# AGENDA ITEM or FINAL CONTRACT REVIEW SUBMITTAL FORM

**AgendaTitle:**
Consent 07 - Memorandum of Understanding; Gunnison Country Chamber; Gunnison Country Visitor Center; 1/1/15 thru 12/31/15; $25,000

**Action Requested:** Board of County Commissioners' Signature

**Parties to the Agreement:** BOCC and Gunnison Country Chamber of Commerce

**Term Begins:** **Term Ends:** **Grant Contract #:**

**Summary:**
MOA with Gunnison Country Chamber of Commerce

**Fiscal Impact:** $25,000

**Submitted by:** Joseph Otsuka **Submitter's Email Address:** jotsuka@gunnisoncounty.org

**Finance Review:** (●) Required ( ) Not Required

Comments:

Amount agrees with discussion during budget preparation.

Reviewed by: GUNCOUNTY1\lNienhueser Discharge Date: 3/6/2015

**County Attorney Review:** (●) Required ( ) Not Required

Comments:

Reviewed by: GUNCOUNTY1\atrezise Discharge Date: 3/9/2015 Certificate of Insurance Required Yes (●) No ( )

**County Manager Review:**

Comments:

Reviewed by: Discharge Date:

(●) Consent Agenda ( ) Regular Agenda ( ) Worksession Time Allotted:

Agenda Date: 3/17/2015 Follow Up Agenda Date:

*Revised April 2013*

# MEMORANDUM OF AGREEMENT

This Memorandum of Agreement ("MOA") made effective the 1st day of January, 2015, is by and between the Board of County Commissioner of the County of Gunnison, Colorado acting as the Local Marketing District, whose address is 200 East Virginia, Gunnison, CO 81230 ("Gunnison County") and Gunnison Country Chamber of Commerce, P.O. Box 36, Gunnison, CO 81230 ("Gunnison Chamber of Commerce").

## RECITALS

WHEREAS, Gunnison Chamber of Commerce has requested assistance from Gunnison County in financing a portion of costs associated with the Gunnison Country Visitor Center; and

WHEREAS, Gunnison County is supportive of the objectives of Gunnison Chamber of Commerce in terms of assisting those in need of services in the County of Gunnison, Colorado; and

WHEREAS, Gunnison County feels it is in the public's interest to provide financial assistance to Gunnison Chamber of Commerce.

## AGREEMENT

NOW THEREFORE, in consideration of the Recitals and the mutual covenants and obligations hereinafter set forth, the parties agree as follows:

1. TERM.

The term of this Agreement shall commence on the 1st day of January, 2015 and shall terminate on December 31, 2015, unless sooner terminated or replaced as provided herein.

2. COMPENSATION, BONUS AND EXPENSES.

(a) Gunnison County agrees to provide $25,000 in funds to Gunnison Chamber of Commerce. It is understood and recognized that these funds must be used for purposes consistent with the attached Exhibit "A".

(b) The quarterly payments will be distributed by the County upon submittal of appropriate documentation, although such requests for payments and presentation of documentation do not need to occur quarterly. .

(c) This Agreement is subject to Gunnison County making an annual budget appropriation in an amount sufficient to fund this Agreement. If Gunnison County fails or refuses to make such an appropriation, Gunnison County reserves the right to terminate this Agreement without penalty to Gunnison Chamber of Commerce pursuant to paragraph 11 of this Agreement.

(d) Gunnison County reserves the right to amend this agreement to reduce the contribution stated herein if the 2014 Gunnison County audit should result in a significantly lower fund balance than projected.

3. STRATEGIC RESULT.

Execution of this MOA will assist Gunnison County with its Promote Healthy Communities strategy, as outlined in the Gunnison County Strategic Plan. Gunnison Chamber of Commerce agrees to submit a final project report by October 1, 2015 that will include performance metrics (i.e., number of clients served, result percentages, etc.) and other pertinent information. The County's receipt of this final project report by the October 1, 2015 deadline will serve as a condition for future funding eligibility.

