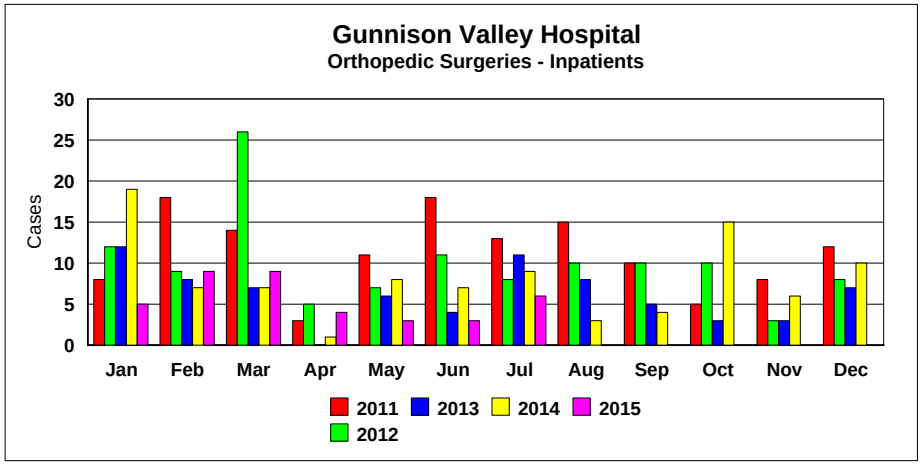
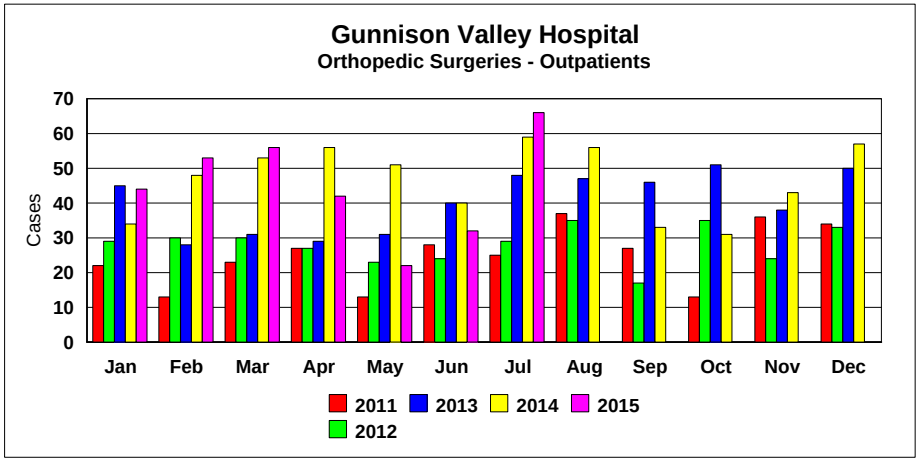
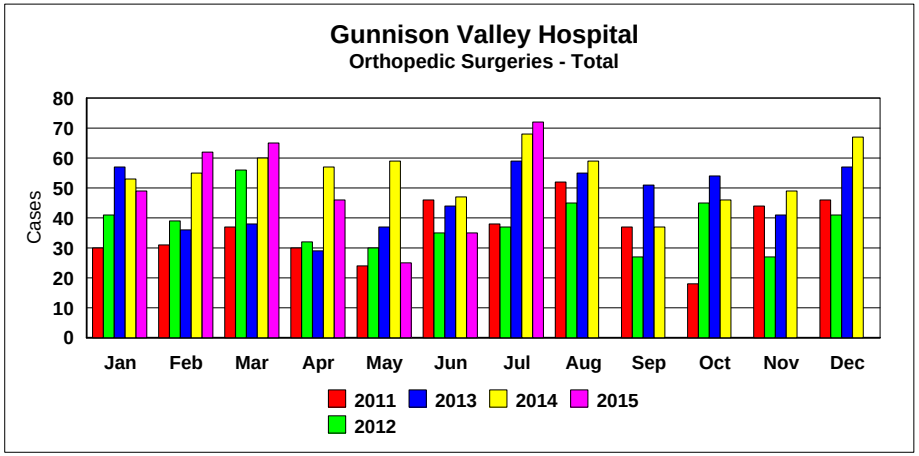
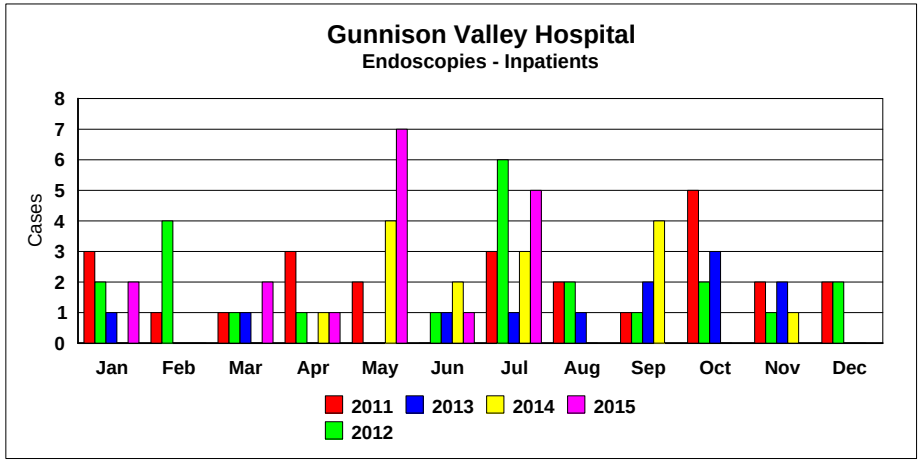
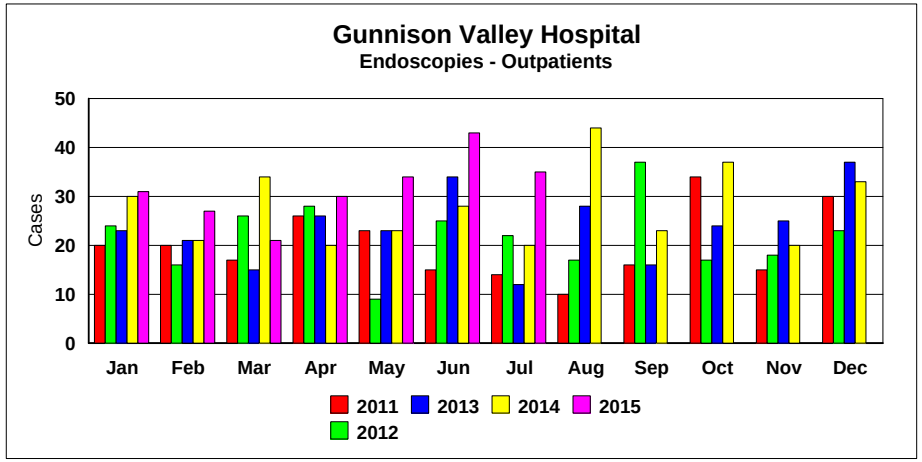


