AGENDA ITEM or FINAL CONTRACT REVIEW SUBMITTAL FORM

AgendaTitle:

Action Requested: Discussion

Parties to the Agreement:

Term Begins: **Term Ends:** **Grant Contract #:**

Summary:
Sales and Marketing Tax Report through February 2013.

Fiscal Impact: See report for details

Submitted by: Ben Cowan **Submitter's Email Address:** bcowan@gunnisoncounty.org

Finance Review: ○ Required ◉ Not Required

Comments:

Reviewed by: Discharge Date:

County Attorney Review: ○ Required ◉ Not Required

Comments:

Reviewed by: Discharge Date: Certificate of Insurance Required

Yes ○ No ○

County Manager Review:

Comments:

Reviewed by: GUNCOUNTY1\MBIRNIE Discharge Date: 10/16/2013

○ Consent Agenda ◉ Regular Agenda ○ Worksession Time Allotted:

Agenda Date: 10/22/2013 Follow Up Agenda Date:

Revised April 2013

Gunnison County, Colorado
County Taxable Sales
For the Year Ended 12/31/13

Entity	January	February	March	April	May	June	July	August	September	October	November	December	TOTAL
City of Gunnison	9,495,228	8,631,847	9,294,282	8,120,482	10,089,494	12,661,747	15,409,886	13,832,300	0	0	0	0	87,535,266
Crested Butte	4,642,401	4,779,237	6,068,321	2,766,507	3,501,142	6,474,242	10,544,630	8,544,060	0	0	0	0	47,320,540
Mt. Crested Butte	3,451,196	3,770,542	5,235,140	919,180	490,884	1,348,154	2,662,972	2,244,334	0	0	0	0	20,122,402
Marble	41,355	26,121	16,647	16,618	81,469	148,062	143,884	122,342	0	0	0	0	596,498
Pitkin	22,714	36,914	20,260	21,163	26,070	64,709	100,405	70,734	0	0	0	0	362,969
Unincorporated	3,119,606	2,942,789	3,664,776	2,534,596	2,971,978	4,695,249	6,769,103	5,171,733	0	0	0	0	31,869,830
TOTAL TAXABLE SALES	20,772,500	20,187,450	24,299,426	14,378,546	17,161,037	25,392,163	35,630,880	29,985,503	0	0	0	0	187,807,505
Computed 1% Sales Tax	**207,725.00**	**201,874.50**	**242,994.26**	**143,785.46**	**171,610.37**	**253,921.63**	**356,308.80**	**299,855.03**	**0.00**	**0.00**	**0.00**	**0.00**	**1,878,075.05**
% Incr(Decr) of 2012 over 2011	**20.77%**	**-0.07%**	**8.17%**	**-3.55%**	**1.47%**	**2.52%**	**9.95%**	**12.12%**	**-100.00%**	**-100.00%**	**-100.00%**	**-100.00%**	**-27.35%**

For the Year Ended 12/31/12

Entity	January	February	March	April	May	June	July	August	September	October	November	December	TOTAL
City of Gunnison	6,869,168	8,230,982	9,408,404	8,589,108	9,277,926	11,697,625	14,488,906	13,376,453	11,553,076	9,746,549	9,166,468	12,184,812	124,589,477
Crested Butte	4,137,319	4,664,514	5,547,029	3,028,602	3,524,294	5,854,384	9,524,405	8,037,519	6,140,884	3,999,442	3,106,317	5,709,339	63,274,048
Mt. Crested Butte	2,899,674	3,572,170	4,848,937	785,352	376,302	946,801	2,523,789	1,847,256	1,491,627	671,927	818,109	3,989,299	24,771,243
Marble	81,395	(23,798)	64,586	35,753	31,868	116,852	118,682	111,209	200,506	28,514	31,366	34,953	831,886
Pitkin	31,133	29,138	8,617	17,088	10,249	53,924	95,844	66,123	74,278	30,271	26,879	17,062	460,606
Unincorporated	3,181,524	3,728,154	2,586,097	2,452,349	3,691,328	6,099,448	5,655,398	3,305,167	4,430,272	3,268,002	3,152,466	3,042,221	44,592,426
TOTAL TAXABLE SALES	17,200,213	20,201,160	22,463,670	14,908,252	16,911,967	24,769,034	32,407,024	26,743,727	23,890,643	17,744,705	16,301,605	24,977,686	258,519,686
Computed 1% Sales Tax	172,002.13	202,011.60	224,636.70	149,082.52	169,119.67	247,690.34	324,070.24	267,437.27	238,906.43	177,447.05	163,016.05	249,776.86	2,585,196.86