4. INDEMNIFICATION.

(a) Gunnison Chamber of Commerce agrees to indemnify, defend and hold harmless Gunnison County, its Commissioners, agents and employees of and from any and all liability, claims, liens, demands, actions and causes of action whatsoever (including reasonable attorney's and expert's fees and costs) arising out of or related to any loss, cost, damage or injury, including death, of any person or damage to property of any kind caused by the misconduct or negligent acts, errors or omissions of Gunnison Chamber of Commerce or its employees, sub-contractors or agents in connection with this Agreement.

(b) This provision shall survive any termination or expiration of this Agreement with respect to any liability, injury or damage occurring prior to such termination.

5. INSURANCE.

Gunnison Chamber of Commerce agrees that at all times during the Term of this Agreement that Gunnison Chamber of Commerce shall carry and maintain, in full force and effect and at its sole cost and expense, the following insurance policies. Within thirty (30) days of the execution of this Agreement, Gunnison Chamber of Commerce will provide insurance certificates to Gunnison County, listing Gunnison County as an additional insured, for the coverage's required herein which shall state that such policies shall not be materially changed or cancelled without thirty (30) days prior notice to Gunnison County.

(a) Worker's Compensation Insurance in accordance with Colorado and Federal law which adequately protects all labor employed by Gunnison Chamber of Commerce during the term of this Agreement.

(b) Comprehensive automobile liability insurance on all vehicles used in the Services, in an amount no less than $350,000 for any injury to one person in any single occurrence and in an amount no less than $990,000 for any injury to two or more persons in any single occurrence.

6. INDEPENDENT CONTRACTOR.

(a) In carrying out its obligations and activities under this Agreement, Gunnison Chamber of Commerce is acting as an independent contractor and not as an agent, partner, joint venture or employee of Gunnison County. Gunnison Chamber of Commerce does not have any authority to bind Gunnison County in any manner whatsoever.

(b) Gunnison Chamber of Commerce acknowledges and agrees that Gunnison Chamber of Commerce is not entitled to: (i) unemployment insurance benefits; or (ii) Workers Compensation coverage, from Gunnison County. Further, Gunnison Chamber of Commerce is obligated to pay federal and state income tax on any moneys paid it related to the services.

7. AUTHORITY TO AUDIT RECORDS.

Gunnison County has the authority to audit the Gunnison Chamber of Commerce's financial records, said audit to be performed by an employee, agent or designee of Gunnison County and at the expense of the Gunnison Chamber of Commerce, upon seven days notice to the Gunnison Chamber of Commerce.

8. DELEGATION AND ASSIGNMENT.

This is a personal services contract with Gunnison Chamber of Commerce and, therefore, Gunnison Chamber of Commerce shall not delegate or assign its duties under this Agreement without the prior written consent of Gunnison County which consent Gunnison County may withhold in its discretion. Subject to the foregoing, the terms, covenants and conditions of this Agreement shall be binding on the successors and assigns of either party.

9. IMMIGRATION COMPLIANCE CERTIFICATION.

(a) Gunnison Chamber of Commerce certifies that Gunnison Chamber of Commerce does not and will not knowingly contract with or employ illegal aliens to work under this Agreement.

(b) Gunnison Chamber of Commerce certifies that Gunnison Chamber of Commerce has required its subcontractors to certify that they do not knowingly contract with or employ illegal aliens to work under this Agreement.

(c) Gunnison Chamber of Commerce certifies that it has attempted to verify the eligibility of its employees and subcontractors to work through the Basic Pilot Employment Verification Program administered by the Social Security Administration and Department of Homeland Security.

(d) Gunnison Chamber of Commerce agrees to comply with all reasonable requests made in the course of an investigation under C.R.S. 8-17.5-102 by the Colorado Department of Labor and Employment.

(e) Gunnison Chamber of Commerce agrees to comply with the provisions of C.R.S. 8-17.5-101 et seq.

10. NOTICES.

Any notice, demand or communication which either party may desire or be required to give to the other party shall be in writing and shall be deemed sufficiently given or rendered if delivered personally or sent by certified first class US mail, postage prepaid, addressed as follows:

Gunnison County

Board of County Commissioners
of the County of Gunnison, Colorado
200 E. Virginia
Gunnison, Colorado 81230
Phone: 970-641-0248

Gunnison Country Chamber Of Commerce:

Gunnison Country Chamber of Commerce
Attn: Tammy Scott
P.O. Box 36
Gunnison, CO 81230

Either party has the right to designate in writing, served as provided above, a different address to which any notice, demand or communication is to be mailed.