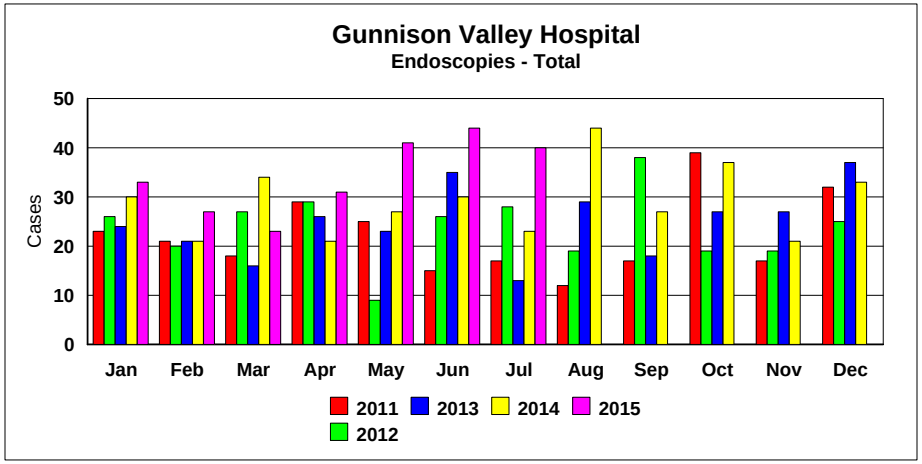




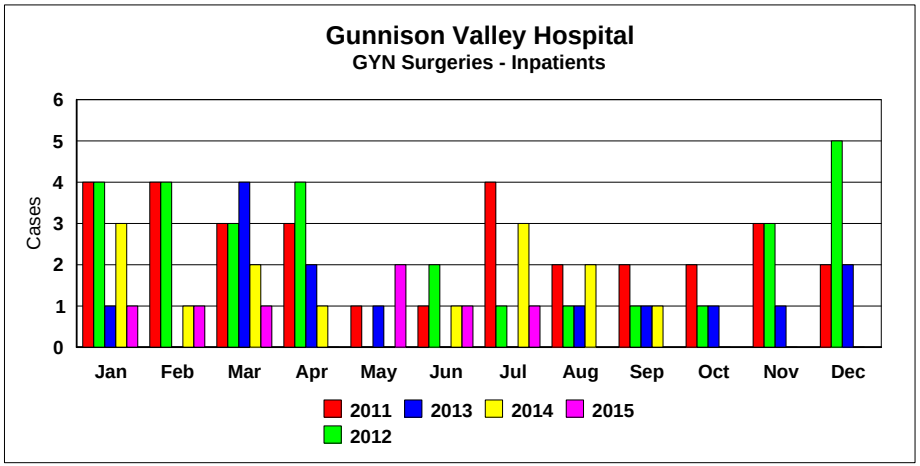
ENDOSCOPIES

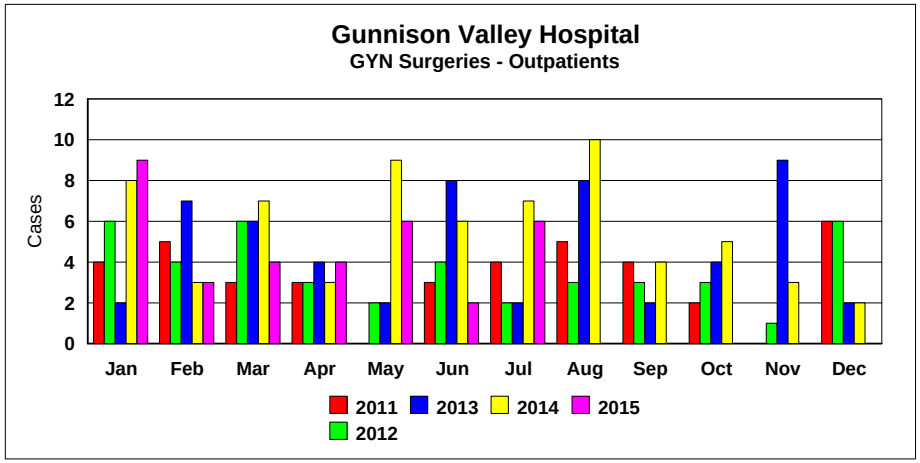


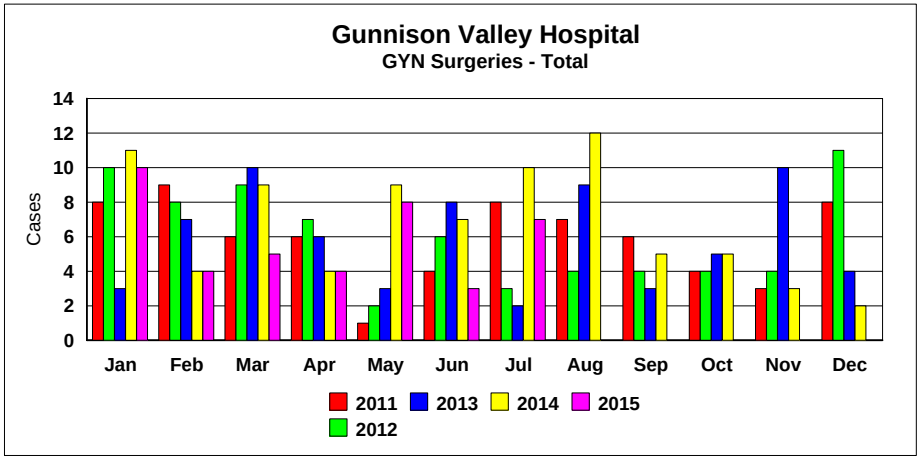