	Y- T- D 2012 TOTAL	Y- T- D 2013 TOTAL	Difference	%
City of Gunnison	81,938,572	87,535,266	5,596,694	6.83%
Crested Butte	44,318,066	47,320,540	3,002,474	6.77%
Mt. Crested Butte	17,800,281	20,122,402	2,322,121	13.05%
Marble	536,547	596,498	59,951	11.17%
Pitkin	312,116	362,969	50,853	16.29%
Unincorporated	30,699,465	31,869,830	1,170,365	3.81%
TOTAL TAXABLE SALES	175,605,047	187,807,505	12,202,458	6.94881%

TOTAL COUNTY REVENUE	959,779	1,025,291	65,512	6.83%

	Y-T-D 2011 TOTAL	Y-T-D 2012 TOTAL	Difference	%
City of Gunnison	81,731,468	81,938,572	207,104	0.25%
Crested Butte	41,192,377	44,318,066	3,125,689	7.59%
Mt. Crested Butte	18,864,636	17,800,281	(1,064,355)	-5.64%
Marble	379,952	536,547	156,595	41.21%
Pitkin	397,182	312,116	(85,066)	-21.42%
Unincorporated	28,135,582	30,699,465	2,563,883	9.11%
TOTAL TAXABLE SALES	170,701,197	175,605,047	4,903,850	2.87277%

PREVIOUS YEARS FOR COMPARISON

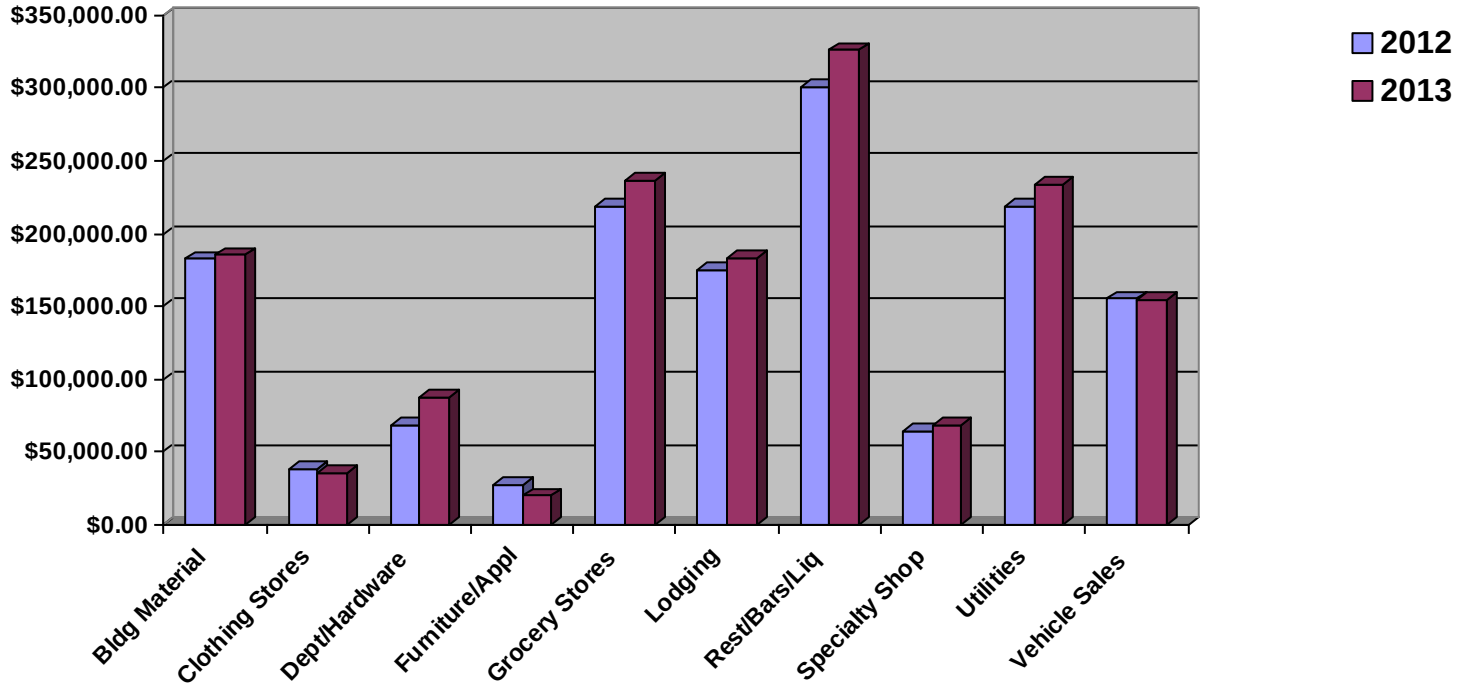
	2010 TOTAL	2011 TOTAL	Difference	%
City of Gunnison	125,631,929	123,249,726	(2,382,203)	-1.90%
Crested Butte	57,725,661	60,742,271	3,016,610	5.23%
Mt. Crested Butte	24,114,252	26,212,287	2,098,035	8.70%
Marble	609,489	717,432	107,943	17.71%
Pitkin	769,527	541,597	(227,930)	-29.62%
Unincorporated	41,210,114	42,288,054	1,077,940	2.62%
TOTAL TAXABLE SALES	250,060,972	253,751,367	3,690,395	1.48%