11. TERMINATION.

Either party shall have the right to terminate this Agreement at any time, with or without cause, upon thirty (30) days prior written notice to the other.

12. MISCELLANEOUS.

(a) SEVERABILITY. If any clause or provision of this Agreement shall be held to be invalid in whole or in part, then the remaining clauses and provisions, or portions thereof, shall nevertheless be and remain in full force and effect.

(b) AMENDMENT. No amendment, alteration, modification of or addition to this Agreement shall be valid or binding unless expressed in writing and signed by the parties to be bound thereby.

(c) NO WAIVER OF GOVERNMENTAL IMMUNITY. Nothing in this Agreement is, or shall be construed to be, a waiver, in whole or part, by Gunnison County of governmental immunity provided by the Colorado Governmental Immunity Act or otherwise.

13. ATTORNEYS FEES.

If any party hereto shall bring any suit or action against another for relief, declaratory or otherwise, arising out of this Agreement, the prevailing party shall have and recover against the other party, in addition to all court costs and disbursements, such sum as the court may adjudge to be reasonable attorneys fees and expert witness fees.

14. GOVERNING LAW.

This Agreement shall be governed by and interpreted in accordance with the laws of the State of Colorado. Exclusive jurisdiction and venue for any legal proceedings related to this Agreement shall be in the state District Court governing Gunnison, Colorado.

15. ENTIRE AGREEMENT.

This Agreement contains the entire agreement between the parties hereto with respect to the subject matter hereof, and supersedes any and all prior agreements, proposals, negotiations and representations pertaining to the obligations to be performed hereunder.

16. COUNTERPARTS: FACSIMILE TRANSMISSION.

This Agreement may be executed by facsimile and/or in any number of counterparts, any or all of which my contain the signatures of less than all the parties, and all of which shall be construed together as but a single instrument and shall be binding on the parties as though originally executed on one originally executed document. All facsimile counterparts shall be promptly followed with delivery of original executed counterparts.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date set forth above.

LOCAL MARKETING DISTRICT OF GUNNISON COUNTY

By: _____
Paula Swenson, Chairperson

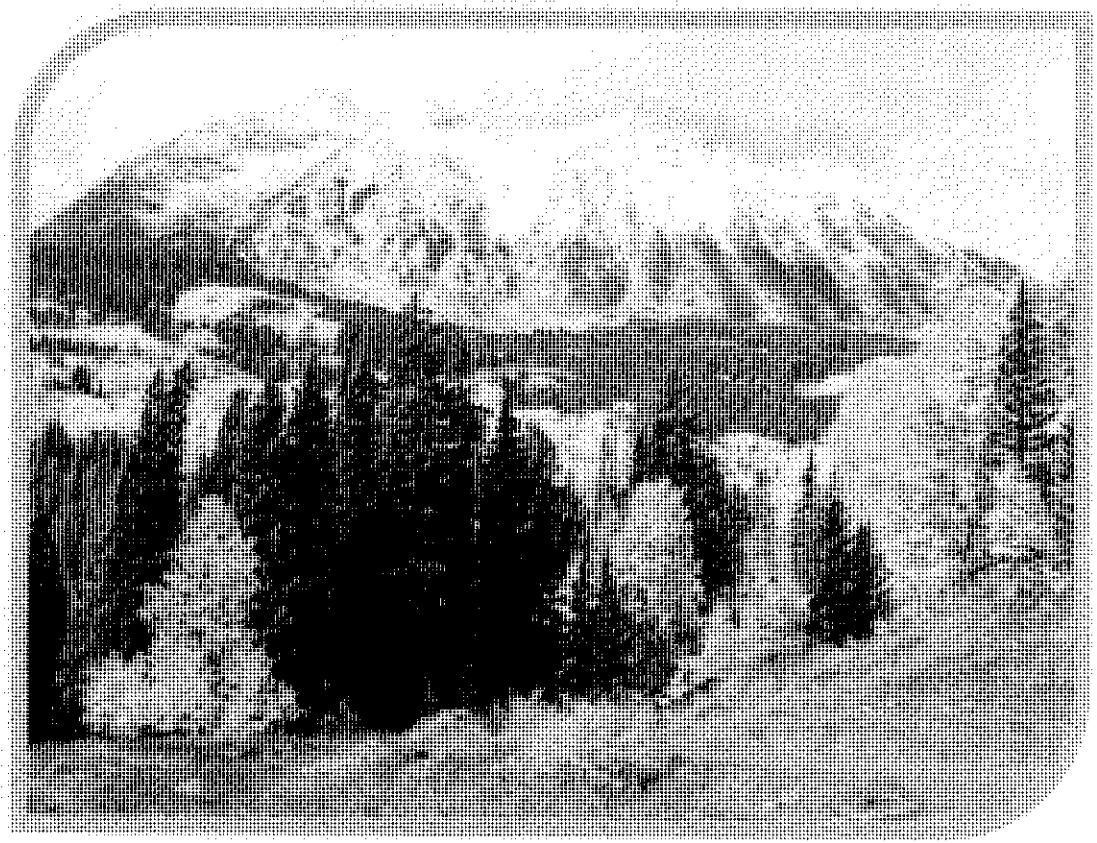
ATTEST:

_____
Deputy Clerk

GUNNISON COUNTRY CHAMBER OF COMMERCE

By: _____
Tammy Scott

# Exhibit “A”



# RFP

Gunnison Country Chamber of Commerce
Customer Fulfillment Projects

# Gunnison Country Chamber of Commerce

## Celebrating 90 years of service to Gunnison County

**Mission Statement:** The Gunnison Country Chamber of Commerce is dedicated to creating an environment in which businesses can succeed and providing visitor services which positively impact Gunnison's tourism economy.

## Gunnison Visitor Center - 500 E. Tomichi

**The Gunnison Visitor Center was remodeled and expanded in May of 1993. This facility is owned and operated by the Gunnison Country Chamber of Commerce.**

# Gunnison Visitor Center
# 2014 Visitor Contacts

- On June 1, 2014 we began a more detailed tracking system for all phone calls answered by the Gunnison Visitor Center, for both Chamber and TA phone lines. From June 1st to December 31st 2014 we logged 5,474 visitor calls. (This count does not include Chamber of Commerce or other misc. type calls.) Calls average 3 minutes in length which equals 274 hours of phone calls over the 6 month period.
- In 2014 the Visitor Center provided information and answered questions for 62,820 Visitors.
- Also in 2014; 115,286 referrals were made to local businesses , this includes in the Visitor Center, over the phone and through email inquiries.
- 350 information requests were sent over to the Tourism Association for fulfillment.
- 179 requests for information were fulfilled directly by the Gunnison Chamber of Commerce.
- The Visitors entering our Visitor Center are seeking personal help. The vast majority carry their phones or tablets and can look up any website they need. When they make the effort to stop in our Center they want to talk to a knowledgeable person. It also provides us with the opportunity to sell "pass through" visitors on staying another day or returning at a later date to spend more time in the Gunnison Valley. Our staff is trained to emphasize this personal touch, we spend the time needed so that the visitor feels more than helped and adequately served when they leave our doors.

# Budget for Gunnison Visitor Center for 2014 and 2015

## 2014 Budget

**Income**

| | |
|---|---|
| City of Gunnison | 13,500 |
| County of Gunnison | 12,000 |
| TA marketing partnerships | 6,000 |
| TA reimbursement 2 phone lines | 3,000 |
| Total Income | **34,500** |

**Expenses**

| | |
|---|---|
| Equipment (copy, phone, internet, etc) | 6,450 |
| VC Insurance (property, workman's comp) | 3,300 |
| Brochures | 1,200 |
| Postage | 1,000 |
| VC Utilities | 1,600 |
| VC Supplies /restrooms | 1,000 |
| VC payroll and taxes | 44,000 |
| | **58,400** |

| | |
|---|---|
| Amount contributed by Chamber from membership dues to balance budget | 23,900 |

## 2015 Budget

**Income**

| | |
|---|---|
| City of Gunnison | 13,500 |
| County of Gunnison | 25,000 |
| Total Income | **38,500** |