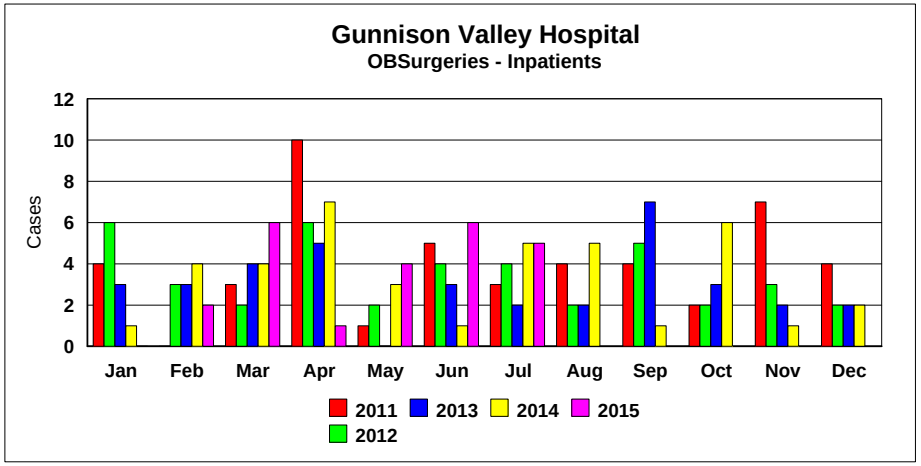
GYN SURGERIES

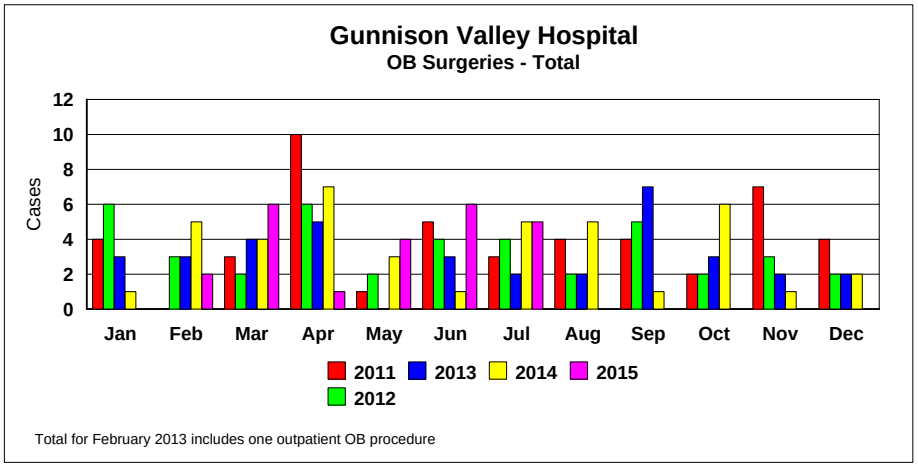




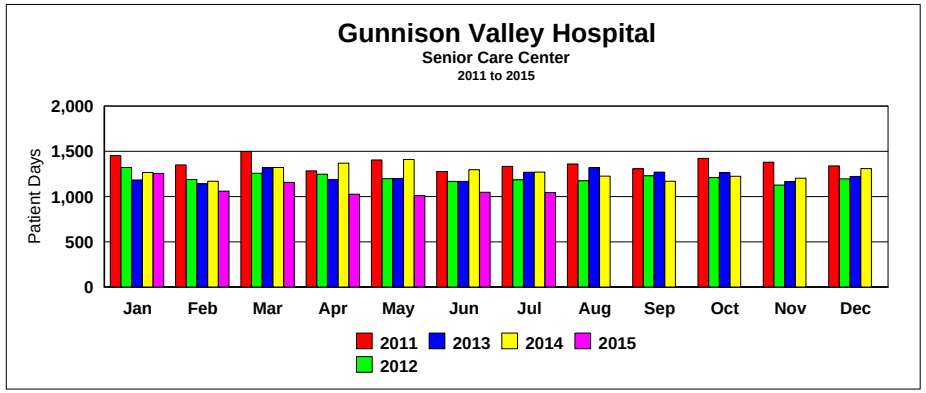


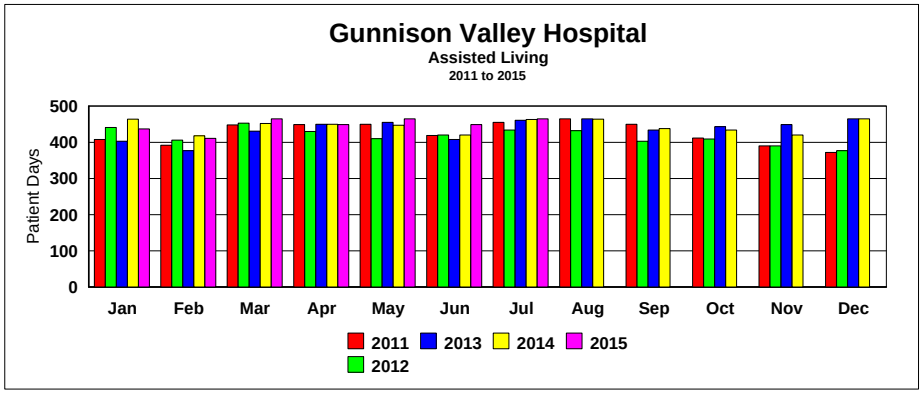
OB SURGERIES