	2011 TOTAL	2012 TOTAL	Difference	%
City of Gunnison	123,249,726	124,589,477	1,339,751	1.09%
Crested Butte	60,742,271	63,274,048	2,531,777	4.17%
Mt. Crested Butte	26,212,287	24,771,243	(1,441,044)	-5.50%
Marble	717,432	831,886	114,454	15.95%
Pitkin	541,597	460,606	(80,991)	-14.95%
Unincorporated	42,288,054	44,592,426	2,304,372	5.45%
TOTAL TAXABLE SALES	253,751,367	258,519,686	4,768,319	1.88%

SALES TAX REVENUE COMPARISONS

YEAR		Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals	Year to Date	Budgeted Sales Tax Revenue And % YTD Actual / TTL Budgeted
2013	Current Month TOTAL COUNTY REVENUE	$ 110,323.53	$ 106,514.20	$ 130,684.01	$ 75,428.71	$ 91,528.08	$ 141,300.06	$ 202,862.92	$ 166,649.18					$ 1,025,290.69	$ 1,025,290.69	$ 1,329,266.00
% Change over previous year (monthly)		18.70%	-3.76%	12.39%	-3.09%	-2.68%	-2.80%	11.87%	17.96%	-100.00%	-100.00%	-100.00%	-100.00%		6.83%	77.13%
2012	Current Month TOTAL COUNTY REVENUE	$ 92,940.69	$ 110,678.57	$ 116,280.84	$ 77,835.01	$ 94,048.48	$ 145,374.41	$ 181,344.11	$ 141,276.47	$ 132,636.58	$ 96,095.54	$ 88,302.36	$ 131,131.54	$ 1,407,944.60	$ 959,778.58	$ 1,329,266.00
% Change over previous year (monthly)		-5.63%	11.73%	-2.46%	8.75%	16.00%	21.77%	2.09%	-10.04%	0.67%	5.01%	3.11%	-7.50%		3.93%	72.20%
2011	Current Month TOTAL COUNTY REVENUE	$ 98,483.50	$ 99,062.88	$ 119,211.37	$ 71,571.55	$ 81,077.59	$ 119,386.11	$ 177,639.68	$ 157,047.23	$ 131,749.00	$ 91,514.44	$ 85,637.00	$ 141,760.78	$ 1,374,141.13	$ 923,479.91	$ 1,314,611.00
% Change over previous year (monthly)		0.08%	2.33%	-6.44%	6.03%	5.34%	-4.07%	4.40%	1.19%	9.97%	-2.08%	3.07%	4.34%		0.72%	70.25%
2010	Current Month TOTAL COUNTY REVENUE	$ 98,400.27	$ 96,807.67	$ 127,414.83	$ 67,498.88	$ 76,966.39	$ 124,445.99	$ 170,158.18	$ 155,201.21	$ 119,801.59	$ 93,460.15	$ 83,089.19	$ 135,867.11	$ 1,349,111.46	$ 916,893.42	$ 1,448,152.00
% Change over previous year (monthly)		-9.51%	-6.61%	11.82%	-4.86%	-7.74%	-3.63%	6.07%	6.73%	-5.77%	5.35%	7.94%	3.59%		0.13%	63.31%