**Expenses**

| | |
|---|---|
| Equipment (copy, phone, internet, etc) | 5,500 |
| VC Insurance (property, workman's comp) | 3,500 |
| Brochures | 1,200 |
| Postage | 1,000 |
| Computer | 1,200 |
| VC Utilities | 1,800 |
| VC Supplies /restrooms | 1,000 |
| VC payroll and taxes | 44,000 |
| | **59,200** |

| | |
|---|---|
| Amount contributed by Chamber From membership dues to Balance budget | 20,700 |

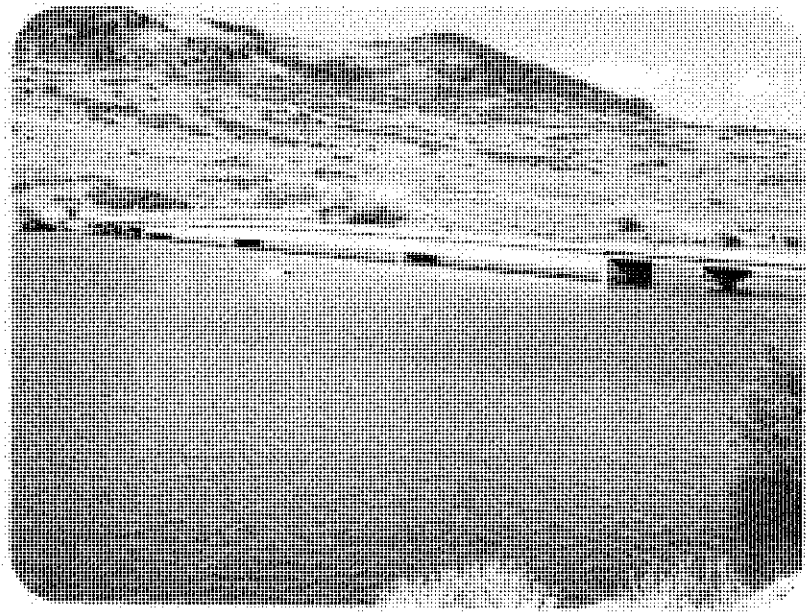
# Visitor Center Work Plan for 2015

- ✓ Continue to greet visitors to the Gunnison Area with well trained, knowledgeable and friendly staff. 60,000 to 75,000 annually
- ✓ Continue to answer phones for both the Gunnison Visitor Center and the Gunnison Crested Butte Tourism Association. Estimated 7,000 calls with visitor questions alone.
- ✓ Continue to provide timely fulfillment for requests for information, until the point in time the TA can resume fulfillment with a County fulfillment piece.
- ✓ Continue to gather visitor demographics to share with the TA and other marketing entities in the Valley
- ✓ Continue to refer Visitors and residents to local businesses. We will refer our Chamber members first, but will always refer any other business in the valley as well to meet our visitors needs.
- ✓ Continue to provide up to date calendars of events for the Valley along with updated listings of businesses by category. i.e. lodging, restaurants, retail, adventure guides
- ✓ Continue to work with Federal Lands Agencies to provide timely information to our Visitors on everything from campgrounds to roads/trails and wildlife.

# New for 2015

- ➢As of January 1 we have put into place a new classified accounting system that will show separate use of all funding for the Visitor Center, including LMD, City and any other Visitor Center specific funding.
- ➢Researching a more standardized manner of collecting information from those visitors that enter the visitor center and that call for information, without compromising our level of service.
- ➢More predominately promote the Chamber/Visitor Center conference and large group coordination and support. Publicizing the number of groups that we bring to the Valley. 2015 groups include: Ride the Rockies, The Hogs, The Stadion (see thestadion.com for info), two additional motorcycle rallies and a series of bus tours from Arkansas.
- ➢Work with the WSCU and CBMR to provide them a larger presence in our Visitor Center.

# Request for Funding for 2015



The Gunnison Chamber of Commerce's request for funding this year will be to help us continue to provide the level of service to our visitors in the Visitor Center, over the phone and on-line without having to supplement the center's funding with our membership income. To be able to properly staff the Visitor Center, so that our Executive Director can focus her time on business support, business development and group/ conference development.