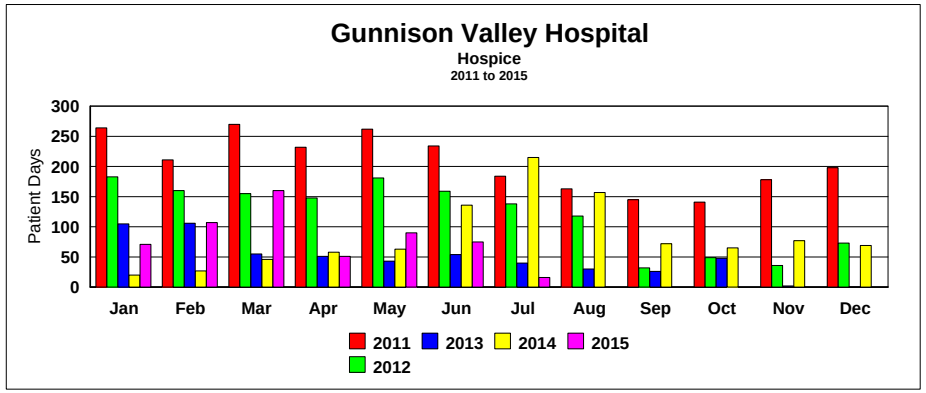


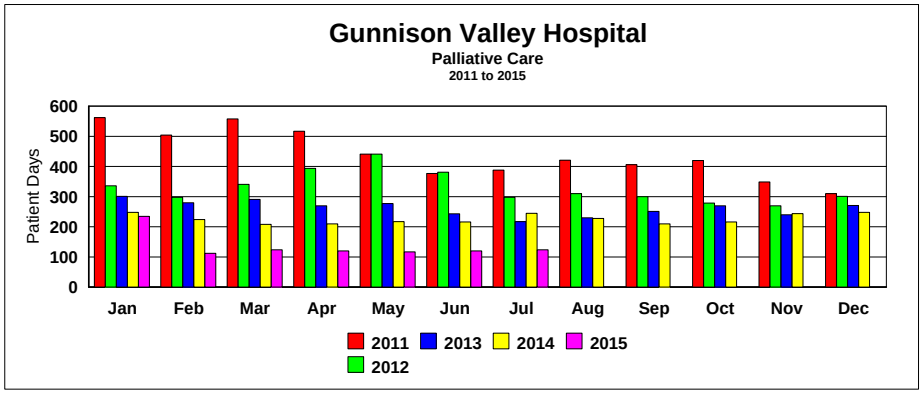


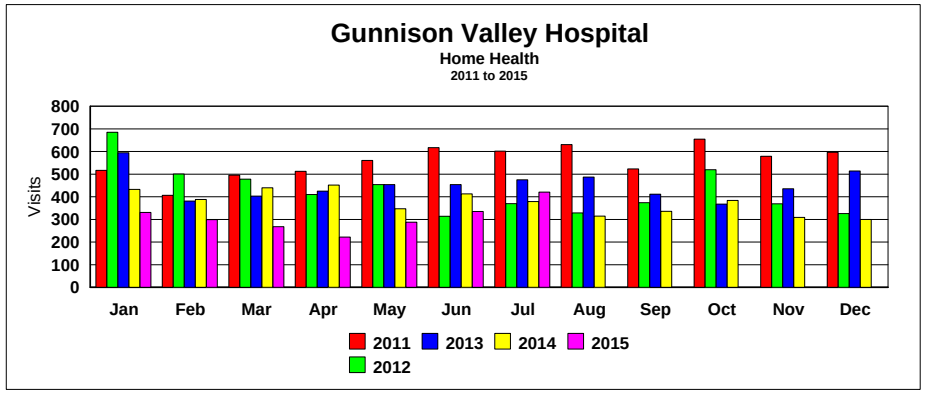
GUNNISON VALLEY LIVING COMMUNITY
VOLUMES by ENTITY