2009	Current Month TOTAL COUNTY REVENUE	$ 108,739.89	$ 103,664.68	$ 113,950.67	$ 70,950.60	$ 83,421.06	$ 129,132.90	$ 160,419.87	$ 145,416.76	$ 127,133.00	$ 88,715.98	$ 76,977.54	$ 131,163.52	$ 1,339,686.47	$ 915,696.43	$ 1,350,032.00
% Change over previous year (monthly)		-10.18%	-2.86%	-6.94%	-10.81%	-0.54%	0.59%	-1.05%	-10.89%	-2.95%	-9.60%	3.56%	-5.37%		-5.34%	67.83%
2008	Current Month TOTAL COUNTY REVENUE	$ 121,067.89	$ 106,716.68	$ 122,453.88	$ 79,546.54	$ 83,875.39	$ 128,378.18	$ 162,129.71	$ 163,180.48	$ 130,995.77	$ 98,138.16	$ 74,332.02	$ 138,609.60	$ 1,409,424.30	$ 967,348.75	$ 1,480,000.00
																65.36%

2012/2013 YTD INDUSTRY COMPARISON AS OF JUL



August 2013 *Taxes by Industry*

Amusement & Entertainment	$14,336.82
Bldg Material & Trades	$31,464.69
Clothing Stores	$5,944.62
Dept & Hardware Stores	$15,251.76
Furniture & Appliance Stores	$3,436.33
Gas/Convenience Stores	$4,490.11
Grocery Stores	$35,890.49
Lodging	$35,796.09
Manufacturing	$6,047.71
Miscellaneous Services	$34,828.11
Ranching & Agriculture	$155.51
Restaurant/Bars/Liquor Stores	$58,163.85
Specialty Shops	$7,441.96
Utilities	$23,579.90
Vehicle Sales/Parts/Services	$23,027.08
GRAND TOTAL:	$299,855.03

Taxes by Industry and Jurisdiction

August 2013

Amusement & Entertainment

Almont	173.00
Crested Butte	2509.10
Gunnison	5981.66
Mt. Crested Butte	3882.67
Rem of Cnty	1790.39
Grand Total By Industry:	$14,336.82

Bldg Material & Trades

Crested Butte	10695.46
Gunnison	12804.06
Mt. Crested Butte	126.00
Parlin	9.17
Rem of Cnty	7830.00
Grand Total By Industry:	$31,464.69

Clothing Stores

Crested Butte	4495.00
Gunnison	1439.62
Rem of Cnty	10.00
Grand Total By Industry:	$5,944.62

Dept & Hardware Stores

Gunnison	15251.76
Grand Total By Industry:	$15,251.76

Furniture & Appliance Stores

Crested Butte	1240.08
Gunnison	1452.94
Marble	1.21
Mt. Crested Butte	262.00
Rem of Cnty	479.10
Somerset	1.00
Grand Total By Industry:	$3,436.33