Since the lost of fulfillment funding from the Tourism Association the Chamber has had to spend a majority of it's time stripping necessities from the budget and focusing on fundraisers to provide money to operate the Visitor Center. This has caused us to put aside many of the programs that benefit our membership. Our goal for 2015 is to acquire ample funding for the Visitor Center so that it is properly staffed and so that our membership dollars can focus on our membership benefits.

Additional areas for Visitor Center funding will be investigated this year including a permanent form of City supported funding (much like the CB Chamber's BOLT tax income). As well as a larger partnership with WSCU and CBMR.

## Budget for Request

| Amount requested: $36,000 | Item Description |
| --- | --- |
| Laptop Computer – $1,200 | A start in updating equipment and programs to be able to better service visitors. |
| 1 FTE Visitor Center - $28,000 | This is for one FTE to work the Visitor Center year around to provide visitor walk-in service and answering of phones. We have 2 to 3 people working in the visitor center during peak summer season. In addition to those staff members that are providing information outside of the Visitor Center for events, Ride the Rockies, Pro-Cycling Challenge, etc. The Visitor Center is open year around. Adding a permanent staff person would free up Chamber staff to provide the Service training to businesses and provide the much needed face to face support in other areas. |
| Postage – $800 | Postage is for fulfillment of information requests by Visitors. This is done when the TA does not have a current publication produced to mail out, or the Visitor wants something other the TA's Vacation Planner. |
| Phone system/internet - $3600 | On and off for the past few years the TA has reimbursed us for the expense of the 2 phone lines used exclusively for their 1-800 numbers. When a call is received on our phone system not only does it use on TA line it can use 1 to 2 additional chamber lines to complete the call, depending on where the call is forwarded to. Because of this we pay for 6 phone lines. |
| Printing and copies - $1700 | Visitor information from Bus Schedules to Calendars of Events to various maps, plus any item that we need to copy that will help the Visitor. |
| Update Visitor Center Boards - $700 | Work with governmental agencies to update and create new maps and replace faded display boards in Visitor Center |

# Future Needs and Wish List

Since the decline in funding over the last 15 years our focus has been on fundraising to keep the doors of the Visitor Center open. Many necessary items have been placed on the back burner, we realize that we are playing catch up on the items necessary to maintain our Visitor Center. Our future needs include:

•New computer equipment, our most current computer (and it's programming) was purchased in 2008. Laptops in place of desk tops with sufficient programs , so that they could be used in the Visitor Center to show people everything from road conditions in the winter to helpful information in the summer $3,800

•New carpet for the Visitor Center – with over 65,000 people through our doors a year our carpet takes a beating. We have not replaced it since the new addition in 1993. Cost estimate for removal and new commercial carpet is $7,000.