GVH Familly Practice Department 100

7/31/2015

		Clinic	WSCU	Total	Budget	Var.	% Var.
Volumes							
Visits		**710**	**-**	**710**	**693**	17	2.5%
		100.0%	0.0%	100.0%	97.6%	0	2.5%
Revenue		**$ 135,185**	**$ -**	**$ 135,185**	**142,065**	(6,880)	-4.8%
Revenue/Visits		$ 190.40		$ 190.40	$ 205.00	(15)	-7.1%
Deductions		**$ 68,660**	**$ -**	**$ 68,660**	**$ 76,715**	(8,055)	-10.5%
Net Revenue		$ 66,525	$ -	$ 66,525	$ 65,350	1,175	1.8%
		50.8%		**50.8%**	**54.0%**		
Salaries							
Management	**41001100**	$ 5,965		$ 5,965	$ 6,381	(416)	-6.5%
RN	**41002100**			$ -	$ 7,382	(7,382)	-100.0%
Technician	**41004100**	$ 9,443		$ 9,443	$ 2,551	6,892	270.2%
License	**41005100**	$ 34,724		$ 34,724	$ 38,947	(4,223)	-10.8%
Clerical	**41007100**	$ 23,954		$ 23,954	$ 19,518	4,436	22.7%
Total Salaries		$ 74,086	$ -	$ 74,086	$ 74,779	(693)	-0.9%
Expenses							
Pro Fees	**41110100**	$ -		$ -	$ -	-	0.0%
Med supply billable	**41200100**	$ -		$ -	$ 1,133	(1,133)	-100.0%
Med supply non-billable	**41205100**	$ 16		$ 16	$ 577	(561)	-97.2%
Freight	**41220100**	$ 26		$ 26	$ 18	8	44.4%
General supplies	**41225100**	$ 515	$ -	$ 515	$ 585	(70)	-12.0%
Pharmacy supplies	**41230100**	$ (2,907)		$ (2,907)	$ 3,428	(6,335)	-184.8%
Minor	**41235100**	$ 866		$ 866	$ 179	687	383.8%
Postage	**41240100**	$ -		$ -	$ 320	(320)	-100.0%
Utility	**41307100**	$ 863		$ 863	$ 983	(120)	-12.2%
Education	**41400100**	$ -		$ -	$ 817	(817)	-100.0%
Travel	**41401100**	$ -		$ -	$ 280	(280)	-100.0%
Meals	**41402100**	$ -		$ -	$ 37	(37)	-100.0%
Hotel	**41403100**	$ -		$ -	$ 172	(172)	-100.0%
Maintenance	**41500100**	$ 318		$ 318	$ 2,020	(1,702)	-84.3%
Contract services	**41600100**	$ 1,600		$ 1,600	$ 51	1,549	3037.3%
Outside services	**41610100**	$ 572		$ 572	$ 6,320	(5,748)	-90.9%
Rent / Lease	**41700100**	$ 4,141		$ 4,141	$ 4,202	(61)	-1.5%
Communication	**41760100**	$ -		$ -	$ 90	(90)	-100.0%
Dues & Subscription	**41800100**	$ -		$ -	$ 1,156	(1,156)	-100.0%
Total Expenses		$ 6,010	$ -	$ 6,010	$ 22,368	(16,358)	-73.1%
Total Operating Expenses		**$ 80,096**	**$ -**	**$ 80,096**	**$ 97,147**	**(17,051)**	**-17.6%**
Net Income		**$ (13,571)**	**$ -**	**$ (13,571)**	**$ (31,797)**	**18,226**	**-57.3%**

Note: Dr. Timothy's deductions have been adjusted YTD.