Gas/Convenience Stores

Crested Butte		698.00
Gunnison		2214.99
Pitkin		245.94
Rem of Cnty		895.18
Somerset		436.00
	Grand Total By Industry:	$4,490.11

Grocery Stores

Crested Butte		6984.33
Gunnison		28841.77
Pitkin		17.52
Rem of Cnty		46.57
Somerset		0.30
	Grand Total By Industry:	$35,890.49

Lodging

Almont		4738.00
Crested Butte		5033.00
Gunnison		10135.57
Marble		142.24
Mt. Crested Butte		7767.82
Ohio City		96.00
Parlin		39.00
Pitkin		129.00
Powderhorn		224.00
Rem of Cnty		7491.46
	Grand Total By Industry:	$35,796.09

Manufacturing

Crested Butte		2105.40
Gunnison		1925.83
Marble		3.99
Mt. Crested Butte		548.87
Rem of Cnty		1355.73
Somerset		107.89
	Grand Total By Industry:	$6,047.71

Miscellaneous Services

Almont		41.02
Crested Butte		19748.20
Gunnison		10664.81
Marble		119.96

Mt. Crested Butte	1389.74
Ohio City	0.56
Parlin	0.17
Pitkin	22.00
Rem of Cnty	2830.10
Somerset	11.55
Grand Total By Industry:	$34,828.11

Ranching & Agriculture

Crested Butte	154.65
Gunnison	0.86
Grand Total By Industry:	$155.51

Restaurant/Bars/Liquor Stores

Almont	563.00
Crested Butte	25925.36
Gunnison	21958.31
Marble	690.00
Mt. Crested Butte	4759.70
Rem of Cnty	4267.48
Grand Total By Industry:	$58,163.85

Specialty Shops

Almont	2.47
Crested Butte	1921.75
Gunnison	4271.87
Marble	147.13
Mt. Crested Butte	16.25
Parlin	0.48
Pitkin	20.12
Rem of Cnty	1061.89
Grand Total By Industry:	$7,441.96

Utilities

Almont	1.55
Crested Butte	2775.17
Gunnison	6113.44
Marble	119.85
Mt. Crested Butte	3083.30
Ohio City	0.67
Parlin	0.72
Pitkin	215.76

Powderhorn	0.95	
Rem of Cnty	11258.42	
Somerset	10.07	
Grand Total By Industry:	$23,579.90	

Vehicle Sales/Parts/Services

Almont	-17.00	
Crested Butte	1155.10	
Gunnison	15265.51	
Marble	-0.96	
Mt. Crested Butte	606.99	
Pitkin	57.00	
Rem of Cnty	5960.45	
Somerset	-0.01	
Grand Total By Industry:	$23,027.08	
		$299,855.03

COMPARATIVE MARKETING DISTRICT TAX FIGURES

YEAR

2013	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals	Year to Date
Current Month Net Collection	17,797.00	2,867.00	282,694.00	22,960.06	444.44	144,450.39	30,240.40	6,574.45						
Interest Credit	1,003.00	10.00	54.00	76.77	0.85	145.16	7.00	1.00						
Program Cost	26.17	36.03	4.41	32.95	60.91	(1,531.60)	31.01	37.97						
Debit Recovery	-													
Current Total Distribution	$ 18,826.17	$ 2,913.03	$ 282,752.41	$ 23,069.78	$ 506.20	$ 143,063.95	$ 30,278.41	$ 6,613.42	$ -	$ -	$ -	$ -	$ 508,023.37	$ 508,023.37
% Change over previous year (cumulative)	-14.52%	-16.80%	14.02%	9.81%	5.99%	8.67%	6.42%	7.09%	-43.01%	-45.87%	-46.25%	-53.60%		