•Interior paint for Visitor Center and restrooms - $1,500

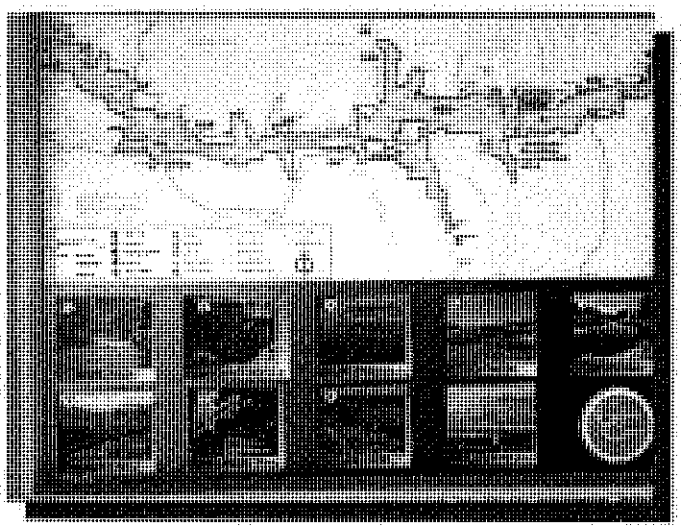
•Exterior paint for building - $5,200

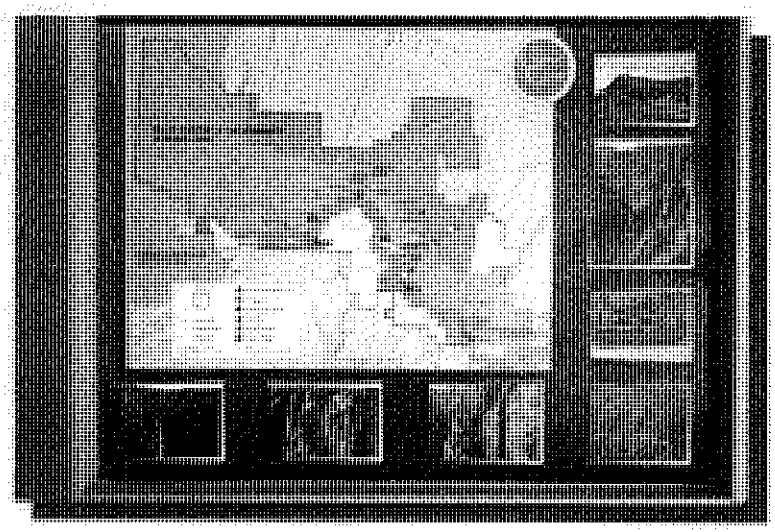
•Improved signage on the Visitor Center, including a scrolling digital sign that would allow us to include events for the community - $5,500

•Easy up tent top to use for temporary information stations for the distribution of information during events. $150 each plus lettering on canopy top.

•Website Upgrade – it has been our hope for years that the TA would provide a more user friendly website that is easy for our visitors to navigate so that the Gunnison Chamber could update its website to be Chamber/business and event focused, with an integrated system that would work for a number of years on different platforms. $25,000-$40,000

•Once necessities are met our focus would become additional technology in the Visitor Center to properly show the beauty of our valley. We would work closely with federal agencies to provide scenic displays on wall mount screens, event information and more.





Update Visitor Center Boards – 3 Examples

# In conclusion

The Board of Directors believe that Hospitality training for all businesses throughout the valley is necessary to ensure the guest has a good experience. We all know that one bad experience, from a restaurant or lodging property, lift operator or shop owner can damage an otherwise wonderful vacation and render thousands of dollars of advertising worthless.

Hospitality Training is a function of the Chamber of Commerce (as opposed to Visitor Center staff). The Gunnison Chamber's Education Council has listed a Hospitality Training program as one of it's main charges for 2015 and has been investigating the best means to make it effective. We have been in discussion with the Crested Butte Chamber and will be looking for additional partners and funding to make this training a consistent valley wide effort that would work for any industry and be available and valid for a number of years.

For the Gunnison Chamber, being able to add a full-time staff member for the Visitor Center would enable our Executive Director to get out of the building to perform the Chamber side of her position. Including providing hospitality education to businesses when needed, meeting on-site with businesses, providing them business support and counseling.

This is an opportunity for our organization to run both sides of the organization efficiently once again.

Thank you for your consideration and taking the time to understand our current needs and the challenges we face. We will continue to do the best we can to ensure that our visitors find the information they need to enjoy their time in our Valley.

# CB/Mt. CB Chamber of Commerce Proposed Customer Fulfillment Projects - BUDGET

| PROJECT | PROJECT COST/BID | PROJECT BUDGET | TIMELINE | IMPLEMENTATION |
|---|---|---|---|---|
| Technology: | | | | |
| • Website/Tablets/Programming | $10,000.00 | $10,000.00 | Feb.-Mar.2015 | Laurel Runcie/Trevor Main* |
| • Installation/Wiring/Security | | $2,000.00 | Mar./Apr. 2015 | |
| • Laptop | $1,299.99 | $1,425.00 | ASAP | Cole Stanford – The Computer Guy |
| • Adobe Creative Cloud | $49.99/mo. | $599.88 | ASAP | |
| TOTAL TECHNOLOGY | | $14,024.88 | | |
| Events/Visitor Information: | | | | |
| • Ez-Ups (2) | $649.00/ea | $1,298.00 | | ASAP |
| • Custom Graphics (2) | $1,230.00/ea | $2,460.00 | | Buyshade.com* |
| • Windblades/Custom (4) | $338.00/ea | $1,352.00 | | |
| • Hard Case (2) | $299.00/ea | $598.00 | | |
| • Weight Bags (2) | $59.00/ea | $118.00 | | |
| • Non-Profit Discount | | ($275.00) | | |
| TOTAL Events/VI | | $5551.00 | | |
| Visitor Centers: | | | | |
| • @ 4 months addt'l staff | @$11.00/hr | $7,040.00 | | June – September/Christmas Holiday |
| • Cleaning Service/Bathrooms | @25/hr | | | Daily/Weekly service – ASAP |
| • 20-30 hours per month | Avg. 25 hrs/mo | $2,500.00/yr | | |
| • Roof/Snow mitigation | | $1,000.00 | | When needed Dec. – Apr. |
| • Shirts | $12.50/ea | $300.00 (24) | | Mountain Tops |
| TOTAL Visitor Centers | | $15,840.00 | | |