GVH Familly Practice **Department 100**
Year-to-date **7/31/2015**

		Clinic	WSCU	Total	Budget	Var.	% Var.
Volumes							
Visits		**4,853**	**561**	**5,414**	**5,350**	**64**	1.2%
		89.6%	10.4%	100.0%	98.8%	1.2%	1.2%
Revenue		**946,986**	**102,493**	**$ 1,049,479**	**$ 1,113,150**	$ (63,671)	-5.7%
Revenue/Visits		$ 195.13	$ 182.70	$ 193.85	$ 208.07	$ (14.22)	-6.8%
Deductions		**$ 441,580**	**$ 30,102**	**$ 471,682**	**$ 601,101**	**$ (129,419)**	**-21.5%**
Net Revenue		$ 505,406	$ 72,391	$ 577,797	$ 512,049	$ 65,748	12.8%
		46.6%	**29.4%**	**44.9%**	**54.0%**		
Salaries							
Management	**41001100**	$ 35,084	$ -	$ 35,084	$ 38,500	$ (3,416)	-8.9%
RN	**41002100**	$ -	$ -	$ -	$ 44,538	$ (44,538)	-100.0%
Technician	**41004100**	$ 61,622	$ 32,619	$ 94,241	$ 51,824	$ 42,417	81.8%
License	**41005100**	$ 201,976	$ -	$ 201,976	$ 234,980	$ (33,004)	-14.0%
Clerical	**41007100**	$ 123,954	$ 9,729	$ 133,683	$ 117,760	$ 15,923	13.5%
Total Salaries		$ 422,636	$ 42,348	$ 464,984	$ 487,602	$ (22,618)	-4.6%
Expenses							
Pro Fees	**41110100**	$ -	$ -	$ -	$ -	$ -	0.0%
Med supply billable	**41200100**	$ 7,592	$ -	$ 7,592	$ 6,798	$ 794	11.7%
Med supply non-billable	**41205100**	$ 4,602	$ 631	$ 5,233	$ 3,462	$ 1,771	51.2%
Freight	**41220100**	$ 222	$ -	$ 222	$ 108	$ 114	105.6%
General supplies	**41225100**	$ 2,830	$ 595	$ 3,425	$ 3,510	$ (85)	-2.4%
Pharmacy supplies	**41230100**	$ 3,731	$ -	$ 3,731	$ 20,568	$ (16,837)	-81.9%
Minor	**41235100**	$ 1,305	$ -	$ 1,305	$ 1,074	$ 231	21.5%
Postage	**41240100**	$ 880	$ -	$ 880	$ 1,920	$ (1,040)	-54.2%
Utility	**41307100**	$ 4,987	$ -	$ 4,987	$ 5,898	$ (911)	-15.4%
Education	**41400100**	$ 275	$ -	$ 275	$ 4,902	$ (4,627)	-94.4%
Travel	**41401100**	$ -	$ -	$ -	$ 1,680	$ (1,680)	-100.0%
Meals	**41402100**	$ 12	$ -	$ 12	$ 222	$ (210)	-94.6%
Hotel	**41403100**	$ 840	$ -	$ 840	$ 1,032	$ (192)	-18.6%
Maintenance	**41500100**	$ 7,331	$ -	$ 7,331	$ 12,120	$ (4,789)	-39.5%
Contract services	**41600100**	$ 3,325	$ -	$ 3,325	$ 306	$ 3,019	986.6%
Outside services	**41610100**	$ 22,919	$ -	$ 22,919	$ 37,920	$ (15,001)	-39.6%
Rent / Lease	**41700100**	$ 19,084	$ -	$ 19,084	$ 25,212	$ (6,128)	-24.3%
Communication	**41760100**	$ -	$ -	$ -	$ 540	$ (540)	-100.0%
Dues & Subscription	**41800100**	$ 1,507	$ -	$ 1,507	$ 6,936	$ (5,429)	-78.3%