YEAR

2012	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals	Year to Date
Current Month Net Collection	21,800.00	3,937.80	240,894.00	31,236.91	10,986.00	125,479.23	37,160.27	2,935.00	416,480.80	46,892.73	6,153.00	149,692.99		
Interest Credit	191.04	102.51	5.00	0.05	137.00	5.00	404.00	296.00	492.00	89.35	456.00	3.00		
Program Cost	33.14	64.89	17.14	27.61	89.58	(1,444.94)	33.43	(6.09)	76.83	96.51	96.78	10.30		
Debit Recovery	-	-												
Current Total Distribution	$ 22,024.18	$ 4,105.20	$ 240,916.14	$ 31,264.57	$ 11,212.58	$ 124,039.29	$ 37,597.70	$ 3,224.91	$ 417,049.63	$ 47,078.59	$ 6,705.78	$ 149,706.29	$ 1,094,924.86	$ 474,384.57
% Change over previous year (cumulative)	16.10%	29.82%	-8.20%	-7.24%	-3.98%	-2.94%	3.28%	3.23%	8.23%	10.52%	11.11%	8.30%	8.30%	

YEAR

2011	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals	Year to Date
Current Month Net Collection	18,937.12	1,104.76	270,773.23	30,367.37	663.36	125,580.61	9,481.00	3,191.13	363,759.45	25,523.22	1,388.00	160,304.38		
Interest Credit	33.13	52.32	3.31	381.87	113.77	16.87	4.00	115.06	334.46	(82.22)	8.00	6.22		
Program Cost	-			(72.08)	(22.09)	(1,244.91)	31.75	29.68	20.18	97.63	133.81	15.17		
Debit Recovery	-													
Current Total Distribution	$ 18,970.25	$ 1,157.08	$ 270,776.54	$ 30,677.16	$ 755.04	$ 124,352.57	$ 9,516.75	$ 3,335.87	$ 364,114.09	$ 25,538.63	$ 1,529.81	$ 160,325.77	$ 1,011,049.56	$ 459,541.26
% Change over previous year (cumulative)	28.17%	-5.25%	6.58%	12.59%	10.03%	7.31%	7.71%	4.24%	1.47%	1.67%	1.02%	2.83%	2.83%	

YEAR

2010	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals	Year to Date
Current Month Net Collection	14,751.40	6,362.16	251,692.03	12,616.22	7,438.11	124,451.70	7,299.63	17,229.27	370,895.72	23,464.77	6,891.62	141,091.75		
Interest Credit	49.15	80.18	10.54	56.14	146.69	12.68	47.20	84.21	8.44			6.13		
Program Cost	-				(247.69)	(1,166.31)	(68.36)							
Debit Recovery	-													
Current Total Distribution	$ 14,800.55	$ 6,442.34	$ 251,702.57	$ 12,672.36	$ 7,337.11	$ 123,298.07	$ 7,278.47	$ 17,313.48	$ 370,904.16	$ 23,464.77	$ 6,891.62	$ 141,097.88	$ 983,203.38	$ 440,844.95
% Change over previous year (cumulative)	-51.42%	-76.70%	-31.35%	-31.16%	-30.33%	-22.52%	-24.42%	-22.84%	-9.50%	-10.05%	-10.50%	-8.73%	-8.73%	

COMPARATIVE MARKETING DISTRICT TAX FIGURES

YEAR	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals	Year to Date
2009														
Current Month Net Collection	30,455.74	60,590.76	306,416.05	17,257.52	5,559.26	116,798.75	23,103.91	10,962.95	325,543.22	31,427.64	12,196.52	136,289.85		
Interest Credit	13.59	106.26	26.43	49.03	203.32	13.23	21.56	93.04	14.42	131.72	251.53	22.09		
Program Cost					(185.12)	(87.88)	(3.56)	(25.90)	-		(4.42)			
Debit Recovery														
Current Total Distribution	$ 30,469.33	$ 60,697.02	$ 306,442.48	$ 17,306.55	$ 5,577.46	$ 116,724.10	$ 23,121.91	$ 11,030.09	$ 325,557.64	$ 31,559.36	$ 12,443.63	$ 136,311.94	$ 1,077,241.51	$ 571,368.94
% Change over previous year (cumulative)	-34.34%	82.08%	3.07%	1.45%	0.19%	3.78%	0.31%	0.21%	-2.66%	-1.02%	-0.06%	4.39%	4.39%	