**TOTAL** Proposed CB/Mt. CB Chamber Projects - **$35,415.88**

*See the following page for additional resources, combined projects, and explanations.*

# Additional Funding, Combined Projects, Details

**Technology:**

- The Chamber has received Grant Funding from Mt. Crested Butte for a Tablet in the Mt. CB Visitor (Transit) Center. We wish to partner the combined programming it would require to sync all these forms of technology, and keep all systems on the same program for efficiency and ease of use. The funds requested here will not go to installation, wiring, or to the Mt. CB Tablet. The funds will help with the programming on the front end.
- We have received two bids for the Technology component of this proposal and feel the costs are very similar from both. The bids came from local partners and firms that have been a part of this Valley for some time, and are familiar with the needs we have.

**Events/Visitor Information:**

- We have received four bids for the Event/Visitor Information needs we are proposing. Two from inside this Valley, and two beyond. Ez-Ups/Tents run the gamut in terms of pricing and provisions. Our concern here is durability, protection from UV, visibility, and function. The costs proposed here are middle of the road in terms of bids.

**Visitor Centers:**

- The CB/Mt. CB Chamber has been required to delve into a loan account since 2008 in order to maintain operations. In 2011 our loan request hit $50,000. Currently we are needing to borrow $35,000 to meet operational costs. Our goal is to remedy this situation by keeping to a conservative budget, dispensing of unnecessary spending, and proper planning. We are working with the Town of CB to come to a new agreement on the Town Visitor Center operations, where we as tenant, are responsible for the upkeep of the building and the bathroom attached (one of the first things our visitors experience – and it's not pretty). Currently we are still indebted to the Town for building painting ($6,322.99), spend $2000.00 on average for cleaning supplies and needs in the bathrooms attached to the Visitor Center, and have had to cut back on cleaning costs for the bathroom and the Visitor Center as the funding is not there. The bathrooms are a major matter of contention, and need a full face lift. We are in discussions with the Town of CB over these matters, however, the guest/visitor experience is unpleasant. We wish to remedy these issues with this proposal, and are looking to the future to re-design the service agreement with the Town to make sure the Visitor Experience is not impacted negatively. The funding requested here will be put to making sure the Visitor Experience is not neglected.
- We also wish for revisions to the Town Visitor Center that we feel will also increase the guest experience. These are not included in this proposal, but include:
    - Remodeling Foyer/Entry to a full 'lock-off', to provide an Information Tablet there for after hours Information access
    - Remodel would include removing the entrance doors from a dripping/icy eave, to the front (gable), with accommodating sliding doors
    - Re--designed exterior entry, with signs and maps in conjunction with a Valley-wide Sign Initiative, landscaping, and better Visitor Information signage to add a welcoming, attractive, and accommodating guest experience.

Thank you for the opportunity to provide this proposal. If you have any questions, or care to discuss further, I am available at your convenience. I would appreciate the chance to meet in person for further discussion. We look forward to working Valley-wide to create the best guest experiences possible.

We are happy to be a part of the new energy and direction the County is taking, and look forward to partnering with you to create a positive experience for our guests.

David Ochs
**Crested Butte/Mt. Crested Butte Chamber of Commerce**
Visitor Centers in CB, Mt. CB, and Gothic
director@cbchamber.com
www.cbchamber.com
970.349.6438

THE CHAMBER
Crested Butte/Mt. Crested Butte