Total Expenses		$ 81,442	$ 1,226	$ 82,668	$ 134,208	$ (51,540)	-38.4%
Total Operating Expenses		**$ 504,078**	**$ 43,574**	**$ 547,652**	**$ 621,810**	**$ (74,158)**	**-11.9%**
Net Income		**$ 1,328**	**$ 28,817**	**$ 30,145**	**$ (109,761)**	**$ 139,906**	**-127.5%**

Note: Dr. Timothy's deductions have been adjusted YTD.

GVH Mountain Clinic

Department 102

7/31/2015

		GVHMC	Budget	Var.	% Var.
Volumes					
Visits		**242**	**208**	**34**	**16.3%**
Revenue					
Clinic		$ 53,561	$ 132,066	$ (78,505)	-59.4%
Radiology Pro Fees		$ 10,275	$ -	$ 10,275	100.0%
Radiology		$ 24,950	$ -	$ 24,950	100.0%
		$ 88,786	$ 132,066	$ (43,280)	-32.8%
Revenue/Visits		**$ 366.88**	**$ 634.93**	$ (268.05)	-42.2%
Deductions	**35.8%**	**$ 44,393**	**$ 56,128**	(11,735)	-20.9%
Net Revenue		**$ 44,393**	**$ 75,938**	(31,545)	-41.5%
		50.0%	42.5%		
Salaries					
Management	**41001102**	$ 5,365	$ 3,092	$ 2,273	73.5%
License	**41002102**	$ 4,157	$ -	$ 4,157	100.0%
Technician	**41005102**	$ 13,524	$ 21,130	$ (7,606)	-36.0%
Contract labor	**41601102**		$ -	$ -	100.0%
Clerical	**41006102**	$ 3,064	$ 5,979	$ (2,915)	100.0%
Clerical	**41007102**	$ -	$ -	$ -	0.0%
Total Salaries		$ 26,110	$ 30,201	$ (4,091)	-13.5%
Expenses					
Pro Fees	**41110091**	$ 6,483	$ 1,015	$ 5,468	538.7%
Med supply billable	**41200102**	$ 11,547	$ 6,842	$ 4,705	68.8%
Med supply non-billable	**41205102**	$ 1,050	$ -	$ 1,050	100.0%
Freight	**41220102**	$ 167	$ -	$ 167	100.0%
General supplies	**41225102**	$ 503	$ 380	$ 123	32.4%
Pharmacy supplies	**41230102**	$ 13	$ -	$ 13	100.0%
Minor	**41235102**	$ -	$ -	$ -	100.0%
Postage	**41240102**	$ -	$ 92	$ (92)	-100.0%
Utility	**41307102**	$ 1,587	$ 2,684	$ (1,097)	-40.9%
Education	**41400102**	$ -	$ -	$ -	0.0%
Travel	**41401102**	$ -	$ -	$ -	0.0%
Meals	**41402102**	$ -	$ -	$ -	0.0%
Hotel	**41403102**	$ -	$ -	$ -	0.0%
Maintenance	**41500102**	$ 38	$ -	$ 38	100.0%
Contract services	**41600102**	$ -	$ 478	$ (478)	-100.0%
Outside services	**41610102**	$ 1,362	$ 2,000	$ (638)	-31.9%
Rent / Lease	**41700102**	$ 17,306	$ 7,500	$ 9,806	130.7%
Communication	**41760102**	$ -	$ 1,250	$ (1,250)	-100.0%
Dues & Subscription	**41800102**	$ 3,052	$ 369	$ 2,683	727.1%
Total Expenses		$ 43,108	$ 22,610	$ 20,498	90.7%
Total Operating Expenses		$ 69,218	$ 52,811	$ 16,407	31.1%
Net Income		**$ (24,825)**	$ 23,127	$ (47,952)	-207.3%