2008	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals	Year to Date
Current Month Net Collection	46,270.64	3,366.00	335,656.17	23,181.48	10,660.84	97,916.96	41,012.17	11,478.68	351,179.09	16,610.38	3,085.38	90,468.54		
Interest Credit	137.06	295.15	36.51	59.06	314.52	39.33	11.36	105.06	23.44	51.58	332.65	5.32		
Program Cost					(279.00)	(4.21)	(55.34)	(3.35)	(6.10)	(27.17)		(6.89)		
Debit Recovery														
Current Total Distribution	$ 46,407.70	$ 3,661.15	$ 335,692.68	$ 23,240.54	$ 10,696.36	$ 97,952.08	$ 40,968.19	$ 11,580.39	$ 351,196.43	$ 16,634.79	$ 3,418.03	$ 90,466.97	$ 1,031,915.31	$ 570,199.09
% Change over previous year (cumulative)	1683.05%	6.71%	100.12%	12.05%	10.84%	1.68%	6.05%	7.02%	4.38%	4.84%	1.16%	-4.51%	-4.51%	

2007	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals	Year to Date
Current Month Net Collection	2,510.18	43,890.35	145,768.90	172,097.89	13,661.97	131,134.19	17,592.95	5,840.40	349,875.52	11,801.00	35,314.17	149,912.89		
Interest Credit	92.53	428.13	71.73	154.05	432.95	218.77	87.90	159.84	71.01	195.26	615.18	93.20		
Program Cost					(454.94)	(914.06)								
Debit Recovery														
Current Total Distribution	$ 2,602.71	$ 44,318.48	$ 145,840.63	$ 172,251.94	$ 13,639.98	$ 130,438.90	$ 17,680.85	$ 6,000.24	$ 349,946.53	$ 11,996.26	$ 35,929.35	$ 150,006.09	$ 1,080,651.96	$ 532,773.73
% Change over previous year (cumulative)	-5.46%	335.51%	-47.98%	-0.91%	-2.64%	5.21%	2.81%	0.73%	3.33%	4.24%	8.28%	5.56%	5.56%	

2006	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals	Year to Date
Current Month Net Collection	2,716.44	7,758.51	359,659.71	(2,390.72)	20,498.92	95,380.64	28,436.67	16,220.36	325,219.54	3,878.96	413.00	164,147.18		
Interest Credit	36.55	262.25	142.06	169.49	761.18	92.27	54.48	314.67	140.23	216.16	717.96	86.27		
Program Cost					(682.61)	(522.39)								
Debit Recovery														
Current Total Distribution	$ 2,752.99	$ 8,020.76	$ 359,801.77	$ (2,221.23)	$ 20,577.49	$ 94,950.52	$ 28,491.15	$ 16,535.03	$ 325,359.77	$ 4,095.12	$ 1,130.96	$ 164,233.45	$ 1,023,727.78	$ 528,908.48
% Change over previous year (cumulative)	-73.98%	-33.48%	25.08%	4.18%	9.48%	4.76%	8.72%	11.36%	11.11%	21.25%	21.30%	25.99%	25.99%	

2005	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Totals	Year to Date
Current Month Net Collection	10,505.08	5,384.57	279,994.60	57,164.00	1,169.28	107,689.17	9,380.69	3,466.65	293,844.57	(61,059.59)	10,380.46	154,627.50		
Interest Credit	76.95	229.09	72.95	147.40	533.48	105.24	-	209.02	68.00	151.96	608.54	28.86		
Program Cost					(38.94)	(1,143.06)								
Debit Recovery											(10,380.46)	(50,679.13)		
Current Total Distribution	$ 10,582.03	$ 5,613.66	$ 280,067.55	$ 57,311.40	$ 1,663.82	$ 106,651.35	$ 9,380.69	$ 3,675.67	$ 293,912.57	$ (60,907.63)	$ 608.54	$ 103,977.23	$ 812,536.88	$ 474,946.17