GVH Mountain Clinic

Department 102

YTD **7/31/2015**

		GVHMC	Budget	Var.	% Var.
Volumes					
Visits		**1,350**	**1,110**	**240**	21.6%
Revenue					
Clinic		$ 284,799	$ 934,032	(649,233)	-69.5%
Radiology Pro Fees		$ 129,321	$ -	129,321	100.0%
Radiology		$ 158,766	$ -	158,766	100.0%
		$ 572,886	$ 934,032	$ (361,146)	-38.7%
Revenue/Visits		$ 424.36	$ 841.47	$ (417.11)	-49.6%
Deductions	**35.8%**	$ 283,750	$ 373,613	(89,862)	-24.1%
Net Revenue		**$ 289,136**	**$ 560,419**	(271,284)	-48.4%
		49.5%	**40.0%**		
Salaries					
Management	**41001102**	$ 29,615	$ 21,144	$ 8,471	40.1%
License	**41002102**	$ 34,765	$ -	$ 34,765	100.0%
Technician	**41005102**	$ 2,593	$ 144,501	$ (141,908)	-98.2%
Contract labor	**41601102**	$ 73,433	$ -	$ 73,433	100.0%
Clerical	**41006102**	$ 21,895	$ 40,888	$ (18,993)	100.0%
Clerical	**41007102**	$ -	$ -	$ -	0.0%
Total Salaries		$ 162,301	$ 206,533	$ (44,232)	-21.4%
Expenses					
Pro Fees	**41110091**	$ 52,243	$ 7,105	$ 45,138	635.3%
Med supply billable	**41200102**	$ 13,975	$ 47,894	$ (33,919)	-70.8%
Med supply non-billable	**41205102**	$ 9,337	$ -	$ 9,337	100.0%
Freight	**41220102**	$ 1,899	$ -	$ 1,899	100.0%
General supplies	**41225102**	$ 5,598	$ 2,660	$ 2,938	110.5%
Pharmacy supplies	**41230102**	$ 6,433	$ -	$ 6,433	100.0%
Minor	**41235102**	$ 10,115	$ -	$ 10,115	100.0%
Postage	**41240102**	$ 603	$ 644	$ (41)	-6.4%
Utility	**41307102**	$ 8,593	$ 18,788	$ (10,195)	-54.3%
Education	**41400102**	$ 340	$ -	$ 340	100.0%
Travel	**41401102**	$ 194	$ -	$ 194	0.0%
Meals	**41402102**	$ 149	$ -	$ 149	0.0%
Hotel	**41403102**	$ 161	$ -	$ 161	0.0%
Maintenance	**41500102**	$ 9,700	$ -	$ 9,700	100.0%
Contract services	**41600102**	$ 35,959	$ 3,346	$ 32,613	974.7%
Outside services	**41610102**	$ 10,839	$ 14,000	$ (3,161)	-22.6%
Rent / Lease	**41700102**	$ 61,650	$ 52,500	$ 9,150	17.4%
Communication	**41760102**	$ -	$ 8,750	$ (8,750)	-100.0%
Dues & Subscription	**41800102**	$ 13,796	$ 2,583	$ 11,213	434.1%
Total Expenses		$ 241,584	$ 158,270	$ 83,314	52.6%
Total Operating Expenses		**$ 403,885**	**$ 364,803**	**$ 39,082**	**10.7%**
Net Income		**$ (114,749)**	**$ 195,616**	**$ (310,366)**	**-158.7%**